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Office of the Chief Financial Officer Office of Tax and Revenue Real Property Tax Administration

# Real Property Assessment Division

## **2013 GENERAL REASSESSMENT PROGRAM**



February 2012

## **Disclaimer:**

his publication represents a selected compilation of materials developed and used by the Real Property Assessment Division of the Office of Tax and Revenue during the 2013 revaluation of real property in the District of Columbia. As such, it does not purport to be an exhaustive collection of all assessment administration documents and materials. Its primary purpose is designed to be a quick reference guide for the real property assessor in his/her day-today work activities.

Please feel free to call or fax your comments or suggestions to the contact numbers below. Thank you.

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## 2013 ARM

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TO:REAL PROPERTY ASSESSMENT DIVISIONFROM:TONY L. GEORGE, CHIEF APPRAISERSUBJECT:TAX YEAR 2012 REASSESSMENT EFFORTDATE:2/23/2012

It is good to be a District of Columbia taxpayer in Tax Year 2013, due to the economic downturn in real estate which is still affecting very much the rest of the country, where values have decreased between thirty to fifty percent over the last three years. The District has weathered the storm very well in the past year in residential and commercial real estate values. Tax Year 2013 valuations reflect an ever stable local, federal and Fortunate 500 job market that exists here in the District, which has cushioned the blow of the extremely high loss in value experienced by the majority of the country in residential and commercial and commercial real estate .

Residential values in Tax Year 2013 will be mostly flat with some slight decreases and increases in different sections of the city. This is actually very good news compared to the surrounding jurisdictions which are losing residential value overall up to fifteen percent this year alone.

Commercial real estate here in the District will trend toward a lower vacancy rate with rents rising modestly in the coming year for office and multi-family properties, with industrial properties vacancy rate and rents remaining flat. These factors, along with others, will increase most office and multi-family property values upward for Tax Year 2013.

The Real Property Assessment Division's (RPAD) goal is to make sure the tax burden is equally distributed amongst all District of Columbia taxpayers on an annual basis. While the overall economic picture is still cloudy, there is some sunshine peaking through the clouds for the coming year. We are not out of the woods yet, in regards to dealing with short sales and foreclosures here in the District. There has been a virtual halt to the vast sums of foreclosures which have transpired in 2008 through first half of 2010. I believe these foreclosures and short sales will increase sometime in 2012.

In Tax Year 2013, RPAD assessment notices will reflect an overall increase in District real property value from \$ 158.5 billion in TY 2012 to \$ 162.9 billion in TY 2013, a 2.8% increase. Commercial real estate (Class 2) will see an increase in the total commercial base from approximately \$72.6 billion to \$ 77.4 billion, an increase of 6.7%. Residential real estate (Class 1) will see the values go from \$ 85.9 billion in TY 2012 to \$ 85.5 in TY 2013, basically remaining flat.

Our highly specialized staff at the Real Property Assessment Division is consistently faced with different issues in preparing property values for the coming tax year. In the past three months we have had several retirements of upper management, which we are replacing with other qualified candidates along with a slight reorganization of the staff. Though we are still short some eight to ten appraisers, RPAD will continue to look for ways to be more efficient and productive with the dedicated employees presently on staff.

Since my arrival in November, we have put some procedural deadlines and policies in place that we believe will assist with the backlog of Superior Court appeals, the handling of an increased number of permits, and defense of appeals at the other two levels of appeal. On that note, we will be sending some of our dedicated staff to much needed training courses this year which will help them to become more productive and specialized in valuing the many complex properties located here in the District of Columbia.

Tax Year 2013Assessment notices will be sent out by March 1, 2012 and assessment appeals will be accepted up to and including Monday, April 2, 2012. We will be planning outreach programs with the neighborhood associations and City Council to help educate citizens on how and why their values are derived. Assessment Services-Homestead Unit will be invited to attend with us, which will help ensure that the residential taxpayers of the District are receiving their proper deductions as homeowners.

RPAD will have to once again multi-task in their research and analysis of producing and defending real estate values that are reflective of the current market which has an appraisal date every year on January 1<sup>st</sup>. Staff is looking forward to training and implementing new technology in the form of a new Computer Assisted Mass Appraisal (CAMA) system. This should be coming to us sometime in the first half of this year. This new system will help our staff to become more productive and efficient now and in the very near future in all aspects of their responsibilities.

With the total parcel count in the District of Columbia nearing the 200,000 mark, RPAD staff will continue to strive to improve servicing the taxpayers of the District of Columbia in any way possible along with performing their responsibilities at the highest level professionally possible.

The RPAD staff understands their essential role in producing accurate real estate values which produce an estimated \$1.7 billion in property taxes annually. The work we perform is not always glamorous or popular with taxpayers and they don't always

understand how and why we place certain values on their properties, but let me be the first to say that I truly appreciate the effort, efficiency, production, compassion, teamwork and professionalism which our staff exemplifies everyday when they show up for work. I have the utmost confidence that RPAD is well on its way to becoming a shining example of precision in how an elite assessment office shall perform every day, along with being one of the best in the country.

Once again, thank you for all you do on a daily basis in serving the citizens and property owners of the District of Columbia.

### **Explanation of Residential Market-oriented Cost Method**

**Note:** The market-oriented cost approach to valuation is further explained and illustrated in the document, <u>Vision Residential Valuation Process</u>.

The market-oriented cost approach involved the following:

- 1. Extracting the CAMA data from approximately 9,000 qualified sales and importing it into SPSS.
- 2. Building a preliminary regression model that reflects the variables of the CAMA cost approach.
- 3. Reviewing the results of the preliminary regression to identify candidate market areas where the data was such to allow for successful regression analysis.
- 4. Eliminating outliers in the candidate areas to better ensure accuracy of the regression results.
- Establishing time adjustment factors in order to analyze sale prices as of a specific point in time. The city was divided into 4 major market areas for time adjusting sale prices. Market data indicated monthly time adjustment factors over 32+ months (1/1/2009 through 9/8/2011) as follows:

|   | 1/1/09 -         | 1/1/10 —         | 1/1/11 –     |
|---|------------------|------------------|--------------|
|   | 12/31/09         | 12/31/10         | 8/31/11      |
| "Southeast" Neighborhoods   | - 0.70% /mo      | - 0.70% /mo      | - 0.30% /mo  |
| (2, 3, 16, 18, 22, 28, 32, 33, 43)  | 011 0 / 0 / 1110 | 011 0 / 0 / 1110 | 0.007070     |
| "Northeast" Neighborhoods   | - 0.20% /mo      | 0.00%/mo         | 0.00% /mo    |
| (5, 6, 7, 12, 14, 15, 17, 19, 31, 35, 36, 42, 47, 48, 49, 51, 52, 56, 66)         | 0.207071110      | 0.007071110      | 0.007071110  |
| "Northwest" Neighborhoods   | - 0 10% /mo      | 0.00%/mo         | 0.00%/mo     |
| (1, 4, 8, 11, 13, 21, 23, 24, 25, 26, 27, 29, 30, 34, 37, 38, 41, 50, 53, 54, 55) | 0.10707.110      | 0.007071110      | 0.00707.1110 |
| "Downtown" Neighborhoods  | 0.00%/mo         | 0.01%/mo         | 0.00%/mo     |
| (9, 10, 20, 39, 40, 46)   | 0.007071110      | 0.01707110       | 0.007071110  |

- 6. Building a final regression model, using the time-adjusted sale price as the dependant variable.
- 7. Calibrating that model using non-linear multiple regression. Variables were included to extract land values from the market.
- 8. Reviewing the regression predicted values and removing extreme outliers.
- 9. Examining the predicted-values-to-time-adjusted-sale-price ratios for equitability with respect to lot size, building area, age, use, grade, and location.
- 10. Entering the coefficients indicated by the regression analysis back into the CAMA program's cost model.
- 11. Applying the cost model in CAMA and reviewing the resulting values to ensure they agreed with the predicted values produced by the regression.
- 12. Performing sales analysis to determine if acceptable levels of assessment were achieved and adjusting rates as necessary.
- 13. Applying model to inventory and producing old-to-new (outlier) reports and percent change detail analysis reports for assessor review.
- 14. Incorporating oversight of the computer aided procedure by our professional staff cited in the <u>2013 Valuation Review Process</u>. All projected market value changes are submitted to the staff for their review, refinement, and adjustments.

## **Explanation of Residential Condominium Valuation Methods**

#### **Regression:**

The sales comparison approach using multiple regression analysis involved the following:

- 1. Extracting the CAMA data of qualified sales and importing it into SPSS.
- Reviewing data to determine what regimes were candidates for regression analysis. As a rule, regimes could be valued using regression where the physical data attributes were complete and adequate sales data existed. Regimes without adequate sales, but with complete data, could be clustered with regimes having similar profiles to allow regression to be used.
- 3. Exploring the data to determine what variables would likely contribute to the model.
- 4. Building a base model.
- 5. Reviewing the results of the base model and eliminating outliers in the candidate regimes to better ensure the accuracy of the regression results.
- 6. Establishing time adjustment factors in order to analyze sale prices as of a specific point in time.
- 7. Building a final regression model, using the time-adjusted sale price as the dependant variable.
- 8. Calibrating that model using multiple regression analysis.
- 9. Applying the model to the sales, reviewing the predicted values and removing extreme outliers.
- 10. Performing sales analysis to determine if acceptable levels of assessment were achieved and adjusting rates as necessary.
- 11. Extracting condominium inventory data and importing into SPSS.
- 12. Applying model to inventory, and exporting the values back to CAMA, allocating 30% of predicted value to land and 70% of predicted values to improvements.
- 13. Producing percent change reports for assessor review.
- 14. Identifying necessary corrections to data and location adjustments.
- 15. Repeating process of extracting data, applying model, and exporting back to CAMA to include corrections.

#### Final Assessor Review:

At the conclusion of the valuation, several reports are produced showing the results of the reassessment. These reports, reflecting proposed market value changes, are submitted to the assessment staff for their review, refinement and adjustment in accordance with the processes outlined in the <u>2013 Valuation Review Process</u> document.

#### The Condominium Regression Model:

ESP= (327.56 \* SIZE \* SIZE\_ADJ \* EFFIC\_ADJ \* COND\_ADJ \* VIEW\_ADJ \* BATH\_ADJ + PARK\_ADJ) \* LOC\_ADJ.

Estimated Sale Price (ESP) – the value predicted by the model for the parcel, given the variables in the model, the coefficients of those variables and the attributes of the subject unit.

Base Rate (327.56) - base size rate (constant)

Size - the square footage of the unit

Size Adj. - the adjustment for the unit's size being larger or smaller than the base size

The base unit size is 800 sf. The formula for calculating the size adjustment is:  $((SIZE^{.6861})/SIZE)/.12266$ , where  $.12266 = (800^{.6861})/800)$ . See graph titled <u>Condominium Size Curve</u>.

Efficiency Adj. - if the unit is an efficiency unit, a 0.94 adjustment is applied.

Condition – adjustment for the unit's physical condition

| (1) Poor      | .75  |
|---------------|------|
| (2) Fair      | .90  |
| (3) Average   | 1.00 |
| (4) Good      | 1.06 |
| (5) Very Good | 1.13 |
| (6) Excellent | 1.19 |
|               |      |

<u>View</u> – adjustment for the unit's view

| (1) Poor      | .86  |
|---------------|------|
| (2) Fair      | .94  |
| (3) Average   | 1.00 |
| (4) Good      | 1.05 |
| (5) Very Good | 1.09 |
| (6) Excellent | 1.16 |
|               |      |

Bath Adj. - adjustment for the unit's number of baths more than one.

BATH\_ADJ = 1 + (((FULLBATH - 1) + (.5 \* HALFBATH)) \* .08)Example:  $2 \frac{1}{2}$  baths: 1 + (((2 - 1) + (.5 \* 1)) \* .08) = 1.1123 baths: 1 + (((3 - 1) + (.5 \* 0)) \* .08) = 1.16

Parking - adjustment for Limited Common Element parking

| <u>Outdoor</u> | <u>Covered</u> | Indoor |                                |
|----------------|----------------|--------|--------------------------------|
| 12,200         | 17,100         | 22,000 | subject to location adjustment |

Location - adjustment for unit's geographic location

Location adjustments were made for neighborhood, sub-neighborhood, cluster of regimes, or unique regime. The actual location adjustment for any unit may be the combination of one or more of those location factors.

### **Explanation of Cooperative Valuation Method**

Cooperatives are a type of residential property. In a cooperative, a corporation owns the property and the shareholders can use the unit or units represented by their shares. In Washington, DC, cooperatives are assessed according to statue by either of three methods. The first method is by calculating the cumulative value of the leasehold interests (by sales). The second method is to treat the project as if it was a condominium project and reduce the value by 30%. After arriving at either of these values, we further reduce the value an additional 35% according to the statue. The third method is available only to Limited Equity Cooperatives.

Limited-equity cooperatives (LEC) are defined in the DC official Code in § 47-802 (11) as, "one required by a government agency or non-profit to limit the resale price of membership shares to keep the housing affordable for low and moderate income buyers." The assessed value of the improved real property owned by an LEC is the lesser previously described approaches or the annual amount residents pay in carrying charges (excluding subsidies), divided by an appropriate capitalization rate as determined by the Office of Tax and Revenue (OTR).

For tax year 2013, we reviewed all the complexes with sales information and calculated the sales prices per square foot. No time adjustments were deemed necessary for this period. For previous years matched pairs sales were used to calculate the typical percentage increase per month. Multiplying the square footage of the units by the adjusted rates (occasionally they were adjusted for view or parking as sales indicated) would result in the aggregate values which were further reduced for personal property and the result multiplied by 65% to arrive at the assessment.

In complexes where there were no sales, we treated them as if they were condominiums. To do this we would find a condominium as similar as possible to the subject and use the square foot rate that seemed to be appropriate to the square foot of the units or the estimated square footage. We would adjust the square foot rate if the complexes weren't in similar condition or location. We would multiply the rate times the square footage and reduce the result by 30% and then by 35%. The complexes without sales were typically limited equity coops or very small complexes.

#### **2013 Valuation Review Process**

As part of the valuation process, initial assessments for all properties will be estimated and preliminary reports will be generated summarizing the results of the valuation effort. Your review, modification and approval of the proposed assessments indicate that they are representative of the estimated market value.

The Valuation Review Process is designed to allow for a thorough review of the new values for the upcoming tax year before notices are sent to property owners.

The purpose of this review is two-fold. First, it allows us the opportunity to correct any errors that may have occurred in the valuation process before they cause administrative difficulties (i.e. public relations problems, unnecessary appeal activity, and the like). Second, the process provides feedback to the CAMA modeling and calibration process.

The process involves examining all assessments with particular attention given to the outliers in a relatively short period of time. As such, the appraiser is primarily concerned with arriving at a reasonable final value estimate for all accounts by focusing attention to the properties on the outlier list, known as the Old-to-New Report. Briefly, the process involves the appraiser of record reviewing a selected group of properties in their neighborhood that, on first inspection, appear to be over or under appraised based on previously determined criteria such as sales price, percent change reports, etc. When this review indicates correct values, no records are changed; however, if the value requires modification, the appraiser will make changes in the CAMA record and on the PRC to correct the situation. If he/she discovers minor discrepancies in the data, it should be noted and corrected or revisited during another inspection program at the discretion of the appraiser. The purpose of this program is not to engage in a detailed analysis of accounts but rather to expeditiously review outlier accounts to improve our estimate of market value.

**NOTE**: It is advisable that the appraiser has a solid knowledge of CAMA valuation before proceeding with the review process. Please refer to the most current version of the "*CAMA Residential Construction Valuation Guideline.*" Along with the report entitled "VISION CAMA Valuation," the guideline will serve as a tutorial for the methodology employed within CAMA for valuing residential property.

Following are some general guidelines to consider while conducting review activity.

1. The valuation review process begins with CAMA producing two reports for each (sub) neighborhood. The first report is the "Old to New" report that shows the old value, new value, percent and dollar change in value from the current assessment to the proposed assessment for specific properties that constitute outliers in the (sub) neighborhood. Included are the individual PRCs for each corresponding account listed in the report where the proposed value increased 10 percentage points or more above the median percent change for the (sub)

neighborhood or decreased 10 percentage points or more below the median percent change. The second report, Percent Change Detail Analysis, contains more specific detail about all of the accounts in the selected (sub) neighborhood.

- 2. The appraiser will be provided these two individual reports for each of the assigned (sub) neighborhoods, along with individual PRCs from the Old-to-New report.
- 3. Before individual reviews of the Old-to-New report begins, the appraiser will examine the Percent Change Detail Analysis report for signs of irregularities or general discrepancies based on their knowledge of their neighborhoods. The review entails several tasks as follows:
  - A. Review the "A/S Ratio", when present. The ratios are calculated based on sales over a long period of time. Pay particular attention to sales that occurred during calendar year 2011. These sales will give a better picture of the most recent assessment/sales ratio reflective of the current market conditions. Where the assessed values are not close to the sales prices, fully examine the record, and consider making appropriate changes. The "VC" flag can be used to indicate that a sale has been previously disqualified, possibly rendering an unusual ratio less meaningful. Additionally the review of the "VC" code with an unusual ratio may indicate that a previously qualified sale needs to be now disqualified.
  - B. Examine the "Grade" of the accounts. If there is a two or more departure of grade between the account and the typical grade in the (sub) neighborhood, the appraiser may be concerned.
  - C. Look for extremes in the "Cond" and "% Good" data. Again, on average, these should be relatively consistent throughout the (sub)neighborhood.

The preferred process to follow when conducting individual reviews of accounts contained on the Old-to-New report (residential only) is as follows:

1. The appraiser will examine each record that appears on the "Old to New" report. Each record has been selected for inclusion because the proposed value decreased 3 percentage points or more below the median percent change for the (sub) neighborhood or increased 10 percentage points or more above the median percent change for the (sub) neighborhood. However, PRCs were printed for records where the proposed value decreased 10 percentage points or more below the median percent change for the (sub) neighborhood or increased 10 percentage points or more above the median percent change for the (sub) neighborhood. As a result, there will probably be more accounts listed on the "Old to New" report than printed PRCs. These records constitute the "outliers" of the (sub) neighborhood. The values may be correct or erroneous, and the purpose of this process is to make that determination.

- 2. The appraiser, exercising his or her professional skill and judgment, first will conduct a "desk review" of each account appearing on the report. If the value does not seem reasonable perform the following actions:
  - A. Examine the PRC for any missing or incorrectly coded data contained in the Construction Detail section.
  - B. In the Building Summary Section, check the sq. ft. sizes of the areas listed for accuracy and reasonableness.
  - C. Check the Building Cost Section for correct Effective Area, Special Feature RCN and % Good. If any are erroneous, examine their respective sections for details.
  - D. Examine the Special Features/Amenities and Detached Structures sections for accuracy.
  - E. On the front of the PRC, check the Land Line Valuation Section for proper size and value.
  - F. Make use of the Pictometry tool available in the Mobile Video Viewer or the Mapping Apps folder.
- 3. Several results may occur from the desk review:
  - A. The desk review indicates the value is correct. In this case, note in the column adjacent to the account "OK", your initials and the date.
  - B. The desk review indicates an erroneous value discovered by examining various reports and records (i.e. Percent Change, CAMA record, etc). In this case, the appraiser makes the correction in the CAMA record, notes the changes made on the PRC in red, notes on the Old-to-New report the new amount, your initials and the date.
  - C. The desk review is inconclusive and a field inspection is in order.

An example may help illustrate scenario "A", the first situation. Let's say the Old-to-New report indicates an account has jumped 400%, from \$300,000 to \$1,200,000! That amount of increase seems absolutely erroneous. To determine a possible explanation, the appraiser begins the review by locating the account on the Percent Change Detail Analysis report. After finding the account, the appraiser notices that the properties close to the account have only increased by approximately 20%, the median for the neighborhood. They are approximately similar to the account in size, grade, and condition, but their prior year's value was \$900,000, while the outlier was only \$300,000. The appraiser would be safe to conclude that the account was grossly under-assessed last year. The low "old" value caused the large increase in value, not an over-assessed new value. To complete the desk review, the appraiser notes on the Old-to-New report, "OK", his/her initials and the date.

Scenario "B", the second situation, may find the appraiser reviewing an account that also appears to be over-assessed based on the large increase from old to new value. The appraiser again locates the account on the Percent Change Detail Analysis report and reviews the account in context to other (sub)neighborhood properties. The appraiser discovers that most of the data about the account is similar to the other properties – same use code, similar size, percent good, etc. However, where most of the properties are listed at Grade 4, the account is Grade 7. This would help explain the likelihood that the account is over-assessed. The appraiser would make the change to the grade in the CAMA system, note the new value, make the change on the PRC in red, and document the change on the Old-to-New report by writing the new value, his/her initials and the date in the far right column of the report next to the account.

The last scenario, "C", results when the appraiser can not immediately explain the reason an account appears on the Old-to-New report. He/she should set aside accounts that will require field inspection and at a point, go to the field for inspection. Upon conclusion of the inspection, the appraiser will document the results in a similar manner to the desk reviews. The actual schedule for field- work will vary and will be coordinated by the appraiser and his/her supervisor.

Records Retention, Old-to-New Reports (residential only) and Percent Change Detail Analysis Reports (residential, residential condominium, commercial) are to be retained for two years, so that the current and proposed years are readily available for review. The retained reports will reflect all necessary dates and initials, indicating the required review and approval. The supervisor for each unit will be responsible for ensuring compliance with the review process within their unit, and for the retention of their unit's reports for the appropriate period of time. Reports may be discarded when they are no longer the current or proposed year. For example, upon the completion of the tax year (TY) 2013 revaluation, the TY 2011 reports may be discarded, and the reports from TY 2012 (current) and TY 2013 (proposed) must be on file.

#### Assessment Roll and Property Owner Notification

Upon completion of the annual reassessment and following the detailed final edit by appraisers, the CAMA manager runs a series of edit programs that makes final edits and consistency checks of all accounts. Any problems are returned to appraisers for review or correction. Following corrections, the CAMA Manager completes a final edit and uploads the required information via CAMA extract to the Integrated Tax System.

Annual Assessment Notices to notify property owners may be printed from ITS in batch mode or an extract may be produced for an outside vendor to produce assessment notices.

#### Market Approach to Land Valuation in Costed Neighborhoods

A non-linear regression model was used to calibrate the residential cost model. It was developed from citywide market analysis of qualified sales. One of the variables calibrated by the model was the land rate. Base land rates were adjusted for location in each subneighborhood. Regression analysis calibrated the land and building components of the model at the same time using the same market data. Additionally, the analysis established four size curves for land area. The four size curves indicate that as lot sizes increase, values also increase. However, with land size curve "4" values increase most rapidly with size as compared to the other land size curves. Land size curve "1" increases values at the lowest rate as land size increases. The graph Residential Land Size Curves helps to illustrate this. In all four cases, land rates decrease as land area increases. Market data supports the curves up to approximately 5 times the standard lot size. However, in application, rates are assumed to continue similar decreases beyond that point. Each subneighborhood was assigned to one of the four land size curve groups based upon analysis of the qualified sales data. It is important to keep in mind that land value is only one component of a number of variables that contribute to a property's sale price and/or estimated market value. In practical terms, it is the combination of all of a property's attributes, nuances in the market, and buyer preference that contribute to the final market value of a property. It is difficult to isolate some of the contributory elements and value them separately with certainty. Nevertheless, it is required in the District of Columbia that land and building values be separated for assessment purposes. Because of this requirement, it is necessary to create land rate tables for use in the District's CAMA product. These rates were developed in the regression analysis referred to above. The results of the analysis are applied to the market-oriented cost model in the Vision CAMA system.

Land is calculated in Vision using the following algorithm:

#### Area \* ((Base Rate \* Size Adj) + \$ Special Adj) \* % Special Adj

Where:

Area is the lot size expressed in square feet.

Base Rate is the market-derived rate for each sub-neighborhood.

Size Adj is the market-derived adjustment made for the lot size as it relates to the standard size lot for the sub-neighborhood. The look-up along the size curve is based on the ratio of the subject lot size to the standard lot size.

% Special Adj is any adjustment present that is expressed and applied as a percentage adjustment to the rate.

\$ Special Adj is any adjustment present that is expressed and applied as a dollar adjustment to the rate.

#### Land Rate Development Example

A hypothetical example may help illustrate how regression analysis develops the base land rates and subsequent adjustments to the rates. Suppose two properties in a neighborhood were recently sold. The first, comprised of just a house without land, sold for \$400,000. The second property had the identical house but with a lot of 2,000 square feet (sf.), the typical size for that neighborhood. It sold for \$600,000. In a process similar to adjusting comparables in the sales comparison approach to value, regression analysis identifies the contributory value of the lot to the second property and sets its value to \$200,000. The base land rate of \$100 per sf (\$200,000/2,000 sf) will be the basis for lot values for all other properties in that (sub)neighborhood.





Next, let us assume another house sells. In this instance, the house is identical to the previous sale in all respects, except the lot size was 4,000 sf instead of the "standard" (base lot) size of 2,000 sf. This house recently sold for \$700,000, \$100,000 more than a property with the standard lot size. The land component of this sale is \$300,000.





This sale helps develop size adjustments for non-standard lots in the neighborhood. If no adjustment was made to the land rate, the land component of this sale would be \$400,000 (4,000 sf \* \$100). The appraisal would overstate the value of the property by \$100,000. An adjustment to the base land rate is necessary to recognize the market response to the departure from the standard lot size. Regression analysis would calculate the appropriate land size adjustment necessary to properly determine the contributory value of the larger lot. Dividing the market-indicated value of the lot by the unadjusted appraised value of the lot (\$300,000/\$400,000) yields a factor of 0.75. In this example, CAMA would follow the model:

#### Appraised land value = Area \* (Base Rate \* Size Adj)

### Residential Base Land Rates By Neighborhood

| NBHD | Base Lot<br>Size | Base<br>Rate | Base Lot<br>Value | Size<br>Curve |
|------|------------------|--------------|-------------------|---------------|
| 1A   | 4000 sf          | \$89.65      | \$358,600         | LG1           |
| 1B   | 5000 sf          | \$73.47      | \$367,350         | LG1           |
| 1C   | 5000 sf          | \$75.03      | \$375,150         | LG1           |
| 2A   | 2000 sf          | \$50.09      | \$100,180         | LG1           |
| 2B   | 2000 sf          | \$54.95      | \$109,900         | LG1           |
| 3    | 2000 sf          | \$48.48      | \$96,960          | LG1           |
| 4A   | 6700 sf          | \$86.24      | \$577,810         | LG3           |
| 4B   | 10000 sf         | \$77.80      | \$778,000         | LG4           |
| 4C   | 8000 sf          | \$86.23      | \$689,840         | LG4           |
| 5A   | 1700 sf          | \$79.67      | \$135,440         | LG1           |
| 5B   | 1700 sf          | \$72.53      | \$123,300         | LG1           |
| 6A   | 4000 sf          | \$51.43      | \$205,720         | LG1           |
| 6B   | 4000 sf          | \$48.97      | \$195,880         | LG1           |
| 6C   | 2000 sf          | \$77.02      | \$154,040         | LG1           |
| 6D   | 4000 sf          | \$50.12      | \$200,480         | LG1           |
| 6E   | 3000 sf          | \$57.93      | \$173,790         | LG1           |
| 7A   | 2000 sf          | \$73.22      | \$146,440         | LG1           |
| 7B   | 3000 sf          | \$54.93      | \$164,790         | LG1           |
| 7C   | 3000 sf          | \$60.39      | \$181,170         | LG1           |
| 7D   | 5000 sf          | \$37.86      | \$189,300         | LG1           |
| 7E   | 2000 sf          | \$88.36      | \$176,720         | LG1           |
| 8A   | 2000 sf          | \$184.60     | \$369,200         | LG1           |
| 8B   | 2000 sf          | \$193.65     | \$387,300         | LG1           |
| 9A   | 1400 sf          | \$238.16     | \$333,420         | LG2           |
| 9B   | 1400 sf          | \$237.92     | \$333,090         | LG2           |
| 9C   | 1400 sf          | \$241.57     | \$338,200         | LG2           |
| 10   | 1400 sf          | \$294.96     | \$412,940         | LG1           |
| 11A  | 5000 sf          | \$69.78      | \$348,900         | LG1           |
| 11B  | 5000 sf          | \$70.68      | \$353,400         | LG1           |
| 11C  | 5000 sf          | \$70.04      | \$350,200         | LG1           |
| 11D  | 5000 sf          | \$66.76      | \$333,800         | LG1           |
| 11E  | 5000 sf          | \$61.68      | \$308,400         | LG1           |
| 12   | 4000 sf          | \$43.56      | \$174,240         | LG1           |
| 13   | 5000 sf          | \$121.58     | \$607,900         | LG4           |
| 14   | 9000 sf          | \$29.34      | \$264,060         | LG1           |
| 15A  | 1800 sf          | \$132.26     | \$238,070         | LG1           |
| 15B  | 1800 sf          | \$114.58     | \$206,240         | LG1           |
| 15C  | 1800 sf          | \$103.53     | \$186,350         | LG1           |
| 15D  | 1800 sf          | \$120.40     | \$216,720         | LG1           |
| 15E  | 1800 sf          | \$128.99     | \$232,180         | LG3           |
| 16A  | 2400 sf          | \$39.59      | \$95,020          | LG1           |
| 16B  | 2400 sf          | \$41.75      | \$100,200         | LG1           |
| 16C  | 2400 sf          | \$41.99      | \$100,780         | LG1           |
| 17   | 6000 sf          | \$50.29      | \$301,740         | LG1           |
| 18A  | 3000 sf          | \$37.84      | \$113,520         | LG1           |
| 18B  | 3000 sf          | \$35.39      | \$106,170         | LG1           |
| 18C  | 3000 sf          | \$35.16      | \$105,480         | LG1           |
| 18D  | 3000 sf          | \$39.41      | \$118,230         | LG1           |

|     | Base Lot | Base     | Base Lot  | Size |
|-----|----------|----------|-----------|------|
|     | 3000 cf  | ¢24.91   | \$104.430 |      |
| 194 | 1800 sf  | \$114 21 | \$205 580 | LG1  |
| 19R | 1800 sf  | \$96.26  | \$173,270 | LG1  |
| 20  | 1000 sf  | \$344 97 | \$344 970 | LG1  |
| 20  | 9000 sf  | \$73.12  | \$658.080 | LG3  |
| 224 | 3000 sf  | \$36.76  | \$110,280 | LGI  |
| 22B | 2400 sf  | \$45.93  | \$110,230 | LG1  |
| 220 | 3000 sf  | \$37.25  | \$111 750 | LG1  |
| 22D | 2400 sf  | \$48.61  | \$116,660 | LG1  |
| 23  | 2500 sf  | \$135.16 | \$337,900 | LG1  |
| 24  | 2400 sf  | \$155.57 | \$373,370 | LG1  |
| 25A | 1800 sf  | \$200.90 | \$361.620 | LG3  |
| 25B | 1800 sf  | \$251.08 | \$451,940 | LG3  |
| 25C | 1800 sf  | \$225.70 | \$406,260 | LG3  |
| 25D | 1800 sf  | \$239.38 | \$430,880 | LG3  |
| 25E | 1800 sf  | \$271 44 | \$488,590 | 1 G4 |
| 25E | 2000 sf  | \$240.63 | \$481,260 | 1 G4 |
| 25G | 2000 sf  | \$250.77 | \$501,540 | LG3  |
| 25H | 2000 sf  | \$232.29 | \$464,580 | LG4  |
| 251 | 800 sf   | \$405.13 | \$324,100 | LG3  |
| 25J | 1200 sf  | \$300.54 | \$360.650 | LG4  |
| 26  | 1700 sf  | \$212.73 | \$361.640 | LG1  |
| 27  | 9000 sf  | \$33.17  | \$298,530 | LG1  |
| 28A | 2400 sf  | \$47.49  | \$113,980 | LG1  |
| 28B | 5000 sf  | \$28.41  | \$142,050 | LG1  |
| 28C | 5000 sf  | \$30.59  | \$152,950 | LG1  |
| 29A | 2000 sf  | \$197.16 | \$394,320 | LG4  |
| 29B | 2000 sf  | \$202.54 | \$405,080 | LG4  |
| 29C | 2000 sf  | \$190.00 | \$380,000 | LG3  |
| 30A | 5000 sf  | \$90.07  | \$450,350 | LG4  |
| 30B | 5000 sf  | \$98.37  | \$491,850 | LG4  |
| 30C | 7000 sf  | \$82.42  | \$576,940 | LG4  |
| 31A | 1800 sf  | \$121.27 | \$218,290 | LG1  |
| 31B | 1800 sf  | \$118.07 | \$212,530 | LG1  |
| 32A | 5000 sf  | \$23.87  | \$119,350 | LG1  |
| 32B | 2000 sf  | \$51.56  | \$103,120 | LG1  |
| 33A | 2000 sf  | \$51.74  | \$103,480 | LG1  |
| 33B | 2000 sf  | \$61.52  | \$123,040 | LG1  |
| 34  | 9000 sf  | \$97.49  | \$877,410 | LG4  |
| 35  | 5000 sf  | \$36.98  | \$184,900 | LG1  |
| 36A | 2000 sf  | \$147.31 | \$294,620 | LG1  |
| 36B | 2000 sf  | \$153.46 | \$306,920 | LG3  |
| 36C | 1600 sf  | \$185.77 | \$297,230 | LG1  |
| 37  | 3000 sf  | \$126.72 | \$380,160 | LG3  |
| 38  | 5000 sf  | \$113.55 | \$567,750 | LG4  |
| 39A | 1500 sf  | \$156.18 | \$234,270 | LG1  |
| 39B | 1500 sf  | \$180.63 | \$270,950 | LG1  |
| 39C | 1500 sf  | \$200.67 | \$301,010 | LG1  |

| NBHD | Base Lot<br>Size | Base<br>Rate | Base Lot<br>Value | Size<br>Curve |
|------|------------------|--------------|-------------------|---------------|
| 39D  | 1500 sf          | \$163.56     | \$245.340         | LG1           |
| 39E  | 1200 sf          | \$190.38     | \$228,460         | LG1           |
| 39F  | 1200 sf          | \$196.32     | \$235,580         | LG1           |
| 39G  | 1500 sf          | \$126.26     | \$189,390         | LG1           |
| 39H  | 1500 sf          | \$100.48     | \$150,720         | LG1           |
| 39J  | 1500 sf          | \$185.17     | \$277,760         | LG1           |
| 39K  | 1500 sf          | \$204.97     | \$307,460         | LG1           |
| 39L  | 1200 sf          | \$169.37     | \$203,240         | LG1           |
| 39M  | 1500 sf          | \$208.25     | \$312,380         | LG1           |
| 40A  | 1400 sf          | \$141.11     | \$197,550         | LG1           |
| 40B  | 1400 sf          | \$169.23     | \$236,920         | LG1           |
| 40C  | 1600 sf          | \$198.50     | \$317,600         | LG2           |
| 40D  | 1600 sf          | \$256.43     | \$410,290         | LG2           |
| 40E  | 1600 sf          | \$227.17     | \$363,470         | LG2           |
| 40F  | 1200 sf          | \$246.92     | \$296,300         | LG2           |
| 40G  | 1600 sf          | \$183.39     | \$293,420         | LG1           |
| 41   | 5000 sf          | \$86.34      | \$431,700         | LG2           |
| 42A  | 1800 sf          | \$101.53     | \$182,750         | LG1           |
| 42B  | 1800 sf          | \$92.98      | \$167,360         | LG1           |
| 42C  | 1800 sf          | \$88.56      | \$159,410         | LG1           |
| 43A  | 2000 sf          | \$57.44      | \$114,880         | LG1           |
| 43B  | 2000 sf          | \$55.60      | \$111,200         | LG1           |
| 43C  | 2000 sf          | \$54.57      | \$109,140         | LG1           |
| 43D  | 2000 sf          | \$60.83      | \$121,660         | LG1           |
| 46   | 1200 sf          | \$228.46     | \$274,150         | LG1           |
| 47   | 3000 sf          | \$50.04      | \$150,120         | LG1           |
| 48   | 5000 sf          | \$43.89      | \$219,450         | LG1           |
| 49A  | 3000 sf          | \$76.72      | \$230,160         | LG1           |
| 49B  | 3000 sf          | \$67.63      | \$202,890         | LG1           |
| 49C  | 3000 sf          | \$58.91      | \$176,730         | LG1           |
| 50A  | 10000 sf         | \$66.87      | \$668,700         | LG3           |
| 50B  | 6000 sf          | \$81.42      | \$488,520         | LG2           |
| 50C  | 14000 sf         | \$61.65      | \$863,100         | LG3           |
| 50D  | 15000 sf         | \$70.70      | \$1,060,500       | LG3           |
| 51   | 3000 sf          | \$57.67      | \$173,010         | LG3           |
| 52A  | 1800 sf          | \$74.34      | \$133,810         | LG1           |
| 52B  | 1600 sf          | \$84.93      | \$135,890         | LG1           |
| 52C  | 1600 sf          | \$71.12      | \$113,790         | LG1           |
| 53   | 5000 sf          | \$74.25      | \$371,250         | LG1           |
| 54A  | 6000 sf          | \$109.64     | \$657,840         | LG4           |
| 54B  | 1000 sf          | \$277.82     | \$277,820         | LG1           |
| 55   | 6000 sf          | \$84.37      | \$506,220         | LG2           |
| 56A  | 5000 sf          | \$34.29      | \$171,450         | LG1           |
| 56B  | 5000 sf          | \$31.98      | \$159,900         | LG1           |
| 56C  | 5000 sf          | \$29.96      | \$149,800         | LG1           |
| 56D  | 5000 st          | \$27.96      | \$139,800         | LG1           |
| 66   | 5000 st          | \$34.60      | \$173.000         | 1(-11         |







**Condominium Size Curve** 

#### Vision<sup>©</sup> CAMA Residential Valuation Process

The market-derived cost approach to the valuation of real estate follows the generic formula of **Market Value = ((RCN-LD) + land value)**, where **RCN** is Replacement Cost New of the improvements and **LD** means Less Depreciation. When properly developed and calibrated, this approach is a reliable indicator of market value especially suited to mass-appraisal CAMA systems.

The following exercise will attempt to illustrate how the Vision<sup>©</sup> CAMA system utilized by the District of Columbia, calculates values using the above model. The first section will illustrate the development of the Replacement Cost New of a typical residence, the second will show the steps involved in determining the amount of depreciation that has accrued to the residence, and the last section will illustrate land or lot valuation.

#### **Replacement Cost New**

The Vision<sup>©</sup> CAMA system arrives at a RCN value for residential properties based on a market-calibrated hybrid cost model. The hybrid nature of the model simply means that the model employs both additive and multiplicative variables in its design and specification. The nature of the model will become clearer as we proceed through this exercise. Please also be aware that a model is dynamic in both its specifications and calibration. The specifications, those cost elements that comprise the model, may change from time to time based upon research and market conditions. As you may discover, the dollar rates, or calibrations, contained here most likely are different from the current model in use. The model used in this exercise is as follows:

# Building RCN = [(Base Rate + $\sum$ ABRV<sub>n</sub>) \* Effective Area \* Size Adjustment + $\sum$ AFRV<sub>n</sub>] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

Where: RCN = Replacement Cost New Base Rate = \$ rate based on use code ABRV = Additive Base Rate Variables Effective Area = Adjusted SF area of improvement Size Adjustment = Adjustment factor for deviation from base size AFRV = Additive Flat Rate Variables MV = Multiplicative Variables

Several items will be helpful while examining the features of the cost model and they are collected as Appendix "A" of this document. You will need to refer to them often during this exercise. They include the following:

- Sample home's Property Record Card (PRC)
- Cost.dat printout of the sample home
- 2007 CAMA Residential Construction Valuation Guideline

1. First, let's illustrate the calculation of the Effective Area of our sample home.

Building RCN = [(Base Rate +  $\sum ABRV_n$ ) \* Effective Area \* Size Adjustment +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

Illustration 1 shows the CAMA sketch of the sample home we'll be using throughout this exercise.



It is described as a 2½ story single-family detached residence, with basement. It is brick veneer, frame construction with a two-car garage and small porch across the front. The bottom of the sketch screen in CAMA provides the information about the sizes of the various areas of the house.

| Code | Description               |            |             |             |
|------|---------------------------|------------|-------------|-------------|
| COD. |                           | Gross Area | Effect.Area | Living Area |
| FGR  | Garage, Attached          | 440        | ) 154       | 6           |
| FOP  | Porch, Open               | 60         | ) 0         | 6           |
| FHS  | Half Story, Finished      | 1,200      | 600         | 600         |
| FUS  | Upper Story, Finished     | 1,200      | 1,200       | 1,200       |
| BAS  | Main Building Area        | 1,200      | 1,200       | 1,200       |
| UBM  | Basement, Unfinished      | 1,200      | ) 300       | 0           |
| FBP  | Basement, Finished, Partn | 400        | 00          | 0           |

Illustration 2

The Effective Area is comprised of the totals of the base area (Main Building Area @ 1,200 SF), the finished second floor area (Upper Story, Finished @ 1,200 SF), the adjusted area of the finished half story (Half Story, Finished @ 50% of 1200 SF), the adjusted area of the garage (Garage, Attached @ 35% of 440 SF), and the adjusted area of the unfinished basement (Basement, Unfinished @ 30% of 1,200 SF).

The adjustments to the finished half story, garage and unfinished basement take into account these areas are not as expensive as the finished main building area. For example, if the base rate for the finished main building area is \$100/SF, the rate for the garage area may only be \$35/SF. The RCN value of the garage would be calculated as follows:

#### RCN of Garage = \$15,400 or (440 SF \* \$35)

Another way to state the same situation is to adjust the size of the garage to 40% of its measured size and then multiply the resulting, *or effective*, size by the base rate of \$100/SF:

#### RCN of Garage = \$15,400 or [(440 \* .35) \* \$100]

Both methods arrive at the same value for the garage. The first method is more intuitive and easier to explain to taxpayers as it adjusts for the differences in costs for the various areas. The second method again provides the same results but is much easier to model and calculate within a CAMA system, thus the effective area calculations shown here represent the methodology employed in the Vision<sup>©</sup> CAMA system.

Let's take a moment to examine the treatment of the basement in this house. The house has a full-sized basement comprised of 1,200 SF. In addition, the basement contains a finished area (400 SF), and the balance as unfinished. Illustration 3 shows the contribution of the unfinished portion to the effective area calculation. However, notice that the finished portion of the basement is not included in the effective area calculations. The value attributed to this finished area is accounted for as an Additive Flat Rate Variable later in the valuation model. The reason for this methodology is to ensure that the effective area is not erroneously overstated by the amount of any finished area in the basement.



Illustration 3

Finally, the Gross Area shown in Illustration 2 is the total unadjusted size of all the areas that are a part of, and attached to, the home. The Living Area is the unadjusted size of the actual finished living area of the home.

With the inclusion of the Effective Area calculation, our cost model now looks like this:

Building RCN = [(Base Rate +  $\sum ABRV_n$ ) \* 3,454 \* Size Adjustment Effective Area +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

2. Next, let's look at the selection of the Base Rate for the sample home.

Building RCN =  $[(Base Rate + \sum ABRV_n) * Effective Area * Size Adjustment + <math>\sum AFRV_n] * (MV_0 * MV_2 * ... * MV_n)$ 

The Base Rate is the dollar rate per square foot used in the valuation model that is derived from market analysis and selected based on the Use Code of the building. Our sample home is a "Use Code 012 - Detached", corresponding to a Residential-Detached–Single Family residence. The Base Rate is automatically selected by the CAMA system and the appropriate base rate for the sample home is \$ 149.27. Now the cost model looks like this:

Building RCN = [(  $\$149.27 + \sum ABRV_n$ ) \* 3,454 \* Size Adjustment Base Rate Effective Area +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

**3.** The Base Rate of the home is just the start of the valuation process and it will be further modified as more specific features about the home are taken into consideration. Let's look at the first of two types of modifications that will affect the Base Rate, the Additive Base Rate Variables (ABRV).

```
Building RCN = [(Base Rate + \sum ABRV_n) * Effective Area * Size
Adjustment + \sum AFRV_n] * (MV<sub>0</sub> * MV<sub>2</sub> * ... * MV<sub>n</sub>)
```

Additive Base Rate Variables represent a variety of features found in residential improvements. For example, the value for air conditioning and floor covering are such features. The typical characteristic of these ABRVs is that the features are usually an integral part, and therefore an integral cost, of the whole house. As such, the value of the particular ABRV is added to the Base Rate. Each ABRV incrementally increases the Base Rate by its own square foot rate. So therefore, the  $\sum ABRV_n$  literally means the sum of all the rates for individual features are added to the Base Rate.

Highlighted in Illustration 4 are all the fields in the Construction Detail CAMA screen that can modify the selected Base Rate as ABRVs.

| Construction   | n Deta     | il - Residenti                     | al   |  |
|--|------------|------------------------------------|--|--|
| Value Source: C Li<br>Primary Occ: 012<br>Structure Class: R |            | Living A<br>Effect<br>Perc         | vrea/GFA: <b>3,000</b><br>stive Area: <b>3,454</b><br>sent Good: <b>87</b> | Regression: 0<br>Income: 0<br>RCNLD: 626,350 |
| <b>Model:</b><br>Style:                                      | 01 Sin     | <b>gle Family</b><br>2.5 Story Fin | Total Rooms:<br>Bedrooms:<br>Bethrooms:                                    | 8 Fireplaces: 1 Park Spaces: 0               |
| Building Type:<br>Roof Cover                                 | 1          | Single<br>Shingle                  | Half Baths:<br>Bath Style:   | 2 Xtra Fixtures: 3                           |
| Foundation<br>Exterior Wall:<br>Exterior Condtre             | 2          | Average<br>Face Brick              | Kitchens:<br>Eat In Kith   | 1 Default                                    |
| Heat Type:<br>AC Type:                                       | 1<br> 1    | Forced Air<br>Yes                  | Grade:<br>Overall Cndtn:   | 2 0 0<br>4 Above Average<br>4 Good           |
| Floor Cover:<br>Interior Condition                           | 11<br>n: 4 | Hardwood/Carp<br>Good              | View:<br>No. Units   | 3 Average                                    |
|  |            |                                    |  |  |

The Cost.dat sheet of our sample home lists each ABRV under the heading Base Rate Adjustments as follows:

The sum,  $\Sigma$ , is \$11.10 (1.80+3.95+4.67+0.68). This will be added to the Base Rate of \$149.27 to give a modified Base Rate of \$160.37.

Our model now looks like this:

Building RCN = [( \$149.27 + \$11.10) \* 3,454 \* Size Adjustment Base Rate  $\sum ABRV_n$  Effective Area +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>) **4.** Next, let us turn our attention to the second type of modification to the Base Rate - the Size Adjustment.

#### Building RCN = [(Base Rate + $\sum ABRV_n$ ) \* Effective Area \* Size Adjustment + $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

The Size Adjustment modifies the Base Rate to account for the size difference between the "standard size" for the "typical" house in the model and the actual size of the sample house. The "standard" size of 1,800 SF for the "typical" house, consisting of a 2-story frame residence, is used as the basis for establishing the initial Base Rates used in CAMA. The adjustment in the Base Rate allows the proper square foot rate to be applied to a house based on its size. It is reasonable to expect that as a house becomes larger than typical, the rate per square foot would decrease and conversely, if the house were smaller than typical, the rate would be higher. This Size Adjustment variable is the component in the model that adjusts for this situation. Our sample home's Size Adjustment is 0.93906 as listed on the Cost.dat sheet. Now our Base Rate is calculated to be \$150.60 ((149.27+11.10) \* 0.93906).

Because the adjustment is less than 1.00, it would be proper to conclude that our sample home is larger than the typical 2-story home in the District of Columbia. Had the sample home been smaller than 1,800 SF, the Size Adjustment would have been greater than 1.00. The use of size adjustments eliminates the need for the traditional cost tables based on size.

The cost model continues to grow, and now looks like this:

Building RCN = [ (\$149.27 + \$11.10) \* 3,454 \* 0.93906 Base Rate  $\sum ABRV_n$  Effective Area Size Adjustment +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

**5.** We are finished establishing the Base Rate for our sample home and now turn to the Additive Flat Rate Variables (AFRV). This portion of the cost model is relatively straightforward. The individual Additive Flat Rate Variables are summed and the added to the product of the previous calculations.

Building RCN = [(Base Rate +  $\sum ABRV_n$ ) \* Effective Area \* Size Adjustment +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)

Here is where we make allowances for individual extra features contained in the sample house. Illustration 5 shows some of those features that constitute Additive Flat Rate Variables in the cost model:

| Construction  | n Deta | ail - Residential                                    |  |                            |
|---|--------|--|--|----------------------------|
| Value Source:         Living Area/GFA           Primary Occ:         012         Effective Area           Structure Class:         R         Percent Goor |        | A: <b>3,000</b><br>ea: <b>3,454</b><br>od: <b>87</b> | Regression: 0<br>Income: 0<br>RCNLD: 626,350 |                            |
| <b>Model:</b><br>Style:   | 01 Sir | n <b>gle Family</b><br>2.5 Story Fin                 | Total Rooms:<br>Bedrooms:                    | B Fireplaces: Park Spaces: |
| Stories:  | 2.5    |  | Bathrooms:                                   | 2 If Greater Than One      |
| Building Type:<br>Roof Cover  | 1      | Single<br>Shingle                                    | Half Baths:<br>Bath Style:                   | 2 Xtra Fixtures: 3         |
| Foundation  | 2      | Average  | Kitchens:                                    | 1 If Greater Than One      |
| Exterior Wall:  | 15     | Face Brick   | Eat In Kith<br>Kitchen Stule:                | Default                    |
| Heat Type:  | 1      | Forced Air   | Grade:                                       | 4 Above Average            |
| АС Туре:  | Y      | Yes  | Overall Cndtn:                               | 4 Good                     |
| Floor Cover:  | 11     | Hardwood/Carp  | View:  | 3 Average                  |
| Interior Condition  | :  4   | Lood   | No. Units                                    | 1                          |

Illustration 5

Unlike the Additive Base Rate Variables (ABRV) described earlier, most of these features are not an integral portion of the whole house, but stand alone, so to speak. Examples include such items as fireplaces, extra bathrooms, and extra kitchens. Again, as with other variables in the cost model, the values of these features are derived from market analysis.

Our sample home has several Additive Flat Rate Variables (AFRVs), including additional bathrooms and a fireplace. The cost for one full bath and one kitchen is always included in the original base rate. Any bathrooms or kitchens over and above the first are accounted for as AFRVs.

The value of an additive flat rate variable is calculated by multiplying the number of "units" by the dollar rate per unit. For example, illustration 5 shows our sample home also has two half baths. The AFRV for the half baths is \$21,440 (2 "units" X \$10,720 per unit) as shown in a portion of the Cost.dat file below.

Also included in the AFRVs are the partitioned finished basement and the small open porch on the front of the house. Recall that in illustration 3, neither of these areas was included in the calculation of the effective area of the house, therefore, their valuations are included here, as AFRVs.

The partitioned finished basement is calculated to be \$18,000. In this case, "units", the gross square footage of 400 SF (shown in the sketch area of the record), are multiplied by the rate of \$45 per SF. The open porch is calculated in a similar manner.

The sum,  $\sum$ , is \$63,341 (16,000+21,440+7,100+18,000+801) that will be added to the product of the previous portions of the cost formula.

The cost model is almost finished for our sample home, and now looks like this:

```
Building RCN = [ ($149.27 + $11.10) * 3,454 * 0.93906
Base Rate ∑ ABRV<sub>n</sub> Effective Area Size Adjustment
+ $63,341 ] * (MV<sub>0</sub> * MV<sub>2</sub> * ... * MV<sub>n</sub>)
∑ AFRV<sub>n</sub>
```

**6.** The last portion of the cost model used to calculate the RCN are the multiplicative variables (MV).

```
Building RCN = [(Base Rate + \sum ABRV_n) * Effective Area * Size
Adjustment + \sum AFRV_n] * (MV_0 * MV_2 * ... * MV_n)
```

This portion of the formula can have the largest influence on the cost model. Each multiplicative variable modifies *all* of the cost data that has preceded it. These variables modify the Base Rate, the sum of all the increases to the Base Rate ( $\sum ABRV_n$ ), the Size Adjustment, and the sum of all the Flat Rate Variables ( $\sum AFRV_n$ ). This is where such important characteristics as the building grade, building condition, remodeling, and location factors have their impact.

The sample home is graded "Above Average - 4", and consequently has a 1.10 multiplicative factor. This one variable, grade, is going to increase the RCN value of the sample home by 10%. Grade can have a sizable impact on the final value of the building. For example, a "Superior - 8" increases the final rate by 48% over that of an "Average Quality - 3" house.

The condition of the building is also accounted for by the multiplicative variables. The interior, exterior and overall conditions of our sample home are each "Good" and the corresponding multiplicative variable for each is 4.8%. The level of condition may be different for each of the three variables and therefore the coefficients may be different. Please refer to the 2007 CAMA Residential Construction Valuation Guideline --RPAD for these and all other coefficients used in the valuation model.

Just as construction grade has a significant impact on the final value of a house, so does condition. For example, a house in overall "Poor" condition throughout will have its value <u>reduced</u> by 20.6%, whereas a house in excellent condition throughout will have its value <u>increased</u> by 10.5%. That's a range of over 31%.

| Value Source: C Living Area/GFA: |                  | rea/GFA: <b>3,000</b> | Regression: 0                  |
|----------------------------------|------------------|-----------------------|--------------------------------|
| Primary Oc                       | c: 012 Effec     | tive Area: 3,454      | Income: 0                      |
| Structure Cla                    | iss: R Perc      | ent Good: 87          | RCNLD: 626,350                 |
| Model:                           | 01 Single Family | Total Rooms:          | 8 Fireplaces: 1 Park Spaces: 0 |
| Style:                           | 6 2.5 Story Fin  | Bedrooms:             | 4                              |
| Stories:                         | 2.5              | Bathrooms:            | 2                              |
| Building Type:                   | 1 Single         | Half Baths:           | 2 Xtra Fixtures: 3             |
| Roof Cover                       | 3 Shingle        | Bath Style:           | 2 2 2                          |
| Foundation                       | 2 Average        | Kitchens:             | 1                              |
| Exterior Wall:                   | 15 Face Brick    | Eat In Kith           | 0 Default                      |
| Exterior Condtn:                 | 4 Good           | Kitchen Style:        | 2 0 0                          |
| Heat Type:                       | 1 Forced Air     | Grade:                | 4 Above Average                |
| АС Туре:                         | Y Yes            | Overall Cndtn:        | 4 Good                         |
| Floor Cover:                     | 11 Hardwood/Carp | View:                 | 3 Average                      |
| la basilan Casaditian            | Good             | No. Units             | 1                              |

Illustration "6" shows a portion of the features that constitute the multiplicative variables in the cost model:

Another important multiplicative variable, Remodel Type, takes into account whether or not the house has been remodeled and to what extent. In addition, the age of the remodel factors into the amount of adjustment applied by this multiplicative variable.

Our sample home was remodeled in 2001. The portion of the CAMA record that captures this information is shown in Illustration 7 below.

| Value Source: C  | Living Area/GFA: 3,000   | Regression: 0  |              |
|--|--|----------------|--------------|
| Primary Occ: 012   | Effective Area: 3,454  | Income: 0      |              |
| Structure Class: R   | Percent Good: 87   | RCNLD: 626,350 |              |
| Year Built<br>CDU<br>Remodel Rating<br>Year Remodeled<br>Effective Year Built<br>Status<br>Percent Complete<br>Value<br>& Good Ovr<br>Misc. Improv<br>Cost To Cure | 1937     5       AV     4       4     2001       1950     0 verride EYB       0     0       1000     Type Ran Date | Remodel Rating | OK<br>Cancel |

Illustration 7

Obviously, a "Gut Rehab" would increase the value of property more than "Cosmetic" changes, and the coefficients listed in the above illustration demonstrate this. Our sample home was remodeled in 2001, indicating that the MV should be five percent. Five percent would be the correct amount if the remodel occurred in 2005, but it actually occurred in 2001, four years earlier. The CAMA model takes into consideration how long ago a remodel occurred and reduces its impact, as it becomes older. The rate of reduction of the MV is five percent per year. After twenty years, a remodel has no affect on value. In this example, our sample home's remodel occurred four years ago and thus the MV is reduced by twenty percent to 4.0% (5%\*.80).

The last multiplicative variable, "Sub-Neighborhood Adj A", is the local neighborhood multiplier established within the particular neighborhood where the sample home is located. This variable is going to lower the RCN value of the sample home by 6.3%. The "Sub-Neighborhood Adj" reflects the market-derived fact that location is a very significant factor in the value of real estate. Two otherwise identical homes can have a substantial difference in value based on their locations.

The variables for our sample home are summarized in the Cost.dat file as follows:

Each MV is multiplied together to determine the combined, or overall, MV. The sample home's MV is 1.2338132 (1.048\*1.048\*1.1\*1.048\*1.04\*.937).

**7.** Finally, the Building RCN model is complete and contains the specific data of the sample home used in this demonstration. The market-derived cost model for the sample home is as follow:

Building RCN = [(Base Rate +  $\sum ABRV_n$ ) \* Effective Area \* Size \$ 719,947 = [(\$149.27 + \$11.10) \* 3,454 \*.93906 Adjustment +  $\sum AFRV_n$ ] \* (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>) + \$63,341] \* (1.2338132) The Cost.dat file shows a summary of the same information.

The replacement cost new for our sample home is \$719,947. There is still one thing left to address before we turn our attention to depreciation. Our sample home has a built-in sauna in the basement. This item was not costed as a component of the sample home, but rather as a Special Building Feature, with its own unit price of \$ 12,680. Also, note that the depreciation applied to the Special Building Features is identical to the amount applied to the main building. See illustration 6 below.

| Special Building I | Features             |                  |                          |
|--------------------|----------------------|------------------|--------------------------|
| Value Source: C    | Living Area/GFA: 3,0 | 00 Regression: 0 |                          |
| Primary Occ: 012   | Effective Area: 3,4  | 54 Income: 0     |                          |
| Structure Class: R | Percent Good 87      | RCNLD: 6         | 26,350                   |
| S# Code Sub        | Description          | UOM Units        | Unit Price Gra RCN DCNLD |
| ▶ 1 SN             | SAUNA                | Count 1          | (13250) 4 14575 (12680)  |
|                    |                      |                  |                          |
| Illustration 8     |                      |                  |                          |

We now know the total replacement cost new (RCN) of our sample home, including the sauna, is \$ 733,197 (\$719,947 + \$13,250).

If the sample home were brand new, we'd be finished, but it was actually built in 1937.

Next, we need to address accrued depreciation . . .

#### Depreciation

Depreciation is defined as a loss in the upper limits of value from all sources. Typically, three types of depreciation can affect real estate - physical deterioration, functional obsolescence and economic obsolescence. This next portion of the demonstration will illustrate how Vision<sup>©</sup> calculates the amount of depreciation accrued to our sample home.

Several terms come into use when discussing depreciation in CAMA. They are defined as follows:

- <u>Actual Age</u>: The mathematical difference between the Base Year and the actual year the improvement was built to completion.
- <u>Actual Year Built (AYB)</u>: The earliest time the main portion of the building was built. It is not affected by subsequent construction.
- <u>Base Year</u>: The year, usually the current year, that the depreciation table is calibrated, such that the age of a building built during the base year would be 0 years old.
- <u>Depreciation Table</u>: A market-driven table that lists the amount of depreciation corresponding to an Effective Year Built and the Base Year predicated upon a specific economic life.
- <u>Effective Age</u>: The mathematical difference, in years, between the Base Year and the Effective Year Built.
- <u>Effective Year Built (EYB)</u>: The calculated or apparent year, that an improvement was built that is most often more recent than AYB. The EYB is determined by the condition and quality of the improvement. Subsequent renovation, additions, upgrades and the like, extend an improvements remaining economic life and therefore cause the EYB to be closer to the Base Year than the AYB.
- <u>Percent Good</u>: The mathematical difference between 100 percent and the percent of depreciation. (100% - depreciation %) = percent good

The RCN model used above indicated that our sample home has an RNC of \$733,197. As stated earlier, the home was built in 1937 so there should be some depreciation to deduct from the RCN. We'll uses a five-step process to depreciate improvements:

- 1. Calculate the Actual Age of the improvement
- 2. Determine the Effective Age of the improvement
- 3. Determine the improvement's Effective Year Built
- 4. Look-up Percent Good corresponding to EYB on depreciation table
- 5. Apply selected depreciation to RCN to determine RCNLD

1. Our first step is to calculate the Actual Age of our sample home. As you are aware, a valuation is always qualified as of a specific date. For ad valorem purposes in the District of Columbia, the valuation date is January 1 immediately preceding the tax year. In our example, the tax year is 2007; therefore, the valuation date is January 1, 2006. This date is also significant in terms of the depreciation accrued to improvements. In the past, the nature of triennial assessments required that base years within a Tri-Group remain unchanged for a period of three years. Now, however, with the return to annual assessments, the base year coincides with the valuation date. The Base Year is used to determine the Actual Age of the sample home. In this case, the sample home's Actual Age is 69 years (2006-1937).

2. The next step is to determine the sample home's Effective Age. Effective Age may or may not represent actual or chronological age. The premise is simple but the application can be confusing. If a home is built and never maintained (painting, re-roof, etc.) or remodeled, the home would quickly depreciate from physical deterioration. The CAMA system would depreciate the home at the fastest rate possible based on the selected Depreciation Table. For example, CAMA uses a 75-year Economic Life Depreciation Table for residential property. If the home were left to rot, the Effective Age would most likely be the same as the Actual Age.

Let's say the owners of our sample home have completely neglected their property from the time it was built in 1937 to the present. Their home would have an effective age of 69 years as indicated on the Depreciation Table below:

| ļ                  |           |           |            |     |    |    |    |      |
|--------------------|-----------|-----------|------------|-----|----|----|----|------|
| D                  | eprecia   | tion Tab  | ole        |     | 44 | 11 | 89 | 1962 |
|                    | oproora   | cioni rui |            |     | 45 | 11 | 89 | 1961 |
|                    | Base Year |           |            |     | 46 | 11 | 89 | 1960 |
| <b>5 1 1 1</b>     | 2006      |           |            |     | 47 | 11 | 89 | 1959 |
| Eπective<br>Age of | % Depr.   | % Good    | Effective  |     | 48 | 12 | 88 | 1958 |
| Building           | ·         | $\sim$    | Year Built |     | 49 | 12 | 88 | 1957 |
| 0                  | 0         | 100       | 2006       |     | 50 | 12 | 88 | 1956 |
| 1                  | 1         | 99        | 2005       |     | 51 | 12 | 88 | 1955 |
| 2                  | 2         | 98        | 2004       |     | 52 | 12 | 88 | 1954 |
| 3                  | 2         | 98        | 2003       |     | 53 | 12 | 88 | 1953 |
| 4                  | 3         | 97        | 2002       |     | 54 | 13 | 87 | 1952 |
| 5                  | 3         | 97        | 2001       |     | 55 | 13 | 87 | 1951 |
| 6                  | 4         | 96        | 2000       |     | 56 | 13 | 87 | 1950 |
| 7                  | 4         | 96        | 1999       |     | 57 | 13 | 87 | 1949 |
| 8                  | 4         | 96        | 1998       | Ν   | 58 | 13 | 87 | 1948 |
| 9                  | 4         | 96        | 1997       |     | 59 | 13 | 87 | 1947 |
| 10                 | 5         | 95        | 1996       |     | 60 | 14 | 86 | 1946 |
| 11                 | 5         | 95        | 1995       |     | 61 | 14 | 86 | 1945 |
| 12                 | 5         | 95        | 1994       |     | 62 | 14 | 86 | 1944 |
| 13                 | 5         | 95        | 1993       |     | 63 | 14 | 86 | 1943 |
| 14                 | 6         | 94        | 1992       |     | 64 | 14 | 86 | 1942 |
| 15                 | 6         | 94        | 1991       |     | 65 | 14 | 86 | 1941 |
| 16                 | 6         | 94        | 1990       | ] ( | 70 | 15 | 85 | 1936 |
| 17                 | 6         | 94        | 1989       | 1 4 | 75 | 16 | 84 | 1931 |
| 18                 | 6         | 94        | 1988       | 1   | 15 | 10 | 04 | 1001 |
| llustration        | 1         |           |            |     |    |    |    |      |

The Actual Year Built (1937) and the Effective Year Built (1937) would be the same and consequently the Effective Age is 70 years. Moving across the table,

we see that a home with an EYB of 1937 has 15 percent depreciation and therefore is 85 Percent Good (100%-15%). If the RCN of our sample home is \$733,197, the depreciated value, RCNLD, is only \$623,217 (733,197\* 0.85).

*Note*: The depreciation table moves in 5-year periods towards its end; this explains the apparent inconsistencies in 70 years v. 69 years. The Cost.dat file represents the actual numbers used in calculations.

The situation described above rarely, if ever, occurs in the market. People do maintain and renovate their homes and in doing so, extend the home's useful or remaining economic life. As homeowners repair roofs, paint siding, replace windows and furnaces, they *prolong* the life of the home and consequently *decrease* its Effective Age.

Along with the actual age of the sample home, the illustration below shows which variables within CAMA affect the calculation of effective year built.

| Construction Detail - Residential                                  |        |               |                      |              |                              |  |  |
|--|--------|---------------|----------------------|--------------|------------------------------|--|--|
| Value Source: C Living Area/GFA<br>Primary Occ: 012 Effective Area |        |               | A: 3,000<br>a: 3,454 | Regre        | ssion: 0<br>:ome: 0          |  |  |
| Structure Class: R Percent Good                                    |        | od: 87        | RC                   | NLD: 626,350 |                              |  |  |
| Model:   | 01 Sir | ngle Family   | Total Rooms:         | 8            | Fireplaces: 1 Park Spaces: 0 |  |  |
| Style:   | 6      | 2.5 Story Fin | Bedrooms:            | 4            | , ,                          |  |  |
| Stories:   | 2.5    |               | Bathrooms:           | 2            |                              |  |  |
| Building Type:   | 1      | Single        | Half Baths:          | 2            | Xtra Fixtures: 3             |  |  |
| Roof Cover   | 3      | Shingle       | Bath Style:          | 2            | 2 2                          |  |  |
| Foundation   | 2      | Average       | Kitchens:            | 1            |                              |  |  |
| Exterior Wall:   | 15     | Face Brick    | Eat In Kith          | 0            | Default                      |  |  |
| Exterior Condtn:   | 4      | Good          | Kitchen Style:       | 2            |                              |  |  |
| Heat Type:   | 1      | Forced Air    | Grade:               | 4            | Above Average                |  |  |
| АС Туре:   | Y      | Yes           | Overall Cndtn:       | 4            | Good                         |  |  |
| Floor Cover:   | 11     | Hardwood/Carp | View:                | 3            | Average                      |  |  |
| Interior Condition   | : 4    | Good          | No. Units            | 1            |                              |  |  |
|  |        |               |                      |              |                              |  |  |
|  |        |               |                      |              |                              |  |  |
|  |        |               |                      |              |                              |  |  |
|  |        |               |                      |              |                              |  |  |

Illustration 2

All of the features or variables dealing with depreciation, highlighted in Illustration 2 are multiplicative variables. As such, they are multiplied one by the other and then the Actual Age is multiplied by the product of the MVs. Below is the portion of the Cost.dat file that summaries these MV for our sample home.

The product of each of these MV adjustments is calculated to be 0.81225 (0.95 \* \* 0.95 \* 0.9). This product is then multiplied by the Actual Age to calculate the Effective Age. Recall our sample home's Actual Age is 69 years. The Effective Age is calculated to be 56 years (69 \* 0.81225). Instead of CAMA using 69 chronological years to calculated depreciation, it will use 56 years. Below is a portion of the Cost.dat file that shows these calculations.

**3**. We're almost finished. Knowing the Effective Age makes the calculation of the Effective Year Built for our sample home very simple. The Effective Year Built is 1950 (2006 – 56).

**4.** Having established the Effective Year Built, we look up 1950 on the 75-Year Economic Life Depreciation Table and find that the Percent Good is 87% for that year. See Illustration 3 below.

|                    |         |        |            | 1 1 |    |    |      | 40.00 |
|--------------------|---------|--------|------------|-----|----|----|------|-------|
| Depreciation Table |         |        |            | 44  | 11 | 89 | 1962 |       |
| Depreciation Table |         |        |            |     | 45 | 11 | 89   | 1961  |
| Base Year<br>2006  |         |        |            | 46  | 11 | 89 | 1960 |       |
|                    |         |        |            | 47  | 11 | 89 | 1959 |       |
| Age of             | % Depr. | % Good | Effective  |     | 48 | 12 | 88   | 1958  |
| Building           |         |        | Year Built |     | 49 | 12 | 88   | 1957  |
| 0                  | 0       | 100    | 2006       |     | 50 | 12 | 88   | 1956  |
| 1                  | 1       | 99     | 2005       |     | 54 | 12 | 88   | 1955  |
| 2                  | 2       | 98     | 2004       |     | 52 | 12 | 88   | 1954  |
| 3                  | 2       | 98     | 2003       |     | 53 | 12 | 88   | 1953  |
| 4                  | 3       | 97     | 2002       |     | 54 | 13 | 87   | 1952  |
| 5                  | 3       | 97     | 2001       |     | 55 | 13 | 87   | 1051  |
| 6                  | 4       | 96     | 2000       |     | 56 | 13 | 87   | 1950  |
| 7                  | 4       | 96     | 1999       |     | 57 | 12 | 97   | 1040  |
| 8                  | 4       | 96     | 1998       |     | 51 | 13 | 07   | 1040  |

Illustration 3

**5.** The last step in the process is to simply multiple the RCN by 0.87 and we have RCN LD. The depreciated, market-derived cost approach value of the sample home used in this demonstration is \$ 626,350.
Some closing comments regarding depreciation are in order. Recall from the outset that we defined depreciation as a loss in value resulting from physical deterioration, functional and/or economic obsolescence. The demonstration above dealt only with depreciation attributed to the physical deterioration of the sample home. This, by far, is the most common type of depreciation that exists in residential property. However, occasions may require additional depreciation because of excessive physical deterioration, functional and/or economic obsolescence. One must use caution when invoking these types of depreciation. The market must support any decision regarding the extent of these adjustments. Below illustrates our sample home with an additional ten percent economic obsolescence. A gas station was built across the street from the home, and a recent sale of the next-door neighbor's house showed the impact of this situation.

| epreciation          |                        |                |
|----------------------|------------------------|----------------|
| Value Source: C      | Living Area/GFA: 3,000 | Regression: 0  |
| Primary Occ: 012     | Effective Area: 3,454  | Income: 0      |
| Structure Class: R   | Percent Good: 77       | RCNLD: 554,360 |
| Year Built           | 1937                   |                |
| CDU                  | AV                     |                |
| Remodel Rating       | 4                      |                |
| Year Remodeled       | 2001                   |                |
| Effective Year Built | 1950 🗾 🔲 Override EYB  |                |
| Status               | E                      |                |
| Percent Complete     | 10                     |                |
| Value                | lype Hsn Date ID       | Comment        |
| % Good Ovr           |                        |                |
| Misc. Improv         |                        |                |
| Cost To Cure         |                        |                |

The actual mechanics of adjusting depreciation for functional or economic obsolescence within CAMA are briefly discussed below. If the situation occurs, seek guidance from your supervisor and/or CAMA manager.

Illustration 5 shows the portion of the CAMA screen used to allow for additional depreciation. It is not necessary to make adjustments in the "CDU" field or to override the EYB field. Nor is it necessary to enter information on the lower 1/3 of the screen. The "Status" and "Percent Complete" fields are the only two fields that are utilized to account for additional depreciation.



Illustration 5

The "Status" field's pick-list is expanded in Illustration 6 to show only those types of items that have a direct affect on depreciation and the nature of the affect. Notice that only a limited number of Status Codes are functional within CAMA and their affect on depreciation is either to *replace* the existing amount in the "% Good" field or *decrease* the "% Good." The corresponding numeric amount that will affect the "% Good" is entered in the field called "Percent Complete." Please note that the field name "Percent Complete" is somewhat erroneous because the word "Complete" has no meaning in this context. This is the field that you will enter the amount to either decrease the existing "% Good," based on the Status Code selected.

|      | Status Code          | s                |
|------|----------------------|------------------|
| Code | Description          | Affect on % Good |
| 0    | Default              | NONE             |
| A    | Abandoned/Boarded    | NONE             |
| В    | Burned Out           | NONE             |
| С    | Commercial New Const | REPLACE          |
| E    | Economic Dep         | DECREASE         |
| F    | Functional Dep       | DECREASE         |
| Li 👘 | Gut Rehab            | NUNE             |
| Н    | Data Change          | NONE             |
| L    | Limited Equity       | NONE             |
| М    | Demolition           | NONE             |
| N    | N/A                  | NONE             |
| NO   | Normal               | NONE             |
| OV   | Overall Depreciation | REPLACE          |
| P    | Physical Depr        | DECREASE         |
| PA   | Partial Abandon      | NUNE             |
| R    | Renovation           | NONE             |
| Т    | Order of Taking      | NONE             |
| V    | Vacant               | NONE             |

Illustration 6

Recall our example of the gas station. The Percent Complete field has "10" as it's value. Based on the "E" Status Code, we know that the original depreciation will increase by ten percent resulting in a decrease in Percent Good to 77% (87-10).

Another comment regarding depreciation concerns the impact that the quality of design, material and workmanship have on depreciation. The grade assigned to a home obviously makes a considerable difference in the final RCN, but it also plays a substantial part in determining the amount of depreciation accrued to the home. It is easy to understand that if all other things were equal, a home built with better material and workmanship would age better than one with poorer materials and workmanship. The higher quality the home the more slowly it will deteriorate. Conversely, a shoddily built home will age more quickly than the average home.

## Lot Valuation

Now that we've calculated RCN in the first section and the amount of depreciation in the second section, we know the value of our improvements from the formula RCN-LD to be \$639,030.

Next let's turn our attention to the final portion of the process – land or lot valuation. There are several aspects or characteristics to land that affect its value. Needless to say the old adage "Location, Location, Location!" is certainly true, but beyond that there are considerations for such things as lot size, shape, frontage, topography, view, restrictions and the like that influence the final value of land.

Let's once again return to our sample home and examine the details on the PRC to get our first look at the lot valuation.

|   |       |                                |      |          |       |       |      | LAND LI   | VE V. | ALUATIO | N SECT.  | ION         |             |              |                               |            |
|---|-------|--------------------------------|------|----------|-------|-------|------|-----------|-------|---------|----------|-------------|-------------|--------------|-------------------------------|------------|
| Ľ | # Occ | Description                    | Zone | Frontage | Depth | Units | S.1  | I. Factor | LT    | Price   | Size Adj | Site Rating | Adjustments | /Special Use | Notes                         | Land Value |
|   | 012   | Residential Detached Single Fa |      |          |       | 6,000 | SF P | 1.0       | 0     | 63.14   | 0.8630   | 1.0         | 0T:80%      | V:0          | Poor topo in back; River view | 375,060    |
|   |       |                                |      |          |       |       |      |           |       |         |          |             |             |              |                               |            |
|   |       |                                |      |          |       |       |      |           |       |         |          |             |             |              |                               |            |
| Ĩ | ustra | ation 1                        |      |          |       |       |      |           |       |         |          |             |             |              | •                             |            |

Notice that the detail tells us the lot size, the price per unit, and any adjustments that affect the lot. The model used to calculate the value of lots in CAMA is as follows:

```
Lot Value = [Lot Size *((Base Rate * Size Adjustment) + \sum Dollar Adjustments) * \sum Percent Adjustments]
```

The formula represents the following steps:

- 1. Determine the base rate for the particular neighborhood where the lot is located and multiply that rate by the 'size adjustment factor';
- 2. Next, add the adjusted rate in step one to the sum of all dollar amount adjustments;
- 3. Next, multiply the results by the lot size;
- 4. Lastly, multiply that result by the product of all percentage adjustments.

Most of this activity can be seen in the Land.Dat file in Appendix A of this document. You may wish to refer to it as we go through this exercise.

Let's expand the discussion and follow the steps of the process to explain the lot valuation of our sample home in more detail.

1. "Determine the base rate for the particular neighborhood where the lot is located and multiply that rate by the 'size adjustment factor'."

The residential base land rates are different for each (sub)neighborhood in the District. Each year, the current base rates are updated in CAMA and published in the *Appraiser Reference Materials*. In addition to the base rates, the base lot sizes and size curves are included. Our property is located in Chevy Chase, and below shows the portion of the land rate table for that neighborhood:

| NBHD | Base Lot Size | Base Rate | Base Lot Value | Size Curve |
|------|---------------|-----------|----------------|------------|
| 11 A | 5,000 sf      | \$73.16   | \$365,800      | LG 1       |
|      |               |           |                |            |

Illustration 2

The base rate for our property is \$ 73.16 per sf.

The size adjustment factors are also incorporated in CAMA. These factors make allowances for lots whose sizes differ from the standard "base" size for the lots in that particular (sub)neighborhood. Recall that as the size or area of a building or lot increases, the dollar rate per unit typically goes down from the base rate, and conversely, the dollar rate typically increases over the base rate when the area or size is smaller than the standard base rate.

Recall that our lot is 6,000 sf in size. The table states that the Base Lot Size is 5,000, so a size adjustment will be necessary. Intuitively, one would expect that the size adjustment would be less than 100% because the actual lot is larger than the base size lot. CAMA contains the algorithms to calculate the proper size adjustment. Essentially, it determines which "land size curve" is to be used as the basis for determining the adjustment, then it mathematically interpolates and extrapolates the factor from the particular size table associated with the curve based on the amount of difference between the standard size and the actual size.

In the case of our sample home, the size curve is LG 1. This curve is one of the four curves existing in CAMA and it is effect on rates is the lowest of the curves. Based on the difference between the base size and the actual size of the lot, CAMA has selected a factor of 0.863 as the adjustment. If the lot were smaller, say 4,000, sf the selected factor would have been 1.198.

So, to finish step 1, we multiply the (sub)neighborhood base land rate by the calculated size adjustment factor to arrive at a size adjusted rate of \$ 63.14 (\$73.16 \* 0.863).

# 2. "Next, add the adjusted rate in step one to the sum of all dollar amount adjustments."

If there are any dollar-amount adjustments to the rate, this is the time to make the them. For example, you may choose to lower the rate by \$10 per sf on a particular lot in a neighborhood because it is on a busy street corner. In our example, the rate is increased by \$15 per sf because the property has an excellent view of the river not enjoyed by the other lots in the neighborhood. This adjustment increases the rate to \$78.14 (\$63.14 + \$15.00).

Use caution when making any adjustments to the calculated rates. If adjustments are warranted, seek guidance from your supervisor or CAMA manager.

3. "Next, multiply the resulting rate by the lot size."

This is an easy step. The land value at this point is \$468,822 (\$78.14 \* 6,000).

4. "Lastly, multiply that result by the product of all percentage adjustments."

As before, here's where we can reflect adjustment to the lot for such things as topography, view, shape irregularity, and the like. There may be an easement across the back of the lot that affects value. Again be certain that the adjustment is peculiar to just the subject or a few lots in the (sub)neighborhood, otherwise the condition would have been already accounted for in the calculations done by the multiple regression analysis process that generated the original base rates, size curves and standard lot sizes.

Our sample lot had a steep drop-off across the back that the appraiser accounted for by adjusting the final rate by 80 percent. This is the last calculation to determine the subject property's lot value. The final value of our lot is \$ 375,060 (468,822 \* 0.80).

The illustrations below summarize much of the information discussed in this land valuation exercise. Illustration 3 shows a portion of the data entry screen in Vision<sup>©</sup> CAMA and the second, illustration 4, is the Land.dat file with selected information highlighted.

| 99       9999       W-T-S: -       Use:       012       Type R1       Bldg #:       1       of 1         99       9999 ST NW       Assessed Value:       936,890       Legal Land Area:       99,999 ST       0       Cocupancy Code:       012       Residential Detached Single Fa       Lot T         Property Factors       0       Default       2       No       0       Default       0       Cocupancy Code:       012       Residential Detached Single Fa       Lot T         Land Valuation Neighborhoods       0       Default       0       Default       Unit P       Cormm. NBHD:       11       Sub NBHD:       A       GIS Region:       Coring:       Site Index):       Site Index): | ×         |
|--|-----------|
| Property Factors         Topography       Mt Front         1       Level         0       Default         2       No         0       Default         1       Sub NBHD:         A       GIS Region:         Comm. NBHD:       I1         Sub NBHD:       A         Pocket NBHD:       Pocket NBHD:         Z       Contour:         Building Classification and Land Line Valuation         ##       #         0       Ccupancy         Land Units       Appraised         Value       Value         Value       Total  |           |
| Z Contour;       Frontage:       Depth:       Site /         Building Classification and Land Line Valuation       Appraised Value       Assessed Value       Adjustments (Special Use)       T \$0       80 %       V \$15         Notes:       Poor topo in back; River view       Occurate Land Line Value       Override Land Line Value       Total   | ype:      |
| Total  | Adi: 1.00 |
| Appraised: \$3/5,060     Assessed: \$3/5,060       Next     Add       Delete     Close   |           |

Illustration 3



Illustration 4

# Some Final Thoughts

We have introduced you to some of the most elementary aspects of property valuation using the District's Vision<sup>®</sup> CAMA system. We have developed the RCN of a fictitious home, reduced its value by the accrued depreciation and finally added the land value component to complete the appraisal. This guideline is merely a small window, a first step, in the complex field of CAMA mass appraisal. A CAMA system robust enough to appraise 180,000 different properties will necessarily be comprehensive and complex. As you explore and utilize the program make certain that you fully understand the ramifications and results of your actions. Your supervisor and/or CAMA manager will always be available to assist you.

# Appendix A

- 1. Property Record Card, SSL 9999 9999
- 2. Cost.dat print-out, SSL 9999 9999 3. Land.dat print-out, SSL 9999 9999
- 4. 2008 CAMA Construction Valuation Guideline Residential

| 4 <i>UCUUNI #: 9999 9999</i><br>Internal ID: 182803<br>CHMMHMF 21 | r<br>Arro      | roperty Loca          | v :non   | ASHING                                   | TON, DC         | 99999          | , av        |  | Bldg #.   | : 1 of 1                            | Card 1            | of 1                         | Batc<br>Print L               | :h #:<br>)ate: 02/09//                   | 006 14:45                                  |
|---|----------------|-----------------------|--|--|-----------------|----------------|-------------|--|---|-------------------------------------|-------------------|------------------------------|-------------------------------|--|--|
| CUKKENTON   | NEK            |                       |  | ACCO                                     | JNT INF         | <b>UKMATI</b>  | 0N          |  |   | CUKI                                | CENT ASSE         | SSMENT                       |                               |  |  |
| JOSEPH TAXPAYER<br>JANE DOE-TAXPAYER<br>626 BREAKAWAY DR          |                | Use Ty<br>R1          | be   | 01                                       | Code            | Lot .<br>99,99 | 99 SF       | Status Cod<br>E                                    |   | Description<br>RESIDNTI<br>RES LAND | 012<br>012<br>012 | Assessed Va<br>56<br>37      | <i>tlue</i><br>7,040<br>5,060 | RE                                       | S  |
| WASHINGTON, DC 200  | 00             |                       |  |  | <b>DIV VICI</b> |                | Ad          |  | Va  | lue Source:                         | C Total:          | 64                           | 2,100                         |  | -  |
| Additional Owners:  |                | Date                  | <u>[]</u>  | Type                                     | Inf. Sour       | ce Code        | 2 Des       | scription  |   |                                     | -                 |                              | DIS                           | UTICT OI (<br>Beal Pro                   | olumbia                                    |
|   |                | 8/8/2003<br>7/23/2003 | 002<br>002   | UE                                       | oz              | 4.4            | Permit Wo   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br> |   | Valu                                | te Date           | Value Statu                  | ASS                           | sessment                                 | Division                                   |
|   |                |                       |  | 1  |                 | •              |             | 4  | Re  | g 02/0                              | 9/2006            |                              |                               |  |  |
|   |                |                       |  |  |                 |                |             |  | Co  | st 02/0                             | 9/2006            | C                            |                               |  |  |
| OWNERSHIP HI  | STORY          | INSTRUA               | MENT #   | SALE                                     | DATE q          | /u v/i SA      | ALE PRICE   | A.C.   |   |                                     | <b>PREVIOU</b>    | S ASSESSMI                   | ENTS (HISTOR                  | RY)                                      |  |
| JOSEPH TAXPAYER   |                | 1234                  | 156  | 02/2                                     | 9/2000          | I C            | 654,321     | 1 01 Y <sub>1</sub>                                | : Use   | Type V.                             | al Source         | Land Value                   | Building                      | Value                                    | Assessed Value                             |
|   |                |                       |  |  |                 | ,              | ~           | 56666<br>57566                                     | 012<br>05<br>012<br>012<br>012<br>012<br>012<br>012 | RIRI                                | 0000              | 375,<br>303,<br>221,<br>183, | 060<br>620<br>870<br>470      | 639,030<br>636,800<br>555,760<br>439,510 | 1,014,090<br>940,420<br>777,630<br>622,980 |
|   |                | APPEAL                | S  |  |                 |                |             |  |   |                                     |                   |                              |                               |  |  |
| Appeal #  | Decision       |                       |  | Amount                                   |                 | Re             | svised AV   |  | _   |                                     | - 4               | ROPERTY F                    | ACTORS                        |  |  |
|   |                |                       |  |  |                 |                |             |  | TOPC  | ć                                   | MLTFR             | RONT                         | ALLEYACCES                    | S  | LANDSCAPE                                  |
|   |                |                       |  |  |                 |                |             | 1 L  | evel  |                                     | 0 Default         | 2                            | No                            | 0 De                                     | fault                                      |
|   | TAX TYPE       |                       |  | SU                                       | PLEME           | NTAL DA        | TA          |  |   |                                     |                   | COMMEN                       | VTS                           |  |  |
| Year Type Descr   | ription        |                       | Type   |  | Des             | cription       |             |  |   |                                     |                   |                              |                               |  |  |
|   |                |                       | Neighbc<br>Part Part<br>Mixed U<br>Vcnt Lnu<br>Model T<br>Base Loi<br>Abbutt I<br>Sketch F | rhood<br>se<br>J Use<br>Val<br>ot<br>lag | 13              |                |             |  |   |                                     |                   |                              |                               |  |  |
| -   | PARCE          | L LOCATIO             | N SUM  | MARY                                     |                 |                |             |  |   |                                     |                   | TTT CITA                     |                               |  |  |
| SSL NBHD<br>11  | SUB-NBHD       | ZONING                |  | WARD                                     | <sup>25</sup>   | ROUP           | ARN         |  |   |                                     | Regres            | <u>VALUE SUM</u><br>ss (L&B) |                               | Cost (L                                  | &B)  |
| <b>T</b>  | A              |                       | _  |  |                 |                | C07         |  |   |                                     | 38                | 740                          |                               | 942.1                                    |  |
| Downit ID Land Data T.  | BUILDIN        | G PERMIT I            | NFORM  | <b>1ATION</b>                            |                 |                | I am D      | 240  |   | Fa                                  | ctor/Value        | Type                         | Reason                        | Date                                     | DI DI                                      |
| B654321 04/03/2003 NV   | W 200,000SFD - | Construct a n         | ew single  | family dwe                               | lling and t     | wo-car gar     | ag 08/08/20 | 03<br>1  | /alue Adji  | ust.                                |                   |                              |                               |  |  |
| B123456 04/02/2003 K  | Z 0SFD -       | Kaze existing         | building   |  |                 |                | 07/23/20    | E0(  | <u>Override</u><br>Commen                           | t l                                 |                   |                              |                               |  |  |
|   |                |                       |  |  |                 |                |             |  |   | -                                   |                   | DATA EN                      | TRY                           |  |  |
|   |                |                       |  |  |                 |                |             | Entr   | y Date: _   |                                     |                   |                              | Entry ID:                     |  |  |
|   | -              |                       |  |  | LA              | <b>VD LINE</b> | VALUATIO    | N SECTI  | NC  |                                     |                   |                              | _                             |  |  |
| B# Occ Description  | Zone F         | rontage Dept.         | 4  | Units                                    | S.I. I.         | Factor 1       | LT Price    | Size Adj   | Site Ratin  | g Adju                              | stments/Speci     | al Use                       | Notes                         |  | Land Value                                 |
| 1 012 Residential Detached  | Single Fa      |                       |  | 6,000                                    | SF P            | 1.00           | 63.1        | 14 0.8630  | -   | .00T:80%                            | V:0               | Poor                         | · topo in back; Ri            | iver view                                | 375,060                                    |
|   |                |                       |  |  |                 |                |             |  |   |                                     |                   |                              |                               |  |  |
|   | _              | Total Land Un         | its  | 6,000                                    | SF              | -              | -           |  | -   | -                                   | _                 | -                            | Total La                      | und Value:                               | 375,060                                    |
|   |                |                       |  |  |                 |                |             |  |   |                                     |                   |                              |                               |  |  |

| 6666 6666  | 182803       |
|------------|--------------|
| ACCOUNT #: | Internal ID: |

Property Location: 9999 9999 ST NW

WASHINGTON, DC 99999

FBP[400]

• 0

400 440 1,200

1,200

Main Building Are

Description

Code

Description

**CONSTRUCTION DETAIL** Cd. Chng

Element Occupancy

Model Grade

**Basement**, Finished

Residential Detached (BAS Single Family Above Average 5.5 Story Fin

Style

600

154 600 

Garage, Attached Half Story, Finisher

1,200

Living

Eff. Area 1,200

Gross

**BUILDING SUMMARY SECTION** 

FGR FHS FOP FUS

|                              | CH | SKET | • |      |                      | 0     |
|------------------------------|----|------|---|------|----------------------|-------|
| Print Date: 02/09/2006 14:45 | 1  | of   | 1 | Card | <b>1</b> of <b>1</b> | dg #: |
| Batch #:                     |    |      |   |      |                      |       |

|             | 20    |    |
|-------------|-------|----|
|             |       |    |
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FOP 40

9

|                                 | FHS<br>FUS<br>BAS<br>UBM   |                |                               |             |            |            |            |                              |                |               |                |                        |                            |               |          |              |                |      |         |          |              |           |                     |             |         |  |
|---------------------------------|--|----------------|-------------------------------|-------------|------------|------------|------------|------------------------------|----------------|---------------|----------------|------------------------|----------------------------|---------------|----------|--------------|----------------|------|---------|----------|--------------|-----------|---------------------|-------------|---------|--|
| 009                             | 1,200<br>0   | 3,000          |                               | 3,454       | 719,947    | 14,575     | 77         | 567,040                      |                |               |                |                        |                            |               |          |              |                |      |         |          | >            | 14,575    |                     | essed Val   | 2400.00 |  |
| 009                             | 1,200<br>300   | 3,454          |                               |             |            |            |            |                              |                | Change        |                |                        |                            |               |          | _            |                |      |         |          | RCI          |           |                     | Gd Asse     | <br>    |  |
| 1,200<br>60                     | 1,200  | 5,700          | VG COST                       |             |            |            |            |                              | <b>CIATION</b> | urrent        | 2              | 37                     | 001<br>050                 | Λ             | •        |              |                |      |         | -        | Frade        | 4         | -                   | RCN %       |         |  |
| lf Story, Finished<br>rch, Open | per Story, Finish<br>sement, Unfinish                                    | Total:         | BUILDI                        | Area        | RCN        | ture RCN   | ~          | Cost                         | DEPRE          | C             |                | ar Built 19            | odeled 20<br>Year Built 19 | A<br>H        | ete 10   | rtide (Cost) | ~              |      |         | VITIES   | Unit Price ( | 13,250.00 | <br>tES             | Grade Cndtn |         |  |
| FHS Ha<br>FOP Po                | FUS Up<br>UBM Ba   | -              |                               | Effective   | Building   | Spec.Fea   | 1 otal KC  | Building C                   |                |               | Primary (      | Structure<br>Actual Ye | Year Rem<br>Effective      | ČĎU<br>Status | % Comple | % GD Over    | Type<br>Reason | Date | Comment | URES/AME | ts UOM       | 1 Count   | <br><b>STRUCTUR</b> | Unit Price  |         |  |
| ſ                               |  |                | larp                          |             |            |            |            | F                            | 1              | ц             |                |                        |                            |               |          |              |                |      |         | L FEATI  | Uni          |           | <br>4CHED           | NOM         |         |  |
| ingle                           | ningle<br>verage<br>ace Brick<br>ood                                     | es             | ardwood/C<br>ood              | 1           |            |            |            | emi-Moder                    |                | emi-Moder     | efault<br>ood  | verage                 | )                          |               |          |              |                |      |         | SPECIAI  |              |           | DET                 | Units       |         |  |
|                                 | <u>N A II O I</u>  | ι <del>Σ</del> | H C                           | )           |            |            |            | Ŭ.                           | 2              | Ň             | <u> </u>       |                        |                            |               |          |              |                |      |         |          |              |           |                     |             |         |  |
| $\frac{2.5}{1}$                 | ω 0 <mark>1</mark> 4 -   | Y              | 11                            | ~ ~         | <u> </u>   | t 0        | 2          | ς<br>α                       | ı —            | 7             | 0 <            | t 00                   | 0                          | -             |          |              |                |      |         |          | ription      | ٨A        |                     | ption       |         |  |
| Stories<br>Building Type        | Roof Cover<br>Foundation<br>Exterior Wall<br>Exterior Cndtn<br>Heat Tyme | AC AC          | Floor Cover<br>Interior Cudtn | Total Rooms | Fireplaces | Full Baths | Half Baths | Extra Fixtures<br>Bath Style | Kitchens       | Kitchen Style | Eat-In Kitchen | View                   | Off Street Parking         | INO. UNITS    |          |              |                |      |         | -        | Code Desci   | SN SAUP   | <br>-               | Code Descri | <br>    |  |



cost OUTPUT FROM STORED PROCEDURE REPORT GENERATED ON 06-FEB-2006 AT 01:23 Use Code = 012Cost Rate Group = R12 Model ID: R07 Section # Base Rate: 149.27 Size Adjustment: .93906 Effective Area: 3454 Adjusted Base Rate = (149.27 + 11.1) \* .93906 Adjusted Base Rate: 150.6 RCN = ((150.6 \* 3454) + 63341) \* 1.23381334499738RCN: 719947 AIR CONDITIONING Y (Yes) = 1.8 + BaseRate EXTERIOR WALL 15 (Face Brick) = 3.95 + BaseRate FLOOR COVER 11 (Hardwood/Carp) = 4.67 + BaseRate ROOF COVER 3 (Shingle) = .68 + BaseRate FULL BATHS OVER 1 = 16000 + RCN HALF BATHS = 21440 + RCNFIREPLACES = 7100 + RCNPARTITIONED FINISHED BASEMENT = 18000 + RCN OPEN PORCH = 801 + RCNOVERALL CONDITION 4 (Good) = 1.048 x RCN EXTERIOR CONDITION 4 (Good) = 1.048 x RCN GRADE 4 (Above Average) = 1.1 x RCN INTERIOR CONDITION 4 (Good) = 1.048 x RCN REMODEL FACTOR  $4 = 1.04 \times RCN$ SUB-NEI GHBORHOOD ADJ A =  $.937 \times RCN$ BATH STYLE 2 (Semi -Modern) = .95 \* Age EFF AGE GRADE 4 (Above Average) = .95 \* Age KITCHEN STYLE 2 (Semi -Modern) = .9 \* Age \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* Actual Year Built: 1937 Effective Age = 69 \* .81225 Effective Age: 56 Percent Good = 87 RCNLD: 626350

OUTPUT FROM STORED PROCEDURE REPORT GENERATED ON 06-FEB-2006 AT 10:37 Account Number = 9999 9999 Use Code = 012Recalc Land for PID 182803: Begin \*\*\*\*\* Recalc Land for BldgNum #1 (BID = 173587) Land Line #1 Check for any special use value overrides Land Use Code = 012 Special Use Value = 0 Special Use Percent = 80 Base District = 11 Find the region for a group and district Land Group  $\stackrel{\sim}{=} R$ Region = District, Region not defined Base SubDist = A ZContour = = 0 District Standard Size = 5000 District BasePrice = 73.16 District Size Adjustment = LG1 Land Group based Value Source = C SizeRatio = 6000 / 5000 \* 10000 SizeRatio = 12000 Interpolate/Extrapolate from Size adj curve table Si zAdj = .863District pricing based unit val = 63.14 Total Adj\_a = 1 \* 1 \* 1 \* 1  $Total Adj \_a = 1$ Special Use adjustment #1  $\operatorname{Adj}\operatorname{Price1} = 63.14$ Total Adj 1 = .8 \*\*\*\*\* Special Use adjustment #2 Adj Price1 = 78.14Total Adj 1 = .8LandVal = 62.51 \* 6000 LandVal (Rounded) = 375060

#### 2007 CAMA Residential Construction Valuation Guideline -- RPAD

#### USECODE

| (Selec | ts Base Rate)    |          |
|--------|------------------|----------|
| No.    | Description      | Value    |
| 011    | Row              | \$126.65 |
| 012    | Detached         | \$149.27 |
| 013    | Semi-Detached    | \$124.27 |
| 015    | Mixed Use        | \$126.65 |
| 019    | Miscellaneous    | \$126.65 |
| 023    | Small Apt. Bldg. | \$ 84.56 |
| 024    | Conversion       | \$127.45 |
| 097    | Vacant & Aban.   | \$126.65 |

| CONS  | STRUCTION DET   | AIL   |
|-------|-----------------|-------|
| No.   | Description     | Value |
| Style | (Descriptive)   |       |
| 1     | 1 Story         |       |
| 2     | 1.5 Story Unfin |       |
| 3     | 1.5 Story Fin   |       |
| 4     | 2 Story         |       |
| 5     | 2.5 Story Unfin |       |
| 6     | 2.5 Story Fin   |       |
| 7     | 3 Story         |       |
| 8     | 3.5 Story Unfin |       |
| 9     | 3.5 Story Fin   |       |
| 10    | 4 Story         |       |
| 11    | 4.5 Story Unfin |       |
| 12    | 4.5 Story Fin   |       |
| 13    | Bi-Level        |       |
| 14    | Split Level     |       |
| 15    | Split Foyer     |       |
|       |                 |       |

# Foundation (Descriptive)0No Data

| 4                                       | Pier  |                 |
|---|---|-----------------|
| 5                                       | Wood  |                 |
| 6                                       | Concrete  |                 |
|   |   |                 |
| View<br>0<br>1<br>2<br>3<br>4<br>5<br>6 | (Descriptive)<br>Typical<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent |                 |
| Building                                | Type (Descriptive)  |                 |
| 0                                       | Default   |                 |
| 1                                       | Single  |                 |
| 2                                       | Multi   |                 |
| 6                                       | Row End   | \$2.00          |
| 7                                       | Row Inside  |                 |
| 8                                       | Semi-Detached   |                 |
| Deef                                    |   | 、               |
| ROOT                                    | (Add to Base Rate   | )               |
| 0                                       | Typical   |                 |
| 1                                       | Comp Shingle  |                 |
| 2                                       | Built Op<br>Chinala   | <b>@</b> 0.00   |
| 3                                       | Shingle   | \$0.00          |
| 4                                       |   | \$0.79<br>©0.70 |
| 5                                       | Metal-Pre   | \$0.50          |
| 0                                       | Metal Sms   | \$0.50          |
| 7                                       | Metal-Opr   | \$0.50          |
| 8                                       |   | -\$0.43         |
| 9                                       |   | \$1.88          |
| 10                                      | Clay Lile   | \$2.93          |
| 11                                      | Slate   | \$2.86          |

| 12<br>13 | Concrete               | \$1.88<br>\$0.00         |
|----------|------------------------|--------------------------|
| 15       | Wood- FS               | \$0.68                   |
| Exterio  | or Finish (Add to Base | e Rate)                  |
| 0        | Default                |                          |
| 1        | Plywood                |                          |
| 2        | Hardboard Lap          |                          |
| 3        | Metal Siding           |                          |
| 4        | Vinyl Siding           |                          |
| 5        | Stucco                 |                          |
| 6        | Wood Siding            |                          |
| 1        | Shingle                |                          |
| 8        | SPlaster               |                          |
| 9        | Rustic Log             | ¢2.05                    |
| 10       | Stone Veneer           | \$3.90<br>¢0.29          |
| 10       | Concrete Pleak         | φ <del>9</del> .50       |
| 12       | Stucco Block           |                          |
| 1/       | Common Brick           | \$3.05                   |
| 14       | Eace Brick             | \$3.95<br>\$3.95         |
| 16       | Adobe                  | ψ0.90                    |
| 17       | Stone                  | \$0.38                   |
| 18       | Concrete               | \$3.00<br>\$3.05         |
| 10       | Aluminum               | ψ0.00                    |
| 20       | Brick/Stone            | \$6.67                   |
| 21       | Brick/Stucco           | \$1.98                   |
| 22       | Brick/Siding           | \$1.98                   |
| 23       | Stone/Stucco           | \$4.69                   |
| 24       | Stone/Siding           | \$4.69                   |
|          | eterie, etailig        |                          |
| Heat T   | ype (Add to Base Rate  | e)                       |
| 1        | No Dala<br>Forood Air  | · ·                      |
| 1        |                        | ¢0 FF                    |
| 2        | Mall Europeo           | \$0.55<br>\$1.27         |
| J        | Floctric Pad           | \$0.20                   |
| 4<br>5   | Elec Base Brd          | -\$0.29                  |
| 6        | Water Base Brd         | \$1.42                   |
| 7        | Warm Cool              | ψ1.42                    |
| 8        | Ht Pump                |                          |
| 9        | Evp Cool               |                          |
| 10       | Air Exchng             |                          |
| 11       | Gravity Eurnace        |                          |
| 12       | Ind Unit               |                          |
| 13       | Hot Water Rad          |                          |
|          |                        |                          |
| AC Typ   | De (Add to Base Rate)  |                          |
| Ň        | No                     |                          |
| Y        | Yes                    | \$1.80                   |
| Floor (  | overing (Add to Base   | Pato)                    |
| 0        | Default                | \$2.50                   |
| 1        | Resilient              | \$2.63                   |
| 2        | Carnet                 | \$2.00                   |
| 3        | Wood Floor             | \$6.06                   |
| 4        | Ceramic Tile           | \$8.53                   |
| 5        | Terrazzo               | \$8.30                   |
| 6        | Hardwood               | \$7.17                   |
| 7        | Parquet                | \$8.15                   |
| 8        | Vinvl Comp             | \$1.64                   |
| 9        | Vinvl Sheet            | \$2.86                   |
| 10       | Lt Concrete            | \$0.75                   |
| 11       | Hardwood/Carp          | \$4.67                   |
| _        |                        | -                        |
| Per Un   | it Adjustment (Flat Ra | ste Add)                 |
| Half Ra  | in (over i)            | \$10,000                 |
|          |                        | $\psi$ $i$ $0, i \geq 0$ |

| Fireplace<br>Kitchen<br>Finished Basement (Basic)<br>Finished Basement (Partition)<br>Basement Garage<br>Carport<br>Stoop<br>Open Porch<br>Covered Open Porch<br>Screen Enclosed Porch<br>Glass Enclosed Porch<br>Fully Enclosed Porch<br>Deck<br>Patio  |  | \$ 7,100<br>\$10,440<br>\$30.00/sf<br>\$45.00/sf<br>\$30.00/sf<br>\$26.71/sf<br>\$13.35/sf<br>\$13.35/sf<br>\$13.35/sf<br>\$28.93/sf<br>\$35.61/sf<br>\$40.06/sf<br>\$44.51/sf<br>\$17.80/sf<br>\$ 5.97/sf                       |
|--|--|--|
| Grade (N   | Iultiplies Base, Add   | & Flat)  |
| 0  | Default  |  |
| 1  | Low Quality  | 0.50   |
| 2  | Fair Quality   | 0.80   |
| 4  | Above Average Qua  | lity 1.10  |
| 5  | Good Quality   | 1.20   |
| 6  | Very Good Quality  | 1.25   |
| /  | Excellent Quality  | 1.35   |
| 9  | Extraordinary – A  | 1.65   |
| 10   | Extraordinary – B  | 2.00   |
| 11   | Extraordinary – C  | 2.20   |
| 12   | Extraordinary – D  | 2.50   |
| Interior 0   | Condition (Multiplies  | Base, Add & Flat)  |
| 0  | Typical  |  |
| 1  | Poor   | .794   |
| 2  | Fair<br>Average  | .909   |
| 4  | Good   | 1.048  |
| 5  | Very Good  | 1.091  |
| 6  |  | 4 405  |
| 0  | Excellent  | 1.105  |
| Exterior   | Excellent  | s Base, Add & Flat)  |
| <b>Exterior</b><br>0   | Excellent<br>Condition (Multiplie<br>Default   | s Base, Add & Flat)  |
| Exterior<br>0<br>1   | Excellent<br>Condition (Multiplie<br>Default<br>Poor   | 1.105<br>s Base, Add & Flat)<br>.794   |
| Exterior<br>0<br>1<br>2<br>3   | Excellent<br>Condition (Multiplie:<br>Default<br>Poor<br>Fair<br>Average   | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000  |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4   | Excellent<br>Condition (Multiplie:<br>Default<br>Poor<br>Fair<br>Average<br>Good   | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048   |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4<br>5  | Excellent<br>Condition (Multiplie:<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091  |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4<br>5<br>6   | Excellent<br>Condition (Multiplie:<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent   | 1.105<br>s Base, Add & Flat)<br>.909<br>1.000<br>1.048<br>1.091<br>1.105   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall 0   | Excellent<br>Condition (Multiplie:<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br><b>Overall C</b><br>0   | Excellent<br>Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br><b>Overall C</b><br>0<br>1  | Excellent<br>Condition (Multiplie:<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default<br>Poor  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>s Base, Add & Flat)<br>.794  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br><b>Overall C</b><br>0<br>1<br>2<br>2  | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average   | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>3<br>4<br>5<br>6<br>Overall C<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1   | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>5  | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Very Good  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>0<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Benedo  | Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent Type (Multiplies Point)  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0  | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Ba Default  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>se, Add & Flat)   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1   | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Bat Default Unknown   | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>se, Add & Flat)   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C<br>C   | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Ba Default Unknown Gut Rehab  | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.000<br>1.048<br>1.091<br>1.105<br>see, Add & Flat)<br>1.20                 |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>N<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Ba Default Unknown Gut Rehab Major Renov Bamadal                    | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.005<br>se, Add & Flat)<br>1.105<br>se, Add & Flat)<br>1.20<br>1.11<br>1.05 |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>5<br>6<br>1<br>2<br>3<br>4<br>5<br>5<br>6<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>1<br>1<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1 | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Ba Default Unknown Gut Rehab Major Renov Remodel Addition           | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>see, Add & Flat)<br>1.20<br>1.11<br>1.20<br>1.11<br>1.05            |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall C<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remodel<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>6  | Excellent Condition (Multiplie: Default Poor Fair Average Good Very Good Excellent Condition (Multiplies Default Poor Fair Average Good Very Good Excellent I Type (Multiplies Bat Default Unknown Gut Rehab Major Renov Remodel Addition Cosmetic | 1.105<br>s Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>Base, Add & Flat)<br>.794<br>.909<br>1.000<br>1.048<br>1.091<br>1.105<br>see, Add & Flat)<br>1.20<br>1.11<br>1.05<br>1.02                    |

The effect of this multiplier diminishes at a rate of 5% per year based on the *Remodel Year*.

| DEPRE    | CIATION DETAIL     |       |
|----------|--------------------|-------|
| No.      | Description        | Value |
| Grade    | (Adjust EVB)       |       |
|          | Default            |       |
| 1        | Low Quality        | 20%   |
| 2        | Fair Quality       | 10%   |
| 3        | Average Quality    |       |
| 4        | Above Average      | -05%  |
| 5        | Good Quality       | -10%  |
| 6        | Very Good Quality  | -15%  |
| 7        | Excellent Quality  | -25%  |
| 8        | Superior Quality   | -35%  |
| 9        | Extraordinary – A  | -45%  |
| 10       | Extraordinary – B  | -50%  |
| 11       | Extraordinary – C  | -50%  |
| 12       | Extraordinary – D  | -50%  |
| Bath Stv | le (Adiust EYB)    |       |
| 0        | Default            |       |
| 1        | No Remodeling      |       |
| 2        | Semi-Modern        | - 05% |
| 3        | Modern             | - 10% |
| 4        | Luxury             | - 20% |
| Kitchen  | Stvle (Adiust EYB) |       |
| 0        | Default            |       |
| 1        | No Remodeling      |       |
| 2        | Semi-Modern        | - 10% |
| 3        | Modern             | - 20% |
| 4        | Luxury             | - 40% |

| Building            | RCN            | = [(B  | ase Ra | ate + $\Sigma$                     |
|---------------------|----------------|--------|--------|------------------------------------|
| ABRV <sub>n</sub> ) | * Eff          | ective | Area   | * Size                             |
| Adjustme            | ent + $\Sigma$ | AFRV,  | ,]*(MV | ′ <sub>0</sub> * MV <sub>2</sub> * |

#### Where:

| RCN = Replacement Cost New                 |
|--|
| Base Rate = \$ rate based on use and style |
| ABRV = Additive Base Rate Variables        |
| Effective Area = Adjusted SF area of       |
| improvement                                |
| Size Adjustment = Adjustment factor for    |
| deviation from base size                   |
| AFRV = Additive Flat Rate Variables        |
| MV = Multiplicative Variables              |
|  |

| Depreciation Table              |                   |        |                         |  |  |
|---------------------------------|-------------------|--------|-------------------------|--|--|
|                                 | Base Year<br>2006 |        |                         |  |  |
| Effective<br>Age of<br>Building | % Depr.           | % Good | Effective<br>Year Built |  |  |
| 0                               | 0                 | 100    | 2006                    |  |  |
| 1                               | 1                 | 99     | 2005                    |  |  |
| 2                               | 2                 | 98     | 2004                    |  |  |
| 3                               | 2                 | 98     | 2003                    |  |  |
| 4                               | 3                 | 97     | 2002                    |  |  |
| 5                               | 3                 | 97     | 2001                    |  |  |
| 6                               | 4                 | 96     | 2000                    |  |  |
| 7                               | 4                 | 96     | 1999                    |  |  |
| 8                               | 4                 | 96     | 1998                    |  |  |
| 9                               | 4                 | 96     | 1997                    |  |  |
| 10                              | 5                 | 95     | 1996                    |  |  |
| 11                              | 5                 | 95     | 1995                    |  |  |
| 12                              | 5                 | 95     | 1994                    |  |  |
| 13                              | 5                 | 95     | 1993                    |  |  |
| 14                              | 6                 | 94     | 1992                    |  |  |
| 15                              | 6                 | 94     | 1991                    |  |  |
| 16                              | 6                 | 94     | 1990                    |  |  |
| 17                              | 6                 | 94     | 1989                    |  |  |
| 18                              | 6                 | 94     | 1988                    |  |  |
| 19                              | 7                 | 93     | 1987                    |  |  |
| 20                              | 7                 | 93     | 1986                    |  |  |
| 21                              | 7                 | 93     | 1985                    |  |  |
| 22                              | 7                 | 93     | 1984                    |  |  |
| 23                              | 7                 | 93     | 1983                    |  |  |
| 24                              | 8                 | 92     | 1982                    |  |  |
| 25                              | 8                 | 92     | 1981                    |  |  |
| 26                              | 8                 | 92     | 1980                    |  |  |
| 27                              | 8                 | 92     | 1979                    |  |  |
| 28                              | 8                 | 92     | 1978                    |  |  |
| 29                              | 9                 | 91     | 1977                    |  |  |
| 30                              | 9                 | 91     | 1976                    |  |  |
| 31                              | 9                 | 91     | 1975                    |  |  |
| 32                              | 9                 | 91     | 1974                    |  |  |
| 33                              | 9                 | 91     | 1973                    |  |  |
| 34                              | 9                 | 91     | 1972                    |  |  |
| 35                              | 10                | 90     | 1971                    |  |  |
| 36                              | 10                | 90     | 1970                    |  |  |
| 37                              | 10                | 90     | 1969                    |  |  |
| 38                              | 10                | 90     | 1968                    |  |  |
| 39                              | 10                | 90     | 1967                    |  |  |
| 40                              | 10                | 90     | 1966                    |  |  |
| 41                              | 11                | 89     | 1965                    |  |  |
| 42                              | 11                | 89     | 1964                    |  |  |
| 43                              | 11                | 89     | 1963                    |  |  |

| 44 | 11 | 89 | 1962 |
|----|----|----|------|
| 45 | 11 | 89 | 1961 |
| 46 | 11 | 89 | 1960 |
| 47 | 11 | 89 | 1959 |
| 48 | 12 | 88 | 1958 |
| 49 | 12 | 88 | 1957 |
| 50 | 12 | 88 | 1956 |
| 51 | 12 | 88 | 1955 |
| 52 | 12 | 88 | 1954 |
| 53 | 12 | 88 | 1953 |
| 54 | 13 | 87 | 1952 |
| 55 | 13 | 87 | 1951 |
| 56 | 13 | 87 | 1950 |
| 57 | 13 | 87 | 1949 |
| 58 | 13 | 87 | 1948 |
| 59 | 13 | 87 | 1947 |
| 60 | 14 | 86 | 1946 |
| 61 | 14 | 86 | 1945 |
| 62 | 14 | 86 | 1944 |
| 63 | 14 | 86 | 1943 |
| 64 | 14 | 86 | 1942 |
| 65 | 14 | 86 | 1941 |
| 70 | 15 | 85 | 1936 |
| 75 | 16 | 84 | 1931 |

### **Vision Commercial CAMA Valuation Process**

The market-derived cost approach to the valuation of real estate follows the generic formula of **Market Value = ((RCN LD) + land value)**, where **RCN** is Replacement Cost New of the improvements and **LD** means Less Depreciation. When properly developed and calibrated, this approach is a reliable indicator of market value especially suited to mass-appraisal CAMA systems.

The following exercise will attempt to illustrate how the Vision<sup>©</sup> CAMA system utilized by the District of Columbia, calculates values using the above model. The first portion will illustrate the development of the Replacement Cost New of a small commercial building, and the last portion will show the steps involved in determining the amount of depreciation that has accrued to the building. Land valuation is not discussed in this exercise.

## **Replacement Cost New**

The Vision© CAMA system arrives at a RCN value for commercial properties based on a market-calibrated hybrid cost model. The hybrid nature of the model simply means that the model employs both additive and multiplicative variables in its design and specification. The nature of the model will become clearer as we proceed through this exercise. Please also be aware that a model is dynamic in both its specifications and calibration. The specifications, those cost elements that comprise the model, may change from time to time based upon research and market conditions. The calibration of the model is primarily derived from information provided by the Marshall and Swift Valuation Service, a company that provides building cost data necessary for real estate cost valuations and is widely considered the authority on the cost approach to valuation. *As you may discover, the dollar rates, or calibrations, contained here most likely are different from the current model in use.* The model used in this exercise is as follows:

#### Building RCN = [Section<sub>1</sub> (Base Rate \* Effective Area \* Size Adjustment) \* $(MV_1 * MV_2 * ... * MV_n)$ ] + [Section<sub>n</sub> (Base Rate \* Effective Area \* Size Adjustment) \* $(MV_1 * MV_2 * ... * MV_n)$ ] + [ $\sum$ Special Building Features]

#### Where:

RCN = Replacement Cost New Base Rate = \$ rate based on occupancy (use) code and construction class Section<sub>n</sub> = Each separate building or section of building Effective Area = Adjusted SF area of improvement Size Adjustment = Adjustment factor for deviation from base size MV = Multiplicative Variables Several items will be helpful while examining the features of the cost model and they are collected as Appendix "A" of this document. You will need to refer to them often during this exercise. They include the following:

- Sample building's Property Record Card (PRC)
- Cost.dat printout of the sample building
- Depreciation Schedule
- 2007 CAMA Construction Valuation Guideline Commercial

The commercial building designed for this exercise is typical of a small commercial property in the District. It consists of a one-story full service restaurant and an adjoining two-story building. The two-story section consists of a package goods store and a small apartment on the second floor. The building is of good quality and is constructed of brick veneer over concrete block. For this exercise, the building has been logically sectioned into two sections. Section 1 covers the restaurant and Section 2 covers the package goods/apartment portion.

Below shows the Construction Detail in the CAMA record of the building. The first illustration depicts Section 1 - the restaurant and the second represents Section 2 - the package goods store and apartment.

| Construction De  | tail - Commercial  |  |
|--|--|--|
| Value Source: C<br>Primary Occ: 04<br>Structure Class: C | Living Area/GFA: 5,400<br>45 Effective Area: 8,460<br>Percent Good: 74 | Regression: 0<br>Income: <b>3,770,600</b><br>RCNLD: <b>835,630</b> |
| Model: 94  | Commercial   | Section #: Add Section   |
| Bldg Stories: 2  |  | 1  Remove Section  |
| Section Detail   |  |  |
| Occupancy: 045   | Store-Restaurant   | Group: RS1   |
| Stories:   | # Units:   | Base Rate: 109.26  |
|  |  | Adj Base Rate: 107.98  |
| Structure Llass:   | Brick/Loncr  | Effective Area: 3,600  |
| Exterior Finish: BV                                      | Brick Veneer   | RCN: 583,795   |
| Grade: 40  | Good   | Code Description Gross GFA   |
| 1 at Eleas Oper Laur                                     | Store Bostowant  | BAS Main Building Ar 1800 1800                                     |
| 180 1001 000. [045                                       | - Store-nestaurant   | BM5 Basement, Full F 1800 0  |
| Wall Height: 12  |  |  |
| Shape/Peri 2   | Rectangular  |  |
| ,  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| Illustration 1   |  |  |

| Construction   | Detail - Commercial  |   |  |  |                                       |                          |  |
|--|--|---|--|--|---------------------------------------|--------------------------|--|
| Value Source<br>Primary Oct<br>Structure Class   | e: C Living Area/<br>c: 045 Effective<br>ss: C Percent   | /GFA: <b>5,400</b><br>Area: <b>8,460</b><br>Good: <b>74</b> | Regression:<br>Income:<br>RCNLD:   | 0<br>3,770,600<br>835,630  |                                       |                          |  |
| Model:<br>Bldg Stories:  | 94 Commercial  |   | Sec<br>2   | ction #: Add   | Section<br>e Section                  |                          |  |
| Section Detail<br>Occupancy:<br>Stories:<br>Structure Class:<br>Exterior Finish:<br>Grade:<br>1st Floor Occ:<br>Wall Height: | 049     Commer-Retail-Misc       2     # Units: 1       C     Brick/Concr       BV     Brick Veneer       40     Good       047     Store-Super Market | Gri<br>Ba<br>Ad<br>Eff<br>RC<br>                            | se Rate:<br>j Base Rate:<br>iective Area:<br>N:<br>Code<br>BAS<br>BM4<br>FUS | RT1<br>75.62<br>74.73<br>4,860<br>545,438<br>Section Area 5<br>Description<br>Main Building Ar<br>Basement Semi-I<br>Upper Story, Fini | Gross<br>1800<br>1800<br>1800<br>1800 | GFA<br>1800<br>0<br>1800 |  |
| Shape/Peri   | 2 Rectangular  | L   |  |  |                                       |                          |  |

Illustration 3 shows the CAMA sketch of the sample building we'll be using throughout this exercise.



The bottom of the sketch screen in CAMA provides the information about the sizes of the different areas that comprise the two sections of the building. Each section is denoted as (1) or (2) under the Code column.

| Code   | Description            | Gross Area | Effect.Area | Living Area |
|--------|------------------------|------------|-------------|-------------|
| BAS(1) | Main Building Area     | 1,800      | 1,800       | 1,800       |
| BM5(1) | Basement, Full Finish  | 1,800      | 1,800       | 0           |
| BAS(2) | Main Building Area     | 1,800      | 1,800       | 1,800       |
| BM4(2) | Basement Semi-finished | 1,800      | 1,260       | 0           |
| FUS(2) | Upper Story, Finished  | 1,800      | 1,800       | 1,800       |
|        |                        | 9,000      | 8,460       | 5,400       |

Illustration 4

**1.** First, let's illustrate the calculation of the Effective Area of our sample building's first section, the restaurant.

| Building RCN = [Section <sub>1</sub> (Base Rate * Effective Area * Size Adjustment) * |
|---|
| (MV <sub>0</sub> * MV <sub>2</sub> * * MV <sub>n</sub> )] +                           |
| [Section <sub>n</sub> (Base Rate * Effective Area * Size Adjustment) *                |
| (MV <sub>0</sub> * MV <sub>2</sub> * * MV <sub>n</sub> )] +                           |
| [ $\Sigma$ Special Building Features]   |

| Code Description              | Gross Area | Effect.Area | Living Area |
|-------------------------------|------------|-------------|-------------|
| BAS(1) Main Building Area     | 1,800      | 1,800       | 1,800       |
| BM5(1) Basement, Full Finish  | 1,800      | 1,800       | 0           |
| BAS(2) Main Building Area     | 1,800      | 1,800       | 1,800       |
| BM4(2) Basement Semi-finished | 1,800      | 1,260       | 0           |
| FUS(2) Upper Story, Finished  | 1,800      | 1,800       | 1,800       |
|                               | 9,000      | 8,460       | 5,400       |

Illustration 5

The Effective Area is comprised of the totals of the Bas(1) Main Building Area @ 1,800 SF and the BM5(1) Basement, Full Finish @ 1,800 SF for a total of 3,600 SF.

The second section's Effective Area is calculated in the same manner.

| Code   | Description            | Gross Area | Effect.Area | Living Area |  |
|--------|------------------------|------------|-------------|-------------|--|
| BAS(1) | Main Building Area     | 1,800      | 1,800       | 1,800       |  |
| BM5(1) | Basement, Full Finish  | 1,800      | 1,800       | 0           |  |
| BAS(2) | Main Building Area     | 1,800      | 1,800       | 1,800       |  |
| BM4(2) | Basement Semi-finished | 1,800      | 1,260       | 0           |  |
| FUS(2) | Upper Story, Finished  | 1,800      | 1,800       | 1,800       |  |
|        |                        | 9,000      | 8,460       | 5,400       |  |

Illustration 6

BAS(2) Main Building Area, BM4 (2)Basement Semi-finished, and FUS (2) Upper Story, Finished total 4,860 SF. The adjustment to the semi-finished basement takes into account this area is not as expensive as the finished main building area. For example, if the base rate for the finished main building area is \$100/SF, the rate for the semi-finished basement area may only be \$70/SF. The RCN value of the basement would be calculated as follows:

#### RCN of Basement = \$126,000 or (1800 SF \* \$70)

Another way to state the same situation is to adjust the size of the basement to 70% of its measured size and then multiply the resulting, *or effective*, size by the base rate of \$100/SF:

#### RCN of Basement = \$126,000 or [(1800 \* .70) \* \$100]

Both methods arrive at the same value for the basement. The first method is more intuitive and easier to explain to taxpayers as it adjusts for the differences in costs for the various areas. The second method again provides the same results but is much easier to model and calculate within a CAMA system, thus the effective area calculations shown here represent the methodology employed in the Vision<sup>©</sup> CAMA system.

The Gross Area shown in Illustration 2 is the total unadjusted size of all the areas that are a part of the building. The Living Area is more properly called "Gross Floor Area" and is the unadjusted size of the actual finished floor area above grade in the building.

With the inclusion of the Effective Area calculation, our cost model now looks like this:

| Building RCN = [Section <sub>1</sub> (Base Rate * 3600 * Size Adjustment) | * |
|---|---|
|   |   |
| (MV <sub>0</sub> * MV <sub>2</sub> * … * MV <sub>n</sub> )] +             |   |
| [Section <sub>n</sub> (Base Rate * 4860 * Size Adjustment)                | * |
| Effective Area  |   |
| (MV <sub>0</sub> * MV <sub>2</sub> * … * MV <sub>n</sub> )] +             |   |
| [ $\Sigma$ Special Building Features]                                     |   |

**2.** Next, let's look at the selection of the Base Rate for the sample building. There will be two rates because there are two different sections. Each section's RCN will be independently calculated.

| Building RCN = [Section <sub>1</sub> (Base Rate * E           | Effective Area * Size Adjustment) * |
|---|-------------------------------------|
| (MV <sub>0</sub> * MV <sub>2</sub> * … * MV <sub>n</sub> )] - | +                                   |
| [Section <sub>n</sub> (Base Rate * E                          | Effective Area * Size Adjustment) * |
| (MV <sub>0</sub> * MV <sub>2</sub> * … * MV <sub>n</sub> )] - | +                                   |
| [ $\Sigma$ Special Building Fea                               | atures]                             |

The Base Rate is the dollar rate per square foot used in the valuation model that is derived from tables within the CAMA system. It is selected based on the building's Building Occupancy (Use) Code and Construction Class. Our sample's first section is a "45-Store-Restaurant" constructed as a Class "C", concrete block/brick building. Based on this information, the Base Rate of \$ 109.26 is automatically selected.

The second section, "49-Commercial Retail-Misc.", also constructed as a Class "C", concrete block/brick building, has a Base Rate of \$75.62.

With the inclusion of the selected Base Rates, our model now looks like this:

```
Building RCN = [Section<sub>1</sub> ( 109.26 \times 3600 \times Size Adjustment) *
Base Rate Effective Area
(MV<sub>0</sub> * MV<sub>2</sub> * ... * MV<sub>n</sub>)] +
[Section<sub>n</sub> ( 75.62 \times 4860 \times Size Adjustment) *
Base Rate Effective Area
(MV<sub>0</sub> * MV<sub>2</sub> * ... * MV<sub>n</sub>)] +
[\sum Special Building Features]
```

**3.** Next, let us turn our attention to a modification to the Base Rate - the Size Adjustment.

| Building RCN = [Section <sub>1</sub> (Base Rate * Effective Area * Size Adjustment) * | ł |
|---|---|
| (MV <sub>0</sub> * MV <sub>2</sub> * * MV <sub>n</sub> )] +                           |   |
| [Section <sub>n</sub> (Base Rate * Effective Area * Size Adjustment) *                | f |
| (MV <sub>0</sub> * MV <sub>2</sub> * * MV <sub>n</sub> )] +                           |   |
| [ $\Sigma$ Special Building Features]   |   |

The Size Adjustment modifies the Base Rate to account for the size difference between the "standard size" for the "typical" building of a particular occupancy type and the actual size of the sample building. The comparison is based on the building's "gross floor area." The "standard" size of 5,000 square feet for the "typical" restaurant is used as the basis for establishing the initial Base Rates used in Section 1 of this appraisal. The "standard" size of 4,000 square feet for the "typical" retail-misc. is used as the basis for establishing the initial Base Rates used in Section 2.

The adjustment in the Base Rate allows the proper square foot rate to be applied to a building based on its size. It is reasonable to expect that as a building becomes larger than typical, the rate per square foot would decrease and conversely, if the building were smaller than typical, the rate would be higher. The Size Adjustment variable is the component in the model that adjusts for this situation. Our sample building's size, the "gross floor area," is the total area of both sections, 5,400 square feet. Our building is only slightly larger than the standard size of 5,000 square feet. The Size Adjustment is 0.98825. Now our Adjusted Base Rate is calculated to be \$107.98(109.26 \* 0.98825) for Section 1 and \$74.73 (75.62 \* 0.98825) for Section 2 of our example.

Because the adjustment is less than 1.00, it would be proper to conclude that our sample building is larger than the typical building of its type in the District of Columbia. Our sample building was compared to the larger of the two "standard" sizes, 5,000 square feet. Had the sample building been smaller than 5,000

square feet, the Size Adjustment would have been greater than 1.00. The use of size adjustments eliminates the need for the traditional cost tables based on size.

The cost model continues to grow, and now looks like this:

Building RCN = [Section<sub>1</sub> (  $109.26 \times 3600 \times 0.98825$ ) \* Base Rate Effective Area Size Adjustment (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)] + [Section<sub>n</sub> (  $75.62 \times 4860 \times 0.98825$ ) \* Base Rate Effective Area Size Adjustment (MV<sub>0</sub> \* MV<sub>2</sub> \* ... \* MV<sub>n</sub>)] + [ $\sum$  Special Building Features]

**4.** The next portion of the cost model used to calculate the RCN are the multiplicative variables (MV).

| Building RCN = [Section <sub>1</sub> (Base Rate * Effective Area * Size Adjustment) * |
|---|
| ( <mark>MV<sub>0</sub> * MV<sub>2</sub> * … * MV<sub>n</sub>)] +</mark>               |
| Section (Base Rate * Effective Area * Size Adjustment) *                              |
| ( <mark>MV<sub>0</sub> * MV<sub>2</sub> * … * MV<sub>n</sub>)] +</mark>               |
| [ $\Sigma$ Special Building Features]   |

This portion of the formula can have the largest influence on the cost model. Each multiplicative variable modifies *all* of the cost data that has preceded it. These variables modify the Base Rate and Size Adjustment. This is where such important characteristics as the CDU (condition, desirability, utility), building grade, local cost multipliers, Neighborhood and Sub Neighborhood location factors have their impact.

The CDU, or Condition Desirability Utility, is the first of our multiplicative variables. This variable is used to account for a property's general overall physical condition and to a lesser extent the desirability and the utility of the property. Our sample building has been listed as "Good" and the appropriate multiplicative variable is 1.15. Stated a different way, the "Good" CDU will increase the RCN of our building by 15%. This one variable, CDU, can have a profound impact on the RCN of a building. The range can increase the RCN for an "Excellent" building by 35% all the way down to a 90% reduction in RNC for an "Unsound" building.

The sample building is graded "Good Quality - 4", and consequently has a 1.12 multiplicative variable. This one variable, grade, is going to increase the RCN value of the sample building by 12%. Another MV, "DC Local Multiplier C" modifies costs to account for the small additional costs incurred in construction of "C" class buildings in the in the DC area. The other multiplicative variable, "COMM NBHD 9", is the local neighborhood multiplier established for the particular neighborhood where the sample building is located. This variable is

going to increase the RCN value of the sample building by 10%. The "COMM NBHD" adjustment reflects the market-derived fact that location is a very significant factor in the value of real estate. Two otherwise identical buildings can have a substantial difference in value based on their locations.

These four variables are summarized in the Cost.dat file as follows:

Each MV is multiplied together to determine the combined, or overall, MV. The sample building's MV is 1.501808 (1.15 \* 1.12 \* 1.06 \* 1.1).

**5.** Except for the Special Building Features, our RCN model is complete and contains the specific data for the sample building used in this demonstration. The RCN cost model for the sample building is as follow:



The RCN for Section 1, the restaurant is \$583,795 (\$109.26 \* 3600 \* 0.98825 \* 1.501808). The package goods store's RCN is \$423,520 (\$75.62 \* 4860 \* 0.98825 \* 1.501808).

The Cost.dat file shows a summary of the same information as follows:

#### Section #1

Base Rate: 109.265 Size Adjustment: .98825 Effective Area: 3600 Adjusted Base Rate = (109.26 + 0) \* .98825 Adjusted Base Rate: 107.98 RCN = ((107.98 \* 3600) + 0) \* 1.501808 RCN: 583795 **Section #2** Base Rate: 75.62 Size Adjustment: .98825 Effective Area: 4860 Adjusted Base Rate = (75.62 + 0) \* .98825 Adjusted Base Rate: 74.73 RCN = ((74.73 \* 4860) + 0) \* 1.501808 RCN: 545438 So far, the RCN of the building is \$ 1,129,233 (583,795+545,438). We still have Special Features to add to complete the cost model.

**6.** The Special Features component is the last portion of the cost model. This is the place where such things as sprinklers and HVAC systems are accounted for and valued in the building.

#### Building RCN = [Section<sub>1</sub> (Base Rate \* Effective Area \* Size Adjustment) \* $(MV_0 * MV_2 * ... * MV_n)$ ] + [Section<sub>n</sub> (Base Rate \* Effective Area \* Size Adjustment) \* $(MV_0 * MV_2 * ... * MV_n)$ ] + [ $\Sigma$ Special Building Features]

Take a look at illustration 7. Here we see that both sections are sprinklered and heated and cooled with a complete HVAC system. Both of these Special Building features are calculated based on the size, in square feet, of the area affected. Their value is determined by the size, dollar rate and quality grade for each feature. Finally, the Special Building Features are depreciated at the same rate as the main buildings.

| Special Building   | Features       |                  |       |          |            |     |       |       |
|--------------------|----------------|------------------|-------|----------|------------|-----|-------|-------|
| Value Source: C    | Living Area/GF | A: 5,400         | Regre | ssion: 0 |            |     |       |       |
| Primary Occ: 045   | Effective Ar   | ea: <b>8,460</b> | Inc   | ome: 3,7 | 70,600     |     |       |       |
| Structure Class: C | Percent Go     | od: 74           | RC    | NLD: 83  | 5,630      |     |       |       |
| S# Code Sub        | Description    |                  | UOM   | Units    | Unit Price | Gra | RCN   | RCNLD |
| ▶ 1 HVAC 617       | (HVAC) Heating | Cmplt HVAC       | SF    | 1800     | 5.4        | 4   | 12150 | 8990  |
| 1 SPRK 683         | Sprinklers     | Wet              | SF    | 1800     | 2.5        | 4   | 5625  | 4160  |
| 2 HVAC 617         | (HVAC) Heating | Cmplt HVAC       | SF    | 3600     | 5.4        | 4   | 24300 | 17980 |
| 2 SPRK 683         | Sprinklers     | Wet              | SF    | 1800     | 2.5        | 4   | 5625  | 4160  |
| Add                |                |                  |       |          |            |     |       | Þ     |

Illustration 7

Illustration 8 shows the data-entry screen, as it would look if we were to add an elevator to the building.

| Value Source: C       Living Area/GFA: 5,400       Regression: 0         Primary Doc: 045       Effective Area: 8,460       Income: 3,770,600         Structure Class: C       Percent Good: 74       RCNLD: 835,630         \$1       HVAC 617       (HVAC) Heating       Cmplt HVAC       SF       1800       5.4       4       12150       8990         2       HVAC 617       (HVAC) Heating       Cmplt HVAC       SF       1800       2.5       4       5625       4160         2       HVAC 617       (HVAC) Heating       Cmplt HVAC       SF       1800       2.5       4       5625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         4dd       Effective Area       Measure 1+2       Description       Effective Area       Measure 1+2  | Value Source:         C         Living Area/GFA:         5,400         Regression:         0           Primary Doc:         045         Effective Area:         8,460         Income:         3,770,600 |   |
|---|---|---|
| Value Source: C       Living Area/6FA: 5,400       Regission: 0         Primary Doc: 045       Effective Area: 8,460       Income: 3,770,600         Structure Class: C       Percent Good: 74       RCNLD: 835,630         1       HVAC 617       (HVAC) Heating       Cmplt HVAC         1       HVAC 617       (HVAC) Heating       Cmplt HVAC         2       HVAC 617       (HVAC) Heating       Cmplt HVAC         2       HVAC 617       (HVAC) Heating       Cmplt HVAC         2       SPRK 683       Sprinklers       Wet       SF         2       SPRK 683       Sprinklers       Wet       SF         2       SPRK 683       Sprinklers       Wet       SF         3       1       Code:       ELEV       Description:         2       SPRK 683       Sprinklers       Wet       SF         3       1       Code:       ELEV       Description:         4       Description:       Elevators       Subtype:       Description:         4       Grade:       Measure 1+2       Comment:       N  | Value Source:         C         Living Area/GFA:         5,400         Regression:         0           Primary Occ:         045         Effective Area:         8,460         Income:         3,770,600 |   |
| Primary Doc: 045         Effective Area: 8,450         Income: 3,770,600           Structure Class: C         Percent Good: 74         RCNLD: 835,630           Structure Class: C         Description         IUOM         Unit Price Gra RCN         RCNLD           1         HVAC 617         (HVAC) Heating         Cmpit HVAC         SF         1800         5.4         4         12150         8930           2         HVAC 617         (HVAC) Heating         Cmpit HVAC         SF         1800         2.5         4         5625         4160           2         SPRK 683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           2         SPRK 683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           2         SPRK 683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           4         Code:         ELEV         Description:         Elevators         Subtype:         Description         Unit         Unit:         Grade:         Measure 1+2         Comment:         DK         Cancel   | Primary Occ: 045 Effective Area: 8,460 Income: 3,770,600  |   |
| Structure Class: C         Percent Good: 74         RCNLD: 835,630           St#_Code         Sub         Description         UOM         Units:         Unit Price         Gra         RCN         RCNLD         890           1         HVAC         617         (HVAC) Heating         Cmplt HVAC         SF         1800         2.5         4         5625         4160           2         HVAC         617         (HVAC) Heating         Cmplt HVAC         SF         3600         5.4         4         24300         17980           2         SPRK         683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           2         SPRK         683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           2         SPRK         683         Sprinklers         Wet         SF         1800         2.5         4         5625         4160           4         Code:         ELEV         Description:         Elevators         Subtype:         Description:         Unit Price:         35250         UOM:         Count         Unit:         Grade:         Measure 1+2   |   |   |
| S#       Code       Sub       Description       UOM       Units       Unit Price       Gra       RCN       RCNLD         1       HVAC       617       (HVAC) Heating       Cmplt HVAC       SF       1800       5.4       4       12150       8990         2       HVAC       617       (HVAC) Heating       Cmplt HVAC       SF       1800       5.4       4       12150       8990         2       HVAC       617       (HVAC) Heating       Cmplt HVAC       SF       3600       5.4       4       24300       17980         2       SPRK       683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK       683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK       683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         4       Code:       ELEV       Description:       Elevators       Unit       Unit       S55       160       10       10       10       10       10       10       10       10       10  | Structure Class: C Percent Good: 74 RCNLD: 835,630  |   |
| 1       HVAC 617       (HVAC) Heating       Cmplt HVAC       SF       1800       5.4       4       12150       8990         1       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       HVAC 617       (HVAC) Heating       Cmplt HVAC       SF       1800       2.5       4       2625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         3       Code:       ELEV       Description:       Elevators       Subtype:       Description:       Units:       Grade:       Measure 1+2  | S# Code Sub Description UOM Units Unit Price Gra RCN RCNLD  |   |
| 1       SPRK (683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       HVAC 617 (HVAC) Heating       Cmplt HVAC       SF       3600       5.4       4       24300       17980         2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         4       Code:       ELEV       Description: (Elevators       Subtype:       Unit Price: 35250       UOM: Count       Units:       Grade:       Measure 1+2       Comment:       Image: Count  | ▶ 1 HVAC 617 (HVAC) Heating Cmplt HVAC SF 1800 5.4 4 12150 8990   |   |
| 2       HVAC 617       [HVAC] Heating       Cmplt HVAC       SF       3600       5.4       4       24300       17980         2       SPRK       683       Sprinklers       Wet       SF       1800       2.5       4       5625       4160         Add New Item         Add Extra Feature       Section #:       1       Code:       ELEV       Description:       Elevators         Subtype:       Description:       Elevators       Description:       Elevators   | 1 SPRK 683 Sprinklers Wet SF 1800 2.5 4 5625 4160   |   |
| 2       SPRK 683 Sprinklers       Wet       SF       1800       2.5       4       5625       4160         Add New Item       Add Extra Feature       Section #:       1       Code:       ELEV       Description:       Elevators         Subtype:       Description:       Elevators       Subtype:       Description:       Units:       Grade:       Measure 1+2       Image: Comment:       Image: Comment: <td< td=""><td>2 HVAC 617 (HVAC) Heating Cmplt HVAC SF 3600 5.4 4 24300 17980</td><td></td></td<> | 2 HVAC 617 (HVAC) Heating Cmplt HVAC SF 3600 5.4 4 24300 17980  |   |
| Add Extra Feature<br>Section #: 1<br>Code: ELEV Description: Elevators<br>Subtype: Description<br>Unit Price: 35250 UOM: Count<br>Units: Grade: Measure 1+2<br>Comment:<br>OK Cancel  | 2 SPRK 683 Sprinklers Wet SF / 1800 2.5 4 5625 4160   |   |
|   | Add New Item  Add Extra Feature Section # 1 Code: ELEV Description: Elevators Subtype: Description Unit Price: 35250 U0M: Count Units: Grade: Measure 1+2 Comment:  OK Cancel                           | × |

Note that this extra feature's UOM (unit of measurement) is by count and not SF. For each count, the unit price is \$35,250. Be sure that the UOM is proper for the individual special feature included in the building.

The total RCN of the Special Feature in this sample is 47,700 ( $\Sigma$ Special Building Features =12,150 + 5,625 +24,300 + 5,625).

We now know the total replacement cost new (RCN) of our sample building, including Special Features, is \$ 1,176,933 (\$1,129,233 + \$47,700).

```
$1.176.933 =
                   [Section<sub>1</sub> ( $109.26
                                               3600 *
                                                             0.98825) *
Building RCN
                              Base Rate Effective Area Size Adjustment
                       1.501808)]+
                   (
                     Multiplicative Variables
                  [Section<sub>n</sub> ( $75.62
                                         *
                                             4860 *
                                                           0.98825) *
                              Base Rate Effective Area Size Adjustment
                   ( 1.501808 )] +
                     Multiplicative Variables
                  [$47,700]
                 [\sum Special Building Features]
```

If the sample building were brand new, we'd be finished, but it was actually built in 1953.

Next, we need to address accrued depreciation . . .

## Depreciation

Depreciation is defined as a loss in the upper limits of value from all sources. Typically, three types of depreciation can affect real estate - physical deterioration, functional obsolescence and economic obsolescence. This next portion of the demonstration will illustrate how Vision<sup>©</sup> calculates the amount of depreciation accrued to our sample building.

Several terms come into use when discussing depreciation in CAMA. They are defined as follows:

- <u>Actual Age</u>: The mathematical difference between the Base Year and the actual year the improvement was built to completion.
- <u>Actual Year Built (AYB)</u>: The earliest time the main portion of the building was built. It is not affected by subsequent construction.
- <u>Base Year</u>: The year, usually the current year, that the depreciation table is calibrated, such that the age of a building built during the base year would be 0 years old.
- <u>Depreciation Table</u>: A market-driven table that lists the amount of depreciation corresponding to an Effective Year Built and the Base Year predicated upon a specific economic life.
- <u>Economic Life</u>: The useful life span for a structure based on its occupancy (use) code and its construction class.
- <u>Effective Age</u>: The mathematical difference, in years, between the Base Year and the Effective Year Built.
- <u>Effective Year Built (EYB)</u>: The calculated or apparent year, that an improvement was built that is most often more recent than AYB. The EYB is determined by the condition and quality of the improvement. Subsequent renovation, additions, upgrades and the like, extend an improvements remaining economic life and therefore cause the EYB to be closer to the Base Year than the AYB.
- <u>Percent Good</u>: The mathematical difference between 100 percent and the percent of depreciation. (100% - depreciation %) = percent good

The RCN model used above indicated that our sample building has an RNC of \$1,176,933. As stated earlier, the building was built in 1953, so there should be some depreciation to deduct from the RCN. We'll use a seven-step process to depreciate the improvements:

- 1. Calculate the Actual Age of the improvement.
- 2. Determine the Effective Age of the improvement.
- 3. Determine the improvement's Effective Year Built.
- 4. Look-up Depreciation corresponding to EYB on depreciation table.
- 5. If required, modify the depreciation by the amount given for obsolescence.
- 6. Apply final depreciation to RCN to determine RCN-LD.

1. Our first step is to calculate the Actual Age of our sample building. As you are aware, a valuation is always qualified as of a specific date. For ad valorem purposes in the District of Columbia, the valuation date is January 1 immediately preceding the tax year. In our example, the tax year is 2007, therefore the valuation date is January 1, 2006. This date is also significant in terms of the depreciation accrued to improvements. In the past, the nature of triennial assessments required that base years within a Tri-Group remain unchanged for a period of three years. Now, however, with the return to annual assessments, the base year coincides with the valuation date. The base year is used to determine the Actual Age of the sample building. In this case, the Actual Age of the sample building is 53 years (2006-1953).

2. The next step is to determine the sample building's Effective Age. Effective Age may or may not represent actual or chronological age. The premise is simple but the application can be confusing. If a building is built and never maintained (painting, re-roof, etc.) or remodeled, the building would quickly depreciate from physical deterioration. The CAMA system would depreciate the building at the fastest rate possible based on the selected Depreciation Table. For example, our building has an economic life of sixty years. If the building were left to rot, the Effective Age would most likely be the same as the Actual Age.

Let's say the owners of our sample building have completely neglected their property from the time it was built in 1953 to the present. Their building would have an effective age of 53 years as indicated on the Depreciation Table below:

|            |            | Econom           | ic Life Depre | ciation Tables |         |                |         |
|------------|------------|------------------|---------------|----------------|---------|----------------|---------|
| Base Yea   | r 2006     |                  |               |                |         |                |         |
|            |            | 70 Year Economic | : Life        | 60 Year Econom | ic Life | 50 Year Econmi | ic Life |
| Age of     | Effective  | Percent of       | Percent       | Percent of     | Percent | Percent of     | Percent |
| Building   | Year Built | Depreciation     | Good          | Depreciation   | Good    | Depreciation   | Good    |
| 0          | 2006       | 0                | 100           | 0              | 100     | 0              | 10      |
| 1          | 2005       | 0                | 100           | 0              | 100     | 0              | 10      |
| 2          | 2004       | 1                | 99            | 1              | 99      | 2              | 9:      |
| 3          | 2003       | 1                | 99            | 1              | 99      | 2              | 93      |
| 48         | 1958       | 46               | 54            | 58             | 43      | 77             | 2:      |
| 49         | 1957       | 47               | 53            | 59             | 41      | 78             | 2       |
| 50         | 1956       | 49               | 51            | 61             | 39      | 82             | 1:      |
| 51         | 1955       | 51               | 49            | 64             | 36      |                |         |
| 52         | 1051       | 52               | 10            | 65             |         |                |         |
| 53         | 1953       | 54               | 46            | 68             | 33      |                |         |
| 54         | 1952       |                  | 45            | 83             |         |                |         |
| 55         | 1951       | 57               | 43            | 71             | 29      |                |         |
| 56         | 1950       | 58               | 42            | 73             | 28      |                |         |
| 57         | 1949       | 60               | 40            | 75             | 25      |                |         |
| 58         | 1948       | 61               | 39            | 76             | 24      |                |         |
| 59         | 1947       | 63               | 37            | 79             | 21      |                |         |
| 60         | 1946       | 64               | 36            | 80             | 20      |                |         |
| 61         | 1945       | 65               | 35            |                |         |                |         |
| 62         | 1944       | 67               | 33            |                |         |                |         |
| 63         | 1943       | 68               | 32            |                |         |                |         |
| 64         | 1942       | 70               | 30            |                |         |                |         |
| 65         | 1941       | 71               | 29            |                |         |                |         |
| 70         | 1940       | 76               | 24            |                |         |                |         |
| 75         | 1932       | 80               | 20            |                |         |                |         |
| stration 9 |            |                  |               | 1              |         | 1              |         |

The Actual Year Built (1953) and the Effective Year Built (1953) would be the same and consequently the Effective Age would be 53 years. Moving across the table, we see that a building with an EYB of 1953 has 68 percent depreciation and therefore is 32 Percent Good (100%-68%). If the RCN of our sample building is \$1,176,933, the depreciated value, RCN-LD, is only \$376,619 (1,176,933\* 0.32).

The situation described above rarely, if ever, occurs in the market. People do maintain and renovate their buildings and in doing so, extend the building's useful or remaining economic life. As building owners repair roofs, paint siding, replace windows and furnaces, they *prolong* the life of the building and consequently *decrease* its Effective Age.

A recent building remodel, renovation or rehabilitation will go a long way to extend its useful life. As the useful life is extended, the Effective Age is reduced and therefore the Effective Year Built is more recent than the building's Actual Year Built.

Our sample building had a major renovation done in 1998. The portion of the CAMA record that captures this information is shown in Illustration 10 below.



Two factors come together to determine the impact a remodel has on the amount of depreciation calculated for the building – the Remodel Rating and the Year Remodeled. How extensive the remodel is and how recently it has occurred combines to determine its overall affect on its effective year built, and in turn, the building's depreciation. A brand-new gut rehab would substantially decrease the effective age of a building much more so than an older remodel. Conversely, an older remodel may have little or no affect on the depreciation.

We'll see the significance of that renovation in a moment, but first, back to our sample building's Effective Age calculation.

The construction class of the building also affects the calculation of Effective Age. It is only natural that an "A" class structure would have a longer economic life than a "D" class building (recall the story of the three little pigs). The Structure Class Age Factor makes allowance for this situation by reducing the effective age of an "A" class building by more than, say, a "D" building. As an example, CAMA reduces the effective age by 20% for "A" buildings, 15% for "B" structures, 10% on "C" buildings, and no adjustment for the "D" class buildings.

The features or variables dealing with the effective age calculation are multiplicative variables. As such, they are multiplied one by the other and then the Actual Age is multiplied by the product of the MVs. Below is the portion of the Cost.dat file that summaries these MV for our sample building.

The product of each of these MV adjustments is calculated to be 0.46575 (0.45 \* 0.90 \* 1.15). This product is then multiplied by the Actual Age to calculate the Effective Age. Recall our sample building's Actual Age is 53 years. The Effective Age is calculated to be 24 years (53 \* 0.42525). Instead of CAMA using 53 chronological years to calculated depreciation, it will use 24 years, based on the building's quality and renovation. The portion of the Cost.dat file that illustrates this information is below:

Back to our renovation, the 1998 major renovation done to the building reduced the effective age to 51.75% (Rehab Factor 3 = .45 \* Rehab Year = 1.15) of the 53 years of actual age, resulting in an effective age of 27 years old. What impact on the effective age would there be if just a small remodel occurred in 1990? We would expect the effective age not to shorten, or decrease, as much. Let's see what happens.

As you know, CAMA has many calibrated variables associated with all of the calculations it makes to determine the RCN and calculate depreciation. Again, the two variables that come into play here are the Rehab Factor and the Rehab Year. We've just seen the values of those variables were with regard to the recent major renovation example. For the 1990 remodel the values are: Rehab Factor 4= 0.55 and Rehab Year = 1.15. This combination will reduce the effective age to 63.25% (0.55 \* 1.15) of the 53 years of actual age, as a result, making the effective age now 34 years old.

The difference between the two scenarios is seven years. Without doing all math, the difference in the appraised value as a result an effective age of 31 years verses 24 years is about \$100,000 on a building with a RCN of \$1,769,933. The proper documentation of remodel activity is significant when arriving at proper appraised values.

**3**. We're almost finished. Knowing the Effective Age makes the calculation of the Effective Year Built for our sample building very simple. The Effective Year Built is 1982 (2006 - 24).

**4.** Having established the Effective Year Built, we look up 1982 on the *60* Year Economic Life Depreciation Table and find that the Depreciation is 20% for that year. See Illustration 11.

| Base Yea | r 2006     |                 |         |                 |         |                |        |
|----------|------------|-----------------|---------|-----------------|---------|----------------|--------|
|          |            | 70 Year Economi | c Life  | 60 Year Economi | c Life  | 50 Year Econmi | c Life |
| Age of   | Effective  | Percent of      | Percent | Percent of      | Percent | Percent of     | Percen |
| Building | Year Built | Depreciation    | Good    | Depreciation    | Good    | Depreciation   | Good   |
| 0        | 2006       | 0               | 100     | 0               | 100     | 0              |        |
| 1        | 2005       | 0               | 100     | 0               | 100     | 0              |        |
|          |            |                 |         |                 |         |                |        |
| 20       | 1986       | 13              | 87      | 16              | 84      | 22             |        |
| 21       | 1985       | 13              | 87      | 16              | 84      | 22             |        |
| 22       | 1984       | 14              | 86      | 18              | 83      | 23             |        |
| 22       | 1992       | 15              | 95      | 19              | 91      | 25             |        |
| 24       | 1982       | 16              | 84      | 20              | 80      | 27             |        |
| 25       | 1381       | 17              | 83      | 21              | 73      | 28             |        |
| 26       | 1980       | 18              | 82      | 23              | 78      | 30             |        |
| 27       | 1979       | 19              | 81      | 24              | 76      | 32             |        |
| 28       | 1978       | 20              | 80      | 25              | 75      | 33             |        |
| 29       | 1977       | 21              | 79      | 26              | 74      | 35             |        |
| 30       | 1976       | 22              | 78      | 28              | 73      | 37             |        |
| 31       | 1975       | 23              | 77      | 29              | 71      | 38             |        |

You may notice that there is a conflict between the Cost.dat file and the depreciation table with regards to "Percent Good." The Cost.dat file report that our building's percent good is 74, whereas the depreciation table says it's 80. The explanation is addressed in step 5, dealing with obsolescence and direct adjustments to depreciation, not effective year built calculations.

**5.** If the assessor notes any obsolesce, this is where it is addressed. Recall from the outset that we defined depreciation as a loss in value resulting from physical deterioration, functional and/or economic obsolescence. The demonstration up to this point has dealt only with depreciation attributed to the physical deterioration of the sample building. This, by far, is the most common type of depreciation that exists in commercial property. However, occasions may require additional depreciation because of excessive physical deterioration, functional and/or economic obsolescence. One must use caution when invoking these types of depreciation. The market must support any decision regarding the extent of these adjustments.

Our sample building is suffering from a small amount of functional obsolescence. The assessor has noted that the interior design of the building contains many support columns interrupting the efficient use of the floor space. As a result, the restaurant has a few less tables and the package goods store does not have a good aisle layout. Consequently, it is appropriate to allow for a small amount of functional obsolescence – five percent.

Illustration 12 shows the results of this additional allowance for functional obsolescence. Whereas the depreciation table in illustration 3 shows the percent good for 20 years at 80%, by subtracting the 5% attributed to functional obsolescence, we are left with 74% (rounding error) as the percent good for our building. This matches the figure shown in the Cost.dat file.



The actual mechanics of adjusting depreciation for functional or economic obsolescence within CAMA are briefly discussed below. If the situation occurs, seek guidance from your supervisor and/or CAMA manager.

The "Status" field's pick-list is expanded in Illustration 13 to show only those types of items that have a direct affect on depreciation and the nature of the affect. Notice that only a limited number of Status Codes are functional within CAMA and their affect on depreciation is either to *replace* the existing amount in the "% Good" field or *decrease* the "% Good." The corresponding numeric amount that will affect the "% Good" is entered in the field called "Percent Complete." Please note that the field name "Percent Complete" is somewhat erroneous because the word "Complete" has no meaning in this context. This is the field that you will enter the amount to either decrease the existing "% Good" or replace the existing "% Good", based on the Status Code selected.

|      | Status Code          | s                |
|------|----------------------|------------------|
| Code | Description          | Affect on % Good |
| 0    | Default              | NONE             |
| A    | Abandoned/Boarded    | NONE             |
| В    | Burned Out           | NONE             |
| (C   | Commercial New Const | REPLACE          |
| E    | Economic Dep         | DECREASE         |
| F    | Functional Dep       | DECREASE         |
| G    | Gut Rehab            | NUNE             |
| H    | Data Change          | NONE             |
| L    | Limited Equity       | NONE             |
| M    | Demolition           | NONE             |
| N    | N/A                  | NONE             |
| NO   | Normal               | NONE             |
| IOV  | Overall Depreciation | REPLACE          |
| P    | Physical Depr        | DECREASE         |
| PA   | Partial Abandon      | NUNE             |
| B    | Renovation           | NONE             |
| Т    | Order of Taking      | NONE             |
|      | Vacant               | NONE             |

Illustration 13

**6.** The last step in the process is to simply multiple the RCN by 0.74 and we have RCN LD of the building. Knowing the total RCN of our sample building is \$1,176,933, the RCN LD is \$870,920 (1,176,933 \* 0.74). Below is a portion of the Property Record Card that illustrates this information.



Illustration 14

#### Conclusion

This exercise has been prepared to assist the commercial assessor understand some of the concepts, features and techniques employed by the Vision<sup>®</sup> CAMA system in arriving at a cost approach to valuation of commercial properties in the District of Columbia. It does not serve as an exhaustive training manual. Any specific questions regarding the features and operations of this CAMA should be directed to your supervisor or the CAMA manager.

# Appendix "A"

- **1.** Vision<sup>©</sup> Property Record Card, SSL 9999 8888.
- **2.** "Cost.dat" printout of sample building.
- **3.** Economic Life Depreciation Tables, Base Year 2006.
- **4.** 2007 CAMA Commercial Construction Valuation Guideline.

| ACCOUNT #: 99<br>Internal ID: 18 | 999 8888<br>33145 |             | Pro     | perty Location   | 1: 99999 9 WASH                                 | TH ST                | NW<br>N, DC  | 2001      |             |             | Bldg #.        | : 1 of 1       | Card           | 1 0            | f 1                | Batch<br>Print Da | #:<br>te:02/14/7 | 2006 07:53             |
|----------------------------------|-------------------|-------------|---------|--|---|----------------------|--------------|-----------|-------------|-------------|----------------|----------------|----------------|----------------|--------------------|-------------------|------------------|------------------------|
|                                  | VRRENT OWNI       | ER          |         |  | A(  | <mark>ccoun</mark> . | T INFC       | RMATION   | V           |             |                | CUR            | <b>RENT AS</b> | SESSM          | ENT                |                   |                  |                        |
|                                  |                   |             |         | Use Type   |   | Use Cod              | e            | Lot SF    |             | Status Code | Des            | cription       | <u>n</u>       | se Asse        | ssed Value         |                   |                  |                        |
|                                  |                   |             |         | С  |   | 045                  |              | 566,666   | •           | H           | 3 <u>8</u><br> | MMEKO<br>MLANI |                | 6 <del>8</del> | 8/0,920<br>300,000 | U                 | COM              | M                      |
|                                  |                   |             |         |  | 1   | <b>IISIT/CI</b>      | <b>HANGE</b> | HISTORY   | ~           |             |                |                |                |                |                    |                   |                  |                        |
|                                  |                   |             |         | Date   | D Ty  | pe Int               | . Source     | Code L    | Description | 1           | Val            | ue Source      |                | otal:          | 1.170.920          |                   |                  |                        |
|                                  |                   |             |         |  |   |                      |              |           |             |             |                |                | DATA E         | NTRY           |                    | Distri<br>Re      | ict of C<br>Pro  | olumbia<br>nerty       |
|                                  |                   |             |         |  |   |                      |              |           |             |             | Ent            | ry ID:         | Er             | ttry Date:     | ~                  | Asses             | sment            | Division               |
| VMO                              | VERSHIP HIST      | <u>'ORY</u> |         | INSTRUME.  | NT # S  | ALE DA               | TE q/h       | vi SALA   | E PRICE     | A.C.        |                | F              | PREVI<br>W 1 6 | IOUS AS        | SESSMENTS          | S (HISTORY        |                  |                        |
|                                  |                   |             |         |  |   |                      |              |           |             | 11.         | USe            | 1 ype          | Val Source     | ган            | a value            | Bullaing VG       | une<br>          | Assessed Value         |
|                                  |                   |             |         |  |   |                      |              |           |             | 2000        | 045            | υ υ ¤          | 000            |                | 300,000<br>300,000 | <b>x</b> r ·      | 70,920           | 1,170,920<br>1,021,060 |
|                                  |                   |             |         |  |   |                      |              |           |             | 2005        | 047            | U U            | 50             |                | 300,000            | 5 10              | 62,370           | 958,/10<br>862,370     |
| IW                               | XED USE           |             |         |  | A   | <b>VPPEALS</b>       |              |           |             |             |                |                |                |                |                    |                   |                  |                        |
| Code Descript                    | tion              | %           | Appeal  | .# Dt  | ecision   |                      | Amount       |           | Revised AV  |             | _              |                |                | ASSOCI         | ATED PARC          | CELS              |                  |                        |
| Res Lan<br>Res Buil<br>Cmrcl L   | d<br>ding<br>and  | % % %       |         |  |   |                      |              |           |             | Prin        | nary SSI       |                | SSL            | USE            | Lot Si             | 2ee               | %                | Total Value            |
|                                  |                   | PE          |         | -  |   | SUPPLE               | MENT         | AL DATA   |             |             |                |                |                |                |                    |                   |                  |                        |
| Year Type                        | Descriptic        | uc          |         | Type   |   | a                    | escripti     | uo        |             |             |                |                |                |                |                    |                   |                  |                        |
|                                  |                   |             |         | Neighb<br>Part Pa<br>Mixed<br>V cnt Lı<br>Model '<br>Base Lo | orhood<br>rt<br>Use<br>nd Use<br>Type<br>ot Val | <br>                 |              |           |             |             |                |                |                |                |                    |                   |                  |                        |
|                                  |                   |             |         | Abbutt<br>Sketch   | Lot<br>Flag                                     |                      |              |           |             |             |                |                |                | Č              | <b>OMMENTS</b>     |                   | -                |                        |
|                                  |                   | P           | ARCEL L | <b>OCATION SI</b>  | UMMARY  |                      |              |           |             |             |                |                |                |                |                    |                   |                  |                        |
| SSL                              | NBHD              | SUB         | NBHD    | ZONING   | WE  | <b>ARD</b>           | Ch           | OUP       | ARN         |             |                |                |                |                |                    |                   |                  |                        |
|                                  | 6                 |             | 0       | DEDMIT INE   |   | N                    |              |           | 457         |             |                |                |                |                |                    |                   |                  |                        |
| -                                | -                 | D <b>a</b>  | DAILOTI |  |   |                      |              |           |             |             |                |                |                |                |                    |                   |                  |                        |
| Permit ID 1s                     | sue Date Type     | Amount      | Descrip | tion   |   |                      |              |           | Insp. D.    | ate         |                |                |                |                |                    |                   |                  |                        |
| Pocket NBHD: 0                   | -                 |             | _       |  |   |                      | LAND         | LINE VALU | ATION SE    | CTION       |                |                |                |                |                    |                   |                  |                        |
| B# Occ Descr                     | iption            |             | Zone    | Frontage Dep   | oth   | Units                | S.I.         | I. Factor | LT Pr       | ice Size.   | Adj Sit        | e Rating       | Adjustn        | nents/Speci    | al Use             | Notes             |                  | Land Value             |
| 1 045 Store                      | -Restaurant       |             |         |  |   | 10,000               | SF 0         | 1.00      |             | 30.00 0.    | 0000           |                |                |                |                    |                   |                  | 300,000                |
|                                  |                   |             |         | Total Land Un  | uts:  | 10,000               | SF           |           |             |             |                |                |                |                |                    | Total Land V      | Value:           | 300,000                |
|                                  |                   |             |         |  |   |                      |              |           |             |             |                |                |                |                |                    |                   |                  |                        |

| Batch #:<br>1 Print Date: 02/14/2006 07:53   | SKETCH    | F8et finbFloarckagar Gaants |  |                         |                       | <b>BAS</b><br>FUS<br>30<br>30   |   |  |                                      | oto On Record  |   |                   |                  |   |  |              |             |  |
|--|-----------|-----------------------------|--|-------------------------|-----------------------|---|---|--|--------------------------------------|--|---|-------------------|------------------|---|--|--------------|-------------|--|
| Bldg #: 1 of 1 Card 1 of   |           |                             |  | First Floor: Restaurant |                       | BAS<br>BM5<br>BM5<br>-  |   | 30   |                                      |  |   |                   |                  | No Pl                                   |  |              |             |  |
| 4 <i>CCOUNT #</i> : 9999 8888 Property Location: 9999 9TH ST NW<br>Internal ID: 183145 WASHINGTON, DC 2001 |           | a Section RCN               | 00 583,795<br>00 545,438                   |                         | BUILDING COST SUMMARY | $\begin{array}{c} 8,460\\ 1,129,233\\ 47,700\\ 1,176,933\\ 1,176,933\\ 74\\ 870,920\end{array}$   | 1,129,233<br>47,700<br>1,176,933<br>74<br>870,920<br>870,920<br>110N<br>45<br>45  |  |                                      |  | 981<br>981<br>800<br>5,625<br>5,625<br>5,625<br>5,625   |                   |                  |   |  | Assessed Val |             |  |
|  |           | ta Eff. Areo<br>HT          | 3,6(                                       |                         |                       | SCN   | ING INFO  | UNG INFO<br>DEPRECIA<br>Tries 2<br>a dift 1<br>uilt 1          | d 1                                  | <u>ت</u>   | Built H<br>G F<br>F<br>F<br>F<br>F<br>F<br>F<br>F   |                   | Grade            | 4                                       | 444  |              | CN % Gd     |  |
|  |           | irst Floor Da               | 45 12 47 14                                |                         |                       | ffective Area<br>uilding RCN<br>pec. Feature I<br>otal RCN<br>Good<br>uilding Cost  | BUILD<br>&  | otal Bldg Sto<br>rimary Occ<br>tructure Class<br>ctual Year Bi | ear Renovate                         | kemodel Ratii<br>Effective Yeau<br>DU<br>DU<br>itatus<br>& Complete<br>& Good Overr<br><i>Spe</i><br>Comment |   |                   | Unit Price       | 5.40                                    | 2.50<br>5.40<br>2.50   |              | Cndtn R     |  |
|  | ETAIL     | $Grade F_{C}$               | 04 04<br>0 0                               |                         |                       | $\begin{array}{c c} \hline SFLA & E \\ \hline 1,800B \\ \hline 1,800F \\ \hline 1,800T \\ 0 \\ \hline 0 \\ B \\$  |   |  | 5,400Y                               | Å  |   | <b>RES/AME</b>    | NOM              | SF                                      | si si si   | TURES        | ice Grade   |  |
|  | RUCTION D | ucture Ext.<br>Jass Fin     | C BV                                       |                         | IMARY                 | <i>Area</i> 1,800 |   |  |                                      | MMARY<br>See<br>Ison<br>te<br>mment  |   | AL FEATUI         | Units            | 1,800                                   | 1,800<br>3,600<br>1,800  | IED STRUC    | M Unit Pr   |  |
|  | CONSTI    | h # of Stru<br>Units C      | 0 -1                                       |                         |                       | GBA         Eff           1,800         1,800           1,800         1,800           1,800         1,800           1,800         1,800           1,800         1,800   | LS Main Building Area 1,800<br>15 Basement, Full Finish 1,800<br>LS Main Building Area 1,800<br>14 Basement Semi-finished 1,800<br>15 Upper Story, Finished 1,800 |  | Total: 9,000<br>COST VALIFE STIMMARY |  |   | <b>DING SPECI</b> |                  | lt HVAC                                 | lt HVAC<br>lt HVAC   | DETACH       | Units UC    |  |
|  |           | occupancy Story             | Store-Restaurant 1<br>Commer-Retail-Misc 2 |                         | BUILDING SUM          | de Description<br>S Main Building Area<br>15 Basement, Full Finish<br>S Main Building Area<br>14 Basement Semi-finished<br>IS Upper Story, Finished   |   |  |                                      | COST VALUE SUA   | lue $300,000$ Typ $300,000$ Typ $20$ Rea $ructures$ $870,920$ Rea $0$ Date $ructures$ $0$ Date $(-)$ $0$ Con $1,170,920$ alue $1,170,920$ |                   | Code Description | <sup>7</sup> AC 617 (HVAC) Heating Cmpl | RK 683 Sprinklers Wet<br>'AC 617(HVAC) Heating Cmpl<br>RK 683 Sprinklers Wet |              | Jescription |  |
|  |           | Sect Code                   | 1 045<br>2 049                             |                         | -                     | <i>Sect #</i> Co.<br><b>1 B</b> A<br><b>1 B</b> A<br><b>2 B</b> A<br><b>2 B</b> A<br><b>2 B</b> A<br><b>2 B</b> A   |   |  |                                      |  | Land Value<br>Building Va<br>Detached Stu<br>Misc. Impro<br>Cost to Cure<br>Final Cost V  |                   | Sect #           | 1 HV                                    | 2 2 1<br>SPJ   |              | Code L      |  |

| 2/14/2006 07:53               |              | se % NOI         | 0.08<br>0.10<br>174,960<br>174,960 | IMMARY    | 45<br>(68,000<br>(68,000<br>(0,536<br>(0,536<br>(01<br>(77,064<br>01<br>(770,600   |
|-------------------------------|--------------|------------------|------------------------------------|-----------|--|
| Batch #:<br>Print Date: 02    |              | Exp Adj Expen    | ₹₹₹                                | INCOME SU | ary Occ<br>ary Occ<br>al Rentable Units<br>al Gross Income<br>ancy \$<br>ense \$<br>ancy \$<br>ancy \$<br>ense \$<br>ancy \$<br>and A<br>and |
| 1 <i>of</i> 1                 |              | Adj Vacancy %    | ਨੂੰ                                |           | Prin<br>Totr<br>Totr<br>Cap<br>Cap<br>Free<br>Cap  |
| #: 1 of 1 Card                |              | oss Income Vac 1 | 72,000<br>180,000<br>A A<br>A      |           |  |
| Bldg #                        | OME APPROACH | Rent/Unit Gr     | 13,000.00<br>21,600.00             | _         |  |
|                               |              | Loc Adj          | <b>₹</b> ₹ ₹                       |           |  |
| W<br>4, DC 2001               | INC          | Use Adj          | <b>₹</b> ₹₹                        | DTES      |  |
| 999 9TH ST N<br>VASHINGTON    |              | # of Units       | 900<br>900<br>9                    | INCOME NC |  |
| Location: 9                   |              | Tenants          | ς, <b>−</b> , −,                   |           |  |
| Property .                    |              | FL               | 565                                | _         |  |
| 9 8888<br>145                 |              | Style Desc       | 2 BR<br>2 BR                       |           |  |
| IT#: 9999                     |              | Style            | <b>3</b><br>よ                      |           |  |
| ACCOU <sup>7</sup><br>Interna |              | Bldg #           |                                    |           |  |
cost OUTPUT FROM STORED PROCEDURE REPORT GENERATED ON 14-FEB-2006 AT 07:45 Use Code = 045Cost Rate Group = RS1 Occupancy Type = 045 (Store-Restaurant) Model ID: DCC Section #1 Base Rate: 109.26 Size Adjustment: .98825 Effective Area: 3600 Adjusted Base Rate = (109.26 + 0) \* .98825 Adjusted Base Rate: 107.98 RCN = ((107.98 \* 3600) + 0) \* 1.501808RCN: 583795 GRADE 40 (Good) = 1.12 x RCN DC LOCAL MULTIPLIER C = 1.06 x RCN COMM NBHD 9 =  $1.1 \times RCN$ Section #2 Base Rate: 75.62 Size Adjustment: .98825 Effective Area: 4860 Adjusted Base Rate = (75.62 + 0) \* .98825Adjusted Base Rate: 74.73 RCN = ((74.73 \* 4860) + 0) \* 1.501808RCN: 545438 CONDITION DESIRABILITY UTILITY G = 1.15 x RCN  $GRADE 40 (Good) = 1.12 \times RCN$ DC LOCAL MULTIPLIER C = 1.06 x RCN COMM NBHD 9 = 1.1 x RCN REHAB FACTOR 3 = .45 \* AgeSTRUCTURE CLASS AGE FACTOR C = . 9 \* Age REHAB YEAR = 1.15 \* Age Actual Year Built: 1953 Effective Age = 53 \* .46575 Effective Age: \_24 Percent Good = 74RCNLD: 835630

### Economic Life Depreciation Tables

| 70 Year Economic Life |             | 60 Year Economic I | _ife     | 50 Year Econmic Life |            |              |         |
|-----------------------|-------------|--------------------|----------|----------------------|------------|--------------|---------|
| Age of                | Effective   | Percent of         | Percent  | Percent of           | Percent    | Percent of   | Percent |
| Building              | Year Built  | Depreciation       | Good     | Depreciation         | Good       | Depreciation | Good    |
| 0                     | 2006        | 0                  | 100      | 0                    | <u>100</u> | 0            | 100     |
| 1                     | 2005        | 0                  | 100      | 0                    | 100        | 0            | 100     |
| 2                     | 2004        | 1                  | 99       | 1                    | 99         | 2            | 90      |
| 4                     | 2003        | 2                  | 99       | 3                    | 99         | 3            | 90      |
| 5                     | 2001        | 2                  | 98       | 3                    | 98         | 3            | 97      |
| 6                     | 2000        | 3                  | 97       | 4                    | 96         | 5            | 95      |
| 7                     | 1999        | 4                  | 96       | 5                    | 95         | 7            | 93      |
| 8                     | 1998        | 4                  | 96       | 5                    | 95         | 7            | 93      |
| 9                     | 1997        | 5                  | 95       | 6                    | 94         | 8            | 92      |
| 10                    | 1996        | <del></del>        | 95       | <u>6</u>             | 94         | 8<br>10      | 92      |
| 12                    | 1993        | 7                  | 93       | 9                    | 93         | 10           | 88      |
| 13                    | 1993        | 8                  | 92       | 10                   | 90         | 13           | 87      |
| 14                    | 1992        | 8                  | 92       | 10                   | 90         | 13           | 87      |
| 15                    | 1991        | 9                  | 91       | 11                   | 89         | 15           | 85      |
| 16                    | 1990        | 10                 | 90       | 13                   | 88         | 17           | 83      |
| 1/                    | 1989        | 10                 | 90       |                      | 88         | 17           | 83      |
| 10                    | 1900        | 12                 | 69<br>88 |                      | 85         | 20           | 80      |
| 20                    | 1986        | 12                 | 87       |                      | 84         | 20           | 78      |
| 21                    | 1985        | 13                 | 87       | 16                   | 84         | 22           | 78      |
| 22                    | 1984        | 14                 | 86       |                      | 83         | 23           | 77      |
| 23                    | 1983        | 15                 | 85       |                      | 81         | 25           | 75      |
| 24                    | 1982        | 16                 | 84       | 20                   | 80         | 27           | 73      |
| 25                    | <u>1981</u> | 1/                 | 83       | 21                   | 79<br>79   | 28           | 72      |
| 20                    | 1980        | 10                 |          | 23                   | 76         | 30           | 68      |
| 28                    | 1978        | 20                 | 80       | 25                   | 75         | 33           | 67      |
| 29                    | 1977        | 21                 | 79       | 26                   | 74         | 35           | 65      |
| 30                    | 1976        | 22                 | 78       | 28                   | 73         | 37           | 63      |
| 31                    | 1975        | 23                 |          | 29                   | 71         | 38           | 62      |
| 32                    | 1974        | 24                 | 70       | 30                   | 70         | 40           | 60      |
| 33                    | 1973        | 27                 | 75<br>73 | 31                   | 69<br>66   | 42           | 58      |
| 35                    | 1972        | 21                 | 72       | 35                   | 65         | 43           | 53      |
| 36                    | 1970        |                    | 71       | 36                   | 64         | 48           | 52      |
| 37                    | 1969        | 80                 | 70       | 38                   | 63         | 50           | 50      |
| 38                    | 196         |                    | 68       | 40                   | 60         | 53           | 47      |
| 39                    | 196         | 30                 | 67       | 41                   | 59         | 55           | 45      |
| 40                    | 196         | 35                 | 65       | 44                   | 56         | <u> </u>     | 42      |
| 41                    | 1903        | 30                 | 62       | 43                   | 53         | 63           | 37      |
| 43                    | 1963        | 39                 | 61       | 49                   | 51         | 65           | 35      |
| 44                    | 1962        | 41                 | 59       | 51                   | 49         | 68           | 32      |
| 45                    | 1961        | 42                 | 58       | 53                   | 48         | 70           | 30      |
| 46                    | 1960        | 44                 | 56       | 55                   | 45         | 73           | 27      |
| 47                    | 1959        | 45                 | 55       | 56                   | 44         | 75           | 25      |
| 48                    | 1958        | 46                 | 54       | 58                   | 43         | 77           | 23      |
| 49                    | 1957        | 47                 | 53       | 59                   | 41         | /8<br>22     | 22      |
| 51                    | 1955        |                    | 49       | 64                   | 36         |              | 10      |
| 52                    | 1954        | 52                 | 48       | 65                   | 35         |              |         |
| 53                    | 1953        | 54                 | 46       | 68                   | 33         |              |         |
| 54                    | 1952        | 55                 | 45       | 69                   | 31         |              |         |
| 55                    | <u>1951</u> | 57                 | 43       | 71                   | 29         |              |         |
| 56                    | 1950        | 58                 | 42       | 73                   | 28         |              |         |
| 57                    | 1949        | 60                 | 40       | 75                   | 25         |              |         |
| 59                    | 1948        | 63                 | 39       | 70                   | 24         |              |         |
| <u>60</u>             | 1946        | 64                 | 36       | 80                   | 20         |              |         |
| 61                    | 1945        | 65                 | 35       |                      |            |              |         |
| 62                    | 1944        | 67                 | 33       |                      |            |              |         |
| 63                    | 1943        | 68                 | 32       |                      |            |              |         |
| 64                    | 1942        | 70                 | 30       |                      |            |              |         |
|                       | 1941        | 71                 | 29       |                      |            |              |         |
| 75                    | 1932        | 80                 | 20       |                      |            |              |         |
|                       | : 502       |                    |          |                      |            |              |         |

Base Year 2006

1

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#### CONSTRUCTION DETAIL

#### **Section Detail**

No. Description Value

#### Building Stories As Indicated.

Occupancy

As Indicated. Select from list.

# Stories and #Units As Indicated.

#### Structure Class

| 0 | Default                |
|---|------------------------|
| Α | Fireproof Steel        |
| В | Reinforced Concrete    |
| С | Con. Block/Solid Brick |
| D | Wood Frame             |
| Р | Wood Pole              |
| S | Steel/Sheet Metal      |
|   |                        |

#### **Exterior Finish**

| 0  | Typical        |
|----|----------------|
| AS | Asphalt Siding |
| BR | Brick (Solid)  |
| BV | Brick Veneer   |
| С  | Concrete       |
| CB | Concrete Block |
| MS | Metal Siding   |
| S  | Stone          |
| SU | Stucco         |
| SV | Stone Veneer   |
| WS | Wood Siding    |

#### Grade (Multiplies Base, Features)

| 0  | Default             |      |
|----|---------------------|------|
| 0  | Poor Quality        | -30% |
| 15 | Poor+ Quality       | -20% |
| 20 | Fair Quality        | -10% |
| 25 | Fair+ Quality       | -05% |
| 30 | Average Quality     |      |
| 35 | Average+ Quality    | 06%  |
| 40 | Good Quality        | 12%  |
| 45 | Good+ Quality       | 21%  |
| 50 | Very Good Quality   | 30%  |
| 55 | Very Good + Quality | 38%  |
| 60 | Excellent           | 45%  |

### Story Height (Multiplies Base)

Currently not in use

#### Wall Height (Adds to Base Rate) Currently not in use

#### CDU Condition, Desirability, Utility (Multiplies Base, Features)

| ····· |           | /    |
|-------|-----------|------|
| EX    | Excellent | 35%  |
| VG    | Very Good | 30%  |
| G     | Good      | 15%  |
| AV    | Average   |      |
| F     | Fair      | -25% |
| Р     | Poor      | -50% |
| VP    | Very Poor | -70% |
| US    | Unsound   | -90% |
|       |           |      |

#### No. Description Value Structure Class (Adjust EYB) 0 Default 0 Fireproof Steel -20% А В Reinforced Conc. -15% Con. Block/Brick С -10% D Wood Frame 0 S Steel/Sheet Metal 0 Remodel Rating (Adjusts EYB) Default 0 Unknown -10% 1 2 Gut Rehab -70% 3 Major Renovation -55% 4 Remodel -45% 5 Addition -30% 6 Cosmetic -10%

**DEPRECIATION DETAIL** 

#### Year Remodeled (Adjust EYB)

| 2002-2005     | 0%  |
|---------------|-----|
| 2000-2001     | 5%  |
| 1995-1999     | 15% |
| 1990-1994     | 25% |
| Earlier -1990 | 50% |
|               |     |

#### Extra Features (Flat and Sq Ft Add)

| BL   | Balcony     | Flat    |
|------|-------------|---------|
| ELEV | Elevators   | Flat    |
| HVAC | Heat & Cool | Sq. Ft. |
| MZ   | Mezzanines  | Sq. Ft. |
| SPRK | Sprinklers  | Sq. Ft. |
|      |             |         |

Building RCN = [Section<sub>1</sub> (Base Rate \* Effective Area \* Size Adjustment) \*  $(MV_0 * MV_2 * ... * MV_N)] +$ [Section<sub>n</sub> (Base Rate \* Effective Area \* Size Adjustment) \*  $(MV_0 * MV_2 * ... * MV_N)] +$ [ $\sum$ Special Building Features]

#### Where:

<u>RCN</u> = Replacement Cost New <u>Base Rate</u> = \$ rate based on occupancy (use) code and construction class

 $\frac{Section_n}{Section} = Each \text{ separate building} \\ or section of building} \\ \underline{Effective Area} = Adjusted SF area$ 

of improvement

<u>Size Adjustment</u> = Adjustment factor for deviation from base size  $\underline{MV}$  = Multiplicative Variables

|                | .0<br>0<br>524,630   | ection #: Add 9         | RS1<br>73.30<br>73.03<br>3.500<br>343.337<br>Section Area 5<br>Section Area 5<br>Description<br>Main Building An 1<br>Basement, Full F 1 |
|----------------|--|-------------------------|--|
|                | Regression:<br>Income:<br>RCNLD:   | <u> </u>                | Group:<br>Base Rate:<br>Adf Base Rate:<br>Effective Area:<br>RCN:<br>BM5<br>BM5  |
| l - Commercial | Living Area/GFA: <b>5,400</b><br>Effective Area: <b>8,460</b><br>Percent Good: <b>79</b> | mercial                 | ore-Restaurant<br># Units: 0<br>ick/Concr<br>ick Veneer<br>ore-Restaurant<br>ore-Restaurant  |
| on Detai       | urce: C<br>Doc: 045<br>Class: C  | 94 Con                  | и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и<br>и   |
| Constructio    | Value Sol<br>Primary (<br>Structure 0  | Model:<br>Bldg Stories: | - 5 ection Det<br>Decupancy:<br>Stories:<br>Structure Cle<br>Exterior Frinis<br>Grade:<br>1 st Floor Occ<br>Wall Height:<br>Shape/Peri   |

0 0

3888

|              | Regression: 0<br>Income: 0<br>RCNLD: 524,690   |   | Comment          |   |
|--------------|--|---|------------------|---|
|              | Living Area/GFA: <b>5,400</b><br>Effective Area: <b>8,460</b><br>Percent Good: <b>79</b> | 1953           G           1           1           3           1           1           5           5        | Type Rsn Date ID |   |
| Depreciation | Value Source: C<br>Primary Occ: 045<br>Structure Class: C                                | Year Built<br>CDU<br>Remodel Rating<br>Year Remodeled<br>Effective Year Built<br>Status<br>Percent Complete | Value            | % Good O.vr<br>Mise. Improv<br>Cost To Cure |

The income approach to the valuation of real property follows the generic formula of Market Value = NOI/Capitalization Rate, where NOI is the net operating income of the property and the Capitalization Rate is a market-derived overall direct capitalization rate. When properly developed and calibrated, this approach is a reliable indicator of market value of income producing properties within a mass-appraisal CAMA system.

The following exercise will illustrate how the Vision<sup>©</sup> CAMA system utilized by the District of Columbia calculates values using the above model. The first section will illustrate the traditional development of a market value estimate for a typical apartment building. This example will serve to provide a practical foundation for understanding the concepts of the income approach to valuation as well as an understanding of the major components of the Vision<sup>®</sup> CAMA methodology. The second section will illustrate the actual CAMA valuation of the apartment building described in the first section.

# **Income Approach to Value**

An understanding of the income capitalization approach to value is essential in order to utilize the Vision<sup>®</sup> CAMA system's income model. Of the three traditional approaches to value (cost, market, income), the income approach is most often the appropriate approach when appraising property owned for it's ability to produce income to the owner. An owner anticipates future income production and the income approach quantifies the present value of the income derived from the ownership of the property. There are several varieties or forms of the income approach used to quantify or convert income into an estimate of value. The most widely used approach is direct capitalization. Direct capitalization involves converting one year's stabilized net operating income into an estimate of value in one direct step using an appropriate rate. The direct capitalization method is rooted in the market. The rate used to convert income into value represents the relationship between value and income through the following formula:



To determine an estimate of value, divide the income by the rate. The income is the net operating income (NOI) and the rate is the direct capitalization rate. For example, if a property generates an NOI of \$500,000 per year and the market-derived capitalization rate is 5 percent, the indicated value would be \$10,000,000 (\$500,000/.05).

Where do these two numbers come from? The first number, NOI, is determined by a combination of things. First, the income and expenses of the particular property are analyzed and "re-constructed" to produce the NOI. Re-constructing simply means that we analyze the income and more particularly the expenses to ensure that we have a true understanding and estimate of the amount of net operating income annually produced by the property. Oftentimes an income report will detail some expenses not directly associated with the property. For example, the debt service of a loan on the property may be subtracted from the gross income. This is not a proper expense as it is a function of the owner's financing and not an operating expense of the property. Another example may be a large "expense" taken against gross income that should be more properly spread over several years, or capitalized. Expense ratios are calculated for the various categories of expenses.

Another source for determining the NOI of a property is the analysis of many other similar properties for their income levels and expense levels or ratios. If the subject property's income and expenses are typical for similar properties, the actual NOI of the property becomes the amount to be capitalized by the rate. If, on the other hand, the property exhibits unusual income or expenses based on comparison of the ratios, some actual amounts of income or expenses may be substituted with the amounts represented by more typical ratios. The goal is to establish the typical level of NOI that a prudent investor would anticipate deriving from the property each year.

Where does the rate come from? The rate is the overall direct capitalization rate. This is the rate for the overall property used to convert a single year's income into an indication of value of the overall property using the IRV formula shown above. The rate is derived through sales analysis. Ideally, where arms-length sales of similar properties occur and the income and expense data are well known, a direct capitalization rate can be derived using the IRV formula. For example, suppose the subject property is an office building and a similar office building recently sold for \$750,000. The reconstructed income and expense analysis indicated that at the time of sale the property was producing an annual net operating income of \$60,000. Using the IRV formula, the capitalization rate of the property was 8 percent (\$60,000/\$750,000). Reliable capitalization rates are the result of the analysis of many sales of income producing properties.

The following illustration is an example of an income and expense statement for our sample property. The property, Breakaway Northwest, is a high-rise apartment complex consisting of a one eight story concrete block building. The building has 164 rental units, a management office, laundry facility and on-site surface parking. It is located close to the Convention Center in NW Washington, DC. We'll use this property both here and in the example within Vision<sup>®</sup> CAMA in the second part of this tutorial.

| Breakaway Northwest Apartments<br>- December 31, 2010-   |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|
|  | \$3,820,680<br>-267,448<br><u>+ 62,600</u><br>\$3,615,832  |  |  |  |  |  |  |  |  |
| \$321,200<br>262,000<br>245,800<br>238,700<br>220,250<br>130,400<br><u>89,500</u><br>\$1,507,850 |  |  |  |  |  |  |  |  |  |
| \$150,400<br>121,000<br>115,948<br><u>102,400</u><br>\$489,748                                   |  |  |  |  |  |  |  |  |  |
|  | \$1,997,598  |  |  |  |  |  |  |  |  |
| Net Operating Income (45%)   |  |  |  |  |  |  |  |  |  |
|  | 5.25%<br><u><b>\$30,823,500</b></u>  |  |  |  |  |  |  |  |  |
|  | \$321,200<br>262,000<br>245,800<br>238,700<br>220,250<br>130,400<br><u>89,500</u><br>\$1,507,850<br>\$150,400<br>121,000<br>115,948<br><u>102,400</u><br>\$489,748 |  |  |  |  |  |  |  |  |

Illustration 1

As you examine the statement, you'll notice a few terms we have not discussed. The **potential gross income** is defined as the maximum amount of income the property can produce if fully rented at market rent before any expenses are deducted. There will always be some amount to deduct from the potential gross income in the form of **vacancy** and **collection loss.** Even if the property is fully leased, the appraiser must take some vacancy allowance to acknowledge tenant turn-over and inevitable vacancies. It is unrealistic not to allow for some vacancy. Collection loss is that amount deducted from the potential gross income for nonpayment of rent.

In addition to rent, a property may have other sources of income. This **miscellaneous income** can come from such sources as an on-site laundry facility, furniture rental, community room rentals, vending machines, and the like.

When an amount for vacancy and collection loss is subtracted, and an amount for miscellaneous income is added to the gross potential income, the result is the **effective gross income** of the property. Expenses are subtracted from, and expense ratios are calculated based upon, the effective gross income.

Expenses usually fall into two categories: **operating expenses** and **reserves for replacements**. Sometimes operating expenses may be further divided between variable and fixed expenses. Operating expenses are those legitimate expenses necessary to support the property's ability to produce income. The sample shows some of the more typical expenses incurred by an apartment building. Notice the calculation of the expense ratios mentioned earlier. As an example, the expense ratio for management is nine percent of the effective gross income (\$321,200/\$3,615,832). These actual ratios are compared to typical ratios to see if any expenses are out of the ordinary. If they are out-of-line and no adequate explanation can be identified, it is appropriate to substitute that category of expense with an amount that would be more normal as indicated by market research. This is an aspect of "re-constructing" the income/expense statement to more properly reflect a stable, normalized net operating income.

Reserves for replacements are a category of expenses that are designed to set aside funds for long lived items that periodically need to be replaced. The amount of the expense is based on the item's economic life and the estimated cost to replace it in the future. Let's say that appliances must be replaced every five years at an estimated cost of \$3,122 per unit. With 164 units, we need to accumulate \$ 512,000 over a five year period. Charging \$102,400 per year to the reserves for replacements expense allows us to set aside enough money to replace the appliances according to the five year schedule. It is always appropriate to set aside reserves for replacements, even though in practice a property may not have done so. This is another aspect to "re-constructing" the traditional income/expense statement.

Subtracting the total expenses from the effective gross income leaves us with the net operating income of the property. The NOI of the property is the "I" in the IRV formula that will be converted to an indication of value using a capitalization rate.

As mentioned earlier, we employ the direct capitalization of income to produce an estimate of value. The capitalization rates are determined by the analysis of

sales of similar properties where the NOI is known. Capitalization rates vary between and within different categories of income-producing properties. Analysis of the market is necessary to determine the proper rate to apply to the different properties. For example, a capitalization rate for a high quality office building in a prime location will be lower than a capitalization rate for a lower quality office in a less desirable location. With all other things remaining equal and no unusual externalities, capitalization rates for offices are generally less than rates for motels or shopping centers. It all harkens back to the level of return the buyers expect to receive on their investment in commercial real estate. One of their considerations is that the more risk involved with the property, the more return they require thereby raising the capitalization rate resulting in a lower valuation.

In our example, a market-derived capitalization rate for apartments of similar size and location indicate a direct capitalization rate of 5.25 percent. We now know the NOI and the cap rate and by following the IRV formula, we derive the value of Breakaway Northwest to be \$30,823,500 (\$1,618,234/0.0525).

The above discussion accurately represents the typical application of the income approach to valuation. However, determining valuations for ad-valorem purposes requires one significant modification to the process. Whereas in the above example we considered real estate taxes a legitimate expense, they are not expensed in ad-valorem appraisals. They are removed in our approach to account for the fact that the tax expense is directly determined by the very value we are trying to obtain. To avoid this circular situation whereby taxes affect value (lower NOI, if expensed) and value affects taxes, we remove the item from the NOI. Our tax-adjusted NOI will now be \$1,880,232 (\$1,618,234 + \$262,000). This is another aspect to reconstructing the income/expense statement illustrated earlier.

As a consequence of removing real estate taxes from the expenses and thereby increasing the NOI by a corresponding amount, we compensate by modifying the capitalization rate. The modification to the market cap rate allows us to remove real estate taxes from the net operating expenses and replace the loss by increasing the cap rate by the effective tax rate.

The cap rate we utilize for ad-valorem appraisals is a 'loaded' cap rate, meaning that it is comprised of both the market cap rate and the District's effective tax rate for apartments. Apartments are taxed at the residential tax rate. For this exercise the tax rate is \$0.85 per \$100 of assessed value, therefore the effective tax rate is 0.0085 (0.85/100). If the market cap rate is 5.25 percent and the effective tax rate rate is 0.85 percent, then our 'loaded' cap rate is 6.10 percent (0.0525+0.0085).

Based on the information we now have, we can estimate the market value of the subject apartment to be \$30,823,500 (\$1,880,232/0.061), the same as determined just a moment ago.

The above discussion has been presented as a review of the income approach to valuation, more specifically the direct capitalization technique. Included was an

example of the valuation of an apartment building. In the next section, we'll again value the same apartment building but conduct the valuation from within the District's CAMA system. Although the work flow may appear different, the underlying IRV formula should generate the same results.

# Vision's<sup>®</sup> CAMA Income Approach to Value

In addition to the market-calibrated cost approach utilized by CAMA to value the residential property in the District, CAMA also has the capability to value commercial property using the more appropriate approach – the income capitalization approach. The discussion in this section will serve to illustrate the manner in which a commercial property, an apartment building, is valued based on the income approach.

To effectively value property, complete and accurate property characteristics must be known. Although the physical characteristics such as wall type, roof type, building style and the like are important, the most important information regarding commercial property subject to the income approach are characteristics of the property dealing with its ability to produce income. In an office building, for example, the gross building area or net leaseable area are important. In hotels and motels the significant measure is the number of rooms available. And in apartment buildings it would be the number and style of the units for rent.

We'll begin our appraisal of Breakaway Northwest by identifying the "mix" of units in the building. The table below represents this information.

The mix of units is as follows:

| No. of Bedrooms  | 1 Bed  | 2 Bed  | 3 Bed  |
|------------------|--------|--------|--------|
| No. of Bathrooms | 1 Bath | 1 Bath | 2 Bath |
| No. of Units     | 62     | 76     | 26     |
| Table 1          |        |        |        |

Table 1

From our previous discussion of the income approach, we know that there are four "key" areas having to do with the income approach to value:

- Gross Income (Rent)
- Vacancy & Expenses
- Net Operating Income
- Capitalization Rate

The illustration below highlights the location of these key areas on the data entry screen within CAMA.

| Economic I   | Economic Income Valuation Selected Economic Acct Exclude from Land Residual Rep Year: 2012 |               |              |          |                 |           |         |         |         |                     |                     |                |
|--|--|---------------|--------------|----------|-----------------|-----------|---------|---------|---------|---------------------|---------------------|----------------|
| Land Use: 21 Residential   |  |               |              | Assr     | Assing NBHD: 40 |           |         |         | Gros    | :s                  | 3,883,280           |                |
| Occupancy:   | 22   |               |              |          |                 |           |         |         |         | Vac.                |                     | 267,448        |
| Year Built:  | 19   | 80            |              | Сар      | Code:           | HR2 H     | IIGH F  | RISE 2  | 2       | Exp. <b>1,735,6</b> |                     | 1,735,600      |
| Cost Value:  |  | 28,725,090    |              | Cap      | Adj.:           | 3 A       | VERA    | GE      |         | Net                 |                     | 1,880,232      |
| Value / Bldg S   | F:   | 175152.99     |              | Cap      | Rate:           | .08       | 51      |         | 7       | 7                   |                     |                |
| - Losophia Ar  | ~~ //  | nita N        | lotos -      | - /      | 0               | verride   |         | /       |         |                     |                     |                |
| Ground Level:  | earu   | B             | reakaway     | Northwe  | st, elevat      | or apartr | pont, l | B story | ,       | Inc. \              | Value: 3            | 0,823,500      |
| Upper Level  |  | ь             | uilding. Ñ   | Close la | of 6th ar       | nd M Sc., | , NW.   | Rece    | ntly    | Excl                | _and:               | 0              |
| Lower Level:   |  |               | Kev A        | reas     | on In           | come      | e Si    | cre     | en] [   |                     | Values 2            | 0 033 200      |
| Total Area/Un  | ito:   | 164           |              |          |                 |           |         |         |         | Total               | value: J<br>Trata 1 | 0,023,300      |
| $-\epsilon$  |  |               |              |          |                 |           |         |         |         | Pers                | Frunit              | 07,340.17      |
| Gross Rent V   | acano  | cy & Expenses |              |          |                 |           |         |         |         |                     |                     |                |
| # B S<br># # #   | Style  | Description   | #<br>Tenants | SF/Unit  | Base<br>Rate    | FL        | Use     | Loc     | \$/Unit | OV?                 | Gross Ren           | t Adj<br>Table |
| ▶ 1 1 1 1  | 1101   | 1BR, 1BA      | 0            | 62       | 17280           |           | 3       | 3       | 17280   | No                  | 1071360             | 1              |
| 2 1 1  | 2101   | 2BR, 1BA      | 0            | 76       | 25440           |           | 3       | 3       | 25440   | No                  | 1933440             | 1              |
| 3 1 1  | 3201   | 3BR, 2BA      | 0            | 26       | 31380           |           | 3       | 3       | 31380   | No                  | 815880              | 1              |
| 4 1 1  | 4 1 1 5000 APT MISC INCOME 0 0 3 3 0 Yes 62600 6   |               |              |          |                 |           | 6       |         |         |                     |                     |                |
|  |  |               |              |          |                 |           |         |         |         |                     |                     |                |
| Add Denotes that field has a pick key Denotes that the field is locked |  |               |              |          |                 |           |         |         |         |                     |                     |                |
| Illustration 2   |  |               |              |          |                 |           |         |         |         |                     |                     |                |

# **Gross Rent**

Recall we will be appraising the same apartment property from the example in the first section. Let's first turn our attention to the Gross Rent tab on the data entry screen. We'll be entering information about the complex in the Gross Rent table, using one line for each *style* of apartments. By style, we mean the unit of comparison designated for apartment buildings – 1 bed-1 bath, 2 bed w/den-1 bath, 3 bed-2 bath, and the like.

Let's look at the first line of the table:

| Gro    | Gross Rent   Vacancy & Expenses |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |
|--------|---------------------------------|--------|--------|-------|-----------------|--------------|---------|--------------|----|-----|-----|---------|-----|------------|--------------|
|        | #                               | B<br># | S<br># | Style | Description     | #<br>Tenants | SF/Unit | Base<br>Rate | FL | Use | Loc | \$/Unit | OV? | Gross Rent | Adj<br>Table |
|        | 1                               | 1      | 1      | 1101  | 1BR, 1BA        | 0            | 62      | 17280        |    | 3   | 3   | 17280   | No  | 1071360    | 1            |
|        | 2                               | 1      | 1      | 2101  | 2BR, 1BA        | 0            | 76      | 25440        |    | 3   | 3   | 25440   | No  | 1933440    | 1            |
|        | 3                               | 1      | 1      | 3201  | 3BR, 2BA        | 0            | 26      | 31380        |    | 3   | 3   | 31380   | No  | 815880     | 1            |
|        | 4                               | 1      | 1      | 5000  | APT MISC INCOME | 0            | 0       |              |    | 3   | 3   | 0       | Yes | 62600      | 6            |
|        |                                 |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |
| llusti | lustration3                     |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |

Our first line will account for the 1 bedroom-1 bath units in the complex. The style code "1101" is selected from a pick-list that describes the different styles available for apartments. Please refer to the illustration below for a partial list of Income Style for apartments.

| Economic Income Valuation  | Selected Econ  | omic Acc  |   | Evelu      | ide fro | mlandi  | Residu | al Ren - Yes | r [2012]     |  |  |  |
|--|--|---|---|------------|---------|---------|--------|--------------|--------------|--|--|--|
| Land Use: 21 Residential   | 🔄 Income S   | tyle  |   |            |         |         |        |              | ×            |  |  |  |
| Occupancy: 22  | 0000   | JR. EF  | FICIENC                                     | Y          |         |         |        | -            |              |  |  |  |
| Year Built: <b>1980</b>  | 0101   | 0101 EFFICIENCY   |   |            |         |         |        |              |              |  |  |  |
| Cost Value: 28,725,090   | 0103   | EFFICI  | ENCY, L                                     | _G         |         |         |        |              |              |  |  |  |
| Value / Bldg SF: 175152.99   | 1 1102   | 18R, 1<br>18R, 1<br>18R, 1  | BA, SM<br>BA, SM<br>BA, LG                  |            |         |         |        |              |              |  |  |  |
| Leasable Area/Units Rot<br>Ground Level:<br>Upper Level remo           | 1111<br>1113<br>2101<br>2102<br>2103   | 1BR+D<br>1BR+D<br>2BR,1<br>2BR,1<br>2BR,1   | EN, 18/<br>EN 18/<br>BA<br>BA, SM<br>BA, LG | A<br>A, LG |         |         |        |              |              |  |  |  |
| Lower Level:<br>Total Area/Units: 164<br>Gross Rent Vacancy & Expenses | 2111<br>2113<br>2201<br>2202   | 2111         2BR+DEN, 1BA         OK           2113         2BR+DEN 1BA, LG         OK           2201         2BR, 2BA         Cancel           2202         2BR, 2BA, SM         ✓ |   |            |         |         |        |              | OK<br>ancel  |  |  |  |
| # B S Style Description #  | enants SF/Unit   | Base<br>Rate  | FL  | Use        | Loc     | \$/Unit | OV?    | Gross Rent   | Adj<br>Table |  |  |  |
| ▶ 1 1 1 1101 1BR, 1BA 0  | 62   | 17280   |   | 3          | 3       | 17280   | No     | 1071360      | 1            |  |  |  |
| 2 1 1 2101 2BR, 1BA 0  | 76   | 25440   |   | 3          | 3       | 25440   | No     | 1933440      | 1            |  |  |  |
| 3 1 1 3201 3BR, 2BA U  | 26   | 31380   |   | 3          | 3       | 31380   | No     | 815880       |              |  |  |  |
| Add Denotes that field has   | Add     Denotes that field has a pick key     Denotes that the field is locked |   |   |            |         |         |        |              |              |  |  |  |
| Illustration 4   |  |   |   |            |         |         | _      |              |              |  |  |  |

There are sixty-two 1BR, 1BA units and that number is recorded in the "SF/Unit" column of the table. In addition to recording the style and number of units, the appraiser may choose to modify the Gross Rent by taking into consideration both the tenant desirability and the location of the apartment. The two columns labeled "Use" and "Loc" account for these adjustments, respectively. The adjustments are percentage increases or decreases to the Gross Income from the default value of "average." Both the "Use" and "Loc" allow for the same percent adjustment each, as shown in the illustration below.



Illustration 5

The amount of adjustment is based on the table below:

| Rating | Description | Location | Use  |
|--------|-------------|----------|------|
| 1      | POOR        | 0.8      | 0.8  |
| 2      | FAIR        | 0.9      | 0.9  |
| 3      | AVERAGE     | 1        | 1    |
| 4      | GOOD        | 1.1      | 1.1  |
| 5      | EXCELLENT   | 1.25     | 1.25 |
| A      | AVERAGE     | 1        | 1    |
|        |             |          |      |

Table 2

In our example, we chose not to make any adjustments for location or desirability to any of the apartment units in this property.

The Base Rate shows the annual rent for each unit of the particular style "1101" – 1BR, 1BA. In this example the rent is \$1,440 per month or \$17,280 on an annual basis as shown in the base rate column. This value has been selected from a table in CAMA. The table has been calibrated based upon market analysis of current rents segmented by location and style, throughout the District. Below is an excerpt of a table that illustrates the rents for our particular property.

|      |                 | OLD CITY #2  |
|------|-----------------|--------------|
| Code | Description     | Monthly Rent |
| 0000 | JR. EFFICIENCY  | 1120         |
| 0101 | EFFICIENCY      | 1185         |
| 0102 | EFFICIENCY, SM  | 1120         |
| 0103 | EFFICIENCY, LG  | 1305         |
| 1101 | 1BR, 1BA        | 1440         |
| 1102 | 1BR, 1BA, SM    | 1315         |
| 1103 | 1BR, 1BA, LG    | 1605         |
| 1111 | 1BR+DEN, 1BA    | 1680         |
| 1113 | 1BR+DEN 1BA, LG | 1850         |
| 2101 | 2BR, 1BA        | 2120         |
| 2102 | 2BR, 1BA, SM    | 1910         |
| 2103 | 2BR, 1BA, LG    | 2325         |
| 3103 | 3BR, 1BA, LG    | 2495         |
| 3111 | 3BR+DEN, 1BA    | 2615         |
| 3113 | 3R+DEN 1BA, LG  | 2865         |
| 3201 | 3BR, 2BA        | 2615         |
| 3202 | 3BR, 2BA, SM    | 2350         |

Table 3

Notice that our subject property is located in the Old City #2 market. The District of Columbia is divided into nine separate markets for income modeling purposes. The market influences within Old City #2 are, for example, different from the influences within Southwest or Georgetown markets. Separate rent rate and vacancy and expense ratio schedules exist for each separate market.

As we continue with our example, we account for the other two styles of units in a similar manner. At this point, the gross rent has been calculated to be \$3,820,680. But, if you recall from the income and expense statement, the property generated an additional \$62,600 in non-rental income. We need to include this amount to determine to total gross income.

To account for the miscellaneous income, select "5000 APT MISC INCOME" as the style and enter the actual amount directly into the Gross Rent column. We want to be sure to set the "OV?" (override), column to "Yes." By doing so, we ensure that the amount does not get adjusted for vacancy and collection loss discussed in the next section. Typically, only rental income is subjected to vacancy and collection loss. See the illustration below:

| G | Gross Rent Vacancy & Expenses  |   |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |
|---|--|---|--------|--------|-------|-----------------|--------------|---------|--------------|----|-----|-----|---------|-----|------------|--------------|
|   | Ħ  | ŧ | B<br># | S<br># | Style | Description     | #<br>Tenants | SF/Unit | Base<br>Rate | FL | Use | Loc | \$/Unit | 0V? | Gross Rent | Adj<br>Table |
| ► | 1  |   | 1      | 1      | 1101  | 18R, 18A        | 0            | 62      | 17280        |    | 3   | 3   | 17280   | No  | 1071360    | 1            |
|   | 2  | 2 | 1      | 1      | 2101  | 2BR, 1BA        | 0            | 76      | 25440        |    | 3   | 3   | 25440   | No  | 1933440    | 1            |
|   | 3  | 1 | 1      | 1      | 3201  | 3BB 2BA         | Ω            | 26      | 31380        |    | 3   | 3   | 31380   | No  | 815880     | 1            |
|   | 4  | ŀ | 1      | 1      | 5000  | APT MISC INCOME | 0            | 0       |              |    | 3   | 3   | 0       | Yes | 62600      | 6            |
|   |  |   |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |
|   | Add Denotes that field has a pick key Denotes that the field is locked |   |        |        |       |                 |              |         |              |    |     |     |         |     |            |              |

Illustration 6

This concludes our discussion of the Gross Rent tab in the CAMA system. We have accounted for all of the rent attributable to the property and concluded that

the Gross Rent is the sum of \$ 3,883,280, the same amount as shown on the income and expense sheet from section one. Next, we'll turn to the Vacancy & Expenses portion of the record.

# Vacancy and Expenses

Our work in the Vacancy and Expenses tab will be similar to what we did in the Gross Income tab. However, in this table we'll account for four items:

- Vacancy amount
- EGI (Effective Gross Income) calculation
- Expense amount
- NOI (Net Operating Income) calculation

The value of the NOI calculated here will be the basis for the final valuation using the IRV formula, after selecting a rate. See below:

| Γ | Ecor         | nc        | omic            | Inc          | ome '    | Valua    | ation 🗖 S         | elected E             | cono              | mic A           | cct        | Exclu            | de from Land F  | Residual Rep     | Year: 2012           |
|---|--------------|-----------|-----------------|--------------|----------|----------|-------------------|-----------------------|-------------------|-----------------|------------|------------------|-----------------|------------------|----------------------|
|   | Land<br>Occu | l U<br>Jp | lse: 2<br>ancy: | 21<br>2      | Resid    | ential   |                   |                       | Rent Curve: 009   |                 |            |                  |                 | Gross<br>Vac.    | 3,883,280<br>267,448 |
|   | Year         | B         | uilt:           | 1            | 980      |          |                   |                       | Cap C             |                 |            |                  | RISE 2          | Ехр.             | 1,735,600            |
| 1 | Cost         | Va        | alue:           |              | 28       | ,725,0   | 190               |                       | сар А             | al::            | 34         | AVE HA           | laE.            | Net              | 1,880,232            |
|   | Value        | e/        | ' Bldg          | SF:          | 17       | 5152.    | .99               |                       | Cap R             | ate:            | 0.         | 61               |                 |                  |                      |
|   |              |           |                 |              |          |          |                   |                       |                   |                 |            |                  |                 |                  |                      |
|   | Grou         | sa<br>Inc | i Leve          | area.<br>sl: | Units    |          | Breaka            | way Nort              | hwest             | , elev          | ator aparl | tment, l         | 3 story         | Inc. Value:      | 30,823,500           |
|   | Uppe         | er I      | Level           |              |          |          | building          | ). NW co<br>led Closi | orner o<br>e to M | of6th<br>It Ver | and M St   | ., NW.<br>vletro | Recently        | Exc Land:        | 0                    |
|   | Lowe         | er I      | Level:          | :            |          |          |                   | .00.0100              | 0.01.             |                 |            |                  |                 | <br>Total Value: | 30 823 500           |
| I | Tota         | IA        | .rea/U          | Inits:       |          | 16       | 4                 |                       |                   |                 |            | Per SE/Unit      | 187.948.17      |                  |                      |
|   | Gross        | R         | en              | Vaca         | ancy & E | xpense   | es                |                       |                   |                 |            |                  | ,               |                  |                      |
|   | #            | ŧ         | Style           | Vac          | Vac %    | OV?      | Vac Amount        | EGI                   |                   | Exp<br>Adj      | Ехр %      | ov?              | Exp Amount?     | NOI              | Adj<br>Table         |
|   | ▶ 1          |           | 1101            | 3            | .07      | No       | 74995             | 996365                | _                 | 3               | .48        | No               | 478255          | 518110           | 1                    |
|   | 2            | !         | 2101            | 3            | .07      | No       | 135341            | 179809                | 9                 | 3               | .48        | No               | 863088          | 935011           |                      |
|   |              | 5         | 3201            | 3            | .07      | NO       | 5/112             | 758768                |                   | 3               | .48        | No               | 364209          | 394559           |                      |
|   |              |           |                 |              |          |          |                   |                       |                   |                 | .40        | NU               | 30040           | 32332            |                      |
|   |              |           |                 |              |          |          |                   |                       |                   |                 |            |                  |                 |                  |                      |
| 1 |              |           | [               |              | Der      | notes th | nat field has a p | oick key              |                   | D               | enotes th  | nat the I        | field is locked |                  |                      |

Illustration 7

A Vacancy and Expenses line is automatically created for each style shown on the Gross Rent tab. The values are based on the market area of the property and are derived from market analysis. Recall that our apartments are located in the Old City #2 market. CAMA populates the Vac% column and the Exp% column with the market rates appropriate for Old City #2; in this case it would be based on this table:

|               | GEORGETOWN | NORTHEAST | OLD CITY #2 | SOUTHEAST |
|---------------|------------|-----------|-------------|-----------|
| Vacancy Ratio | 4%         | 7%        | 7%          | 8%        |
| Expense Ratio | 42%        | 60%       | 48%         | 60%       |
| T-bl. 4       |            |           |             |           |

Table 4

We have inspected the property and concur that the vacancy rate should be seven percent, to coincide with typical vacancies for properties in Old City #2.



If, however, we found the property to have less than typical vacancy we could have selected "4 Good." Whereas the typical vacancy for the Old City #2 market area is 7 percent, had we selected "Good", the vacancy rate would have been modified by appropriate multiplier in the adjustment table. The adjusted amount would have been 3.5 percent (0.07 \* 0.50). The amount of adjustment for both vacancy and expense are shown in the table below.

| Rating | Description | Vacancy | Expense |
|--------|-------------|---------|---------|
| 1      | POOR        | 2       | 1.25    |
| 2      | FAIR        | 1.5     | 1.1     |
| 3      | AVERAGE     | 1       | 1       |
| 4      | GOOD        | 0.5     | 0.9     |
| 5      | EXCELLENT   | 0.25    | 0.75    |
| А      | AVERAGE     | 1       | 1       |

Table 5

The Expense % may be adjusted in a similar manner, but we'll leave it set to the typical percent associated with the Old City #2 market of forty-eight percent. By subtracting the Exp. Amount from the EGI, we get the NOI of the property. CAMA has calculated the NOI to be \$1,880,232, identical to our earlier income and expense report modified for real estate taxes discussed earlier.

| Economic Income Valuation Select     | ed Economic A                      | veet <b>⊢</b><br>ID: <b>40</b> | Exclu    | de from Land F      | lesidual Rep     | Year: 2012   |  |  |  |  |  |  |  |  |  |
|--------------------------------------|------------------------------------|--------------------------------|----------|---------------------|------------------|--------------|--|--|--|--|--|--|--|--|--|
| Occupancy: 22                        | Rent Curve                         | e: 009                         |          |                     | Gross<br>Vac.    | 3,883,280    |  |  |  |  |  |  |  |  |  |
| Year Built: 1980                     | Cap Code:                          | HR2 H                          | HIGH F   | IISE 2              | Ехр.             | 1,735,600    |  |  |  |  |  |  |  |  |  |
| Cost Value: 28,725,090               | Cap Adj.:                          | 3                              | VERA     | GE                  | Net              | 7 880 232    |  |  |  |  |  |  |  |  |  |
| Value / Bldg SF: 175152.99           | Cap Rate:                          | .0                             | 61       |                     |                  | 1,000,202    |  |  |  |  |  |  |  |  |  |
|                                      |                                    | ,<br>Override                  |          |                     | /                |              |  |  |  |  |  |  |  |  |  |
| Leasable Area/Units Notes            |                                    |                                |          |                     |                  |              |  |  |  |  |  |  |  |  |  |
| Ground Level: Breakaway              | lorthwest, elev<br>( corper of 6th | ator apart<br>and M St         | ment t   | 3 story<br>Recently | Inc. Vaue:       | 30,823,500   |  |  |  |  |  |  |  |  |  |
| Upper Level remodeled.               | lose to Mt. Ve                     | rnon S4. N                     | letro.   | necently            | Exc cand:        | 0            |  |  |  |  |  |  |  |  |  |
| Lower Level:                         |                                    |                                |          |                     | Total Value:     | 30 823 500   |  |  |  |  |  |  |  |  |  |
| Total Area/Units: 164                |                                    |                                |          |                     | Per SE/Linit     | 187 948 17   |  |  |  |  |  |  |  |  |  |
|                                      |                                    |                                |          | /                   | 1 or of 7 of ite | 101,010.11   |  |  |  |  |  |  |  |  |  |
| Gross Hent Vacancy & Expenses        | -                                  |                                |          |                     |                  | 1            |  |  |  |  |  |  |  |  |  |
| # Style Vac Vac % DV? Vac Amount EGI | Exp<br>Adj                         | Ехр %                          | OV?      | Exp Amount?         | NOI              | Adj<br>Table |  |  |  |  |  |  |  |  |  |
| ▶ 1 1101 3 .07 No 74995 996          | 65 3                               | .48                            | No       | 478255              | 518110           | 1            |  |  |  |  |  |  |  |  |  |
| 2 2101 3 .07 No 135341 179           | 099 3                              | .48                            | No       | 863088              | 935011           | 1            |  |  |  |  |  |  |  |  |  |
| 3 3201 3 .07 No 57112 758            | 68 3                               | .48                            | No       | 364209              | 394559           | 1            |  |  |  |  |  |  |  |  |  |
| 4 500L 3 0 Yes 0 626                 | 0 3                                | .48                            | No       | 30048               | 32552            | ь            |  |  |  |  |  |  |  |  |  |
|                                      |                                    |                                |          |                     |                  |              |  |  |  |  |  |  |  |  |  |
|                                      |                                    |                                |          |                     |                  |              |  |  |  |  |  |  |  |  |  |
| Denotes that field has a pick k      | ey C                               | enotes th                      | at the l | ield is locked      |                  |              |  |  |  |  |  |  |  |  |  |
|                                      |                                    |                                |          |                     |                  |              |  |  |  |  |  |  |  |  |  |

We're almost finished. The last piece of the valuation process is the capitalization rate.

# **Capitalization Rate**

Capitalization rates will vary across the District based on the class of property (office, retail, apartments, etc.) and its location (market area). Capitalization rates are assigned to apartments based on their market location and type of apartment complex. The District is divided into three submarkets. Each of these submarkets provides a separate cap rate for high-rise and low-rise apartments. Neighborhood 40/E, Old City II, is located in the Northwest market area and our subject is a high-rise type complex.

The assigned capitalization rate for high-rise apartments in the Northwest market area is 0.061 or 6.1 percent. Remember, this is the 'loaded' cap rate. See the illustration below.

| E | co           | no   | mic            | Inc    | ome '    | Valua      | ation 🗖 S        | elected Econo<br>Assn           | omic A<br>g NBH  | cct 🗖<br>D: <b>40</b> | Exclu            | de from Land F | lesidual Rep  | Year: 2012           |
|---|--------------|------|----------------|--------|----------|------------|------------------|---------------------------------|------------------|-----------------------|------------------|----------------|---------------|----------------------|
|   | Cano<br>Occi | upa  | se: z<br>ancy: | 2      |          | entiai<br> |                  | Rent                            | Curve            | : 009                 |                  | _              | Gross<br>Vac. | 3,883,280<br>267,448 |
| 1 | Year         | Bu   | uilt:          | 1      | 980      |            |                  | Cap (                           | Code:            | HR2 H                 | HIGH F           | IISE 2         | Exp.          | 1,735,600            |
|   | Cost         | Va   | alue:          |        | 28,      | ,725,0     | 90               | Cap A                           | ۸dj.:            | 3                     | <b>VERA</b>      | GE             | Net           | 1 880 232            |
|   | Valu         | е/   | Bldg           | SF:    | 17       | 5152.      | 99               | Cap F                           | Rate:            | .0                    | 61               |                |               | .,,                  |
|   |              |      |                |        |          |            |                  |                                 |                  | n<br>Nuerride         |                  |                |               |                      |
|   | Lea          | sa   | ble A          | Area.  | /Units   |            | Notes            |                                 |                  | ovenide               |                  |                |               |                      |
|   | Grou         | Ind  | Leve           | el:    |          |            | Breaka           | way Northwes                    | t, elev          | ator aparl            | tment, 8         | 3 story        | Inc. Value:   | 30,823,500           |
|   | Upp          | er l | evel           |        |          |            | remode           | i. NW corner<br>led. Close to N | orыn.<br>At. Ver | non Sa. M             | ., NW.<br>Netro. | Hecently       | Exc Land:     |                      |
|   | Low          | er L | .evel:         |        |          |            |                  |                                 |                  |                       |                  |                | 30 823 500    |                      |
|   | Tota         | ΙA   | rea/U          | Inits: |          | 16         | 4                |                                 |                  |                       |                  | Par CE/Llwit   | 197 949 17    |                      |
| L |              |      |                |        |          |            |                  |                                 |                  |                       |                  |                | rei sr/unit   | 107,540.17           |
|   | àross        | R    | ent            | Vaca   | ancy & E | xpense     | es               |                                 |                  |                       |                  |                |               | 1                    |
|   | ‡            | ŧ    | Style          | Vac    | Vac %    | OV?        | Vac Amount       | EGI                             | Exp<br>Adj       | Ехр %                 | 0V?              | Exp Amount?    | NOI           | Adj<br>Table         |
|   |              |      | 1101           | 3      | .07      | No         | 74995            | 996365                          | 3                | .48                   | No               | 478255         | 518110        | 1                    |
|   | - 2          | 2    | 2101           | 3      | .07      | No         | 135341           | 1798099                         | 3                | .48                   | No               | 863088         | 935011        | 1                    |
|   |              | 3    | 3201<br>5000   | 3      | .07      | No         | 5/112            | 758768                          | 3                | .48                   | No               | 364209         | 394559        |                      |
|   | - 4          | +    | 300C           | 3      | 0        | 162        | U                | 02000                           | 3                | .40                   | 140              | 30040          | 32332         | 0                    |
|   |              |      |                |        |          |            |                  |                                 |                  |                       |                  |                |               |                      |
|   |              |      | [              |        | Der      | notes th   | at field has a p | iick key                        | D                | enotes th             | iat the I        | ield is locked |               |                      |

Illustration 10

Upon analysis of the property and its income and expenses, an adjustment to the cap rate is not warranted and therefore the cap rate adjustment is set to "Average". Had the property been located closer to the Mt. Vernon Metro station, there may have been a reason to adjust the cap rate down to reflect the property's good performance based on its proximity to the station. In that situation, instead of 'average', we would want to adjust the rate to "Good" thereby lowering the rate. This adjustment is accomplished by the Cap Adjustment dialog box. See below.

| Economic Income Valuation 🗖 Selected                                | Economic Acct 🔲 Exclude from Land Residual Rep Year: 20<br>Assna NBHD: 40  | 12                      |
|---|--|-------------------------|
| Land Use: 21 Residential<br>Occupancy: 22<br>Year Built: 1980       | Rent Curve:         009         Gross         3,883,           Cap Code:         HR2         HIGH RISE 2         Exp.         1,735,   | 280<br>448<br>600       |
| Cap Adjustment  | × AE Net 1,880,  | 232                     |
| 1 POOR<br>2 FAIR<br>3 AVERAGE<br>4 GOOD<br>5 EXCELLENT<br>A AVERAGE | story<br>Recently<br>Total Value: 30,823,<br>Exc Land:<br>Total Value: 30,823,<br>Per SF/Unit 187,944  | 500<br>0<br>500<br>3.17 |
| 4 1 1 5000 APT MISC INCOME 0 0                                      | OK         -oc         \$/Unit         OV?         Gross Rent         Adi<br>Tabl           Cancel         3         17280         No         1071360         1           3         25440         No         1933440         1           3         31380         No         815880         1           3         3         0         Yes         62600         6 | e                       |
| Add Denotes that field has a pick key                               | yDenotes that the field is locked  |                         |

Had we agreed that the performance was "Good", our original cap rate of 6.1 percent would have been modified to 5.5 percent (0.061 \* 0.90). Remember IRV tells us that, all other things being equal, the lower the cap rate the higher the property value and vise versa.

| Cap Rating | Description | Adjustment |
|------------|-------------|------------|
| 0          | VERY POOR   | 1.30       |
| 1          | POOR        | 1.20       |
| 2          | FAIR        | 1.10       |
| 3          | AVERAGE     | 1.00       |
| 4          | GOOD        | 0.90       |
| 5          | EXCELLENT   | 0.80       |
| A          | AVERAGE     | 1.00       |

Table 6

# Valuation

We have almost come to the end of our example and exercise. One simple division remains. Knowing that the NOI is \$1,880,232 and that the overall direct capitalization rate is 0.061, we can calculate the estimated value of Breakaway Northwest to be \$30,823,500 (\$1,880,232/0.061). Again, this is identical to the

amount estimated in the first section of the exercise. The final results are highlighted below.

| Land Use:       21       Residential       Rent Curve:       009       Income       Gross       3,883,280         Occupancy:       22       Rent Curve:       009       Income       Vac.       267,448         Year Built:       1980       Cap Code:       HR2       HIGH RISE 2       2ap Adi::       3 AVERAGE       Net       1,735,600         Value / Bidg SF:       175152.99       Cap Rate:       .061       Value       Net       1,880,232         Value / Bidg SF:       175152.99       Cap Rate:       .061       Value       Net       1,880,232         Upper Level       Override       Value       Breakaway Northwest, elevator apartment, 8 story       Inc. Value:       30,823,500         Upper Level       Dower Level:       Total Area/Units:       164       O       Total Value:       30,823,500         Total Area/Units:       164       Rate       FL       Use Loc       \$/Unit       DV?       Gross Rent       Adj         Gross Rent       Vacancy & Expenses       #       #       #       #       Table       Table         #       #       #       #       #       Total Value:       30,823,500       Total Value:       30,823,500         Per SF/Uni   | Economic Income Valuation Selec           | cted Economic Acct                                     | Exclude from Land F          | Residual Rep     | Year: 2012           |
|--|---|--|------------------------------|------------------|----------------------|
| Year Built:       1980       Cap Code:       HR2       HIGH RISE 2       Exp.       1,735,600         Cost Value:       28,725,090       Value       Net       1,880,232         Value / Bldg SF:       175152.99       Cap Rate:       .061       Value         Upper Level       Override       Value:       30,823,500         Lower Level:       Ereakaway Northwest, elevator apartment, 8 story       Inc. Value:       30,823,500         Lower Level:       Total Area/Units:       164       Total Area/Units:       164         Gross Rent       Vacancy & Expenses       #       #       #       \$         #       #       \$       Style       Description       #       Tenants       \$         #       #       #       \$       Style       Description       #       Tenants       \$       \$         #       #       #       \$       \$       Style       0       62       17280       3       3       1733440       1         1       1       1101       18R, 18A       0       62       17280       3       3       17380       1         2       1       12101       28R, 18A       0       26  | Land Use: 21 Residential<br>Occupancy: 22 | Rent Curve: 009  | Income                       | Gross<br>Vac.    | 3,883,280<br>267,448 |
| Cost Value:       28,725,090       Cap Adi:       3 AVERAGE       Net       1,880,232         Value / Bldg SF:       175152.99       Cap Rate:       .061       Value       Value         Leasable Area/Units       Breakaway Northwest, elevator apartment, 8 story       Inc. Value:       30,823,500         Upper Level       Breakaway Northwest, elevator apartment, 8 story       Inc. Value:       30,823,500         Lower Level:       Total Area/Units:       164       Total Value:       30,823,500         Forss Rent       Vacancy & Expenses       Tenants       SF/Unit       Base       FL       Use       Loc \$/Unit       OV?       Gross Rent       Adj         1       1       1101       18R, 18A       0       62       17280       3       3       17280       No       1071360       1         2       1       2101       28R, 18A       0       76       25440       3       3       31380       No       815880       1         3       1       3201       38R, 28A       0       26       31380       3       31380       No       815880       1         4       1       5000       APT MISC INCOME       0       0       3       3   | Year Built: 1980                          | Cap Code: HR2 H  | IGH RISE 2                   | Exp.             | 1,735,600            |
| Value / Bldg SF:       175152.99       Cap Rate:       .061       Value         Uverride       Override       Value       Override       Inc. Value:       30,823,500         Ground Level:       Upper Level       Breakaway Northwest, elevator apartment, 8 story       Inc. Value:       30,823,500         Lower Level:       Diverride       Override       Inc. Value:       30,823,500         Lower Level:       Diverride       Override       Inc. Value:       30,823,500         Total Area/Units:       164       Total Value:       30,823,500         Per SF/Units:       164       Total Value:       30,823,500         From Tenants       F/Unit       Vernon Sq. Metro.       Total Value:       30,823,500         Per SF/Units:       164       Tenants       F/Unit       Total Value:       30,823,500         From Tenants       F/Unit       Rate       FL       Use       Loc \$/Unit       OV       Gross Rent       Table         1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       2101       2BR, 1BA       0       76       25440       3       3 <t< td=""><td>Cost Value: 28,725,090</td><td>Cap Adi.: 3 A</td><td>VERAGE</td><td>Net</td><td>1.880.232</td></t<>  | Cost Value: 28,725,090                    | Cap Adi.: 3 A  | VERAGE                       | Net              | 1.880.232            |
| Image: Construct of the system         Notes         Inc. Value:         30,823,500           Ground Level:         Upper Level         Breakaway Northwest, elevator apartment, 8 story         Inc. Value:         30,823,500           Lower Level:         Total Area/Units:         164         Inc. Value:         30,823,500           Total Area/Units:         164         Inc. Value:         30,823,500           From Server         From Server         Total Value:         30,823,500           From Server         From Server         Total Value:         30,823,500           From Server         From Server         From Server         Total Value:         30,823,500           From Server         From Server         From Server         Total Value:         30,823,500           From Server         From Server         From Server         From Server         Total Value:         30,823,500           From Server         From Server         From Server         From Server         Total Value:         30,823,500           From Server         From Server         From Server         From Server         From Server         From Server           From Server         From Server         From Server         From Server         From Server         Frotal Value:         From Server   | Value / Bldg SF: 175152.99                | Cap Rate: .06  | ज ।                          |                  |                      |
| Leasable Area/Units         Notes           Ground Level:         Upper Level           Lower Level:         building, NW corner of 6th and M St., NW. Recently<br>remodeled. Close to Mt. Vernon Sq. Metro.           Total Area/Units:         164           Gross Rent         Vacancy & Expenses           # # B         S           the formula is the formula in the formula is the formula in the formula is the formula is the formula in the formula is th |   | Override   | 🚽 Value 🔪                    |                  |                      |
| Ground Level:       Upper Level         Lower Level:       Dividing. NW corner of 6th and M St., NW. Recently remodeled. Close to Mt. Vernon Sq. Metro.         Total Area/Units:       164         Gross Rent       Vacancy & Expenses         # # B S # Style       Description         # # # # # Style       Description         # # # # # Style       Description         # # B S 1 1 1 1101 1BR, 1BA       0         62 17280       3       3         1 1 1 1 2101 2BR, 1BA       0         63 1380       3       3         3 1 1 3201 3BR, 2BA       0         26 31380       3       3         3 1 1 3000 APT MISC INCOME       0         0       0       3         0       0       3         0       0       3         1 1 1 15000 APT MISC INCOME       0         0       0       3         1       1       562600  | Leasable Area/Units Notes                 |  |                              | Ing Value:       | 20 022 500           |
| Upper Level       Diaming. Ytw control of and in this stretting       Exe Land:       0         Lower Level:       Total Area/Units:       164       Total Value:       30,823,500         Per SF/Unit       187,948.17         Gross Rent       Vacancy & Expenses       #       #       #       SF/Unit       Base       FL       Use       Loc       \$/Unit       0V?       Gross Rent       Adj         1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       1       21       1       2101       2BR, 1BA       0       62       3       3       33440       1         3       1       3201       3BR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6   | Ground Level: Breakaway                   | Northwest, elevator apartr<br>W corper of 6th and M St | nent, 8 story<br>NW Becentlu | Inc. value:      | 30,823,300           |
| Lower Level:         Total Area/Units:       164         Total Value: 30,823,500<br>Per SF/Unit 187,948.17         Gross Rent Vacancy & Expenses         # B       S       Style       Description       #<br>Tenants       SF/Unit       Base<br>Rate       FL       Use       Loc       \$/Unit       OV?       Gross Rent Table         1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       1       201       2BR, 1BA       0       76       25440       3       3       25440       No       1933440       1         3       1       1       300       ABR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6   | Upper Level remodeled.                    | Close to Mt. Vernon Sq. M                              | etro.                        | Exc Land:        |                      |
| Total Area/Units:       164         Gross Rent       Vacancy & Expenses         #       #       #       #       Style       Description       #       Adj         I       1       1101       187,948.17         Image: Provide and the structure       Image: Provide and the structure       Image: Provide and the structure       Adj         Image: Provide and the structure       Image: Provide and th  | Lower Level:                              |  |                              | <br>Total Value: | 30 823 500           |
| Gross Rent         Vacancy & Expenses           #         B         S         Style         Description         #         Tenants         SF/Unit         Base         FL         Use         Loc         \$/Unit         DV?         Gross Rent         Adj           ▶         1         1         1101         1BR, 1BA         0         62         17280         3         3         17280         No         1071360         1           2         1         1         2101         2BR, 1BA         0         76         25440         3         3         25440         No         1933440         1           3         1         1         3201         3BR, 2BA         0         26         31380         3         31380         No         815880         1           4         1         1         5000         APT MISC INCOME         0         3         3         0         Yes         62600         6   | Total Area/Units: 164                     |  |                              | Per SE/Unit      | 187.948.17           |
| #       B       S       Style       Description       #       Tenants       SF/Unit       Base<br>Rate       FL       Use       Loc       \$/Unit       OV?       Gross Rent       Adj<br>Table         ▶       1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       1       2010       2BR, 1BA       0       76       25440       3       3       25440       No       1933440       1         3       1       1       301       3BR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6   | Gross Bent   Vacancu & Evpenses           |  |                              |                  |                      |
| #       B       S       Style       Description       #       Tenants       SF/Unit       Base<br>Rate       FL       Use       Loc       \$//Unit       OV?       Gross Rent       Adj<br>Table         1       1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       1       2101       2BR, 1BA       0       76       25440       3       3       25440       No       1933440       1         3       1       1       3201       3BR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6   |   |  |                              |                  |                      |
| 1       1       1       1101       1BR, 1BA       0       62       17280       3       3       17280       No       1071360       1         2       1       1       2101       2BR, 1BA       0       76       25440       3       3       25440       No       1933440       1         3       1       1       3201       3BR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6  | # # Style Description #<br>Tenants        | SF/Unit Base FL  | Use Loc \$/Unit              | OV? Gross F      | Rent Table           |
| 2       1       1       2101       2BR, 1BA       0       76       25440       3       3       25440       No       1933440       1         3       1       1       3201       3BR, 2BA       0       26       31380       3       3       31380       No       815880       1         4       1       1       5000       APT MISC INCOME       0       0       3       3       0       Yes       62600       6  | ▶ 1 1 1 1101 1BR, 1BA 0                   | 62 17280   | 3 3 17280                    | No 107136        | 50 1                 |
| 3         1         1         3201         3BR, 2BA         0         26         31380         3         3         31380         No         815880         1           4         1         1         5000         APT MISC INCOME         0         0         3         3         0         Yes         62600         6  | 2 1 1 2101 2BR, 1BA 0                     | 76 25440   | 3 3 25440                    | No 193344        | 1                    |
|  | 3 1 1 3201 3BR, 2BA 0                     | 26 31380   | 3 3 31380                    | No 815880        | ) 1                  |
|  |   | U  | 3 3 U                        | res 62600        | ь                    |
|  |   |  |                              |                  |                      |
| Add Denotes that field has a pick key Denotes that the field is locked   | Add Denotes that field has a pick         | key Denotes tha  | at the field is locked       |                  |                      |

Illustration 12

# Some Final Thoughts

We have introduced you to some of the most elementary aspects of property valuation using the District's Vision<sup>®</sup> CAMA system. We have developed the estimated market value of a fictitious apartment complex, utilizing the direct capitalization income approach to value. This guideline is merely a small window, a first step, in the complex field of mass appraisal. A CAMA system robust enough to appraise almost 200,000 different properties will necessarily be comprehensive and complex. Additionally, an initial valuation generated by CAMA is always subject to the review and approval of a qualified, professional appraiser before it becomes a final value. As you explore and utilize the program make certain that you fully understand the ramifications and results of your actions. Your supervisor and/or CAMA manager will always be available to assist you.

# **APPENDIX:**

Sample PRC

|           |           |         |                    |           |                    |       |                     | corner                              |                | Sq.                |            | ON                 | 518,11<br>935,01<br>394,55<br>32,55                        | 1,880,23  |       |           |                       |                   |          | Vrs         |       | <br> |   |
|-----------|-----------|---------|--------------------|-----------|--------------------|-------|---------------------|-------------------------------------|----------------|--------------------|------------|--------------------|--|-----------|-------|-----------|-----------------------|-------------------|----------|-------------|-------|------|---|
|           |           |         | ,UAT               | n, DC     | 04:70              |       |                     | levator<br>ng. NW                   | scently        | Vernon 2           |            |                    |  |           |       |           |                       |                   |          | ASPA.       | Begin | <br> |   |
|           |           |         |                    | Washingto | 1102/02/10         |       | Notes               | av Northwast, e<br>t. 8 storv build | 1 M St., NW. R | d. Close to Mt.    |            | Expenses           | 478,255<br>863,088<br>364,209<br>30,048                    | 1,735,600 |       | kdown     | h Removal<br>Removal  | unting<br>vement  | rves     | r<br>Tenant |       |      |   |
|           |           |         |                    |           |                    |       | L                   | Breakawa<br>anartmen                | of 6th and     | remodele.<br>Matro |            | Exp<br>%           | 0.48<br>0.48<br>0.48<br>0.48                               |           |       | ense Brea | Trasl<br>Snow         | Acco<br>Mana      | Reser    |             | e e   |      |   |
|           |           |         |                    |           |                    |       | Γ                   |                                     |                |                    |            | Exp                | <b>6</b> 6 6 6 6   |           |       | Exp       |                       |                   |          | ea. T       | Ty T  |      |   |
| ıts       |           |         |                    |           | It                 |       |                     | 23,500                              | 0              | 23,500             | 948.17     | EGI                | 996,365<br>1,798,099<br>758,768<br>62,600                  | 3,615,832 |       |           |                       |                   | е        |             |       |      |   |
| lemen     |           |         |                    |           | Heigł              |       | lue                 | 30,8                                |                | 30,8,              | 187,       |                    |  |           |       |           | ric                   | r r               | tenan    | lance       |       |      |   |
| l Data E  | R Brid    |         |                    |           | 9 Wall             | _     | ome Va              |                                     |                |                    |            | Vacancy<br>lowance | 74,995<br>135,341<br>57,112<br>0                           | 267,448   |       |           | Heat<br>Elect         | Wate              | Main     | Insur       |       |      |   |
| mercia    |           |         |                    |           | ~                  |       | Inc                 |                                     |                | :en                | <b></b>    | Ā                  |  |           |       |           |                       |                   |          | ş           | 3     |      |   |
| Com       |           | 1       |                    |           |                    |       |                     | ue:                                 | ;;             | ne Valı            | F/Uni      | Vac<br>%           | 0.<br>0.<br>0.<br>0.<br>0.                                 |           |       |           |                       |                   |          | l Note      | de    | <br> |   |
|           | Finish    |         |                    |           | ight               | NO.   |                     | ne Val                              | ss Lan         | Incon              | e Per S    | Vac                | 3.00<br>3.00<br>3.00<br>3.00                               | <br>;     | N     |           |                       |                   |          | er Va       |       |      |   |
|           | terior    |         |                    |           | all Hei            | UATI  |                     | Incor                               | Exces          | Total              | Value      | Rent               | 1,360<br>3,440<br>5,880<br>2,600                           | 3,280     | ATIO  | alue      |                       |                   |          | 0th         | Inco  |      |   |
|           | rice      | 000     | 000                | 000       | ×                  | VALI  | Γ                   |                                     | 7%             | 48%                | . <u> </u> | Gross              | $\begin{array}{c} 1,07\\ 1,93\\ 81\\ 62\\ 62\end{array}$   | 3,88      | ALU   | ome V     |                       |                   |          |             |       |      |   |
|           | Sale P.   | 39,000, | 35,000,            | 30,000,   | 1980               | OME   |                     | 13,280                              | 7,448          | 15,600             | 10,232     |                    |  |           | ME V. | Inc       |                       | hue:              | it:      | Exn         | (py   |      |   |
| uc        |           |         |                    |           | 98                 | C INC |                     | 3,86                                | 56             | 1,73               | 1,86       | nit/               | 00000  |           | INC 0 |           | ılue:<br>ıd:          | me Va             | SF/Un    | t Var       | Adj   |      |   |
| ıformatic | <u>1</u>  |         | II                 | I         |                    | VOMIC | come                |                                     |                |                    |            | Rt<br>SF-U         | $\begin{array}{c} 17,280\\ 25,440\\ 31,380\\ 0\end{array}$ |           | TUAL  |           | tcome Va<br>(cess Lan | otal Incol        | alue Per | oss Rent    |       |      |   |
| Sales In  | <i>S</i>  | 20      | 00                 | ð         | -                  | ECOI  |                     |                                     | :eo            | :e:                |            | .oc<br>dj          | <i>ო ო ო ო</i>   |           | AC.   |           | Б                     | Ϊ                 | 2        | ت<br>4      |       |      |   |
| <b>.</b>  | Date      | 2005    | 2004<br>2003       | 2002      | t:<br>  Value      |       |                     | me:                                 | lowan          | lowant             |            | Use I<br>Adj A     | <i>ოოოო</i>  |           |       |           |                       |                   |          | Ren         | SF-UL |      |   |
|           | Sale L    | 01/01/2 | 01/01/.<br>01/01/2 | 01/01/.   | ur Buil<br>vraised |       |                     | s Incoi                             | ncy Al         | nse Al             | ncome      | Base<br>Rate       | 80.00<br>80.00<br>80.00                                    |           |       |           |                       |                   |          |             |       |      |   |
|           |           |         |                    | -         | Yea                | 5     |                     | Gros                                | Vaca           | Expe               | Net I      |                    | 17,2<br>25,4<br>31,3                                       |           |       |           |                       |                   |          | r Ilse      | di Ad |      |   |
|           |           |         |                    |           |                    |       | Γ                   | HR2                                 | m              | 0610               |            | lr<br>va           |  |           |       | 。         |                       |                   |          | lr I o      | ev At | <br> |   |
|           |           |         |                    |           |                    |       | e                   |                                     |                | 0.<br>NBH          | Han        | Jnit F<br>L        | 62<br>26<br>0  | <u>1</u>  |       | Incom     |                       |                   |          | Init F      |       |      |   |
|           |           |         |                    |           |                    |       | ıp Rat              | e:                                  | ust:           | ,                  | 40/1       | SF/ L              |  | '         |       | -         |                       |                   |          | SF/1        |       |      |   |
|           |           |         |                    |           |                    |       | Ca                  | p Cod                               | p Adjı         | p Rate             |            |                    |  |           |       |           | e:<br>wance.          | wance<br>»:       |          |             |       | <br> |   |
|           |           |         |                    |           |                    |       |                     | Ca                                  | Ca             | D<br>D             | 009<br>NK  | 000                |  | 1         |       |           | incom<br>y Allo       | se Allo<br>ncomé  | ome:     | Occ         |       | <br> |   |
|           |           |         | 'S INC             |           |                    |       | Γ                   |                                     |                |                    | 164        | Adj<br>Table       | 6 1 1 1  |           |       | 1         | Gross 1<br>Vacanc     | Expens<br>Other L | Net Inc  | Adi         | Table | <br> |   |
| ///////   | 7TH ST NW |         | RTHWEST AP1        |           | C 20001-9999       |       | <b>Area Summary</b> |                                     |                |                    | rea:       |                    | 1BR, 1BA<br>2BR, 1BA<br>3BR, 2BA<br>APT MISC INC           |           |       | ıte       |                       |                   |          |             |       |      |   |
| / /66     | 2 660     | ::      | V NOI              |           | N, D(<br>ners:     |       | able A              | el                                  |                |                    | able A     | Style              | 1101<br>2101:<br>3201:<br>5000 µ                           |           |       | ap Ra     |                       |                   |          | Style       |       | <br> |   |
| 2         | 56<br>:   | Owne    | AWA                | LS E      | NGTC<br>al Ow      |       | Lease               | d Lev                               | . Level        | Level              | Lease      | g Sect<br>#        |  |           |       | U<br>I    | ode:<br>ljust:        | ate:              |          | a Sert      | ÷     | <br> |   |
| ï         | cation    | rrent   | <b>EAK</b>         | HT7 00    | ASHI               |       |                     | Groun                               | Lower          | Upper              | Fotal ]    | Bld                |  |           |       | ł         | Jap C(<br>Jap Ad      | Jap R£            |          | BIde        | #     |      |   |
| SS        | Lo        | C       | BR                 | 566       | W <sup>7</sup>     |       |                     | Ľ                                   | -              |                    | -          | #                  | 1004   |           |       | 1         | $\circ \circ$         | 5                 |          | #           | =     | <br> | 1 |

|           |                  | 0.0%              |                      | 85%              |                    |              | \$40.00             | \$20.00            |          | 5.00%           | 2 50%        |           | 6.0%         | DIV/0                 |              | 50%                 | 12%                     | EX. VAC.      | ~            | MMM       | . LEASE-UP       | VIL TOTALS        | \$0              | \$0           | \$0             |                    |               |             |       |                  |     |       |                    |                            |   |
|-----------|------------------|-------------------|----------------------|------------------|--------------------|--------------|---------------------|--------------------|----------|-----------------|--------------|-----------|--------------|-----------------------|--------------|---------------------|-------------------------|---------------|--------------|-----------|------------------|-------------------|------------------|---------------|-----------------|--------------------|---------------|-------------|-------|------------------|-----|-------|--------------------|----------------------------|---|
| ASSL      |                  | LEASE GROWTH RATE | LEASE-UP ASSUMPTION: | USE 50% IF 6 MO. | USE 100% IF 12 MO. |              | STANDARD TENANT IMP | RENEWAL TENANT IMP |          | NEW TENANT COMM | RENEWAL COMM | .el       | EGI-VAC RATE | OP EXP SAVED PER SF # | VOI Loss     | VACATE PROBABILITY: | <b>DISCOUNT FACTORS</b> | HO Ad i0/Ala# | IL Ad 0\$    | \$0 PV CC | 10 / A i0//NIC#  | RET               | V OF COMMISSIONS | XCESS VACANCY | ]               |                    |               |             |       |                  |     |       |                    | OTAL VACANT AND S-T RETAIL |   |
|           | 2015             | •                 |                      |                  |                    | •            |                     | •                  | 0        | 0               |              | \$0 I     | \$0          | #DIV/0                | #DIV/0i      | #DIV/0              | 0.56743                 | #DIV/0i       | \$0          | \$0       |                  | II                | \$0 E            | \$0 E         | \$              |                    |               | 2015        | •     | •                | •   | •     | •                  |                            | C |
|           | 2014             |                   |                      |                  |                    | •            |                     | •                  | 0        | 0               |              | \$0<br>\$ | \$0          | #DIV/0                | #DIV/0!      | #DIV/0              | 0.63552                 | #DIV/0i       | \$0          | \$0       |                  |                   | \$0              | \$0           |                 |                    |               | 2014        | •     | •                | •   | •     | •                  |                            | C |
| DSTS      | 2013             |                   |                      |                  |                    | •            |                     |                    | 0        | 0               |              | \$0       | \$0          | #DIV/0                | #DIV/0i      | #DIV/0i             | 0.71178                 | #DIV/0i       | \$0          | \$0       |                  |                   | \$0              | \$0           | -<br>           |                    | ASE UP        | 2013        | •     | •                |     |       |                    |                            | C |
| ASE-UP CC | 2012             | •                 | •                    | •                |                    | •            | •                   | •                  | 0        | 0               |              | \$0       | \$0          | #DIV/0                | #DIV/0i      | #DIV/0i             | 0.79719                 | #DIV/0i       | \$0          | \$0       |                  | SE UP COSTS       | \$0              | \$0           | \$              |                    | S-T RETAIL LE | 2012        |       | •                | •   | •     | •                  | •                          | C |
| OFFICE LE | 2011             |                   |                      | •                |                    | •            |                     | •                  | 0        | 0               | '<br>4       | \$0       | \$0          | #DIV/0I               | i0//IC#      | i0//IC#             | 0.89286                 | #DIV/0i       | \$0          | \$0       |                  | <b>RETAIL LEA</b> | \$0              | \$0           | ج               |                    | VACANT AND    | 2011        |       | •                | •   | •     | •                  | •                          | C |
|           |                  |                   |                      |                  |                    |              |                     |                    |          |                 | OEC-MKT PATE |           |              |                       |              |                     |                         |               | VACANT/ST LL |           | LL INCOME        |                   |                  |               | RETAIL-MKT      | RATE               |               |             |       |                  |     |       |                    | _                          |   |
| 0         | ACANT/ST SPACE   | FFICE RETAIL      | 0 0                  | 0 0              | 0 0                | 0 0          | 0 0                 | 0 0                | 0 0      | 0 0             | 0            | 0         | 0            | 0                     | 0 0          | 0 0                 | 0                       | \$0 \$0       | 0 0          | - *       | \$0 \$0          |                   |                  | JP COSTS      | COSTS           | shortfall          | .UE AS IS     | SF          |       |                  |     |       |                    |                            |   |
| 0 Address | L-T OFFICE V     | 0 \$0             | 0 \$0                | 0                | 0                  | 0            | 0                   | 0 \$0              | 0        | 0 \$0           | 0            | \$0<br>80 | 0            | 0                     | 0            | 0                   | 0                       | 0 \$0         |              |           | -                |                   | STAB VALUE       | PV OF LEASE L | \$0 PV OF REHAB | \$0 Rent Overage/S | MARKET VAL    | VALUE PER § |       | S CONFIDENTIAL   |     | •     |                    |                            |   |
|           | AREA             |                   |                      |                  |                    |              |                     |                    |          |                 |              |           |              |                       |              |                     |                         |               |              |           |                  |                   | i0//IC#          | #DIV/0i       |                 |                    | #DIV/0i       | #DIV/0i     |       | THIS WORKPAPER I |     |       | ents/              |                            |   |
| 0 SSL     | L-T RETAILOFC ER | - \$ 0\$          | * \$0<br>\$0<br>\$   | * \$0<br>\$0     | * \$0<br>\$0       | * \$0<br>\$0 | * \$0<br>\$0<br>\$  | - \$0\$            | - \$ 0\$ | - \$0\$         | 5 05         | -<br>808  | \$0 \$       | - s 0\$               | * \$0<br>\$0 | -<br>\$0<br>\$      | * \$ 0\$                | \$0           | i0//\IC#     |           | SF OF OFC/RETAIL |                   |                  |               |                 |                    |               |             |       | #DIV/0! SF       |     |       | enc.OCFO\My Docume |                            |   |
| 2012      | _                | 0                 | 0                    | 0                | 0                  | 0            | 0                   | 0                  | 0        | 0               | C            |           | 0            | 0                     | 0            | 0                   | 0                       | •             |              |           | <i>,</i> 0       | ULATION           | \$0              | 9%9           | \$0             | \$0                | \$0           | \$0         | \$0   | \$0              | \$0 | 0.00% | nd Settings/steph  |                            |   |
| ۲         | RET ER           | 0                 | 0                    | 0                | 0                  | 0            | 0                   | 0                  | 0        | 0               | C            | 0 0       | 0            | 0                     | 0            | 0                   | 0                       | _             | #DIV/0       |           | NRA:             | VALUE CALC        | PGI              | VAC           | SUBTOTAL        | PARKING            | ROOF          | STORAGE     | OTHER | OP EXP           | ION | OAR   | C:\Documents a     |                            |   |

| ADD'L VAC/ | SHORT      | LEASE-UP  | ANALYSIS  |        |        |
|------------|------------|-----------|-----------|--------|--------|
| TERM SPA   | <b>VCE</b> | ADD'L VAC | /ST SPACE |        |        |
| OFFICE     | RETAIL     | OFFICE    | RETAIL    | OFFICE | RETAIL |
| 0          | 0          | 2011      | 2011      | 2014   | 2014   |
| 0          | 0          | I         | -         | 1      | -      |
| 0          | 0          | I         | ·         | I      |        |
| 0          | 0          | I         | ·         | I      |        |
| 0          | 0          | I         | I         | I      | I      |
| 0          | 0          | I         | ı         | ı      | ı      |
| 0          | 0          | 0         | 0         | 0      | 0      |
| 0          | 0          | 2012      | 2012      | 2015   | 2015   |
| 0          | 0          | ı         | -         | I      | -      |
| 0          | 0          | I         | I         | I      | I      |
| 0          | 0          | I         | I         | I      | I      |
| 0          | 0          | ı         |           | I      | ı      |
| 0          | 0          | -         | •         | I      |        |
| 0          | 0          | 0         | 0         | 0      | 0      |
| 0          | 0          |           |           |        |        |
| 0          | 0          | 2013      | 2013      |        |        |
| 0          | 0          | I         |           |        |        |
| 0          | 0          | I         | I         |        |        |
| 0          | 0          | I         |           |        |        |
| 0          | 0          | ļ         |           |        |        |
| 0          | 0          | ŗ         | I         |        |        |
| 0          | 0          | 0         | 0         |        |        |

|   | AREA | L-T RETAIL   | OFCE           | R | AREA | IL-T OFFIC | 2<br>Lu |
|---|------|--------------|----------------|---|------|------------|---------|
| 0 |      | \$0          | ်<br>မ         |   |      | 0          | 80      |
| 0 | -    | 0            | <del>.</del> Ө | , |      | 0          | \$0     |
| 0 | C    | 0 \$0        | \$             |   |      | 0          | \$0     |
| 0 | J    | 0 \$0        | S              |   |      | 0          | \$0     |
| 0 |      | 0 \$0        | S              |   |      | 0          | \$0     |
| 0 |      | 0 \$0        | S              |   |      | 0          | \$0     |
| 0 | 0    | 0 \$0        | ÷              |   |      | 0          | \$0     |
| 0 | 0    | 0 \$0        | \$             |   |      | 0          | \$0     |
| 0 | -    | 0 \$0        | \$             |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | ¢              |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | S              |   |      | 0          | \$0     |
| 0 | •    | 0 \$0        | S              |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | в              |   |      | 0          | \$0     |
| 0 | 0    | 0 \$0        | \$             |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | в              |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | Ф              |   |      | 0          | \$0     |
| 0 | -    | 0 \$0        | Ф              |   |      | 0          | \$0     |
| 0 | U    | 0\$00        | Ф              |   |      | 0          | \$0     |
| 0 | U    | 0 \$0        | в              |   |      | 0          | \$0     |
| 0 |      | 0 <b>\$0</b> |                | 0 | -    | 0          | \$0     |

|          | Office          | Rent Over | rage/Shor   | tfall     |            |                   |          | Retail          | Rent Overa | ge/Shortf   | all        |            |                   |
|----------|-----------------|-----------|-------------|-----------|------------|-------------------|----------|-----------------|------------|-------------|------------|------------|-------------------|
|          | Our front David | 0         |             |           | 1 year     | Discounted        |          | October 1 David | 0 F1       |             |            | 1 year     | Discounted        |
| 2011     | Contract Rent   | SqFt      | Market      | # of year | Difference | Shortfall/Overage | 0044     | Contract Rent   | SqFt       | Market      | # of years | Difference | Shortfall/Overage |
| 2011     | \$ -            | -         | \$ -<br>\$  | 1         | \$ -       | 0                 | 2011     | \$ -            | -          | ъ-          | 1          | \$ -       | 0                 |
|          | ъ -             | -         | \$ -        | 1         | \$ -       | 0                 |          | \$ -            | -          | \$ -<br>\$  | 1          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -<br>\$  | 1         | \$ -       | 0                 |          | \$ -            | -          | \$ -<br>•   | 1          | \$ -<br>\$ | 0                 |
|          | \$ -            | -         | \$ -        | 1         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 1          | \$ -       | 0                 |
|          | \$-             | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | ş -         | 1          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 1         | \$ -       | 0                 |          | \$ -            | -          | <b>\$</b> - | 1          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$-         | 1          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$ -        | 1          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$ -        | 1          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$ -        | 1          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$ -        | 1          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 1         | \$-        | 0                 |          | \$-             | -          | \$ -        | 1          | \$-        | 0                 |
| 2012     | \$ -            | -         | \$ -        | 2         | \$-        | 0                 | 2012     | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$-         | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$-         | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | -           | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$ -       | 0                 |          | \$-             | -          | \$ -        | 2          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 2         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 2          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$ -       | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
|          | \$-             | -         | \$ -        | 2         | \$-        | 0                 |          | \$-             | -          | \$ -        | 2          | \$-        | 0                 |
| 2013     | \$-             | -         | \$ -        | 3         | \$-        | 0                 | 2013     | \$-             | -          | <b>\$</b> - | 3          | \$ -       | 0                 |
|          | \$-             | -         | \$ -        | 3         | \$-        | 0                 |          | \$-             | -          | \$ -        | 3          | \$ -       | 0                 |
|          | \$-             | -         | \$ -        | 3         | \$-        | 0                 |          | \$-             | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 3         | \$-        | 0                 |          | \$ -            | -          | \$ -        | 3          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 3         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 3          | \$ -       | 0                 |
|          | \$-             | -         | \$ -        | 3         | \$-        | 0                 |          | \$-             | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$-             | -         | \$-         | 3         | \$-        | 0                 |          | \$ -            | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$-             | -         | \$-         | 3         | \$-        | 0                 |          | \$ -            | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 3         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 3          | \$ -       | 0                 |
|          | \$-             | -         | \$-         | 3         | \$-        | 0                 |          | \$ -            | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$ -            | -         | \$-         | 3         | \$-        | 0                 |          | \$ -            | -          | \$ -        | 3          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 3         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 3          | \$ -       | 0                 |
| 2014     | \$ -            | -         | \$ -        | 4         | \$-        | 0                 | 2014     | \$-             | -          | \$ -        | 4          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$-        | 0                 |
|          | \$ -            | -         | \$-         | 4         | \$ -       | 0                 |          | \$ -            | -          | ş -         | 4          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$-        | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | s -        | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | s -             | -          | ş -         | 4          | \$ -       | 0                 |
|          | s -             | -         | \$ -        | 4         | \$ -       | 0                 |          | s -             | -          | ş -         | 4          | \$ -       | 0                 |
|          | \$ -            | -         | \$ -        | 4         | \$ -       | 0                 |          | \$ -            | -          | \$ -        | 4          | \$ -       | 0                 |
| 2015     | \$ -            | -         | ÷ -         | 5         | \$ -       | 0                 | 2015     | \$ -            | -          | ÷ -         | 5          | ÷<br>\$-   | 0                 |
|          | \$ -            | -         | \$ -        | 5         | \$-        | 0                 | 2010     | \$ -            | -          | \$ -        | 5          | \$ -       | 0                 |
|          | \$              | -         | \$ -        | 5         | \$         | 0                 |          | \$<br>-         |            | \$ -        | 5          | \$-        | 0                 |
|          | \$ -            | _         | \$ -        | 5         | \$ -       | 0                 | <u> </u> | \$ -            | _          | \$ -        | 5          | \$ -       | 0                 |
|          | \$ _            |           | φ -<br>\$ - | 5         | \$ -       | 0                 |          | ÷ -             | -          | \$ -        | 5          | \$ -       | 0                 |
| $\vdash$ | Ψ<br>¢          | -         | φ -<br>φ    | 5         | φ -<br>¢ - | 0                 |          | ÷ -             | -          | ф -         | 5          | φ -<br>\$  | 0                 |
| $\vdash$ | φ -             | -         | φ -<br>¢    | 5         | φ -<br>¢   | 0                 |          | φ -             | -          | 9 -<br>6    | 5          | φ -<br>¢   | 0                 |
| <u> </u> | ф -             | -         | ф -         | 5         | а -<br>с   | U                 |          | а -<br>с        | -          | э-<br>с     | 5          | ф -<br>с   | 0                 |
| <u> </u> | ф -             | -         | ф -         | 5         | а -<br>с   | U                 |          | а -<br>с        | -          | э-<br>с     | 5          | ф -<br>с   | 0                 |
| <u> </u> | ф -             | -         | ф -         | 5         | ф -        | U                 |          | ф -             | -          | ф -         | 5          | ф -        | 0                 |
| $\vdash$ | ъ -             | -         | ъ-          | 5         | ъ -        | 0                 |          | ъ -             | -          | <b>ð</b> -  | 5          | <b>э</b> - | 0                 |
| Tatal    | ъ -             | -         | ъ-          | 5         | ъ -        | 0                 | Tatal    | ъ -             | -          | <b>ф</b> -  | 5          | <b>ф</b> - | 0                 |
| rotal    | 1               |           |             | I         | 1          | 0                 | IOTAI    |                 |            |             |            |            | 0                 |
|          |                 |           |             |           |            |                   |          |                 |            |             |            |            |                   |

Total Office Shortfall/Overage + Retail Shortfall/Overage 0

#### OFFICE MKT LEASE RATE-RECENT OFFICE LEASES SIGNED IN BLDG

#### RETAIL MKT LEASE RATE-RECENT LEASES SIGNED IN BLDG

| LEASE |     |   |      | LEASE   | COMP    | LEASE |     |   |      | LEASE   | COMP    |
|-------|-----|---|------|---------|---------|-------|-----|---|------|---------|---------|
| DATE  | RAT | E | AREA | REVENUE | SQ/LOT  | DATE  | RAT | E | AREA | REVENUE | SQ/LOT  |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       | \$  | - | C    | \$0     | 0       |       | \$  | - | 0    | \$0     | 0       |
|       |     |   | C    | \$0     | #DIV/0! |       | ]   |   | 0    | \$0     | #DIV/0! |
|       |     |   |      |         | WT AVG  |       |     |   |      |         | WT AVG  |

| FACTORS | 12%              |         |               |
|---------|------------------|---------|---------------|
|         |                  |         |               |
| Year    | Estimated Los PV | Factor  | PV of Loss(es |
| 1       | \$0              | 0.89286 | \$0           |
| 2       | \$0              | 0.79719 | \$0           |
| 3       | \$0              | 0.71178 | \$0           |
| 4       | \$0              | 0.63552 | \$0           |
| 5       | \$0              | 0.56743 | \$0           |
|         | \$0              |         | \$0           |

### 2013 CAMA Residential Construction Valuation Guideline -- RPAD

| USECODE |  |
|---------|--|
|---------|--|

| (Selects | Base Rate)       |                           |
|----------|------------------|---------------------------|
| No.      | Description      | Value                     |
|          | -                | <b>•</b> · · <b>- -</b> • |
| 011      | Row              | \$117.58                  |
| 012      | Detached         | \$140.35                  |
| 013      | Semi-Detached    | \$124.04                  |
| 015      | Mixed Use        | \$117.58                  |
| 019      | Miscellaneous    | \$117.58                  |
| 023      | Small Apt. Bldg. | \$ 89.54                  |
| 024      | Conversion       | \$115.68                  |

| CONST<br>No.   | RUCTION DETA<br>Description  | IL<br>Value  |
|--|--|--|
| <b>Style</b> 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15                                     | (Descriptive)<br>1 Story<br>1.5 Story Unfin<br>1.5 Story Fin<br>2 Story<br>2.5 Story Unfin<br>2.5 Story Vinfin<br>3 Story<br>3.5 Story Unfin<br>3.5 Story Fin<br>4 Story<br>4.5 Story Unfin<br>4.5 Story Fin<br>Bi-Level<br>Split Level<br>Split Foyer |  |
| Foundati<br>0<br>4<br>5<br>6   | <b>ion (Descriptive)</b><br>No Data<br>Pier<br>Wood<br>Concrete  |  |
| View<br>0<br>1<br>2<br>3<br>4<br>5<br>6  | <b>(Descriptive)</b><br>Typical<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent   |  |
| <b>Building</b><br>0<br>1<br>2<br>6<br>7<br>8  | Type (Descriptive)<br>Default<br>Single<br>Multi<br>Row End<br>Row Inside<br>Semi-Detached   | \$1.50   |
| Roof<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>15 | (Add to Base Rate<br>Typical<br>Comp Shingle<br>Built Up<br>Shingle<br>Shake<br>Metal-Pre<br>Metal Sms<br>Metal-Cpr<br>Composition Roll<br>Concrete Tile<br>Clay Tile<br>Slate<br>Concrete<br>Neoprene<br>Wood- FS                                     | \$0.68<br>\$0.79<br>\$0.50<br>\$0.50<br>\$0.50<br>\$0.50<br>\$1.88<br>\$2.93<br>\$2.86<br>\$1.88<br>\$0.00<br>\$0.68 |

| Exterio  | or Finish (Add to Base       | Rate)              |
|----------|------------------------------|--------------------|
| 0        | Default                      |                    |
| 1        | Plywood                      |                    |
| 2        | Hardboard Lap                |                    |
| 4        | Vinvl Siding                 |                    |
| 5        | Stucco                       |                    |
| 6        | Wood Siding                  |                    |
| 7        | Shingle                      |                    |
| 8        | SPlaster                     |                    |
| 9<br>10  | Rustic Log<br>Brick Veneer   | \$3.95             |
| 11       | Stone Veneer                 | \$9.38             |
| 12       | Concrete Block               |                    |
| 13       | Stucco Block                 |                    |
| 14       | Common Brick                 | \$3.95             |
| 15<br>16 | Adobe                        | <b>\$3.9</b> 5     |
| 17       | Stone                        | \$9.38             |
| 18       | Concrete                     | \$3.95             |
| 19       | Aluminum                     |                    |
| 20       | Brick/Stone                  | \$6.67             |
| 21       | Brick/Stucco<br>Brick/Siding | \$1.98<br>\$1.08   |
| 22       | Stone/Stucco                 | \$4.69             |
| 24       | Stone/Siding                 | \$4.69             |
|          | 0                            |                    |
| Heat T   | ype (Add to Base Rate        | e)                 |
| 0        | No Data<br>Forcod Air        |                    |
| 2        | Air-Oil                      | \$0.55             |
| 3        | Wall Furnace                 | -\$1.27            |
| 4        | Electric Rad                 | -\$0.29            |
| 5        | Elec Base Brd                | -\$0.20            |
| 6        | Water Base Brd               | \$1.42             |
| 7<br>8   | Ht Pump                      |                    |
| 9        | Evp Cool                     |                    |
| 10       | Air Exchng                   |                    |
| 11       | Gravity Furnace              |                    |
| 12       | Ind Unit                     |                    |
| 13       |                              |                    |
| АС Ту    | pe (Add to Base Rate)        |                    |
| 0        | Default                      |                    |
| N        | No                           | ¢4.00              |
| Y        | Yes                          | \$1.80             |
| Floor (  | Covering (Add to Base        | Rate)              |
| 0        | Default                      | \$2.50             |
| 1        | Resilient                    | \$2.63             |
| 2        | Carpet                       | \$2.17<br>¢c.00    |
| 3        | Ceramic Tile                 | \$0.00<br>\$8.53   |
| 5        | Terrazzo                     | \$8.30             |
| 6        | Hardwood                     | \$7.17             |
| 7        | Parquet                      | \$8.15             |
| 8        | Vinyl Comp                   | \$1.64             |
| 9        | Vinyl Sheet                  | \$2.86<br>\$0.75   |
| 10       | Hardwood/Carp                | \$0.75<br>\$4.67   |
|          | naranooa, oarp               | φ1.07              |
| Per Un   | it Adjustment (Flat Ra       | te Add)            |
| Full Ba  | th (over 1)                  | \$14,500           |
| Firenle  | ce                           | φ 0,700<br>\$8,530 |
| Kitcher  | )<br>1                       | \$11,500           |
| Finishe  | ed Basement (Basic)          | \$20.00/sf         |
| Finishe  | ed Basement (Partition)      | \$45.00/sf         |
| Basem    | ent Garage                   | \$35.00/sf         |
| Stoop    | ι                            | <b></b>            |
| Open F   | Porch                        | \$17.50/sf         |
| Covere   | ed Open Porch                | \$35.00/sf         |

| Glass En<br>Fully Enc<br>Deck<br>Patio   | inclosed Porch<br>iclosed Porch<br>closed Porch   | \$37.50/sf<br>\$42.50/sf<br>\$50.00/sf<br>\$25.00/sf<br>\$ 6.50/sf   |
|--|---|--|
| Grade (N   | Aultiplies Base, Add  | & Flat)  |
| 0  | Default   | ,  |
| 1  | Low Quality   | 0.50   |
| 2  | Fair Quality  | 0.80   |
| 3  | Average Quality   | 1.00   |
| 4  | Above Average Qua   | llity 1.14   |
| 5  | Good Quality  | 1.22   |
| 0<br>7   | Excellent Quality   | 1.33   |
| 8  | Superior Quality  | 1.50   |
| 9  | Extraordinary – A   | 1.95   |
| 10   | Extraordinary – B   | 2.15   |
| 11   | Extraordinary – C   | 2.45   |
| 12   | Extraordinary - D   | 2.90   |
| Interior   | Condition (Multiplies   |  |
|  | Typical   | b base, Auu & Fial)  |
| 1  | Poor  | 766  |
| 2  | Fair  | .866   |
| 3  | Average   | 1.000  |
| 4  | Good  | 1.105  |
| 5  | Very Good   | 1.157  |
| 6  | Excellent   | 1.205  |
|  |   |  |
| Exterior   | Condition (Multiplie  | s Base, Add & Flat)  |
| Exterior<br>0  | Condition (Multiplie<br>Default   | s Base, Add & Flat)  |
| Exterior<br>0<br>1   | Condition (Multiplie<br>Default<br>Poor   | s Base, Add & Flat)<br>.766  |
| Exterior<br>0<br>1<br>2  | <b>Condition (Multiplie</b><br>Default<br>Poor<br>Fair  | s Base, Add & Flat)<br>.766<br>.866  |
| Exterior<br>0<br>1<br>2<br>3   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average  | s Base, Add & Flat)<br>.766<br>.866<br>1.000   |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good  | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105  |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4<br>5  | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good   | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157   |
| <b>Exterior</b><br>0<br>1<br>2<br>3<br>4<br>5<br>6   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent  | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall 0   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies   | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br><b>Overall (</b><br>0   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default  | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br><b>Overall (</b><br>0<br>1   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default<br>Poor  | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)<br>.766   |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall (<br>0<br>1<br>2<br>2   | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default<br>Poor<br>Fair  | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)<br>.766<br>.866<br>4.000  |
| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall (<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default<br>Poor<br>Fair<br>Average<br>Cond   | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105   |
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| Exterior<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Overall (<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remode<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>Remode<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>6<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>6<br>7<br>1<br>2<br>3<br>4<br>5<br>6<br>6<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  | Condition (Multiplie<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>Condition (Multiplies<br>Default<br>Poor<br>Fair<br>Average<br>Good<br>Very Good<br>Excellent<br>I Type (Multiplies Ba<br>Default<br>Unknown<br>Gut Rehab<br>Major Renov<br>Remodel<br>Addition<br>Cosmetic | s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>s Base, Add & Flat)<br>.766<br>.866<br>1.000<br>1.105<br>1.157<br>1.205<br>ase, Add & Flat)<br>1.38<br>1.20<br>1.05<br>1.02 |

## 2013 CAMA Residential Construction Valuation Guideline -- RPAD

| DEPRECIATION DETAIL  |   |  |  |
|--|---|--|--|
| No.  | Description   | Value  |  |
| Grade<br>0<br>1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>12  | (Adjust EYB)<br>Default<br>Low Quality<br>Fair Quality<br>Average Quality<br>Above Average<br>Good Quality<br>Very Good Quality<br>Excellent Quality<br>Superior Quality<br>Extraordinary – A<br>Extraordinary – B<br>Extraordinary – D | 20%<br>10%<br><br>-05%<br>-10%<br>-15%<br>-25%<br>-35%<br>-45%<br>-50%<br>-50%<br>-50% |  |
| Bath Sty<br>0<br>1<br>2<br>3<br>4  | <b>le (Adjust EYB)</b><br>Default<br>No Remodeling<br>Semi-Modern<br>Modern<br>Luxury   | - 05%<br>- 10%<br>- 20%  |  |
| Kitchen Style (Adjust EYB)0Default1No Remodeling2Semi-Modern3Modern4Luxury4  |   |  |  |
| $\begin{array}{l} \mbox{Building RCN} = [(Base Rate + \sum ABRV_n) * \\ \mbox{Effective Area} * Size Adjustment + \sum \\ AFRV_n ] * (MV_0 * MV_2 * * MV_N) \end{array}$ |   |  |  |
| Where:<br>RCN = Replacement Cost New   |   |  |  |

| RCN = Replacement Cost New                 |  |  |
|--|--|--|
| Base Rate = \$ rate based on use and style |  |  |
| ABRV = Additive Base Rate Variables        |  |  |
| Effective Area = Adjusted SF area of       |  |  |
| improvement                                |  |  |
| Size Adjustment = Adjustment factor for    |  |  |
| deviation from base size                   |  |  |
| AFRV = Additive Flat Rate Variables        |  |  |
| MV = Multiplicative Variables              |  |  |

| Depreciation Table              |                   |          |                         |  |
|---------------------------------|-------------------|----------|-------------------------|--|
|                                 | Base Year<br>2012 |          |                         |  |
| Effective<br>Age of<br>Building | % Depr.           | % Good   | Effective<br>Year Built |  |
| 0                               | 0                 | 100      | 2012                    |  |
| 1                               | 1                 | 99       | 2011                    |  |
| 2                               | 2                 | 98       | 2010                    |  |
| 3                               | 2                 | 98       | 2009                    |  |
| 4                               | 3                 | 97       | 2008                    |  |
| 5                               | 3                 | 97       | 2007                    |  |
| 6                               | 4                 | 96       | 2006                    |  |
| 7                               | 4                 | 96       | 2005                    |  |
| 8                               | 4                 | 96       | 2004                    |  |
| 9                               | 4                 | 96       | 2003                    |  |
| 10                              | 5                 | 95       | 2002                    |  |
| 11                              | 5                 | 95       | 2001                    |  |
| 12                              | 5                 | 95       | 2000                    |  |
| 13                              | 5                 | 95       | 1999                    |  |
| 14                              | 6                 | 94       | 1998                    |  |
| 15                              | 6                 | 94       | 1997                    |  |
| 16                              | 6                 | 94       | 1996                    |  |
| 17                              | 6                 | 94<br>94 | 1995                    |  |
| 18                              | 6                 | 04<br>04 | 1000                    |  |
| 10                              | 7                 | 03       | 1003                    |  |
| 20                              | 7                 | 03       | 1002                    |  |
| 20                              | 7                 | 93       | 1992                    |  |
| 21                              | 7                 | 03       | 1000                    |  |
| 22                              | 7                 | 93       | 1080                    |  |
| 23                              | /<br>0            | 33       | 1009                    |  |
| 24                              | 0                 | 92       | 1007                    |  |
| 20                              | 0                 | 92       | 1907                    |  |
| 20                              | 0                 | 92       | 1900                    |  |
| 21                              | 0                 | 92       | 1900                    |  |
| 20                              | 0                 | 92       | 1904                    |  |
| 29                              | 9                 | 91       | 1903                    |  |
| 30                              | 9                 | 91       | 1982                    |  |
| 31                              | 9                 | 91       | 1981                    |  |
| 32                              | 9                 | 91       | 1980                    |  |
| 33                              | 9                 | 91       | 1979                    |  |
| 34                              | 9                 | 91       | 1978                    |  |
| 35                              | 10                | 90       | 1977                    |  |
| 36                              | 10                | 90       | 1976                    |  |
| 3/                              | 10                | 90       | 1975                    |  |
| 38                              | 10                | 90       | 1974                    |  |
| 39                              | 10                | 90       | 1973                    |  |
| 40                              | 10                | 90       | 1972                    |  |
| 41                              | 11                | 89       | 1971                    |  |
| 42                              | 11                | 89       | 1970                    |  |
| 43                              | 11                | 89       | 1969                    |  |
| 44                              | 11                | 89       | 1968                    |  |
| 45                              | 11                | 89       | 1967                    |  |

| 46 | 11 | 89 | 1966 |
|----|----|----|------|
| 47 | 12 | 88 | 1965 |
| 48 | 12 | 88 | 1964 |
| 49 | 12 | 88 | 1963 |
| 50 | 12 | 88 | 1962 |
| 51 | 12 | 88 | 1961 |
| 52 | 12 | 88 | 1960 |
| 53 | 12 | 88 | 1959 |
| 54 | 13 | 87 | 1958 |
| 55 | 13 | 87 | 1957 |
| 56 | 13 | 87 | 1956 |
| 57 | 13 | 87 | 1955 |
| 58 | 13 | 87 | 1954 |
| 59 | 13 | 87 | 1953 |
| 60 | 14 | 86 | 1952 |
| 61 | 14 | 86 | 1951 |
| 62 | 14 | 86 | 1950 |
| 63 | 14 | 86 | 1949 |
| 64 | 14 | 86 | 1948 |
| 65 | 14 | 86 | 1947 |
| 70 | 15 | 85 | 1942 |
| 75 | 16 | 84 | 1937 |

| CONSTRUCTION DETAIL                          |   |  |
|--|---|--|
| Section No.                                  | Detail  | Value  |
| Building                                     | Stories<br>As Indicated.  |  |
| Occupa                                       | n <b>cy</b><br>As Indicated.<br>Select from list.   |  |
| Stories                                      | and #Units<br>As Indicated.   |  |
| Structur<br>0<br>A<br>B<br>C<br>D<br>P<br>S  | e Class<br>Default<br>Fireproof Steel<br>Reinforced Concre<br>Con. Block/Solid B<br>Wood Frame<br>Wood Pole<br>Steel/Sheet Metal                | te<br>rick                                     |
| Exterior                                     | Finish  |  |
| AS<br>BR<br>BV<br>CB<br>MS<br>SU<br>SV<br>WS | Asphalt Siding<br>Brick (Solid)<br>Brick Veneer<br>Concrete<br>Concrete Block<br>Metal Siding<br>Stone<br>Stucco<br>Stone Veneer<br>Wood Siding |  |
| <b>Grade (I</b><br>0                         | <b>Iultiplies Base, Fea</b><br>Default  | tures)<br>                                     |
| 0<br>15<br>20<br>25<br>30<br>35<br>40        | Poor Quality<br>Poor+ Quality<br>Fair Quality<br>Fair+ Quality<br>Average Quality<br>Average+ Quality<br>Good Quality                           | -30%<br>-20%<br>-10%<br>-05%<br><br>06%<br>12% |

| 40 | Good Quality        | 12% |
|----|---------------------|-----|
| 45 | Good+ Quality       | 21% |
| 50 | Very Good Quality   | 30% |
| 55 | Very Good + Quality | 38% |
| 60 | Excellent           | 45% |
|    |                     |     |

# Story Height (Multiplies Base)

Currently not in use

#### Wall Height (Adds to Base Rate) Currently not in use

#### CDU Condition, Desirability, Utility (Multiplies Base

| (multiplies base, realures) |   |  |  |
|-----------------------------|---|--|--|
| Excellent                   | 35%   |  |  |
| Very Good                   | 30%   |  |  |
| Good                        | 15%   |  |  |
| Average                     |   |  |  |
| Fair                        | -25%  |  |  |
| Poor                        | -50%  |  |  |
| Very Poor                   | -70%  |  |  |
| Unsound                     | -90%  |  |  |
|                             | Excellent<br>Very Good<br>Good<br>Average<br>Fair<br>Poor<br>Very Poor<br>Unsound |  |  |

| DEPR   | ECIATION DETAI  | L   |  |
|--|---|---|--|
| No.  | Description   | Value   |  |
| Structur   | e Class (Adjust EY  | В)  |  |
| 0<br>A<br>B<br>C<br>D<br>S   | Default<br>Fireproof Steel<br>Reinforced Conc.<br>Con. Block/Brick<br>Wood Frame<br>Steel/Sheet Metal         | 0<br>-20%<br>-15%<br>-10%<br>0<br>0                             |  |
| Remode<br>0<br>1<br>2<br>3<br>4<br>5<br>6  | I Rating (Adjusts E<br>Default<br>Unknown<br>Gut Rehab<br>Major Renovation<br>Remodel<br>Addition<br>Cosmetic | <b>YB)</b><br><br>-70%<br>-55%<br>-45%<br>-30%<br>-10%          |  |
| Year Ren<br>2009-201<br>2007-200<br>2002-200<br>1997-200<br>Earlier-19   | <b>nodeled (Adjust EY</b><br>14<br>)8<br>)6<br>)1<br>996  | <b>′B)</b><br>0%<br>5%<br>15%<br>25%<br>50%                     |  |
| <b>Extra Fe</b><br>BL<br>ELEV<br>HVAC<br>MZ<br>SPRK  | atures (Flat and Sq<br>Balcony<br>Elevators<br>Heat & Cool<br>Mezzanines<br>Sprinklers                        | <b>Ft Add)</b><br>Flat<br>Flat<br>Sq. Ft.<br>Sq. Ft.<br>Sq. Ft. |  |
| Building RCN = [Section <sub>1</sub> (Base Rate *<br>Effective Area * Size Adjustment) *<br>$(MV_0 * MV_2 * * MV_N)$ ] +<br>[Section <sub>n</sub> (Base Rate *<br>Effective Area * Size Adjustment) *<br>$(MV_0 * MV_2 * * MV_N)$ ] +<br>[Special Building |   |   |  |
| · outurbe  | reaturesj   |   |  |
|  | Where:  |   |  |

RCN = Replacement Cost New Base Rate = \$ rate based on (use) occupancy code and construction class Section<sub>n</sub> = Each separate building or section of building Effective Area = Adjusted SF area of improvement Size Adjustment = Adjustment

factor for deviation from base size MV = Multiplicative Variables



|              | Regression: 0<br>Income: 0<br>RCNLD: 524,630                        | Comment   |  |
|--------------|---|---|--|
|              | Living Area/GFA: 5,400<br>Effective Area: 8,460<br>Percent Good: 79 | 1953       6       138       1388       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1392       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1382       1383       1383       1384       1385 |  |
| Depreciation | Value Source: C<br>Primary Occ: 045<br>Structure Class: C           | Year Built<br>CDU<br>Remodel Rating<br>Year Remodeled<br>Effective Year Built<br>Status<br>Status<br>Status<br>Allon<br>Mise. Improv<br>Mise. Improv<br>Cost To Cure  |  |

#### Out Building/Extra Features Commercial 2013

| OBXF |               |                      |             |  |
|------|---------------|----------------------|-------------|--|
| Code | Description   | Sub Description      | 2013 Rate   |  |
|      |               |                      |             |  |
| HVAC | (HVAC)Heating | Electric             | \$4.06      |  |
| HVAC | (HVAC)Heating | Forced Air           | \$4.35      |  |
| HVAC | (HVAC)Heating | Hot Water            | \$7.71      |  |
| HVAC | (HVAC)Heating | Hw Radiant           | \$7.71      |  |
| HVAC | (HVAC)Heating | Space Heater         | \$2.32      |  |
| HVAC | (HVAC)Heating | Steam                | \$6.61      |  |
| HVAC | (HVAC)Heating | Wall Furn            | \$2.03      |  |
| HVAC | (HVAC)Heating | Pckg Unit            | \$8.12      |  |
| HVAC | (HVAC)Heating | W/C Air              | \$11.08     |  |
| HVAC | (HVAC)Heating | H/C Water            | \$17.98     |  |
| HVAC | (HVAC)Heating | Heat Pump            | \$9.05      |  |
| HVAC | (HVAC)Heating | Floor Furn           | \$2.03      |  |
| HVAC | (HVAC)Heating | Ind Thru-Wall Ht Pmp | \$4.18      |  |
| HVAC | (HVAC)Heating | Cmplt HVAC           | \$8.12      |  |
| HVAC | (HVAC)Heating | Evap Cooling         | \$17.98     |  |
| HVAC | (HVAC)Heating | Refridg Cool         | \$7.54      |  |
| HVAC | (HVAC)Heating | Rad Space Ht         | \$1.86      |  |
| HVAC | (HVAC)Heating | Cntrl Atmosphere     | \$7.83      |  |
| HVAC | (HVAC)Heating | No HVAC              | \$0.00      |  |
|      |               |                      |             |  |
| SPRK | Sprinklers    | Sprinklers           | \$4.21      |  |
| SPRK | Sprinklers    | Sprinklers           | \$4.21      |  |
| SPRK | Sprinklers    | Dry                  | \$5.35      |  |
| SPRK | Sprinklers    | Wet                  | \$4.21      |  |
|      |               |                      |             |  |
| ELEV | Elevators     | Elevators            | \$56,739.08 |  |
| ELEV | Elevators     | Passenger            | \$56,739.08 |  |
| ELEV | Elevators     | Power Freight        | \$55,042.00 |  |
| ELEV | Elevators     | Freight Mnl          | \$55,042.00 |  |
|      |               |                      |             |  |
| BL   | Balcony       | Commercial           | \$37.76     |  |
|      |               |                      |             |  |
| MZ   | Mezzanines    | Mezzanines           | \$45.87     |  |
| MZ   | Mezzanines    | Display              | \$45.87     |  |
| MZ   | Mezzanines    | Office               | \$80.89     |  |
| MZ   | Mezzanines    | Open                 | \$45.87     |  |
| MZ   | Mezzanines    | Storage              | \$22.13     |  |

#### 2013 Economic Life Depreciation Tables

| Base Year 2012  |                      |  |
|-----------------|----------------------|--|
|                 |                      |  |
| Age of Building | Effective Year Built |  |
| 0               | 2012                 |  |
| 1               | 2011                 |  |
| 2               | 2010                 |  |
| 3               | 2009                 |  |
| 4               | 2008                 |  |
| 6               | 2006                 |  |
| 7               | 2005                 |  |
| 8               | 2004                 |  |
| 9               | 2003                 |  |
| 10              | 2002                 |  |
| 11              | 2001                 |  |
| 13              | 1999                 |  |
| 14              | 1998                 |  |
| 15              | 1997                 |  |
| 16              | 1996                 |  |
| 17              | 1995                 |  |
| 18              | 1994                 |  |
| 20              | 1993                 |  |
| 21              | 1991                 |  |
| 22              | 1990                 |  |
| 23              | 1989                 |  |
| 24              | 1988                 |  |
| 25              | 1987                 |  |
| 20              | 1980                 |  |
| 28              | 1984                 |  |
| 29              | 1983                 |  |
| 30              | 1982                 |  |
| 31              | 1981                 |  |
| 32              | 1980                 |  |
| 33              | 1979                 |  |
| 35              | 1977                 |  |
| 36              | 1976                 |  |
| 37              | 1975                 |  |
| 38              | 1974                 |  |
| 39              | 1973                 |  |
| 40              | 1972                 |  |
| 42              | 1970                 |  |
| 43              | 1969                 |  |
| 44              | 1968                 |  |
| 45              | 1967                 |  |
| 46              | 1966                 |  |
| 47<br>//R       | 1965                 |  |
| 40              | 1963                 |  |
| 50              | 1962                 |  |
| 51              | 1961                 |  |
| 52              | 1960                 |  |
| 53              | 1959                 |  |
| 54              | 1958                 |  |
| 56              | 1956                 |  |
| 57              | 1955                 |  |
| 58              | 1954                 |  |
| 59              | 1953                 |  |
| 60              | 1952                 |  |
| 61              | 1951                 |  |
| 63              | 1930                 |  |
| 64              | 1948                 |  |
| 65              | 1947                 |  |
| 70              | 1942                 |  |

| 70 Year Economic L | ife      |
|--------------------|----------|
| Percent of         | Percent  |
| Depreciation       | Good     |
| 0                  | 100      |
| 0                  | 100      |
| 0                  | 100      |
| 0                  | 100      |
| 1                  | 99       |
| 1                  | 99       |
| 1                  | 99       |
| 1                  | 99       |
| 1                  | 99       |
| 2                  | 98       |
| 2                  | 98       |
| 2                  | 98       |
| 2                  | 98       |
| 2                  | 90       |
| о<br>О             | 97       |
| 3                  | 97       |
| 3                  | 96       |
| 4                  | 90       |
| 4                  | 90       |
| 4<br>5             | 90       |
| 5                  | 95       |
| 6                  | 94       |
| 6                  | 94       |
| 7                  | 93       |
| 7                  | 93       |
| 8                  | 92       |
| 9                  | 91       |
| 9                  | 91       |
| 10                 | 90       |
| 11                 | 89       |
| 12                 | 88       |
| 13                 | 87       |
| 14                 | 86       |
| 15                 | 85       |
| 16                 | 84       |
| 17                 | 83       |
| 18                 | 82       |
| 19                 | 81       |
| 20                 | 80       |
| 21                 | <u> </u> |
| 23                 |          |
| 25                 | /5       |
| 26                 | 74       |
| 28                 | 71       |
| 29                 |          |
| 32                 | 68       |
| 32                 | 80<br>88 |
| .36                | 64       |
| 38                 | 62       |
| 40                 | 60       |
| 42                 | 58       |
| 44                 | 56       |
| 46                 | 54       |
| 48                 | 52       |
| 50                 | 50       |
| 52                 | 48       |
| 54                 | 46       |
| 56                 | 44       |
| 57                 | 43       |
| 59                 | 41       |
| 61                 | 39       |
| 63                 | 37       |
| 64                 | 36       |
| 65                 | 35       |
| 71                 | 29       |

| 60 Year Economic Li | ife     |
|---------------------|---------|
| Percent of          | Percent |
| Depreciation        | Good    |
| 0                   | 100     |
| 0                   | 100     |
| 0                   | 100     |
| 1                   | 99      |
| 1                   | 99      |
| 1                   | 99      |
| 1                   | 99      |
| 1                   | 99      |
| 2                   | 98      |
| 2                   | 98      |
| 2                   | 98      |
| 2                   | 98      |
| 3                   | 97      |
| 3                   | 97      |
| 3                   | 97      |
| 4                   | 96      |
| 4                   | 96      |
| 5                   | 95      |
| 5                   | 95      |
| 6                   | 94      |
| 6                   | 94      |
| 7                   | 93      |
| 8                   | 92      |
| 9                   | 91      |
| 9                   | 91      |
| 10                  | 90      |
| 11                  | 89      |
| 13                  | 87      |
| 14                  | 86      |
| 15                  | 85      |
| 16                  | 84      |
| 17                  | 83      |
| 18                  | 82      |
| 20                  | 80      |
| 21                  | 79      |
| 23                  | 77      |
| 25                  | 75      |
| 26                  | 74      |
| 28                  | 72      |
| 31                  | 69      |
| 32                  | 68      |
| 34                  | 66      |
| 36                  | 64      |
| 38                  | 62      |
| 40                  | 60      |
| 44                  | 56      |
| 46                  | 54      |
| 48                  | 52      |
| 50                  | 50      |
| 52                  | 48      |
| 54                  | 46      |
| 57                  | 43      |
| 59                  | 41      |
| 61                  | 39      |
| 63                  | 37      |
| 64                  | 36      |
| 65                  | 35      |
| 67                  | 33      |
| 69                  | 31      |
| 70                  | 30      |
| 71                  | 29      |
| 71                  | 20      |

| Percent of   | Percent |
|--------------|---------|
| Depreciation | Good    |
| 0            | 100     |
| 0            | 100     |
| 0            | 100     |
| 1            | 99      |
| 1            | 99      |
| 1            | 99      |
| 1            | 99      |
| 2            | 98      |
| 2            | 98      |
| 2            | 98      |
| 3            | 97      |
| 3            | 97      |
| 4            | 96      |
| 4            | 96      |
| 5            | 95      |
| 5            | 95      |
| 6            | 94      |
| 7            | 93      |
| 7            | 93      |
| 9            | 91      |
| 9            | 91      |
| 10           | 90      |
| 12           | 88      |
| 13           | 87      |
| 15           | 85      |
| 16           | 84      |
| 17           | 83      |
| 19           | 81      |
| 20           | 80      |
| 23           | 77      |
| 25           | 75      |
| 26           | 74      |
| 20           | 71      |
| 31           | 69      |
| 34           | 60      |
| 36           | 64      |
| 38           | 62      |
| 42           | 58      |
| 44           | 56      |
| 48<br>48     | 52      |
| -0<br>-50    | 50      |
| 52           | 48      |
| 56           | 40      |
| 57           | 44      |
| 61           | 43      |
| 63           | 39      |
| 6/           | 26      |
| 40<br>66     | 30      |
| 00<br>67     | 34      |
| 70           | 30      |
| 70           | 30      |
| 71           | 29      |

# 2013 Cost Occupancy / Use Codes

| Occ. | Land  |                                | Bldg. | Bldg. | Cost  | Cost       | Size Adj. | Standard | Standard    | Wall Height | Run   |
|------|-------|--------------------------------|-------|-------|-------|------------|-----------|----------|-------------|-------------|-------|
| Code | Class | Description                    | Model | Occ.  | Group | Adjustment | Table     | Size     | Wall Height | Adjustment  | Cost? |
| 001  | С     | Non-conform residential-single | 94    | 001   | RH1   | 1          | S90       | 2000     | 8           | 0.015       | -1    |
| 002  | R     | Non-conform residential-multi- | 03    | 002   | AP1   | 1          | S90       | 1500     | 8           | 0.02        | -1    |
| 003  | R     | Residential Transient          | 05    | 003   | RH1   | 1          | S90       | 8000     | 10          | 0.015       | -1    |
| 004  | С     | Commercial-Retail (NC)         | 94    | 004   | RT1   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 005  | С     | Commercial-Office (NC)         | 94    | 005   | OF1   | 1          | S90       | 6000     | 10          | 0.015       | -1    |
| 006  | С     | Commercial-Spec Purpose (NC)   | 94    | 006   | GS1   | 1          | S90       | 6000     | 8           | 0.015       | -1    |
| 007  | С     | Industrial (NC)                | 96    | 007   | MN2   | 1          | S90       | 20000    | 8           | 0.015       | -1    |
| 008  | С     | Special Purpose (NC)           | 94    | 008   | GS1   | 1          | S90       | 8000     | 8           | 0.015       | -1    |
| 011  | R     | Residential Row Single Family  | 01    | 011   | R11   | 1          | SG3       | 1800     | 8           | 0.015       | -1    |
| 012  | R     | Residential Detached Single Fa | 01    | 012   | R12   | 1          | SG3       | 1800     | 8           | 0.015       | -1    |
| 013  | R     | Residential-Semi-Detached Sing | 01    | 013   | R13   | 1          | SG3       | 1800     | 8           | 0.015       | -1    |
| 014  | R     | Residential Garage             | 00    | 014   |       | 1          | S90       | 10000    | 0           | 0.015       | -1    |
| 015  | R     | Residential-Mixed Use          | 01    | 015   | R15   | 1          | SG3       | 1800     | 8           | 0.02        | -1    |
| 016  | R     | Residential-Condo-Horizontal   | 05    | 016   | CND   | 1          | S90       | 1000     | 8           | 0.015       | -1    |
| 017  | R     | Residential-Condo-Vertical     | 05    | 017   | CON   | 1          | CDU       | 800      | 8           | 0.015       | -1    |
| 018  | R     | Residential-Condo-Parking      | 00    | 018   |       | 1          | S90       | 10000    | 8           | 0.015       | -1    |
| 019  | R     | Residential-Single Family-Misc | 01    | 019   | R19   | 1          | SG3       | 1800     | 8           | 0.015       | -1    |
| 021  | С     | Residential Apartment-Walk-Up  | 94    | 021   | AP1   | 1          | S90       | 10000    | 8           | 0.02        | -1    |
| 022  | С     | Residential-Apartment-Elevator | 94    | 022   | AP2   | 1          | S90       | 50000    | 8           | 0.015       | -1    |
| 023  | R     | Res Flats-Less than 5 Units    | 03    | 023   | R23   | 1          | SG4       | 3000     | 8           | 0.015       | -1    |
| 024  | R     | Res-Coversions less than 5 Uni | 02    | 024   | R24   | 1          | SG3       | 1800     | 8           | 0.015       | -1    |
| 025  | С     | Res-Coversions 5 Units         | 94    | 025   | MRC   | 1          | S90       | 10000    | 8           | 0.02        | -1    |
| 026  | С     | Res-Cooperative-Horizo         | 94    | 026   | AP2   | 1          | S90       | 10000    | 8           | 0.015       | -1    |
| 027  | С     | Res-Cooperative-Verical        | 94    | 027   | AP2   | 1          | S90       | 50000    | 8           | 0.015       | -1    |
| 028  | С     | Res-Conversions-mr than 5      | 94    | 028   | MRC   | 1          | S90       | 20000    | 8           | 0.015       | -1    |
| 029  | С     | Res-Multi-family Misc          | 94    | 029   | AP2   | 1          | S90       | 50000    | 8           | 0.015       | -1    |
| 031  | С     | Hotel-Small                    | 94    | 031   | HT1   | 1          | S90       | 20000    | 9           | 0.01        | -1    |
| 032  | С     | Hotel-Large                    | 94    | 032   | HT2   | 1          | S90       | 135000   | 9           | 0.01        | -1    |
| 033  | С     | Motel                          | 94    | 033   | HT1   | 0.8        | S90       | 20000    | 9           | 0.01        | -1    |
| 034  | С     | Private Club                   | 94    | 034   | GS1   | 1          | S90       | 4000     | 14          | 0.015       | -1    |
| 035  | С     | Tourist Homes                  | 94    | 035   | RH1   | 1          | S90       | 8000     | 10          | 0.015       | -1    |
| 036  | С     | Dormitory                      | 94    | 036   | RH2   | 1          | S90       | 8000     | 8           | 0.015       | -1    |
| 037  | С     | Inn                            | 94    | 037   | MRC   | 0.8        | S90       | 12000    | 10          | 0.01        | -1    |
| 038  | С     | Fraternity/Sorority House      | 94    | 038   | RH2   | 1          | S90       | 8000     | 10          | 0.015       | -1    |
| 039  | С     | Res-Transient Misc             | 94    | 039   | RH1   | 1          | S90       | 5000     | 8           | 0.015       | -1    |
| 041  | С     | Store-Small 1 Story            | 94    | 041   | RT1   | 1          | S90       | 10000    | 14          | 0.01        | -1    |
| 042  | С     | Store-Misc                     | 94    | 042   | RT1   | 1          | S90       | 4000     | 14          | 0.01        | -1    |
| 043  | С     | Store-Department               | 94    | 043   | RT3   | 1          | S90       | 40000    | 14          | 0.01        | -1    |
| 044  | С     | Store-Shopping Center/Mall     | 94    | 044   | RT2   | 1          | S90       | 60000    | 18          | 0.01        | -1    |
| 045  | С     | Store-Restaurant               | 94    | 045   | RS1   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 046  | С     | Store-Barber/Beauty Shop       | 94    | 046   | RT4   | 1          | S90       | 4000     | 14          | 0.01        | -1    |
| 047  | С     | Store-Super Market             | 94    | 047   | RT2   | 0.88       | S90       | 22000    | 14          | 0.01        | -1    |
| 048  | С     | Commer-Retail-Condo            | 94    | 048   | RT1   | 1          | S90       | 3000     | 14          | 0.01        | -1    |
| 049  | С     | Commer-Retail-Misc             | 94    | 049   | RT1   | 1          | S90       | 4000     | 14          | 0.01        | -1    |
| 051  | С     | Commercial-Office-Small        | 94    | 051   | OF1   | 1          | S90       | 6000     | 10          | 0.015       | -1    |
| 052  | С     | Commercial-Office-Large        | 94    | 052   | OF3   | 1          | S90       | 60000    | 10          | 0.015       | -1    |
| 053  | С     | Commercial-Planned-Development | 94    | 053   | OF3   | 1          | S90       | 300000   | 10          | 0.015       | -1    |
| 056  | С     | Office-Condo-Horizontal        | 94    | 056   | OF1   | 1          | S90       | 3000     | 10          | 0.015       | -1    |
| 057  | С     | Office-Condo-Vertical          | 94    | 057   | OF1   | 1          | S90       | 3000     | 10          | 0.015       | -1    |
| 058  | С     | Commercial-Office-Condo        | 94    | 058   | OF3   | 1          | S90       | 6000     | 10          | 0.015       | -1    |
| 059  | С     | Commercial-Office-Misc         | 94    | 059   | OF2   | 1          | S90       | 6000     | 10          | 0.015       | -1    |
| 061  | С     | Commercial-Banks_Financial Svc | 94    | 061   | BN1   | 1          | S90       | 3000     | 14          | 0.015       | -1    |
| 062  | С     | Commercial-Garage_ Vehicle Sal | 94    | 062   | PK1   | 1          | S90       | 5000     | 8           | 0.015       | -1    |
| 063  | С     | Commercial-Parking Garage      | 94    | 063   | PK2   | 1          | S90       | 55000    | 8           | 0.015       | -1    |
| 064  | С     | Parking Lot Special Purpose    | 00    | 064   |       | 1          | S90       | 25000    | 0           | 0           | -1    |
| 065  | С     | Vehicle Svc Station_ Vintage   | 94    | 065   | SV1   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 066  | С     | Theaters_ Entertainment        | 94    | 066   | GS2   | 1          | S90       | 20000    | 22          | 0.01        | -1    |
| 067  | С     | Commercial-Restaurant          | 94    | 067   | RS1   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 068  | С     | Commercial-Restaurant-Fast Foo | 94    | 068   | RS2   | 1.1        | S90       | 3000     | 12          | 0.01        | -1    |
| 069  | С     | Commercial-Specific Purpose    | 94    | 069   | RT1   | 1          | S90       | 10000    | 14          | 0.01        | -1    |
| 071  | С     | Industrial-Raw Material        | 94    | 071   | MN1   | 1          | S90       | 15000    | 14          | 0.015       | -1    |

# 2013 Cost Occupancy / Use Codes

| Occ. | Land  |                                | Bldg. | Bldg. | Cost  | Cost       | Size Adj. | Standard | Standard    | Wall Height | Run   |
|------|-------|--------------------------------|-------|-------|-------|------------|-----------|----------|-------------|-------------|-------|
| Code | Class | Description                    | Model | Occ.  | Group | Adjustment | Table     | Size     | Wall Height | Adjustment  | Cost? |
| 072  | С     | Industrial-Heavy Manufacturing | 94    | 072   | MN2   | 1          | S90       | 30000    | 12          | 0.015       | -1    |
| 073  | С     | Industrial-Light               | 94    | 073   | MN1   | 1          | S90       | 22000    | 12          | 0.015       | -1    |
| 074  | С     | Industrial-Warehouse-1-story   | 94    | 074   | WH2   | 1          | S90       | 25000    | 16          | 0.01        | -1    |
| 075  | С     | Industrial-Warehouse-Multistor | 94    | 075   | WH1   | 1          | S90       | 20000    | 16          | 0.01        | -1    |
| 076  | С     | Industrial-Truck Teminal       | 94    | 076   | WH3   | 1          | S90       | 20000    | 16          | 0.01        | -1    |
| 078  | С     | Warehouse-Condo                | 94    | 078   | WH2   | 1          | S90       | 5000     | 16          | 0.01        | -1    |
| 079  | С     | Industrial -Misc               | 94    | 079   | MN1   | 1          | S90       | 22000    | 12          | 0.015       | -1    |
| 081  | С     | Religious                      | 94    | 081   | PS1   | 1          | S90       | 15000    | 24          | 0.01        | -1    |
| 082  | С     | Medical                        | 94    | 082   | MC1   | 1          | S90       | 15000    | 10          | 0.01        | -1    |
| 083  | С     | Educational                    | 94    | 083   | ED1   | 1          | S90       | 80000    | 12          | 0.01        | -1    |
| 084  | С     | Public Service                 | 94    | 084   | PS1   | 1          | S90       | 12000    | 12          | 0.01        | -1    |
| 085  | С     | Embassy_ Chancery              | 94    | 085   | PS2   | 1          | S90       | 12000    | 12          | 0.01        | -1    |
| 086  | С     | Museum_ Library_ Gallery       | 94    | 086   | GS3   | 1          | S90       | 14000    | 14          | 0.01        | -1    |
| 087  | С     | Recreational                   | 94    | 087   | RB1   | 1          | S90       | 20000    | 24          | 0.01        | -1    |
| 088  | С     | Healthcare Facility            | 94    | 088   | MC2   | 1          | S90       | 8000     | 12          | 0.01        | -1    |
| 089  | С     | Special Purpose                | 94    | 089   | GS2   | 1          | S90       | 2000     | 8           | 0.01        | -1    |
| 091  | R     | Vacant                         | 00    | 091   |       | 1          | S90       |          | 0           | 0.015       | -1    |
| 092  | R     | Vacant-with permit             | 00    | 092   |       | 1          | S90       |          | 0           |             | -1    |
| 093  | R     | Vacant-zoning limits           | 00    | 093   |       | 1          |           |          | 0           |             | -1    |
| 094  | R     | Vacant-false abutting          | 00    | 094   |       | 1          |           |          | 0           |             | -1    |
| 095  | R     | Vacant-Commercial Use          | 00    | 095   |       | 1          |           |          | 0           |             | -1    |
| 096  | R     | Vacant-Unimproved Parking      | 00    | 096   |       | 1          |           |          | 0           |             | -1    |
| 116  | R     | Condo-Horizontal Combined      | 05    | 116   | CND   | 1          | S90       | 3000     | 8           | 0.015       | -1    |
| 117  | R     | Condo-Vertictal Combined       | 05    | 117   | CND   | 1          | S90       | 2000     | 8           | 0.015       | -1    |
| 126  | С     | Coop-Horizontal-Mixed Use      | 94    | 126   | AP2   | 1          | S90       | 10000    | 8           | 0.015       | -1    |
| 127  | С     | Coop-Vertical-Mixed Use        | 94    | 127   | AP2   | 1          | S90       | 10000    | 8           | 0.015       | -1    |
| 165  | С     | Vehicle Svc Station_ Kiosk     | 94    | 165   | SS1   | 1          | S90       | 5000     | 14          | 0.01        | -1    |
| 189  | С     | Special Purpose-Memorial       | 94    | 189   | GS1   | 1          | S90       | 10000    | 8           | 0.01        | -1    |
| 191  | С     | Vacant                         | 00    | 191   |       | 1          |           |          |             |             | -1    |
| 192  | С     | Vacant-with permit             | 00    | 192   |       | 1          |           |          |             |             | -1    |
| 193  | С     | Vacant-zoning limits           | 00    | 193   |       | 1          |           |          |             |             | -1    |
| 194  | С     | Vacant-false abutting          | 00    | 194   |       | 1          |           |          |             |             | -1    |
| 195  | С     | Vacant-Commercial Use          | 00    | 195   |       | 1          |           |          |             |             | -1    |
| 196  | С     | Vacant-Unimproved Parking      | 00    | 196   |       | 1          |           |          |             |             | -1    |
| 214  | С     | Garage-Multi-family            | 00    | 214   |       | 1          | S90       | 10000    | 0           | 0.015       | -1    |
| 216  | С     | Condo-Investment-Horizontal    | 94    | 216   | CND   | 1          | S90       | 10000    | 8           | 0.015       | -1    |
| 217  | С     | Condo-Investment-Vertical      | 94    | 217   | CND   | 1          | S90       | 50000    | 8           | 0.015       | -1    |
| 265  | С     | Vehicle Svc Station_ Kiosk     | 94    | 265   | SS1   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 316  | R     | Condo-Duplex                   | 05    | 316   | CND   | 1          | S90       | 5000     | 8           | 0.015       | -1    |
| 365  | С     | Vehicle Svc Station_ Market    | 94    | 365   | SS2   | 1          | S90       | 5000     | 12          | 0.01        | -1    |
| 417  | R     | Condo-Vertical-Parking-Unid    | 00    | 417   |       | 1          |           | 2000     | 0           |             | -1    |
| 465  | С     | Vehicle Svc Station_ Market    | 94    | 465   | SS2   | 1          | S90       | 5000     | 14          | 0.01        | -1    |
| 516  | R     | Condo-Detached                 | 01    | 516   | SIN   | 1          | S90       | 2000     | 8           | 0.015       | -1    |

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Government of the District of Columbia Office of Tax and Revenue - Real Property Tax Administration 1101 4th Street, SW, Suite W550, Washington, DC 20024

# **Code Description**

006 Commercial-Specific Purpose (NC) 013 Residential-Semi-Detached-Sing 012 Residential-Detached-Single-Fa 011 Residential-Row-Single-Family 001 Residential-Single Family (NC) **302** Residential-Multi-Family (NC) 016 Residential-Condo-Horizontal 017 Residential-Condo-Vertical 003 Residential-Transient (NC) 018 Residential-Condo-Garage 004 Commercial-Retail (NC) 005 Commercial-Office (NC) 015 Residential-Mixed Use 008 Special Purpose (NC) 014 Residential-Garage 007 Industrial (NC)

021 Residential-Apartment-Walk-Up 019 Residential-Single-Family-Misc

022 Residential-Apartment-Elevator

023 Residential Flats-Less than 5

024 Residential-Conversions-Less t

025 Residential-Conversion-5 Units

026 Residential-Cooperative-Horizontal

**327** Residential-Cooperative-Vertical

029 Residential-Multifamily, Misc 031 Hotel-Small Standards and Services, Rev. 10/2011

# **Use Codes**

# Long Description

(CLASS 2): Structure providing a temporary or semi-permanent residence; sleep accommodations, personal services, usually eating/drinking facilities; may (CLASS 1): Structure with 12 or more units; 1 owner; elevator, more than 3 floors; may have accessory uses (parking, laundry, etc.). Owner's motivation is (CLASS 1): Structure with more than 1 single family unit, less than 5; usually self-contained, under 1 roof; few accessory uses; in some cases, owner occupies 1 (CLASS 1): Multi-family residential property which normally would receive a use code, 21-22 or 25-29, but has a non-conforming use. (Assigned to Residential) (CLASS 1): Enclosed space of 1 or more rooms, occupying all/part of 1 or more floors; in structure with elevator; more than 3 floors. Original primary use (CLASS 1): Enclosed space of 1 or more rooms, occupying all or part of 1 or more floors; entrance no higher than 3 floors; single-family use; may/may not have (CLASS 1): Structure with 5 units, usually not self-contained but under 1 roof; with few accessory uses; 1 unit may be owner-occupied; original primary use not (CLASS 1) : Specific space, enclosed or not, for vehicle parking or storage; use is accessory to single-family residential; no living quarters; individually located (CLASS 1): Single-family residential property which normally would receive a use code, 11-19, 23-24 but has non-conforming use. (Assigned to Commercial) (CLASS 1): Structure used primarily as accessory to single-family residence; no living quarters; on an individual lot. Garages, pools, tennis courts, pads, etc. (CLASS 1): Structure of 6 or more units; 1 owner; owner's motivation is to earn net investment income; no units higher than 3rd floor; no elevator; may have (CLASS 2): Commercial property which normally would receive a specific purpose use code, 61-69, but has non-conforming use. (Assigned to Residential) (CLASS 1): Structure with more than 1 single-family unit, but less than 5; usually self-contained, under 1 roof; few accessory uses; 1 unit may be (Class 1): Structure with more than 1 unit, each with 1 or more rooms; 1 corporate ownership accounts for benefit of all tenant-shareholders; lease from (CLASS 2): Commercial office property which normally would receive a use code, 51-53,57-59, but has non-conforming use. (Assigned to Residential) (CLASS 1): Transient residential property which normally would receive a use code, 31-39, but has a non-conforming use. (Assigned to Residential) (CLASS 1 or 2): Single-family property with commercial (usually office) space in part of house. If use is mostly single-family, lot may be eligible for a (Class 1) : Structure with more than 1 unit, of 1 or more rooms; 1 corporate ownership accounts for benefit of all tenant-shareholders, or lease from (CLASS 2): Retail commercial property which normally would receive a use code, 41-49, but has non-conforming use. (Assigned to Residential) (CLASS 1): Single-family dwelling with 2 walls built as common walls with another structure, 2 exposed walls; primarily used as place of abode. (CLASS 2): Special purpose property which normally would receive a use code, 81-89, but has non-conforming use. (Assigned to Residential) (CLASS 1): Structure with 1 dwelling place, 1 wall built as common wall with another structure, 3 exposed walls; primarily used as abode. CLASS 2): Industrial property which normally would receive a use code, 71-79, but has non-conforming use. (Assigned to Residential) (CLASS 1): Free-standing dwelling with open space around it and in all exterior walls; primarily used as abode. (CLASS 1 or 2): All other residential multi-family uses not otherwise noted. Mixed-use eligible. shareholders; entrance no higher than 3 floors; may have accessory uses. (CLASS 1) : All other residential-single family uses not otherwise coded. shareholders; elevator; more than 3 floors; may have accessory uses. owner-occupied; original primary use not multi-family. to be freely exchanged independently of another unit. single-family. May have parking, laundry, patio, etc. Homestead Deduction. Mixed-use eligible. include entertainment; 150 rooms or less. parking, laundry, patio, etc. unit; built for this use. investment income. accessory uses. multi-family

|  | 036 00463   |
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| Code Description   | Long Description  |
| 032 Hotel-Large  | (CLASS 2): Structure providing temporary or semi-permanent residences; full personal services; eating/drinking facilities, entertainment, retail, banquet   |
|  | /conference capabilities; more than 150 rooms.  |
| 033 Motel  | (CLASS 2): Structure used primarily as temporary residence; may include personal services, restaurant facilities, adequate parking; sleep accommodations may  |
|  | be open to building's exterior.   |
| 034 Club-Private   | (CLASS 2): Structure used primarily as meeting place for members of an association organized for promotion of a common social/other objective; limited to   |
|  | members/guests. May include meals, residential suites. Mixed-use eligible.  |
| 035 Tourist Homes  | (CLASS 2): Structure or part-structure used primarily for temporary sleep accommodations; no other services; may provide limited parking.   |
| 036 Dormitory  | (CLASS 2): Structure or part-structure used as resident hall with sleep accommodations; may provide other services, such as food/beverage facilities.   |
| <b>037</b> Inn   | (CLASS 2): Structure used primarily as a temporary residence. Rooms/suites may include kitchens; no guest central dining other than continental breakfast. No   |
|  | commercial adjuncts, function rooms.  |
| 038 Fraternity/Sorority House                              | (CLASS 1): Resident hall with sleep accommodations; may provide other services, such as food/beverage facilities. Mixed-use eligible.   |
| 039 Residential-Transient, Misc                            | (CLASS 2): All other residential transient not otherwise coded.   |
| 041 Store-Small 1-Story                                    | (CLASS 2): Structure used primarily for retail sales; row, attached, or detached; with/without accessory uses; with/without living quarters.  |
| 042 Store-Misc   | (CLASS 2): Structure used primarily for ground-level retail sales; row, attached, or detached; with/without other uses; with/without living quarters. Mixed-use   |
|  | eligible.   |
| 043 Store-Department                                       | (CLASS 2): Structure used primarily for sales of combination of retail products; no living quarters; except custodial staff. Mixed-use eligible.  |
| 044 Store-Shopping Center/Mall                             | (CLASS 2): Structure/combination of structures, enclosed/not; with combination of retail businesses located to present a unified cluster of similar uses with   |
|  | common elements: parking, entrances, pedestrian areas.  |
| 045 Store-Restaurant                                       | (CLASS 2): Structure used primarily for retail sales of food/drink prepared for carry-out or on-site consumption; in row; with/without other uses. Mixed-use  |
|  | eligible.   |
| 046 Store-Barber/Beauty Shop                               | (CLASS 2): Structure used primarily for retail sales/individual grooming services; on ground level; row, attached, or detached; other uses may occupy   |
|  | parts. Mixed-use eligible.  |
| 047 Store-Super Market                                     | (CLASS 2): Structure used primarily for retail grocery sales; ground level; row, attached, or detached; with/without accessory uses. Mixed-use eligible.  |
| 048 Commercial-Retail-Condo                                | (CLASS 2): Unit in a predominately residential condo complex used for retail sales/service business.  |
| 049 Commercial-Retail-Misc                                 | (CLASS 2): All other retail commercial land uses not otherwise coded. Mixed-use eligible.   |
| 051 Commercial-Office-Small                                | (CLASS 2: Structure without elevators used primarily for offices; secondary use may be retail sales, services, parking.   |
| 052 Commercial-Office-Large                                | (CLASS 2): Structure with elevator; used predominantly for offices, secondarily for retail sales, services, parking.  |
| 053 Commercial-Planned Development                         | (CLASS 2): Structure/combination of structures designed to incorporate several coordinated commercial endeavors into 1 closely-grouped unit; may include mall,  |
|  | offices, theaters, hotels, etc. Mixed-use eligible.   |
| 056 Office-Condo-Horizontal                                | (CLASS 2): Structure with more than 1 unit; entrance no higher than 3 floors above ground level; designed primarily for office use; may have accessory uses such  |
|  | as parking, etc.  |
| 057 Office-Condo-Vertical                                  | (CLASS 2): Structure with more than 1 unit, elevator, and more than 3 floors; designed primarily for office use; accessory uses such as parking, etc.   |
| 058 Commercial-Office-Condo<br>059 Commercial-Office-Misc. | (CLASS 2): Unit in a predominantly residential condo complex used as a commercial office. Mixed-use eligible.<br>(CLASS 2): All other commercial office uses which have not been otherwise coded. Mixed-use eligible. |
| 061 Commercial-Banks, Financial                            | (CLASS 2): Structure with service facility devoted to transactions dealing with money as a commodity.   |
| 062 Commercial-Garage, Vehicle Sale                        | (CLASS 2): Structure with facility for motor vehicle repairs; devoted to retail/ wholesale motor vehicle sales.   |
| 063 Commercial-Parking Garage                              | (CLASS 2): Structure used primarily for public storage of motor vehicles; repair, greasing, washing, or similar services incidental uses.   |
| 064 Parking Lot-Special Purpose                            | (CLASS 2): Lot used primarily for public storage of motor vehicles; any repair is incidental use; may have attendance booth, storage lifts, residential parking space   |
|  | if on separate lot/paved.   |

Standards and Services, Rev. 10/2011

**Use Codes** 

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|                                       | Use Codes  |
|---------------------------------------|--|
| Code Description                      | Long Description   |
| 065 Vehicle Service Station-Vintage   | (CLASS 2): Structure used for retail sale of motor fuel, lubricants. Incidental services such as lubricaton, hand-car washing; sale, installation, minor repair of tires, batteries, other auto accessories. |
| 066 Theaters, Entertainment           | (CLASS 2): Structure with primary use for live, on-screen, or audience-participation entertainment.  |
| 067 Commercial-Restaurant             | (CLASS 2): Structure used primarily as public eating place for retail sale of food/drink prepared/consumed on-site; secondary accessory uses.  |
| 068 Commercial-Restaurant-Fast Food   | (CLASS 2): Structure used for retail sale of food/drink (non-alcoholic), cooked/heated in-structure for carry-out or on-site, usually specializing in a particular food.                                     |
| 069 Commercial-Specific Purpose, Misc | (CLASS 2): All other specific purpose commercial uses not otherwise coded. Mixed-use eligible.   |
| 071 Industrial-Raw Material Handling  | (CLASS 2) : Property used primarily to receive, store, handle, ship industrial bulk raw material, normally processed/used at another location.   |
| 072 Industrial-Heavy Manufacturing    | (CLASS 2): Structure containing processing/manufacturing equipment which handles raw material; may change the material into a finished product for public use  |
|                                       | or for assembly operation; use limited to structure.   |
| 073 Industrial-Light                  | (CLASS 2): Structure used to process, assemble, or manufacture raw, semi-finished, or finished materials, and/or completed components; use not limited to  |
|                                       | structure.   |
| 074 Industrial-Warehouse-1-Story      | (CLASS 2): Structure used primarily to store materials/finished products; unlimited story height; accessory uses: office and/or retail-wholesale display area,   |
|                                       | parking.   |
| 075 Industrial-Warehouse-Multi-Story  | (CLASS 2): Structure used primarily to store materials/finished products; 2 or more floors devoted to structure's primary use; accessory office and retail-  |
|                                       | wholesale display area.  |
| 076 Industrial-Truck Terminal         | (CLASS 2): Structure used primarily to store (short-term) and transfer (turn-around) materials/finished products shipped by truck; raised truck level bays for   |
|                                       | receiving/shipping; accessory office.  |
| 078 Warehouse-Condo                   | (CLASS 2): Structure used primarily to store materials/finished products; unlimited story height, 2 or more floors; accessory office and/or retail/wholesale display   |
|                                       | area.  |
| 079 Industrial-Misc                   | (CLASS 2): All other industrial uses not otherwise coded. Mixed-use eligible.  |
| 081 Religious                         | (CLASS 2): Structure devoted to public worship; housing for and/or education of clergy/officials connected to religious activity; religious communities.   |
| 082 Medical                           | (CLASS 2): Structure devoted to public/private medical or surgical care to the sick or injured; outpatient diagnosis/treatment; education of medical   |
|                                       | personnel/officials.   |
| 083 Educational                       | (CLASS 2): Structure devoted to any level of public/private instruction. May include administrative, accessory functions; parking, retail sales, secondary use.  |
| 084 Public Service                    | (CLASS 2): Structure used primarily to serve public to protect people or property; utility service; other public service. Accessory uses are secondary.  |
| 085 Embassy, Chancery, etc.           | (CLASS 2): Structure used primarily as official residence and/or offices of an ambassador or foreign government. Accessory uses secondary.   |
| 086 Museum, Library, Gallery          | (CLASS 2): Structure for exhibition, display, storage of art works, other displayable chattels; usually open for public enjoyment; accessory uses (parking,  |
|                                       | retail sales).   |
| 087 Recreational                      | (CLASS 2): Facility primarily used for public viewing of sporting events, training/participation in recreational activities, or any other special sporting or leisure  |
|                                       | activity.  |
| 088 Health Care Facility              | (CLASS 2): Structure devoted to public/private medical care/treatment of the sick or injured; may include other medically connected activities, other uses (retail   |
|                                       | sales, parking).   |
| 089 Special Purpose-Misc              | (CLASS 2): All other special purpose uses not otherwise coded. Mixed-use eligible.   |
| 091 Vacant-True                       | (Class 1): Lot not improved with a structure and Residential vacant land (formerly Class 3).   |
| 092 Vacant-with Permit                | (CLASS 1): Lot for which an unexpired building permit has been issued.   |
| 093 Vacant-Zoning Limits              | (CLASS 1): Lot on which DC Zoning regulations prohibit an owner to build as a matter of right or lot with deed or covenant restrictions precluding buildings.  |
| 094 Vacant-False-Abutting             | (CLASS 1): Lot assigned no real estate improvement value, but having part of a structure whose value is assigned to another lot. Mixed-use eligible.   |
| 095 Vacant-Residential Use            | (CLASS 1): Lot with relatively permanent structures (storage tanks, railroad tracks), but not buildings, used for residential purposes, making the lot unbuildable.  |

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Standards and Services, Rev. 10/2011

|                                    | Use Codes   |
|------------------------------------|---|
| Code Description                   | Long Description  |
| 096 Vacant-Unimproved Parking      | (CLASS 1): Unimproved, graveled parking lot with approved parking permit.   |
| 097 Vacant-Improved and Abandoned  | (CLASS 3): Residential and commercial improved vacant and abandoned properties (formerly Class 3). No longer in use.  |
| 116 Condo-Horizontal-Combined-     | (CLASS 1): Unit in a structure with entrance no higher than 3 floors; designed primarily for single family residential use; accessory uses. Abuts primary unit;     |
|                                    | owner entitled to lower (Class 1) tax rate, but not Homestead Deduction.  |
| 117 Condo-Vertical-Combined        | (CLASS 1): Unit in structure with entrance no higher than 3 floors, designed primarily for single family residential use; accessory uses. Abuts primary unit; owner |
|                                    | entitled to lower (Class 1) tax rate, but not Homestead Deduction.  |
| 126 Coop-Horizontal-Mixed Use      | (Class 1 or 2): Structure with more than 1 unit, an elevator, more than 3 floors; under 1 corporate ownership which acts to benefit all shareholders-tenants.       |
|                                    | Additional uses: retail sales, restaurants, offices. Mixed-use eligible.  |
| 127 Coop-Vertical-Mixed Use        | (Class 1 or 2): Structure with more than 1 unit, elevator, more than 3 floors; under 1 corporate ownership which acts to benefit all shareholders-tenants.          |
|                                    | Additional uses: retail sales, restaurants, offices. Mixed-use eligible.  |
| 165 Vehicle Service Station-Kiosk  | (CLASS 2): Small cashier booth used for to sell motor oil, lubricants, small miscellaneous items (candy, gum, cigarettes).  |
| 189 Special Purpose-Memorial       | (CLASS 2): Permanent structure other than a building devoted to or available for public use: statues, fountains, pools, etc.  |
| 191 Vacant-True                    | (CLASS 2): Lot not improved with a structure and commercial vacant land (formerly Class 3).   |
| 192 Vacant-With Permit             | (CLASS 2): Lot for which an unexpired building permit has been issued.  |
| 193 Vacant-Zoning limits           | (CLASS 2): Lot on which DC Zoning regulations prohibit an owner to build as a matter of right or lot with deed or covenant restrictions precluding buildings.       |
| 194 Vacant-False-Abutting          | (CLASS 2): Lot assigned no real estate improvement value, but having part of a structure whose value is assigned to another lot. Mixed-use eligible.                |
| 195 Vacant-Commercial Use          | (CLASS 2): Lot with relatively permanent structures (storage tanks, railroad tracks), but not buildings, used for commercial purpose, making the lot unbuildable.   |
| 196 Vacant-Unimproved Parking      | (CLASS 2): Unimproved, graveled parking lot with approved parking permit.   |
| 197 Vacant-Improved and Abandoned  | (CLASS 3): Residential and commercial improved vacant and abandoned properties (formerly Class 3). No longer in use.  |
| 214 Garage-Multi-Family            | (CLASS 1): Structure used primarily as accessory to multi-family residence; no living quarters; on individual lot.  |
| 216 Condo-Investment-Horizontal    | (CLASS 1): Unit with entrance no higher than 3 floors above ground level, designed for single- family primary use; accessory uses. Fee owner's presumptive          |
|                                    | motivation is net investment income.  |
| 217 Condo-Investment-Vertical      | (CLASS 1): Unit with entrance no higher than 3 floors above ground level; designed for single- family primary use; accessory uses. Fee owner's presumptive          |
|                                    | motivation is net investment income.  |
| 265 Vehicle Service Station-Kiosk  | (CLASS 2): Small cashier booth used for retail of motor oil, small miscellaneous items (candy, gum); and provides non-incidental services like car washing.         |
| 316 Condo-Duplex                   | (CLASS 1): Enclosed space with 2 piggy-backed units; designed primarily for single-family use; accessory uses: parking, laundry, storage, balcony, etc.             |
| 365 Vehicle Service Station-Market | (CLASS 2): Structure used for retail of motor oil, lubricants, incidental items (edibles, household products).  |
| 416 Condo-Horizontal-Parking-Unid  | (CLASS 1): Condo in regime where ownership of an associated parking space, following condo's sale, is unclear. (Assessor must determine space's status.)            |
| 417 Condo-Vertical-Parking-Unid    | (CLASS 1): Condo in regime where ownership of an associated parking space, following condo's sale, is unclear. (Assessor must determine space's status.)            |
| 465 Vehicle Service Station-Market | (CLASS 2): Structure used to sell motor oil, lubricants, incidental items (edibles, household products); and to provide non-incidental services such as car         |
|                                    | washing.  |
| 516 Condo-Detached                 | (CLASS 1): Enclosed space of one unit of 1 or more rooms in a structure designed primarily for single- family residential use; accessory uses (parking, laundry,    |
|                                    | storage space, balcony, etc.)   |
| 995 Condo Main (class 1):          |   |

Government of the District of Columbia Office of Tax and Revenue - Real Property Tax Administration 1101 4th Street, SW, Suite W550, Washington, DC 20024

Standards and Services, Rev. 10/2011
| AP1   0   \$103.33   5   60   80   99     AP1   A   \$107.30   5   70   80   99     AP1   B   \$109.27   5   70   80   99     AP1   C   \$103.33   5   60   80   99     AP1   S   \$98.71   5   50   80   99     AP2   0   \$122.79   5   60   80   99     AP2   A   \$196.60   5   70   80   99     AP2   C   \$122.79   5   60   80   99     BN1   0   \$220.74   5   60   80   99     BN1   A   \$224.75   5   70   80   99     BN1   A   \$224.75   5   70   80   99     BN1   C   \$220.74   5   60   80   99     BN1   D   \$270.47   5 </th <th>Cost Group</th> <th>Class</th> <th>Base Rate</th> <th>Depr. Table</th> <th>Econ. Life</th> <th>Max. Depr.</th> <th>Max. Age</th> | Cost Group | Class  | Base Rate | Depr. Table | Econ. Life | Max. Depr. | Max. Age |
|---|------------|--------|-----------|-------------|------------|------------|----------|
| AP1   A   \$107.30   5   70   80   99     AP1   B   \$103.33   5   70   80   99     AP1   D   \$99.26   5   50   80   99     AP1   D   \$99.26   5   50   80   99     AP2   0   \$122.79   5   60   80   99     AP2   B   \$159.69   5   70   80   99     AP2   C   \$122.79   5   60   80   99     AP2   C   \$122.79   5   60   80   99     BN1   0   \$230.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   D   \$210.14   5   60   80   99     BS1   A   \$257.22   5   70   80   99     BS1   D   \$177.0   5 <td>AP1</td> <td>0</td> <td>\$103.33</td> <td>5</td> <td>60</td> <td>80</td> <td>99</td>  | AP1        | 0      | \$103.33  | 5           | 60         | 80         | 99       |
| AP1   B   \$109.27   5   70   80   99     AP1   C   \$103.33   5   60   80   99     AP1   D   \$199.26   5   50   80   99     AP2   0   \$122.79   5   60   80   99     AP2   A   \$166.03   5   70   80   99     AP2   C   \$122.79   5   60   80   99     AP2   D   \$112.01   5   60   80   99     BN1   0   \$223.074   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   D   \$210.14   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   A   \$272.2   5   70   80   99     BS1   B   \$229.03   5  | AP1        | A      | \$107.30  | 5           | 70         | 80         | 99       |
| AP1   C   \$103.33   5   60   80   99     AP1   D   \$\$926   5   50   80   99     AP2   0   \$122.79   5   60   80   99     AP2   A   \$166.03   5   70   80   99     AP2   B   \$159.69   5   70   80   99     AP2   C   \$122.79   5   60   80   99     BN1   0   \$230.74   5   60   80   99     BN1   B   \$275.66   5   70   80   99     BN1   C   \$230.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BS1   0   \$179.71   5   60   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5 <td>AP1</td> <td>В</td> <td>\$109.27</td> <td>5</td> <td>70</td> <td>80</td> <td>99</td>   | AP1        | В      | \$109.27  | 5           | 70         | 80         | 99       |
| AP1   D   \$99.26   5   50   80   99     AP2   0   \$122.79   5   60   80   99     AP2   A   \$166.03   5   70   80   99     AP2   B   \$159.69   5   70   80   99     AP2   C   \$122.79   5   60   80   99     AP2   C   \$122.79   5   60   80   99     BN1   0   \$230.74   5   60   80   99     BN1   A   \$224.89   5   70   80   99     BN1   D   \$210.14   5   50   80   99     BN1   S   \$208.23   5   50   80   99     BS1   A   \$257.22   5   70   80   99     BS1   B   \$229.03   5   70   80   99     BS1   C   \$177.70   5<  | AP1        | С      | \$103.33  | 5           | 60         | 80         | 99       |
| AP1   S   \$98.71   5   50   80   99     AP2   0   \$12279   5   60   80   99     AP2   B   \$159.69   5   70   80   99     AP2   C   \$122.79   5   60   80   99     AP2   D   \$112.01   5   50   80   99     BN1   0   \$230.74   5   60   80   99     BN1   B   \$275.66   5   70   80   99     BN1   C   \$230.74   5   60   80   99     BN1   S   \$2208.23   5   50   80   99     BS1   A   \$257.22   5   70   80   99     BS1   D   \$179.71   5   50   80   99     BS1   D   \$179.71   5   50   80   99     CD   R   \$132.13   5 </td <td>AP1</td> <td>D</td> <td>\$99.26</td> <td>5</td> <td>50</td> <td>80</td> <td>99</td>   | AP1        | D      | \$99.26   | 5           | 50         | 80         | 99       |
| AP20\$122.795608099AP2A\$166.035708099AP2C\$122.795608099AP2D\$112.015508099BN10\$230.745608099BN1A\$284.895708099BN1A\$220.745608099BN1C\$230.745608099BN1C\$220.235508099BN1D\$210.145508099BS10\$197.315608099BS1B\$229.035708099BS1B\$229.035708099BS1B\$229.035508099BS1S\$70.475508099CNDR\$137.315608099CNDC\$294.885508099CNDA\$294.885508099CNDA\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.88550  | AP1        | S      | \$98.71   | 5           | 50         | 80         | 99       |
| AP2   A   \$166.03   5   70   80   99     AP2   B   \$159.69   5   70   80   99     AP2   D   \$112.01   5   50   80   99     BN1   0   \$230.74   5   60   80   99     BN1   A   \$284.89   5   70   80   99     BN1   B   \$275.66   5   70   80   99     BN1   D   \$210.14   5   50   80   99     BN1   D   \$210.14   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   C   \$197.01   5   50   80   99     BS1   S   \$70.47   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5 <td>AP2</td> <td>0</td> <td>\$122.79</td> <td>5</td> <td>60</td> <td>80</td> <td>99</td>   | AP2        | 0      | \$122.79  | 5           | 60         | 80         | 99       |
| AP2B\$159.695708099AP2C\$122.795608099BN10\$230.745608099BN10\$230.745608099BN1A\$284.895708099BN1B\$275.665708099BN1C\$230.745608099BN1D\$210.145508099BN1S\$208.235508099BS10\$197.315608099BS1B\$229.035708099BS1D\$179.705508099BS1D\$179.705508099CDR\$123.135998099CND0\$294.885508099CNDD\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.885508099CNDC\$294.88550  | AP2        | A      | \$166.03  | 5           | 70         | 80         | 99       |
| AP2   C   \$122.79   5   60   80   99     AP2   D   \$112.01   5   50   80   99     BN1   A   \$230.74   5   60   80   99     BN1   A   \$2230.74   5   60   80   99     BN1   D   \$2210.74   5   60   80   99     BN1   D   \$2210.14   5   50   80   99     BN1   D   \$210.14   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   C   \$197.30   5   70   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   A   \$294.88   5   50   80   99     CND   R   \$294.88 <td< td=""><td>AP2</td><td>В</td><td>\$159.69</td><td>5</td><td>70</td><td>80</td><td>99</td></td<>  | AP2        | В      | \$159.69  | 5           | 70         | 80         | 99       |
| AP2D\$112.015508099BN10\$230.745608099BN1A\$224.895708099BN1B\$275.665708099BN1D\$210.145508099BN1D\$220.235508099BS10\$197.315608099BS1A\$257.225708099BS1C\$179.705508099BS1D\$179.705508099BS1D\$179.705508099CNDR\$132.135998099CNDA\$224.885508099CNDA\$224.885508099CNDB\$294.885508099CNDD\$294.885508099CNDR\$224.885508099CNDR\$224.885508099CNDR\$224.885508099CNDR\$294.885508099CNDR\$294.885508099CNDR\$294.885508099CW1D\$142.0856  | AP2        | С      | \$122.79  | 5           | 60         | 80         | 99       |
| BN1   0   \$230.74   5   60   80   99     BN1   A   \$284.89   5   70   80   99     BN1   B   \$275.66   5   70   80   99     BN1   C   \$230.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   S   \$208.23   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   B   \$229.03   5   70   80   99     BS1   C   \$197.31   5   60   80   99     BS1   S   \$70.47   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   C   \$294.88   5 </td <td>AP2</td> <td>D</td> <td>\$112.01</td> <td>5</td> <td>50</td> <td>80</td> <td>99</td>  | AP2        | D      | \$112.01  | 5           | 50         | 80         | 99       |
| BN1   A   \$284.89   5   70   80   99     BN1   B   \$275.66   5   70   80   99     BN1   C   \$220.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   S   \$208.23   5   50   80   99     BS1   A   \$257.22   5   70   80   99     BS1   B   \$229.03   5   70   80   99     BS1   C   \$179.70   5   50   80   99     BS1   D   \$170.47   5   50   80   99     CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5<   | BN1        | 0      | \$230.74  | 5           | 60         | 80         | 99       |
| BN1   B   \$275.66   5   70   80   99     BN1   C   \$230.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   S   \$2208.23   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   A   \$227.22   5   70   80   99     BS1   C   \$197.31   5   60   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5  | BN1        | A      | \$284.89  | 5           | 70         | 80         | 99       |
| BN1   C   \$230.74   5   60   80   99     BN1   D   \$210.14   5   50   80   99     BN1   S   \$208.23   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   A   \$257.22   5   70   80   99     BS1   C   \$197.31   5   60   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   D   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5<  | BN1        | В      | \$275.66  | 5           | 70         | 80         | 99       |
| BN1   D   \$210.14   5   50   80   99     BN1   S   \$208.23   5   50   80   99     BS1   0   \$197.31   5   60   80   99     BS1   B   \$229.03   5   70   80   99     BS1   C   \$197.31   5   60   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   A   \$294.88   5   50   80   99     CND   C   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CND   S   \$294.88   5<  | BN1        | С      | \$230.74  | 5           | 60         | 80         | 99       |
| BN1   S   \$208,23   5   50   80   99     BS1   0   \$197,31   5   60   80   99     BS1   A   \$257,22   5   70   80   99     BS1   C   \$197,31   5   60   80   99     BS1   C   \$197,31   5   60   80   99     BS1   D   \$179,70   5   50   80   99     CD   R   \$132,13   5   99   80   99     CND   0   \$294,88   5   50   80   99     CND   A   \$294,88   5   50   80   99     CND   C   \$294,88   5   50   80   99     CND   R   \$294,88   5   50   80   99     CND   S   \$294,88   5   50   80   99     CW1   0   \$162,08   5<  | BN1        | D      | \$210.14  | 5           | 50         | 80         | 99       |
| BS1   0   \$197.31   5   60   80   99     BS1   A   \$257.22   5   70   80   99     BS1   B   \$229.03   5   70   80   99     BS1   C   \$197.31   5   60   80   99     BS1   D   \$179.70   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5<  | BN1        | S      | \$208.23  | 5           | 50         | 80         | 99       |
| BS1   A $\$257.22$ 5   70   80   99     BS1   B $\$229.03$ 5   70   80   99     BS1   C $\$197.31$ 5   60   80   99     BS1   D $\$179.70$ 5   50   80   99     CD   R $\$132.13$ 5   99   80   99     CND   0 $\$294.88$ 5   50   80   99     CND   A $\$294.88$ 5   50   80   99     CND   C $\$294.88$ 5   50   80   99     CND   C $\$294.88$ 5   50   80   99     CND   S $\$294.88$ 5   50   80   99     CND   S $\$294.88$ 5   50   80   99     CW1   0 $\$162.08$ 5   60   80   99     CW1   A $\$1$  | BS1        | 0      | \$197.31  | 5           | 60         | 80         | 99       |
| BS1   B $\$229.03$ 5   70   80   99     BS1   C $\$197.31$ 5   60   80   99     BS1   D $\$179.70$ 5   50   80   99     CD   R $\$132.13$ 5   99   80   99     CND   0 $\$294.88$ 5   50   80   99     CND   A $\$294.88$ 5   50   80   99     CND   B $\$294.88$ 5   50   80   99     CND   D $\$294.88$ 5   50   80   99     CND   D $\$294.88$ 5   50   80   99     CND   R $\$294.88$ 5   50   80   99     CND   S $\$294.88$ 5   50   80   99     CW1   0 $\$162.08$ 5   60   80   99     CW1   0 $\$1$  | BS1        | A      | \$257.22  | 5           | 70         | 80         | 99       |
| BS1   C   \$197.31   5   60   80   99     BS1   D   \$179.70   5   50   80   99     BS1   S   \$70.47   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   0   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   D   \$144.47   5 </td <td>BS1</td> <td>В</td> <td>\$229.03</td> <td>5</td> <td>70</td> <td>80</td> <td>99</td>  | BS1        | В      | \$229.03  | 5           | 70         | 80         | 99       |
| BS1   D   \$179.70   5   50   80   99     BS1   S   \$70.47   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   D   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   A   \$192.04   5 </td <td>BS1</td> <td>С</td> <td>\$197.31</td> <td>5</td> <td>60</td> <td>80</td> <td>99</td>  | BS1        | С      | \$197.31  | 5           | 60         | 80         | 99       |
| BS1   S   \$70.47   5   50   80   99     CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   C   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   S   \$144.47   5 </td <td>BS1</td> <td>D</td> <td>\$179.70</td> <td>5</td> <td>50</td> <td>80</td> <td>99</td>  | BS1        | D      | \$179.70  | 5           | 50         | 80         | 99       |
| CD   R   \$132.13   5   99   80   99     CND   0   \$294.88   5   50   80   99     CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   C   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$1132.22   5   70   80   99     CW1   D   \$144.47   5   50   80   99     CW1   D   \$144.47   5   50   80   99     ED1   A   \$224.37   5  | BS1        | S      | \$70.47   | 5           | 50         | 80         | 99       |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | CD         | R      | \$132.13  | 5           | 99         | 80         | 99       |
| CND   A   \$294.88   5   50   80   99     CND   B   \$294.88   5   50   80   99     CND   C   \$294.88   5   50   80   99     CND   D   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     ED1   O   \$167.31   5   60   80   99     ED1   A   \$224.37   5<   | CND        | 0      | \$294.88  | 5           | 50         | 80         | 99       |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | CND        | A      | \$294.88  | 5           | 50         | 80         | 99       |
| CND   C   \$294.88   5   50   80   99     CND   D   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$1144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   B   \$217.17   5   70   80   99     ED1   D   \$163.29   5   | CND        | В      | \$294.88  | 5           | 50         | 80         | 99       |
| CND   D   \$294.88   5   50   80   99     CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   O   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   D   \$144.47   5   50   80   99     CW1   D   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   D   \$153.29   5   50   80   99     GEN   A   \$234.47   5<   | CND        | С      | \$294.88  | 5           | 50         | 80         | 99       |
| CND   R   \$294.88   5   50   80   99     CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   D   \$144.47   5   50   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   D   \$153.29   5   50   80   99     GEN   A   \$234.47   5<   | CND        | D      | \$294.88  | 5           | 50         | 80         | 99       |
| CND   S   \$294.88   5   50   80   99     CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     GEN   A   \$234.47   5<   | CND        | R      | \$294.88  | 5           | 50         | 80         | 99       |
| CW1   0   \$162.08   5   60   80   99     CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   O   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   D   \$153.29   5   50   80   99     ED1   D   \$153.29   5   50   80   99     GEN   A   \$234.47   5<   | CND        | S      | \$294.88  | 5           | 50         | 80         | 99       |
| CW1   A   \$192.04   5   70   80   99     CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5<   | CW1        | 0      | \$162.08  | 5           | 60         | 80         | 99       |
| CW1   B   \$183.22   5   70   80   99     CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     GEN   0   \$169.13   5   60   80   99     GEN   A   \$223.47   5   70   80   99     GEN   C   \$169.13   5<   | CW1        | A      | \$192.04  | 5           | 70         | 80         | 99       |
| CW1   C   \$162.08   5   60   80   99     CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   D   \$153.29   5   50   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   D   \$144.14   5<   | CW1        | B      | \$183.22  | 5           | 70         | 80         | 99       |
| CW1   D   \$144.47   5   50   80   99     CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   D   \$153.29   5   50   80   99     GEN   Q   \$160.58   5   50   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   D   \$144.14   5<   | CW1        | C      | \$162.08  | 5           | 60         | 80         | 99       |
| CW1   S   \$144.47   5   50   80   99     ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   Q   \$169.13   5   60   80   99     GEN   A   \$2234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   | CW1        | D      | \$144.47  | 5           | 50         | 80         | 99       |
| ED1   0   \$167.31   5   60   80   99     ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   O   \$169.13   5   60   80   99     GEN   A   \$224.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   A   \$169.20   5<   | CW1        | S      | \$144.47  | 5           | 50         | 80         | 99       |
| ED1   A   \$224.37   5   70   80   99     ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   O   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   A   \$169.20   5<   | FD1        | 0      | \$167.31  | 5           | 60         | 80         | 99       |
| ED1   B   \$217.17   5   70   80   99     ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   0   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   D   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5<   | ED1        | A      | \$224.37  | 5           | 70         | 80         | 99       |
| ED1   C   \$164.75   5   60   80   99     ED1   D   \$153.29   5   50   80   99     ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   0   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5<   | FD1        | B      | \$217.17  | 5           | 70         | 80         | 99       |
| ED1   D   \$153.29   5   50   80   99     ED1   S   \$160.58   5   50   80   99     GEN   O   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   A   \$169.20   5   70   80   99     GS1   C   \$164.47   5<   | ED1        | C      | \$164.75  | 5           | 60         | 80         | 99       |
| ED1   S   \$160.58   5   50   80   99     GEN   0   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5<   | ED1        | D      | \$153.29  | 5           | 50         | 80         | 99       |
| GEN   0   \$169.13   5   60   80   99     GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5<   | FD1        | S      | \$160.58  | 5           | 50         | 80         | 99       |
| GEN   A   \$234.47   5   70   80   99     GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.7   5   60   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5 </td <td>GEN</td> <td>0</td> <td>\$169.13</td> <td>5</td> <td>60</td> <td>80</td> <td>99</td>   | GEN        | 0      | \$169.13  | 5           | 60         | 80         | 99       |
| GEN   B   \$215.25   5   70   80   99     GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.7   5   60   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5 </td <td>GEN</td> <td>A</td> <td>\$234.47</td> <td>5</td> <td>70</td> <td>80</td> <td>99</td>   | GEN        | A      | \$234.47  | 5           | 70         | 80         | 99       |
| GEN   C   \$169.13   5   60   80   99     GEN   D   \$144.14   5   50   80   99     GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5<   | GEN        | B      | \$215.25  | 5           | 70         | 80         | 99       |
| GEN   D   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5   50   80   99     GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5   60   80   99   | GFN        | C<br>C | \$169.13  | 5           | 60         | 80         | 99       |
| GEN   S   \$144.14   5   50   80   99     GS1   0   \$164.47   5   60   80   99     GS1   A   \$169.20   5   70   80   99     GS1   A   \$169.20   5   70   80   99     GS1   B   \$170.70   5   70   80   99     GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5   60   80   99   | GFN        | D      | \$144.14  | 5           | 50         | 80         | 99       |
| GS1 0 \$164.47 5 60 80 99   GS1 A \$169.20 5 70 80 99   GS1 B \$170.70 5 70 80 99   GS1 C \$164.47 5 60 80 99   GS1 D \$170.70 5 70 80 99   GS1 C \$164.47 5 60 80 99   GS1 D \$152.39 5 50 80 99   GS1 S \$112.73 5 50 80 99   GS2 0 \$148.86 5 60 80 99   | GEN        | S      | \$144 14  | 5           | 50         | 80         | 99       |
| GS1 A \$169.20 5 70 80 99   GS1 B \$170.70 5 70 80 99   GS1 C \$164.47 5 60 80 99   GS1 C \$164.47 5 60 80 99   GS1 D \$152.39 5 50 80 99   GS1 S \$112.73 5 50 80 99   GS2 0 \$148.86 5 60 80 99   | GS1        | 0      | \$164 47  | 5           | 60         | 80         | 99       |
| GS1 B \$170.70 5 70 80 99   GS1 C \$164.47 5 60 80 99   GS1 C \$164.47 5 60 80 99   GS1 D \$152.39 5 50 80 99   GS1 S \$112.73 5 50 80 99   GS2 0 \$148.86 5 60 80 99   | GS1        | A      | \$169.20  | 5           | 70         | 80         | 99       |
| GS1   C   \$164.47   5   60   80   99     GS1   D   \$152.39   5   50   80   99     GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5   60   80   99   | GS1        | B      | \$170.70  | 5           | 70         | 80         | 99       |
| GS1   D   \$152.39   5   50   80   99     GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5   60   80   99   | GS1        | C.     | \$164.47  | 5           | 60         | 80         | 99       |
| GS1   S   \$112.73   5   50   80   99     GS2   0   \$148.86   5   60   80   99   | GS1        |        | \$152.30  | 5           | 50         | 80         | 90       |
| GS2 0 \$148.86 5 60 80 00   | GS1        | S      | \$112.39  | 5           | 50         | 80         | <u> </u> |
|   | GS2        | 0      | \$148.86  | 5           | 60         | 80         | 90       |

| Cost Group | Class | Base Rate | Depr. Table | Econ. Life | Max. Depr. | Max. Age |
|------------|-------|-----------|-------------|------------|------------|----------|
| GS2        | A     | \$236.35  | 5           | 70         | 80         | 99       |
| GS2        | В     | \$223.84  | 5           | 70         | 80         | 99       |
| GS2        | С     | \$148.86  | 5           | 60         | 80         | 99       |
| GS2        | D     | \$137.25  | 5           | 50         | 80         | 99       |
| GS2        | S     | \$141.36  | 5           | 50         | 80         | 99       |
| GS3        | 0     | \$185.50  | 5           | 60         | 80         | 99       |
| GS3        | A     | \$269.84  | 5           | 70         | 80         | 99       |
| GS3        | В     | \$262.48  | 5           | 70         | 80         | 99       |
| GS3        | С     | \$185.50  | 5           | 60         | 80         | 99       |
| GS3        | D     | \$171.12  | 5           | 50         | 80         | 99       |
| GS3        | S     | \$174.12  | 5           | 50         | 80         | 99       |
| HT1        | 0     | \$127.20  | 5           | 60         | 80         | 99       |
| HT1        | A     | \$152.21  | 5           | 70         | 80         | 99       |
| HT1        | В     | \$148.61  | 5           | 70         | 80         | 99       |
| HT1        | С     | \$127.20  | 5           | 60         | 80         | 99       |
| HT1        | D     | \$116.58  | 5           | 50         | 80         | 99       |
| HT1        | S     | \$97.02   | 5           | 50         | 80         | 99       |
| HT2        | 0     | \$202.80  | 5           | 60         | 80         | 99       |
| HT2        | Α     | \$207.31  | 5           | 70         | 80         | 99       |
| HT2        | В     | \$202.80  | 5           | 70         | 80         | 99       |
| HT2        | С     | \$158.85  | 5           | 60         | 80         | 99       |
| HT2        | D     | \$145.04  | 5           | 50         | 80         | 99       |
| HT2        | S     | \$200.92  | 5           | 50         | 80         | 99       |
| MC1        | 0     | \$285.29  | 5           | 60         | 80         | 99       |
| MC1        | A     | \$384.55  | 5           | 70         | 80         | 99       |
| MC1        | В     | \$378.56  | 5           | 70         | 80         | 99       |
| MC1        | С     | \$285.29  | 5           | 60         | 80         | 99       |
| MC1        | D     | \$260.96  | 5           | 50         | 80         | 99       |
| MC1        | S     | \$155.40  | 5           | 50         | 80         | 99       |
| MC2        | 0     | \$184.73  | 5           | 60         | 80         | 99       |
| MC2        | A     | \$240.96  | 5           | 70         | 80         | 99       |
| MC2        | В     | \$234.79  | 5           | 70         | 80         | 99       |
| MC2        | С     | \$184.73  | 5           | 60         | 80         | 99       |
| MC2        | D     | \$169.86  | 5           | 50         | 80         | 99       |
| MC2        | S     | \$184.73  | 5           | 50         | 80         | 99       |
| MLT        | R     | \$96.34   | 5           | 70         | 80         | 70       |
| MN1        | 0     | \$69.82   | 5           | 60         | 80         | 99       |
| MN1        | A     | \$83.04   | 5           | 70         | 80         | 99       |
| MN1        | В     | \$78.30   | 5           | 70         | 80         | 99       |
| MN1        | С     | \$69.82   | 5           | 60         | 80         | 99       |
| MN1        | D     | \$62.50   | 5           | 50         | 80         | 99       |
| MN1        | S     | \$66.43   | 5           | 50         | 80         | 99       |
| MN2        | 0     | \$151.33  | 5           | 60         | 80         | 99       |
| MN2        | A     | \$206.21  | 5           | 70         | 80         | 99       |
| MN2        | В     | \$198.75  | 5           | 70         | 80         | 99       |
| MN2        | С     | \$151.33  | 5           | 60         | 80         | 99       |
| MN2        | D     | \$97.76   | 5           | 50         | 80         | 99       |
| MN2        | S     | \$149.40  | 5           | 50         | 80         | 99       |
| MN4        | 0     | \$186.75  | 5           | 60         | 80         | 99       |
| MN4        | Α     | \$237.84  | 5           | 70         | 80         | 99       |
| MN4        | В     | \$204.36  | 5           | 70         | 80         | 99       |
| MN4        | С     | \$186.75  | 5           | 60         | 80         | 99       |
| MN4        | D     | \$172.65  | 5           | 50         | 80         | 99       |
| MN4        | S     | \$172.65  | 5           | 50         | 80         | 99       |
| MRC        | 0     | \$135.78  | 5           | 75         | 40         | 75       |
| MRC        | A     | \$135.78  | 5           | 75         | 40         | 75       |

| Cost Group | Class | Base Rate | Depr. Table | Econ. Life | Max. Depr. | Max. Age |
|------------|-------|-----------|-------------|------------|------------|----------|
| MRC        | В     | \$135.78  | 5           | 75         | 40         | 75       |
| MRC        | С     | \$135.78  | 5           | 75         | 40         | 75       |
| MRC        | D     | \$135.78  | 5           | 75         | 40         | 75       |
| MRC        | S     | \$135.78  | 5           | 75         | 40         | 75       |
| OF1        | 0     | \$156.56  | 5           | 60         | 80         | 99       |
| OF1        | A     | \$219.56  | 5           | 70         | 80         | 99       |
| OF1        | В     | \$213.40  | 5           | 70         | 80         | 99       |
| OF1        | С     | \$156.56  | 5           | 60         | 80         | 99       |
| OF1        | D     | \$143.01  | 5           | 50         | 80         | 99       |
| OF1        | S     | \$146.50  | 5           | 50         | 80         | 99       |
| OF2        | 0     | \$156.56  | 5           | 60         | 80         | 99       |
| OF2        | A     | \$219.56  | 5           | 70         | 80         | 99       |
| OF2        | В     | \$213.40  | 5           | 70         | 80         | 99       |
| OF2        | С     | \$156.56  | 5           | 60         | 80         | 99       |
| OF2        | D     | \$143.01  | 5           | 50         | 80         | 99       |
| OF2        | S     | \$146.50  | 5           | 50         | 80         | 99       |
| OF3        | 0     | \$213.40  | 5           | 60         | 80         | 99       |
| OF3        | A     | \$219.56  | 5           | 70         | 80         | 99       |
| OF3        | В     | \$213.40  | 5           | 70         | 80         | 99       |
| OF3        | С     | \$156.56  | 5           | 60         | 80         | 99       |
| OF3        | D     | \$143.01  | 5           | 50         | 80         | 99       |
| OF3        | S     | \$146.50  | 5           | 50         | 80         | 99       |
| OFF        | 0     | \$128.93  | 5           | 60         | 80         | 99       |
| OFF        | Α     | \$169.46  | 5           | 70         | 80         | 99       |
| OFF        | В     | \$158.39  | 5           | 70         | 80         | 99       |
| OFF        | С     | \$128.93  | 5           | 60         | 80         | 99       |
| OFF        | D     | \$117.88  | 5           | 50         | 80         | 99       |
| OFF        | S     | \$117.88  | 5           | 50         | 80         | 99       |
| PK1        | 0     | \$91.24   | 5           | 60         | 80         | 99       |
| PK1        | A     | \$94.73   | 5           | 70         | 80         | 99       |
| PK1        | В     | \$95.58   | 5           | 70         | 80         | 99       |
| PK1        | С     | \$91.24   | 5           | 60         | 80         | 99       |
| PK1        | D     | \$82.53   | 5           | 50         | 80         | 99       |
| PK1        | S     | \$69.53   | 5           | 50         | 80         | 99       |
| PK2        | 0     | \$67.37   | 5           | 60         | 80         | 99       |
| PK2        | A     | \$74.36   | 5           | 70         | 80         | 99       |
| PK2        | В     | \$70.57   | 5           | 70         | 80         | 99       |
| PK2        | С     | \$67.37   | 5           | 60         | 80         | 99       |
| PK2        | D     | \$66.07   | 5           | 50         | 80         | 99       |
| PK2        | S     | \$39.85   | 5           | 50         | 80         | 90       |
| PS1        | 0     | \$190.23  | 5           | 60         | 80         | 99       |
| PS1        | A     | \$265.69  | 5           | 70         | 80         | 99       |
| PS1        | В     | \$253.07  | 5           | 70         | 80         | 99       |
| PS1        | С     | \$190.23  | 5           | 60         | 80         | 99       |
| PS1        | D     | \$176.73  | 5           | 50         | 80         | 99       |
| PS1        | S     | \$170.89  | 5           | 50         | 80         | 99       |
| PS2        | 0     | \$193.26  | 5           | 60         | 80         | 99       |
| PS2        | A     | \$258.55  | 5           | 70         | 80         | 99       |
| PS2        | В     | \$251.18  | 5           | 70         | 80         | 99       |
| PS2        | С     | \$193.26  | 5           | 60         | 80         | 99       |
| PS2        | D     | \$179.05  | 5           | 50         | 80         | 99       |
| PS2        | S     | \$133.28  | 5           | 50         | 80         | 99       |
| R11        | R     | \$117.58  | 6           | 75         | 80         | 75       |
| R12        | R     | \$140.35  | 6           | 75         | 80         | 75       |
| R13        | R     | \$124.04  | 6           | 75         | 80         | 75       |
| R15        | R     | \$117.58  | 6           | 75         | 80         | 75       |

| Cost Group | Class    | Base Rate | Depr. Table | Econ. Life | Max. Depr. | Max. Age |
|------------|----------|-----------|-------------|------------|------------|----------|
| R19        | R        | \$117.58  | 6           | 75         | 80         | 75       |
| R23        | R        | \$89.54   | 6           | 75         | 80         | 75       |
| R24        | R        | \$115.68  | 6           | 75         | 80         | 75       |
| RB1        | 0        | \$170.03  | 5           | 60         | 80         | 99       |
| RB1        | A        | \$224.09  | 5           | 70         | 80         | 99       |
| RB1        | В        | \$223.89  | 5           | 70         | 80         | 99       |
| RB1        | С        | \$170.03  | 5           | 60         | 80         | 99       |
| RB1        | D        | \$159.22  | 5           | 50         | 80         | 99       |
| RB1        | S        | \$163.69  | 5           | 50         | 80         | 99       |
| RES        | R        | \$96.10   | 5           | 70         | 80         | 70       |
| RH1        | 0        | \$131.99  | 5           | 70         | 80         | 99       |
| RH1        | A        | \$131.99  | 5           | 70         | 80         | 99       |
| RH1        | В        | \$131.99  | 5           | 70         | 80         | 99       |
| RH1        | С        | \$131.99  | 5           | 70         | 80         | 99       |
| RH1        | D        | \$131.99  | 5           | 70         | 80         | 99       |
| RH1        | S        | \$131.99  | 5           | 70         | 80         | 99       |
| RH2        | 0        | \$149.95  | 5           | 60         | 80         | 99       |
| RH2        | A        | \$194.66  | 5           | 70         | 80         | 99       |
| RH2        | В        | \$189.92  | 5           | 70         | 80         | 99       |
| RH2        | С        | \$149.95  | 5           | 60         | 80         | 99       |
| RH2        | D        | \$134.71  | 5           | 50         | 80         | 99       |
| RH2        | S        | \$105.94  | 5           | 50         | 80         | 99       |
| RS1        | 0        | \$161.65  | 5           | 60         | 80         | 99       |
| RS1        | A        | \$215.24  | 5           | 70         | 80         | 99       |
| RS1        | В        | \$217.16  | 5           | 70         | 80         | 99       |
| RS1        | С        | \$161.65  | 5           | 60         | 80         | 99       |
| RS1        | D        | \$148.82  | 5           | 50         | 80         | 99       |
| RS1        | S        | \$155.51  | 5           | 50         | 80         | 99       |
| RS2        | 0        | \$174.34  | 5           | 60         | 80         | 99       |
| RS2        | A        | \$237.54  | 5           | 70         | 80         | 99       |
| RS2        | В        | \$239.65  | 5           | 70         | 80         | 99       |
| RS2        | С        | \$174.34  | 5           | 60         | 80         | 99       |
| RS2        | D        | \$160.28  | 5           | 50         | 80         | 99       |
| RS2        | S        | \$168.38  | 5           | 50         | 80         | 99       |
| RT1        | 0        | \$108.75  | 5           | 60         | 80         | 99       |
| RT1        | Α        | \$139.32  | 5           | 70         | 80         | 99       |
| RT1        | В        | \$134.77  | 5           | 70         | 80         | 99       |
| RT1        | С        | \$108.75  | 5           | 60         | 80         | 99       |
| RT1        | D        | \$100.91  | 5           | 50         | 80         | 99       |
| RT1        | S        | \$105.18  | 5           | 50         | 80         | 99       |
| RT2        | 0        | \$105.16  | 5           | 60         | 80         | 99       |
| RT2        | A        | \$123.36  | 5           | /0         | 80         | 99       |
| RT2        | В        | \$124.46  | 5           | 70         | 80         | 99       |
| RI2        | C        | \$105.16  | 5           | 60         | 80         | 99       |
| RT2        | D        | \$96.66   | 5           | 50         | 80         | 99       |
| RT2        | S        | \$100.53  | 5           | 50         | 80         | 99       |
| RT3        | 0        | \$169.23  | 5           | 60         | 80         | 99       |
| RI3        | A        | \$174.59  | 5           | /0         | 80         | 99       |
| RI3        | В        | \$169.23  | 5           | /0         | 80         | 99       |
| RI3        | C        | \$136.40  | 5           | 60         | 80         | 99       |
| RT3        | <u>ט</u> | \$164.49  | 5           | 50         | 80         | 99       |
| RI3        | S        | \$167.65  | 5           | 50         | 80         | 99       |
| RI4        | 0        | \$103.85  | 5           | 60         | 80         | 99       |
| RI4        | A        | \$104.37  | 5           | /0         | 80         | 99       |
| RI4        | В        | \$105.30  | 5           | /0         | 80         | 99       |
| RT4        | C        | \$103.85  | 5           | 60         | 80         | 99       |

| Cost Group | Class    | Base Rate            | Depr. Table | Econ. Life | Max. Depr. | Max. Age |
|------------|----------|----------------------|-------------|------------|------------|----------|
| RT4        | D        | \$94.77              | 5           | 50         | 80         | 99       |
| RT4        | S        | \$97.35              | 5           | 50         | 80         | 99       |
| SIN        | R        | \$154.17             | 5           | 70         | 80         | 70       |
| SS1        | 0        | \$218.39             | 5           | 70         | 80         | 99       |
| SS1        | A        | \$220.49             | 5           | 70         | 80         | 99       |
| SS1        | В        | \$222.45             | 5           | 70         | 80         | 99       |
| SS1        | С        | \$218.39             | 5           | 70         | 80         | 99       |
| SS1        | D        | \$216.21             | 5           | 70         | 80         | 99       |
| SS1        | S        | \$220.37             | 5           | 70         | 80         | 99       |
| SS2        | 0        | \$172.40             | 5           | 60         | 80         | 99       |
| SS2        | Α        | \$174.05             | 5           | 70         | 80         | 99       |
| SS2        | В        | \$175.60             | 5           | 70         | 80         | 99       |
| SS2        | С        | \$172.40             | 5           | 60         | 80         | 99       |
| SS2        | D        | \$162.43             | 5           | 50         | 80         | 99       |
| SS2        | S        | \$176.82             | 5           | 50         | 80         | 99       |
| SV1        | 0        | \$76.43              | 5           | 60         | 80         | 99       |
| SV1        | A        | \$85.44              | 5           | 70         | 80         | 99       |
| SV1        | B        | \$86.20              | 5           | 70         | 80         | 99       |
| SV1        | C.       | \$76.43              | 5           | 60         | 80         | 99       |
| SV1        | D        | \$65.18              | 5           | 50         | 80         | 99       |
| SV1        | S        | \$67.29              | 5           | 50         | 80         | 99       |
| TM1        | 0        | \$91.61              | 5           | 60         | 80         | 99       |
| TM1        | Δ        | \$112.75             | 5           | 70         | 80         | 99       |
| TM1        | B        | \$102.18             | 5           | 70         | 80         | 99       |
| TM1        | C        | \$01.61              | 5           | 60         | 80         | 99       |
|            |          | \$91.01<br>\$94.57   | 5           | 50         | 80         | 00       |
| TM1        | S        | \$84.57              | 5           | 50         | 80         | 99       |
|            | 0        | \$160 32             | 5           | 60<br>60   | 80         | 99       |
|            | Δ        | \$181.47             | 5           | 70         | 80         | 99       |
|            | B        | \$160.13             | 5           | 70         | 80         | 00       |
|            | C        | \$160.32             | 5           | 60         | 80         | 99       |
|            |          | \$100.32<br>\$137.42 | 5           | 50         | 80         | 99       |
|            | <u> </u> | \$137.42<br>\$127.42 | 5           | 50         | 80         | 99       |
|            | 0        | \$137.42<br>\$71.70  | 5           | 50<br>60   | 80         | 99       |
|            | 0        | \$71.79<br>\$100.92  | 5           | 70         | 00         | 99       |
|            | A P      | \$109.62             | 5           | 70         | 00         | 99       |
|            | Б<br>С   | \$104.09<br>\$71.70  | 5           | 60         | 80         | 99       |
|            |          | φ/1.79<br>¢c0.71     | 5           | 50         | 80         | 99       |
|            | D        | ΦCZ.7 I              | 5           | 50         | 00         | 99       |
|            | 3        | \$07.23<br>\$CO.44   | 5           | 50         | 00         | 99       |
|            | 0        | \$60.41              | 5           | 60         | 80         | 99       |
|            | A        | \$93.03              | 5           | 70         | 80         | 99       |
|            | В        | \$88.40<br>\$60.44   | 5           | 70         | 80         | 99       |
|            |          | \$60.41              | 5           | 60         | 80         | 99       |
|            |          | \$52.93              | 5           | 50         | 80         | 99       |
|            | 5        | \$56.74              | ວ<br>       | 00         | 80         | 99       |
| VVH3       | 0        | \$85.05              | 5           | 60         | 80         | 99       |
| VVH3       | A        | \$88.30              | 5           | /0         | 80         | 99       |
| VVH3       | В        | \$89.09              | 5           | /0         | 80         | 99       |
| VVH3       | U<br>R   | \$94.77              | 5           | 60         | 80         | 99       |
| VVH3       | D        | \$57.94              | 5           | 50         | 80         | 99       |
| WH3        | S        | \$88.25              | 5           | 50         | 80         | 99       |

### Real Property Assessment Division 2013 Base Change ALL PROPERTIES

|              |                              |                                     | Total Bas                          | e                                |                   |
|--------------|------------------------------|-------------------------------------|------------------------------------|----------------------------------|-------------------|
| Neighborhood | Name                         | 2012                                | 2013                               | Difference                       | % Change          |
| 001          | American University Park     | \$2,945,888,810                     | \$3,002,451,810                    | \$56,563,000                     | 1.92%             |
| 002          | Anacostia                    | \$663,181,190                       | \$626,524,370                      | -\$36,656,820                    | -5.53%            |
| 003          | Barry Farms                  | \$371,592,010                       | \$356,804,560                      | -\$14,787,450                    | -3.98%            |
| 004          | Berkley                      | \$1,386,130,290                     | \$1,386,951,970                    | \$821,680                        | 0.06%             |
| 005          | Brentwood                    | \$1,050,770,490                     | \$1,030,759,590                    | -\$20,010,900                    | -1.90%            |
| 006          | Brightwood                   | \$1,965,066,100                     | \$1,912,116,350                    | -\$52,949,750                    | -2.69%            |
| 007          | Brookland                    | \$5,073,376,529                     | \$5,097,731,429                    | \$24,354,900                     | 0.48%             |
| 008          | Burleith                     | \$851,073,270                       | \$835,206,240                      | -\$15,867,030                    | -1.86%            |
| 009          | Capitol Hill                 | \$3,523,465,250                     | \$3,530,733,660                    | \$7,268,410                      | 0.21%             |
| 010          | Central                      | \$48,928,421,269                    | \$52,488,927,990                   | \$3,560,506,721                  | 7.28%             |
| 011          | Chevy Chase                  | \$5,592,785,710                     | \$5,644,798,480                    | \$52,012,770                     | 0.93%             |
| 012          | Chillum                      | \$465,754,800                       | \$446,505,720                      | -\$19,249,080                    | -4.13%            |
| 013          | Cleveland Park               | \$2,879,909,010                     | \$2,903,987,330                    | \$24,078,320                     | 0.84%             |
| 014          | Colonial Village             | \$536,695,190                       | \$526,118,220                      | -\$10,576,970                    | -1.97%            |
| 015          | Columbia Heights             | \$5,797,351,070                     | \$5,880,251,590                    | \$82,900,520                     | 1.43%             |
| 016          | Congress Heights             | \$1,805,159,647                     | \$1,733,041,527                    | -\$72,118,120                    | -4.00%            |
| 017          | Crestwood                    | \$681,890,710                       | \$683,665,630                      | \$1,774,920                      | 0.26%             |
| 018          | Deanwood                     | \$1,732,786,430                     | \$1,630,695,780                    | -\$102,090,650                   | -5.89%            |
| 019          | Eckington                    | \$1,259,109,670                     | \$1,273,928,120                    | \$14,818,450                     | 1.18%             |
| 020          | Foggy Bottom                 | \$7,125,943,780                     | \$7,518,347,320                    | \$392,403,540                    | 5.51%             |
| 021          | Forest Hills                 | \$3,311,264,192                     | \$3,406,795.720                    | \$95,531.528                     | 2.89%             |
| 022          | Fort Dupont Park             | \$959,498,780                       | \$901,272.030                      | -\$58,226.750                    | -6.07%            |
| 023          | Foxhall                      | \$283.628.160                       | \$282.822.250                      | -\$805.910                       | -0.28%            |
| 024          | Garfield                     | \$1,642.300.790                     | \$1,734.458.710                    | \$92.157.920                     | 5.61%             |
| 025          | Georgetown                   | \$7.834,209.050                     | \$7.953.004.500                    | \$118,795,450                    | 1.52%             |
| 026          | Glover Park                  | \$1.299.120.080                     | \$1.305.339.350                    | \$6.219.270                      | 0.48%             |
| 027          | Hawthorne                    | \$246.071.750                       | \$239,242,160                      | -\$6,829,590                     | -2.78%            |
| 028          | Hillcrest                    | \$1,152,564,200                     | \$1,103,196,390                    | -\$49,367,810                    | -4.28%            |
| 029          | Kalorama                     | \$4,495,523,620                     | \$4,525,156,860                    | \$29 633 240                     | 0.66%             |
| 030          | Kent                         | \$1 262 659 9 <i>4</i> 0            | \$1 261 350 700                    | - <u>\$1</u> 309 240             | -0 10%            |
| 031          | l eDroit Park                | \$1 128 935 040                     | \$1 141 146 940                    | \$12 211 QOO                     | 1 08%             |
| 032          | Lily Ponds                   | \$497 143 250                       | \$484 668 530                      | -\$12 474 720                    | -2 51%            |
| 033          | Marshall Heights             | \$459 QR4 070                       | \$428 670 710                      | -\$21 202 260                    | -6 80%            |
| 034          | Massachusetts Av Heights     | \$1.331.093.070                     | \$1.351 178 860                    | \$20 085 790                     | 1 51%             |
| 035          | Michigan Park                | \$366 185 660                       | \$364 092 090                      | -\$2 AQ3 57A                     | -0 57%            |
| 036          | Mount Pleasant               | \$3 200, 103,000<br>\$3 200 015 720 | \$3 240 738 RED                    | -ψ2,093,370<br>\$31 602 0/0      | -0.37%<br>0.00%   |
| 037          | North Cleveland Park         | \$1 222 708 620                     | \$1 247 010 120                    | \$24 220 1/002,040               | 1 QQ%             |
| 038          | Observatory Circle           | \$2 106 205 210                     | \$2 241,013,120<br>\$2 241 220 770 | Ψ24,220,440<br>\$11 001 560      | 2 DE0/            |
| 039          |                              | 42, 130,303,210<br>\$12 352 369 070 | ψ2,241,228,170<br>\$12 107 205 110 | 444,924,000<br>2011 270 RED      | 2.00%<br>_1 0.00/ |
| 040          | Old City II                  | \$14 QAE EEE 74E                    | \$15 201 515 027                   | -ψ2+++,312,009<br>\$3/17 880 100 | - 1.30%<br>2 220/ |
| 041          | Palisades                    | \$1 ARA AA2 260                     | \$1 060 647 200                    | 4041,000,192<br>_¢751 200        | 2.33%<br>_0.02%   |
| 042          | Patworth                     | \$2,210,554,250                     | \$1,000,047,300<br>\$2,167,561,570 | -ψ∠ט4,000<br>_\$51 002 790       | -0.02%<br>2.240/  |
| 042          | Randle Heights               | φ2,219,004,000<br>\$1.010.070.550   | φ∠,107,301,370<br>\$1 107 722 220  | -401,332,700<br>C01 647 000      | -2.34%            |
| 043          |                              | ¢1,∠13,3/3,300<br>\$2,172,520,220   | \$2 676 640 040                    | -721,047,280<br>\$507,440,700    | -1./0%            |
| 044          |                              | \$6,827,000,500                     | \$3,070,049,010<br>\$7,222,001,760 | \$104,119,790<br>\$105,002,190   | 10.09%            |
| 047          | N.L.A. OW                    | ψ0,0∠1,909,080<br>¢000,444,400      | \$7,200,001,700<br>\$700,770,400   | Φ400,092,180<br>Φρο 697 004      | 0.93%             |
| 047          | Niyyo Falk<br>Shanhard Dark  | ¢640 555 500                        | \$199,113,43b                      | -720,031,994                     | -3.40%            |
| 040          | Sirepheru Falk               | \$1,276,602,020                     | \$023,U2U,19U                      | -919,535,310<br>¢10,600,500      | -3.04%            |
| 049          |                              | φι,ζισ,692,030<br>\$1.004.404.040   | ₹1,200,003,000<br>\$1,007,500,000  | -\$10,028,530                    | -1.40%            |
| 050          | Spring valley                | φι,θ24,481,840<br>¢444,500,000      | \$1,937,582,060                    | \$13,100,220                     | 0.08%             |
| 052          | Tripidad                     | \$411,589,200                       | \$420,153,150                      | \$8,563,950<br>\$40,000,750      | 2.08%             |
| 052          |                              | 3080,599,180<br>\$600,440,000       | \$838,378,430<br>\$674.045.400     | -\$42,220,750                    | -4.79%            |
| 053          | Walay Haighta                | \$000,440,360<br>\$4,697,990,440    | <b>\$674,945,400</b>               | \$8,505,040<br>\$5,505,040       | 1.28%             |
| 004          |                              | φ1,087,320,110<br>Φρορ. 070,020     | \$1,681,802,850                    | -\$5,517,260                     | -0.33%            |
| 055          | woodley                      | \$338,979,630                       | \$347,678,360                      | \$8,698,730                      | 2.57%             |
| 050          | vvooariage                   | \$1,522,508,856                     | \$1,506,341,360                    | -\$16,167,496                    | -1.06%            |
| 059          | Kall Road Tracks             | \$2,527,390                         | \$2,527,390                        | \$0                              | 0.00%             |
| 063          | North Anacostia Park         | \$3,347,480                         | \$3,349,060                        | \$1,580                          | 0.05%             |
| 064          | Anacostia Park               | \$219,000                           | \$219,000                          | \$0                              | 0.00%             |
| 066          | Fort Lincoln                 | \$300,295,360                       | \$287,129,590                      | -\$13,165,770                    | -4.38%            |
| 068          | Bolling AFB & Naval Research | \$39,447,520                        | \$39,224,450                       | -\$223,070                       | -0.57%            |
| 069          | D.C. Village                 | \$5,776,690                         | \$5,771,090                        | -\$5,600                         | -0.10%            |
| 073          | Washington Navy Yard         | \$684,382,350                       | \$705,688,480                      | \$21,306,130                     | 3.11%             |
|              | Totals:                      | \$180,549,445,205                   | \$185,590,612,169                  | \$5,041,166,964                  | 2.79%             |

#### Real Property Assessment Division 2013 Base Change RESIDENTIAL (Class 1)

|              | Total Base                   |                                 |                                  |                            |          |
|--------------|------------------------------|---------------------------------|----------------------------------|----------------------------|----------|
| Neighborhood | Name                         | 2012                            | 2013                             | Difference                 | % Change |
| 001          | American University Park     | \$2,075,531,640                 | \$2,093,115,700                  | \$17,584,060               | 0.85%    |
| 002          | Anacostia                    | \$453,136,150                   | \$404,341,290                    | -\$48,794,860              | -10.77%  |
| 003          | Barry Farms                  | \$239,807,090                   | \$227,920,890                    | -\$11,886,200              | -4.96%   |
| 004          | Berkley                      | \$1,115,750,720                 | \$1,112,565,630                  | -\$3,185,090               | -0.29%   |
| 005          | Brentwood                    | \$230,336,120                   | \$224,521,000                    | -\$5,815,120               | -2.52%   |
| 006          | Brightwood                   | \$1,719,105,240                 | \$1,669,129,420                  | -\$49,975,820              | -2.91%   |
| 007          | Brookland                    | \$2,146,647,820                 | \$2,170,350,250                  | \$23,702,430               | 1.10%    |
| 008          | Burleith                     | \$768,990,260                   | \$751,727,780                    | -\$17,262,480              | -2.24%   |
| 009          | Capitol Hill                 | \$2,762,203,240                 | \$2,765,143,490                  | \$2,940,250                | 0.11%    |
| 010          | Central                      | \$4,054,202,839                 | \$4,247,476,390                  | \$193,273,551              | 4.77%    |
| 011          | Chevy Chase                  | \$4,546,099,110                 | \$4,558,102,590                  | \$12,003,480               | 0.26%    |
| 012          | Chillum                      | \$325,788,170                   | \$305,994,190                    | -\$19,793,980              | -6.08%   |
| 013          | Cleveland Park               | \$2,261,488,100                 | \$2,264,177,080                  | \$2,688,980                | 0.12%    |
| 014          | Colonial Village             | \$487,481,360                   | \$476,337,630                    | -\$11,143,730              | -2.29%   |
| 015          | Columbia Heights             | \$3,923,089,950                 | \$3,955,311,100                  | \$32,221,150               | 0.82%    |
| 016          | Congress Heights             | \$1,170,035,510                 | \$1,087,819,290                  | -\$82,216,220              | -7.03%   |
| 017          | Crestwood                    | \$628,213,980                   | \$629,174,560                    | \$960,580                  | 0.15%    |
| 018          | Deanwood                     | \$1,262,429,330                 | \$1,100,032,700                  | -\$96,396,790              | -7.64%   |
| 019          | Eckington                    | \$770,349,250                   | \$775,696,310                    | \$5,547,060                | 0.72%    |
| 020          | Foggy Bollom                 | \$1,210,430,710                 | \$1,220,203,940                  | \$3,765,230                | 0.31%    |
| 021          | Forest mills                 | φ2,403,070,102<br>\$786,211,510 | \$2,511,792,140<br>\$720,256,040 | \$47,913,956               | 1.94%    |
| 022          | Foxball                      | \$280,211,310                   | \$730,230,940                    | -\$35,954,570<br>\$071,020 | -7.12%   |
| 023          | Garfield                     | \$1 170 926 950                 | \$1 207 514 010                  | -9971,930<br>\$36,587,060  | -0.33%   |
| 025          | Georgetown                   | \$4,635,236,940                 | \$4 579 874 150                  | -\$55 362 790              | -1 10%   |
| 026          | Glover Park                  | \$1 200 803 750                 | \$1 202 674 680                  | \$1,870,930                | -1.19%   |
| 020          | Hawthorne                    | \$245,337,160                   | \$238,532,170                    | -\$6 804 990               | -2 77%   |
| 028          | Hillcrest                    | \$995,429,200                   | \$948,625,370                    | -\$46,803,830              | -4 70%   |
| 029          | Kalorama                     | \$2.822.363.630                 | \$2,798,791,040                  | -\$23,572,590              | -0.84%   |
| 030          | Kent                         | \$1,139,405,440                 | \$1.135.342.470                  | -\$4.062.970               | -0.36%   |
| 031          | LeDroit Park                 | \$702,150,150                   | \$710,936,990                    | \$8,786,840                | 1.25%    |
| 032          | Lily Ponds                   | \$284,314,000                   | \$260,339,990                    | -\$23,974,010              | -8.43%   |
| 033          | Marshall Heights             | \$346,459,790                   | \$319,431,640                    | -\$27,028,150              | -7.80%   |
| 034          | Massachusetts Av Heights     | \$651,488,870                   | \$640,684,420                    | -\$10,804,450              | -1.66%   |
| 035          | Michigan Park                | \$320,883,160                   | \$318,965,400                    | -\$1,917,760               | -0.60%   |
| 036          | Mount Pleasant               | \$2,676,757,410                 | \$2,693,783,210                  | \$17,025,800               | 0.64%    |
| 037          | North Cleveland Park         | \$817,568,700                   | \$820,581,900                    | \$3,013,200                | 0.37%    |
| 038          | Observatory Circle           | \$1,309,239,030                 | \$1,321,063,900                  | \$11,824,870               | 0.90%    |
| 039          | Old City I                   | \$7,379,310,283                 | \$7,356,573,420                  | -\$22,736,863              | -0.31%   |
| 040          | Old City II                  | \$9,588,487,922                 | \$9,668,922,980                  | \$80,435,058               | 0.84%    |
| 041          | Palisades                    | \$991,616,978                   | \$989,749,490                    | -\$1,867,488               | -0.19%   |
| 042          | Petworth                     | \$1,995,738,700                 | \$1,939,729,300                  | -\$56,009,400              | -2.81%   |
| 043          | Randle Heights               | \$953,447,580                   | \$934,047,500                    | -\$19,400,080              | -2.03%   |
| 044          | R.L.A. NE                    | \$229,808,680                   | \$237,062,470                    | \$7,253,790                | 3.16%    |
| 046          | R.L.A. SW                    | \$1,299,275,360                 | \$1,272,906,070                  | -\$26,369,290              | -2.03%   |
| 047          | Riggs Park                   | \$700,447,130                   | \$672,176,956                    | -\$28,270,174              | -4.04%   |
| 048          | Shepherd Park                | \$568,839,690                   | \$550,203,420                    | -\$18,636,270              | -3.28%   |
| 049          | Sixteenth Street Heights     | \$1,074,305,130                 | \$1,053,840,450                  | -\$20,464,680              | -1.90%   |
| 050          | Spring Valley                | \$1,464,331,380                 | \$1,447,027,820                  | -\$17,303,560              | -1.18%   |
| 051          | Takoma                       | \$265,531,600                   | \$268,248,070                    | \$2,716,470                | 1.02%    |
| 052          |                              | \$735,434,070                   | \$708,939,360                    | -\$26,494,710              | -3.60%   |
| 053          | Wakefield                    | \$645,920,670                   | \$654,316,360                    | \$8,395,690                | 1.30%    |
| 054          | wesley Heights               | \$1,544,776,500                 | \$1,529,065,210                  | -\$15,711,290              | -1.02%   |
| 050          | Woodridge                    | \$252,821,400                   | ¢259,186,590                     | \$6,365,190                | 2.52%    |
| 050          | woodriage                    | \$833,017,550                   | 3811,285,600<br>¢2               | -\$21,731,950              | -2.61%   |
| 063          | North Anacostic Dark         | \$0<br>©0                       | \$0<br>©0                        | \$0<br>\$0                 | 0.00%    |
| 064          | Anacostia Park               | φ0<br>Φ0                        | ው<br>ው                           | \$U<br>\$0                 | 0.00%    |
| 066          | Fort Lincoln                 | ۵U<br>\$286 358 560             | ەں<br>\$273 147 780              | ⊅0<br>مع⊂ ۲۱۵ 21\$_        | -4 61%   |
| 068          | Bolling AFB & Naval Research | \$10 734 300                    | \$10,511,730                     | -\$223 070                 | -2 08%   |
| 069          | D.C. Village                 | \$n                             | \$10,011,230                     | ¢223,070<br>\$Ω            | 0.00%    |
| 073          | Washington Navy Yard         | \$65,555,000                    | \$65.351.220                     | -\$203 780                 | -0.31%   |
| -            | Totals:                      | \$85,891.954.014                | \$85,526,467.926                 | -\$365.486.088             | -0.43%   |

### Real Property Assessment Division 2013 Base Change COMMERCIAL (Class 2)

|              |                              |                                | Total Base                 | 9                             |          |
|--------------|------------------------------|--------------------------------|----------------------------|-------------------------------|----------|
| Neighborhood | Name                         | 2012                           | 2013                       | Difference                    | % Change |
| 001          | American University Park     | \$498,560,310                  | \$522,614,090              | \$24,053,780                  | 4.82%    |
| 002          | Anacostia                    | \$157,424,870                  | \$171,536,620              | \$14,111,750                  | 8.96%    |
| 003          | Barry Farms                  | \$36,356,480                   | \$36,586,250               | \$229,770                     | 0.63%    |
| 004          | Berkley                      | \$16,057,740                   | \$16,182,900               | \$125,160                     | 0.78%    |
| 005          | Brentwood                    | \$542,459,900                  | \$524,943,080              | -\$17,516,820                 | -3.23%   |
| 006          | Brightwood                   | \$132,826,740                  | \$138,719,500              | \$5.892.760                   | 4.44%    |
| 007          | Brookland                    | \$573.065.067                  | \$570.804.197              | -\$2,260,870                  | -0.39%   |
| 008          | Burleith                     | \$0                            | \$0                        | \$0                           | 0.00%    |
| 009          | Capitol Hill                 | \$588.873.090                  | \$594,124,130              | \$5 251 040                   | 0.89%    |
| 010          | Central                      | \$41,345,673,070               | \$44,611,637,100           | \$3 265 964 030               | 7 90%    |
| 011          | Chevy Chase                  | \$654,718,420                  | \$684,467,790              | \$29,749,370                  | 4 54%    |
| 012          | Chillum                      | \$83,057,630                   | \$83,797,050               | \$739.420                     | 0.89%    |
| 013          | Cleveland Park               | \$444 042 340                  | \$461,388,020              | \$17 345 680                  | 3 91%    |
| 014          |                              | \$0<br>\$0                     | \$0                        | \$0,000 \$11 \$               | 0.00%    |
| 015          | Columbia Heights             | φ0<br>\$764 180 830            | ¢0<br>\$706 770 030        | ψυ<br>\$22,580,200            | 4 26%    |
| 015          |                              | ¢02 834 027                    | ¢05 8/3 297                | \$2,009,200<br>\$2,000,260    | 4.2070   |
| 010          | Congress heights             | \$33,034,027<br>\$725,850      | φ93,043,207<br>¢717,270    | \$2,009,200<br>\$9,490        | 2.14%    |
| 017          | Deepwood                     | \$725,000<br>\$101,671,200     | \$717,370<br>\$102,620,260 | -\$6,460<br>\$0,40,070        | -1.17%   |
| 010          |                              | \$131,071,390<br>\$201,246,400 | \$ 192,020,300             | \$948,970                     | 0.50%    |
| 019          |                              | \$391,316,400                  | \$400,199,900              | \$8,883,500                   | 2.27%    |
| 020          |                              | \$2,538,299,350                | \$2,696,283,180            | \$157,983,830                 | 6.22%    |
| 021          |                              | \$412,725,440                  | \$431,794,840              | \$19,069,400                  | 4.62%    |
| 022          | Fort Dupont Park             | \$55,1/3,100                   | \$55,158,230               | -\$14,870                     | -0.03%   |
| 023          | Foxhall                      | \$2,836,620                    | \$2,836,620                | \$0                           | 0.00%    |
| 024          | Garfield                     | \$318,040,640                  | \$366,578,850              | \$48,538,210                  | 15.26%   |
| 025          | Georgetown                   | \$2,511,538,530                | \$2,666,530,580            | \$154,992,050                 | 6.17%    |
| 026          | Glover Park                  | \$67,431,260                   | \$71,419,890               | \$3,988,630                   | 5.92%    |
| 027          | Hawthorne                    | \$0                            | \$0                        | \$0                           | 0.00%    |
| 028          | Hillcrest                    | \$93,133,770                   | \$93,278,710               | \$144,940                     | 0.16%    |
| 029          | Kalorama                     | \$696,213,760                  | \$729,419,640              | \$33,205,880                  | 4.77%    |
| 030          | Kent                         | \$38,525,880                   | \$38,368,110               | -\$157,770                    | -0.41%   |
| 031          | LeDroit Park                 | \$20,960,030                   | \$22,257,790               | \$1,297,760                   | 6.19%    |
| 032          | Lily Ponds                   | \$114,241,900                  | \$123,520,280              | \$9,278,380                   | 8.12%    |
| 033          | Marshall Heights             | \$17,311,550                   | \$17,209,360               | -\$102,190                    | -0.59%   |
| 034          | Massachusetts Av Heights     | \$128,446,430                  | \$147,544,400              | \$19,097,970                  | 14.87%   |
| 035          | Michigan Park                | \$6,309,850                    | \$6,328,440                | \$18,590                      | 0.29%    |
| 036          | Mount Pleasant               | \$328,396,970                  | \$339,128,310              | \$10,731,340                  | 3.27%    |
| 037          | North Cleveland Park         | \$275,047,780                  | \$292,731,890              | \$17,684,110                  | 6.43%    |
| 038          | Observatory Circle           | \$407,098,420                  | \$423,588,860              | \$16,490,440                  | 4.05%    |
| 039          | Old City I                   | \$4,424,459,136                | \$4,191,938,500            | -\$232,520,636                | -5.26%   |
| 040          | Old City II                  | \$3,792,407,010                | \$4,026,095,780            | \$233,688,770                 | 6.16%    |
| 041          | Palisades                    | \$37,409,240                   | \$37,809,370               | \$400,130                     | 1.07%    |
| 042          | Petworth                     | \$112,688,750                  | \$114,259,700              | \$1,570,950                   | 1.39%    |
| 043          | Randle Heights               | \$93,562,170                   | \$93,656,910               | \$94,740                      | 0.10%    |
| 044          | R.L.A. NE                    | \$2,737,909,410                | \$3,250,152,220            | \$512,242,810                 | 18.71%   |
| 046          | R.L.A. SW                    | \$5,217,317,830                | \$5,650,286,640            | \$432,968,810                 | 8.30%    |
| 047          | Riggs Park                   | \$42,785,580                   | \$42,909,740               | \$124,160                     | 0.29%    |
| 048          | Shepherd Park                | \$31,986,490                   | \$31,198,640               | -\$787.850                    | -2.46%   |
| 049          | Sixteenth Street Heights     | \$73,089,180                   | \$74,158,320               | \$1,069,140                   | 1.46%    |
| 050          | Spring Valley                | \$56.586.990                   | \$58,186,610               | \$1.599.620                   | 2.83%    |
| 051          | Takoma                       | \$91,512,180                   | \$96.604.410               | \$5.092.230                   | 5.56%    |
| 052          | Trinidad                     | \$92,584,790                   | \$77.144.200               | -\$15,440,590                 | -16.68%  |
| 053          | Wakefield                    | \$10.977.890                   | \$11.075.340               | \$97 450                      | 0.89%    |
| 054          | Wesley Heights               | \$70,660,740                   | \$77,008,650               | \$6,347,910                   | 8 98%    |
| 055          | Woodley                      | \$11,250                       | \$11,250                   | \$0,047,010<br>\$0            | 0.00%    |
| 056          | Woodridge                    | \$471,119,816                  | \$476.033.350              | φ0<br><u>\$</u> 4 913 534     | 1 04%    |
| 059          | Rail Road Tracks             | \$1 585 680                    | \$1 585 680                | ψ-,510,004<br>¢∩              | 0 00%    |
| 063          | North Anacostia Park         | \$1 753 320                    | \$1 754 000                | ዋር<br>ሮ1 ድይህ                  | 0.00%    |
| 064          | Anacostia Park               | ¢1,733,320<br>\$210 000        | \$210 000                  | ቁ1,000<br>ድስ                  | 0.09%    |
| 066          | Fort Lincoln                 | \$12 AAR 0.00                  | \$12 261 APO               | ΦU<br>¢252 400                | 0.00%    |
| 068          | Bolling AFB & Naval Research | \$28 712 200                   | \$28 712 220               | φ202,100<br>Φο                | 2.10%    |
| 060          |                              | Ψ20,113,220<br>\$/65 / 20      | ¢150 220                   | ۵۵<br>۵۵ م                    | 1.00%    |
| 073          | Washington Navy Vard         | ¢612 400 940                   | \$630 030 750              | -90,000<br>01 500 040         | -1.20%   |
| 010          | Totolo:                      | \$72 566 929 10C               | \$77 A20 A01 704           | Φ21,009,910<br>©4 952 572 200 | 3.40%    |
|              | I Ulais.                     | φ12,000,020,400                | φ11,420,401,194            | <b>\$4,003,073,388</b>        | 0.09%    |

#### Real Property Assessment Division 2013 Base Change RESIDENTIAL/COMMERCIAL (Classes 1 and 2)

|              |                              |                                    | Total Ba                           | se                               |          |
|--------------|------------------------------|------------------------------------|------------------------------------|----------------------------------|----------|
| Neighborhood | Name                         | 2012                               | 2013                               | Difference                       | % Change |
| 001          | American University Park     | \$2,574,091,950                    | \$2,615,729,790                    | \$41,637,840                     | 1.62%    |
| 002          | Anacostia                    | \$610,561,020                      | \$575,877,910                      | -\$34,683,110                    | -5.68%   |
| 003          | Barry Farms                  | \$276,163,570                      | \$264,507,140                      | -\$11,656,430                    | -4.22%   |
| 004          | Berkley                      | \$1,131,808,460                    | \$1,128,748,530                    | -\$3,059,930                     | -0.27%   |
| 005          | Brentwood                    | \$772,796,020                      | \$749,464,080                      | -\$23,331,940                    | -3.02%   |
| 006          | Brightwood                   | \$1,851,931,980                    | \$1,807,848,920                    | -\$44,083,060                    | -2.38%   |
| 007          | Brookland                    | \$2,719,712,887                    | \$2,741,154,447                    | \$21,441,560                     | 0.79%    |
| 008          | Burleith                     | \$768,990,260                      | \$751,727,780                      | -\$17,262,480                    | -2.24%   |
| 009          | Capitol Hill                 | \$3,351,076,330                    | \$3,359,267,620                    | \$8,191,290                      | 0.24%    |
| 010          | Central                      | \$45,399,875,909                   | \$48,859,113,490                   | \$3,459,237,581                  | 7.62%    |
| 011          | Chevy Chase                  | \$5,200,817,530                    | \$5,242,570,380                    | \$41,752,850                     | 0.80%    |
| 012          | Chillum<br>Clausian d Dark   | \$408,845,800                      | \$389,791,240                      | -\$19,054,560                    | -4.66%   |
| 013          | Cleveland Park               | \$2,705,530,440                    | \$2,725,565,100                    | \$20,034,660                     | 0.74%    |
| 014          | Colonial Village             | \$487,481,360                      | \$476,337,630                      | -\$11,143,730                    | -2.29%   |
| 015          |                              | \$4,687,279,780                    | \$4,752,090,130                    | \$64,810,350                     | 1.38%    |
| 010          | Crestwood                    | \$1,203,009,037<br>\$628,030,830   | \$1,103,002,377<br>\$620,801,020   | -900,200,900<br>\$052,100        | -0.33%   |
| 018          | Deanwood                     | \$1 454 100 940                    | \$1 358 653 120                    | 952,100<br>\$95 <i>44</i> 7 820- | -6 56%   |
| 019          | Eckington                    | \$1 161 665 650                    | \$1,000,000,120                    | \$14 430 560                     | 1 24%    |
| 020          | Fogay Bottom                 | \$3 754 738 060                    | \$3,916,487,120                    | \$161 749 060                    | 4.31%    |
| 021          | Forest Hills                 | \$2.876.603.622                    | \$2.943.586.980                    | \$66,983,358                     | 2.33%    |
| 022          | Fort Dupont Park             | \$841.384.610                      | \$785.415.170                      | -\$55,969,440                    | -6.65%   |
| 023          | Foxhall                      | \$283,453,470                      | \$282,481,540                      | -\$971,930                       | -0.34%   |
| 024          | Garfield                     | \$1,488,967,590                    | \$1,574,092,860                    | \$85,125,270                     | 5.72%    |
| 025          | Georgetown                   | \$7,146,775,470                    | \$7,246,404,730                    | \$99,629,260                     | 1.39%    |
| 026          | Glover Park                  | \$1,268,235,010                    | \$1,274,094,570                    | \$5,859,560                      | 0.46%    |
| 027          | Hawthorne                    | \$245,337,160                      | \$238,532,170                      | -\$6,804,990                     | -2.77%   |
| 028          | Hillcrest                    | \$1,088,562,970                    | \$1,041,904,080                    | -\$46,658,890                    | -4.29%   |
| 029          | Kalorama                     | \$3,518,577,390                    | \$3,528,210,680                    | \$9,633,290                      | 0.27%    |
| 030          | Kent                         | \$1,177,931,320                    | \$1,173,710,580                    | -\$4,220,740                     | -0.36%   |
| 031          | LeDroit Park                 | \$723,110,180                      | \$733,194,780                      | \$10,084,600                     | 1.39%    |
| 032          | Lily Ponds                   | \$398,555,900                      | \$383,860,270                      | -\$14,695,630                    | -3.69%   |
| 033          | Marshall Heights             | \$363,771,340                      | \$336,641,000                      | -\$27,130,340                    | -7.46%   |
| 034          | Massachusetts AV Heights     | \$779,935,300                      | \$788,228,820                      | \$8,293,520                      | 1.06%    |
| 035          | Mount Plossont               | \$327,193,010                      | \$325,293,840                      | -\$1,899,170<br>\$27,757,140     | -0.58%   |
| 030          | North Cleveland Park         | \$3,005,154,380                    | \$3,032,911,320<br>\$1,113,313,700 | \$27,757,140<br>\$20,697,310     | 1.80%    |
| 038          | Observatory Circle           | \$1,032,010,400<br>\$1,716,337,450 | \$1,744,652,760                    | \$28,315,310                     | 1.09%    |
| 039          | Old City I                   | \$11 803 769 419                   | \$11 548 511 920                   | -\$255 257 499                   | -2 16%   |
| 040          | Old City II                  | \$13,380,894,932                   | \$13,695,018,760                   | \$314,123,828                    | 2.35%    |
| 041          | Palisades                    | \$1.029.026.218                    | \$1.027.558.860                    | -\$1,467,358                     | -0.14%   |
| 042          | Petworth                     | \$2,108,427,450                    | \$2,053,989,000                    | -\$54,438,450                    | -2.58%   |
| 043          | Randle Heights               | \$1,047,009,750                    | \$1,027,704,410                    | -\$19,305,340                    | -1.84%   |
| 044          | R.L.A. NE                    | \$2,967,718,090                    | \$3,487,214,690                    | \$519,496,600                    | 17.50%   |
| 046          | R.L.A. SW                    | \$6,516,593,190                    | \$6,923,192,710                    | \$406,599,520                    | 6.24%    |
| 047          | Riggs Park                   | \$743,232,710                      | \$715,086,696                      | -\$28,146,014                    | -3.79%   |
| 048          | Shepherd Park                | \$600,826,180                      | \$581,402,060                      | -\$19,424,120                    | -3.23%   |
| 049          | Sixteenth Street Heights     | \$1,147,394,310                    | \$1,127,998,770                    | -\$19,395,540                    | -1.69%   |
| 050          | Spring Valley                | \$1,520,918,370                    | \$1,505,214,430                    | -\$15,703,940                    | -1.03%   |
| 051          | Takoma                       | \$357,043,780                      | \$364,852,480                      | \$7,808,700                      | 2.19%    |
| 052          |                              | \$828,018,860                      | \$786,083,560                      | -\$41,935,300                    | -5.06%   |
| 053          |                              | \$656,898,560                      | \$665,391,700                      | \$8,493,140                      | 1.29%    |
| 055          |                              | \$1,615,437,240                    | \$1,606,073,860                    | -\$9,363,380                     | -0.58%   |
| 055          | Woodridge                    | ¢∠02,832,850                       | ¢4 207 240 050                     | \$0,305,190<br>\$46,040,440      | 2.52%    |
| 059          | Rail Road Tracks             | 91,304,137,300<br>\$1 595 690      | Φ1,207,318,90U<br>\$1 595 690      | -710,818,416<br>¢0               | -1.29%   |
| 063          | North Anacostia Park         | 91,000,000<br>\$1,753,320          | φι,303,080<br>¢1 751 000           | ቅሀ<br>¢1 ደዩስ                     | 0.00%    |
| 064          | Anacostia Park               | \$210 000                          | \$210 000                          | ¢1,500<br>∩⊅                     | 0.03%    |
| 066          | Fort Lincoln                 | \$298,367,540                      | \$285,408,860                      | -\$12,958,680                    | -4.34%   |
| 068          | Bolling AFB & Naval Research | \$39.447.520                       | \$39,224,450                       | -\$223.070                       | -0.57%   |
| 069          | D.C. Village                 | \$465,480                          | \$459,880                          | -\$5,600                         | -1.20%   |
| 073          | Washington Navy Yard         | \$683,984.840                      | \$705,290.970                      | \$21,306,130                     | 3.12%    |
|              | Totals:                      | \$158,458,782,420                  | \$162,946,869,720                  | \$4,488,087,300                  | 2.83%    |

#### Real Property Assessment Division 2013 Base Change EXEMPT

|              |                              | Total Base                       |                                    |                               |                   |  |  |  |
|--------------|------------------------------|----------------------------------|------------------------------------|-------------------------------|-------------------|--|--|--|
| Neighborhood | Name                         | 2012                             | 2013                               | Difference                    | % Change          |  |  |  |
| 001          | American University Park     | \$371,796,860                    | \$386,722,020                      | \$14,925,160                  | 4.01%             |  |  |  |
| 002          | Anacostia                    | \$52,620,170                     | \$50,646,460                       | -\$1,973,710                  | -3.75%            |  |  |  |
| 003          | Barry Farms                  | \$95,428,440                     | \$92,297,420                       | -\$3,131,020                  | -3.28%            |  |  |  |
| 004          | Berkley                      | \$254,321,830                    | \$258,203,440                      | \$3,881,610                   | 1.53%             |  |  |  |
| 005          | Brentwood                    | \$277,974,470                    | \$281,295,510                      | \$3,321,040                   | 1.19%             |  |  |  |
| 006          | Brightwood                   | \$113,134,120                    | \$104,267,430                      | -\$8,866,690                  | -7.84%            |  |  |  |
| 007          | Brookland                    | \$2,353,663,642                  | \$2,356,576,982                    | \$2,913,340                   | 0.12%             |  |  |  |
| 008          | Burleith                     | \$82,083,010                     | \$83,478,460                       | \$1,395,450                   | 1.70%             |  |  |  |
| 009          |                              | \$172,388,920                    | \$171,466,040                      | -\$922,880                    | -0.54%            |  |  |  |
| 010          | Central<br>Chowy Choso       | \$3,526,545,360<br>\$301,068,180 | \$3,629,614,500<br>\$402,228,100   | \$101,269,140                 | 2.87%             |  |  |  |
| 011          | Chillum                      | \$391,900,100                    | \$402,228,100<br>\$56,714,480      | \$10,259,920                  | 2.62%             |  |  |  |
| 012          | Cleveland Park               | \$30,909,000<br>\$174 378 570    | \$178 422 230                      | -\$194,520<br>\$4,043,660     | -0.34%            |  |  |  |
| 014          | Colonial Village             | \$49,213,830                     | \$49,780,590                       | \$566 760                     | 1 15%             |  |  |  |
| 015          | Columbia Heights             | \$1.110.071.290                  | \$1,128,161,460                    | \$18,090,170                  | 1.63%             |  |  |  |
| 016          | Congress Heights             | \$541,290,110                    | \$549,378,950                      | \$8.088.840                   | 1.49%             |  |  |  |
| 017          | Crestwood                    | \$52,950,880                     | \$53,773,700                       | \$822,820                     | 1.55%             |  |  |  |
| 018          | Deanwood                     | \$278,685,490                    | \$272,042,660                      | -\$6,642,830                  | -2.38%            |  |  |  |
| 019          | Eckington                    | \$97,444,020                     | \$97,831,910                       | \$387,890                     | 0.40%             |  |  |  |
| 020          | Foggy Bottom                 | \$3,371,205,720                  | \$3,601,860,200                    | \$230,654,480                 | 6.84%             |  |  |  |
| 021          | Forest Hills                 | \$434,660,570                    | \$463,208,740                      | \$28,548,170                  | 6.57%             |  |  |  |
| 022          | Fort Dupont Park             | \$118,114,170                    | \$115,856,860                      | -\$2,257,310                  | -1.91%            |  |  |  |
| 023          | Foxhall                      | \$174,690                        | \$340,710                          | \$166,020                     | 95.04%            |  |  |  |
| 024          | Garfield                     | \$153,333,200                    | \$160,365,850                      | \$7,032,650                   | 4.59%             |  |  |  |
| 025          | Georgetown                   | \$687,433,580                    | \$706,599,770                      | \$19,166,190                  | 2.79%             |  |  |  |
| 026          | Glover Park                  | \$30,885,070                     | \$31,244,780                       | \$359,710                     | 1.16%             |  |  |  |
| 027          | Hawthome                     | \$734,590<br>\$64,001,230        | \$709,990<br>\$61,202,310          | -\$24,600                     | -3.35%            |  |  |  |
| 028          | Kalorama                     | \$976 946 230                    | \$996 946 180                      | -\$2,708,920                  | -4.23%            |  |  |  |
| 020          | Kent                         | \$84 728 620                     | \$330,540,100<br>\$87,640,120      | \$19,999,930                  | 2.03%             |  |  |  |
| 031          | LeDroit Park                 | \$405.824.860                    | \$407,952,160                      | \$2,127,300                   | 0.52%             |  |  |  |
| 032          | Lily Ponds                   | \$98,587,350                     | \$100,808,260                      | \$2,220,910                   | 2.25%             |  |  |  |
| 033          | Marshall Heights             | \$96,192,730                     | \$92,029,710                       | -\$4,163,020                  | -4.33%            |  |  |  |
| 034          | Massachusetts Av Heights     | \$551,157,770                    | \$562,950,040                      | \$11,792,270                  | 2.14%             |  |  |  |
| 035          | Michigan Park                | \$38,992,650                     | \$38,798,250                       | -\$194,400                    | -0.50%            |  |  |  |
| 036          | Mount Pleasant               | \$203,891,340                    | \$207,827,140                      | \$3,935,800                   | 1.93%             |  |  |  |
| 037          | North Cleveland Park         | \$130,182,200                    | \$133,705,330                      | \$3,523,130                   | 2.71%             |  |  |  |
| 038          | Observatory Circle           | \$479,967,760                    | \$496,577,010                      | \$16,609,250                  | 3.46%             |  |  |  |
| 039          | Old City I                   | \$548,498,660                    | \$559,383,490                      | \$10,884,830                  | 1.98%             |  |  |  |
| 040          | Old City II                  | \$1,565,770,813                  | \$1,599,527,177                    | \$33,756,364                  | 2.16%             |  |  |  |
| 041          | Pallsades                    | \$31,876,050                     | \$33,088,520                       | \$1,212,470                   | 3.80%             |  |  |  |
| 042          | Petworth<br>Randle Heights   | \$111,120,900                    | \$113,372,370                      | \$2,445,670                   | 2.20%             |  |  |  |
| 043          |                              | \$204 811 130                    | \$189,434,320                      | -\$2,341,940<br>_\$15,376,810 | -1.30%            |  |  |  |
| 046          | R.L.A. SW                    | \$311.316.390                    | \$309.809.050                      | -\$1 507 340                  | -0.48%            |  |  |  |
| 047          | Riggs Park                   | \$85,178.720                     | \$84,686.740                       | -\$491.980                    | -0.58%            |  |  |  |
| 048          | Shepherd Park                | \$41,729,320                     | \$41,618,130                       | -\$111,190                    | -0.27%            |  |  |  |
| 049          | Sixteenth Street Heights     | \$129,297,720                    | \$130,064,730                      | \$767,010                     | 0.59%             |  |  |  |
| 050          | Spring Valley                | \$403,563,470                    | \$432,367,630                      | \$28,804,160                  | 7.14%             |  |  |  |
| 051          | Takoma                       | \$54,545,420                     | \$55,300,670                       | \$755,250                     | 1.38%             |  |  |  |
| 052          | Trinidad                     | \$52,580,320                     | \$52,294,870                       | -\$285,450                    | -0.54%            |  |  |  |
| 053          | Wakefield                    | \$9,541,800                      | \$9,553,700                        | \$11,900                      | 0.12%             |  |  |  |
| 054          | Wesley Heights               | \$71,882,870                     | \$75,728,990                       | \$3,846,120                   | 5.35%             |  |  |  |
| 055          | Woodley                      | \$86,146,980                     | \$88,480,520                       | \$2,333,540                   | 2.71%             |  |  |  |
| 056          | woodridge                    | \$218,371,490                    | \$219,022,410                      | \$650,920                     | 0.30%             |  |  |  |
| 063          | Kall Koad Tracks             | \$941,710                        | \$941,/10                          | \$0<br>\$0                    | 0.00%             |  |  |  |
| 064          | Anacostia Park               | ¢۵۱,594,160<br>مە                | <b></b> დე<br>დე                   | \$0                           | 0.00%             |  |  |  |
| 066          | Fort Lincoln                 | ቅሀ<br>\$1                        | ⊅0<br>Ω27 Ω27 1\$                  | ۵۵۵ کارچې<br>۱۹۹۵ کارچې       | 0.00%             |  |  |  |
| 068          | Bolling AFB & Naval Research | φ1,327,020<br>\$0                | φτ, <i>τ</i> 20,730<br><u></u> \$0 | -≎∠∪7,090<br>¢∩               | - 10.74%<br>0.00% |  |  |  |
| 069          | D.C. Village                 | \$5,311.210                      | \$5,311.210                        | ۵۵<br>۵۳                      | 0.00%             |  |  |  |
| 073          | Washington Navy Yard         | \$397.510                        | \$397,510                          | \$0<br>\$0                    | 0.00%             |  |  |  |
|              | Totals:                      | \$22,090,662,785                 | \$22,643,742,449                   | \$553,079.664                 | 2.50%             |  |  |  |

Parcel Count per Neighborhood - 2013

| NRHD | NAME                    | Residential | Commercial | Exempt | l otal   |
|------|-------------------------|-------------|------------|--------|----------|
| 001  | AMERICAN UNIV. PARK     | 2,691       | 96         | 37     | 2,824    |
| 002  | ANACOSTIA               | 2,044       | 182        | 100    | 2,326    |
| 003  | BARRY FARMS             | 811         | 60         | 100    | 971      |
| 004  | BERKLEY                 | 822         | 8          | 33     | 863      |
| 005  | BRENTWOOD               | 880         | 323        | 173    | 1,376    |
| 006  | BRIGHTWOOD              | 4,310       | 145        | 131    | 4,586    |
| 007  | BROOKLAND               | 6,871       | 311        | 442    | 7,624    |
| 008  | BURLEITH                | 855         |            | 5      | 860      |
| 009  | CAPITOL HILL            | 4,074       | 343        | 61     | 4,478    |
| 010  | CENTRAL                 | 7.018       | 1.203      | 208    | 8.429    |
| 011  | CHEVY CHASE             | 5.756       | 147        | 69     | 5.972    |
| 012  | CHILLUM                 | 1.019       | 62         | 68     | 1,149    |
| 013  | CLEVELAND PARK          | 3.187       | 36         | 47     | 3.270    |
| 014  |                         | 644         |            | 19     | 663      |
| 015  |                         | 9 5 1 5     | 535        | 467    | 10 517   |
| 016  | CONGRESS HEIGHTS        | 5 046       | 203        | 512    | 5 761    |
| 017  | CRESTWOOD               | 821         | 1          | 26     | 848      |
| 018  |                         | 6 874       | 311        | 550    | 7 735    |
| 010  | ECKINGTON               | 2 252       | 1/2        | 66     | 2 460    |
| 020  | FOGGY BOTTOM            | 2,232       | 142        | 125    | 2,400    |
| 020  | FOREST HILLS            | 2,172       | 56         | 69     | 2,443    |
| 021  |                         | 3,510       | 50         | 107    | 2 701    |
| 022  |                         | 3,332       | JZ<br>1    | 197    | 3,701    |
| 023  |                         | 1 254       | E4         | 1      | 312      |
| 024  |                         | 1,304       | 621        | 220    | 5 270    |
| 025  |                         | 4,500       | 021        | 103    | 5,370    |
| 026  |                         | 2,510       | 59         | 48     | 2,017    |
| 027  |                         | 314         | 105        | 104    | 315      |
| 028  | HILLOREST               | 4,414       | 105        | 134    | 4,653    |
| 029  |                         | 3,563       | 123        | 233    | 3,919    |
| 030  |                         | 897         | 29         | 23     | 949      |
| 031  |                         | 1,801       | 36         | 53     | 1,890    |
| 032  |                         | 1,446       | 59         | 62     | 1,567    |
| 033  | MARSHALL HEIGHTS        | 1,/3/       | 29         | 268    | 2,034    |
| 034  | MASS. AVE. HEIGHTS      | 194         | 2          | 53     | 249      |
| 035  | MICHIGAN PARK           | 938         | 11         | 12     | 961      |
| 036  | MOUNT PLEASANT          | 4,366       | 228        | 84     | 4,678    |
| 037  | N. CLEVELAND PARK       | 878         | 42         | 9      | 929      |
| 038  | OBSERVATORY CIRCLE      | 1,729       | 37         | 84     | 1,850    |
| 039  | OLD CITY I              | 15,482      | 1,080      | 332    | 16,894   |
| 040  | OLD CITY II             | 19,319      | 1,346      | 529    | 21,194   |
| 041  | PALISADES               | 1,404       | 54         | 38     | 1,496    |
| 042  | PETWORTH                | 6,380       | 258        | 151    | 6,789    |
| 043  | RANDLE HEIGHTS          | 3,687       | 84         | 399    | 4,170    |
| 044  | R.L.A. NE               | 26          | 174        | 22     | 222      |
| 046  | R.L.A. SW               | 3,104       | 115        | 100    | 3,319    |
| 047  | RIGGS PARK              | 2,794       | 26         | 59     | 2,879    |
| 048  | SHEPHERD PARK           | 1,002       | 34         | 14     | 1,050    |
| 049  | 16TH ST. HEIGHTS        | 2,272       | 118        | 88     | 2,478    |
| 050  | SPRING VALLEY           | 935         | 10         | 41     | 986      |
| 051  | ТАКОМА                  | 784         | 54         | 90     | 928      |
| 052  | TRINIDAD                | 3,009       | 125        | 124    | 3,258    |
| 053  | WAKEFIELD               | 964         | 17         | 9      | 990      |
| 054  | WESLEY HEIGHTS          | 3,027       | 4          | 28     | 3,059    |
| 055  | WOODLEY                 | 209         | 1          | 3      | 213      |
| 056  | WOODRIDGE               | 3,035       | 396        | 96     | 3,527    |
| 059  | RAIL ROAD TRACKS        |             | 3          | 4      | 7        |
| 060  | N. ROCK CREEK PARK      |             |            |        |          |
| 061  | NATL. ZOO               |             |            |        |          |
| 062  | S. ROCK CREEK PARK      |             |            |        |          |
| 063  | N. ANACOSTIA PARK       |             | 4          | 10     | 14       |
| 064  | S. ANACOSTIA PARK       |             | 1          |        | 1        |
| 065  | NATIONAL ARBORETUM      |             |            |        |          |
| 066  | FORT LINCOLN            | 995         | 1          | 9      | 1,005    |
| 067  | ST. ELIZABETHS HOSPITAL |             |            | -      | ,        |
| 068  | BOLLING AFB & NAVAL RES | 9           | 20         |        | 29       |
| 069  | D.C. VILLAGE            |             | 1          | 1      | 2        |
| 070  | FORT DRIVE              |             | · ·        | · ·    |          |
| 071  | GLOVER-ARCHBOLD PWY     |             |            |        |          |
| 072  | MALL                    |             |            |        |          |
| 073  | WASHINGTON NAVY YARD    | 1           | 5          | 1      | 7        |
| 2.0  | TOTALS                  | 174 047     | 9 730      | 7 100  | 190 895* |
|      | · - · · ·               |             | 5,705      | .,     | 100,000  |

\*DC and US (5,768) not included in Base Report Statistics \*\*PI accounts (275) not included in Base Report Statistics

### Preliminary 2013 Performance Report

2011 SALES RATIOS CITY-WIDE

| PROPERTY TYPE             | SALES        | AVE PRICE            | MED PRICE          | MEDIAN       | MEAN         | WEIGHTED     | COD         | < 105        | > 105     | PRD          |
|---------------------------|--------------|----------------------|--------------------|--------------|--------------|--------------|-------------|--------------|-----------|--------------|
| All                       | 5,354        | 913,477              | 450,500            | 98.2         | 98.7         | 95.9         | 7.0         | 4,563        | 791       | 1.03         |
|                           |              | 2011 S               | ALES RATIOS        | BY PROP      | ERTY T       | YPE: CITY    | -WIDE       |              |           |              |
| PROPERTY TYPE             | SALES        | AVE PRICE            | MED PRICE          | MEDIAN       | MEAN         | WEIGHTED     | COD         | < 105        | > 105     | PRD          |
| Residential<br>Commercial | 5,133<br>221 | 562,594<br>9,063,174 | 445,000<br>950,000 | 98.2<br>99.4 | 98.7<br>98.5 | 97.8<br>93.3 | 6.7<br>15.6 | 4,418<br>145 | 715<br>76 | 1.01<br>1.06 |

### CITY-WIDE



### **RESIDENTIAL SALES RATIOS**

# Sales Ratio Report Using Current 2012 Values

2011 SALES RATIOS BY NEIGHBORHOOD: **SINGLE-FAMILY** 

| NB     | NAME                | SALES    | AVE PRICE  | MED PRICE          | MEDIAN        | MEAN         | WEIGHTED | COD    | < 105 | > 105    | PRD        |
|--------|---------------------|----------|------------|--------------------|---------------|--------------|----------|--------|-------|----------|------------|
| 1      | AMERICAN UNIVERSITY | 78       | 867,539    | 822,500            | 91.9          | 93.1         | 92.5     | 9.9    | 64    | 14       | 1.01       |
| 2      | ANACOSTIA           | 26       | 221,702    | 201.500            | 102.5         | 107          | 101.8    | 16.4   | 15    | 11       | 1.05       |
| 3      | BARRY FARMS         |          | 189.592    | 180,000            | 109.2         | 105          | 107.2    | 11.6   |       | 2        | . 98       |
| 4      | BERKELEY            | 23       | 1 713 569  | 1 453 000          | 101 6         | 101          | 99 8     | 7 0    | 16    | - 7      | 1 01       |
| 5      | BRENTWOOD           | 18       | 262 056    | 248 500            | 104 8         | 107          | 103 0    | 16 4   | - 0   | 9        | 1 04       |
| 6      | BRIGHTWOOD          | 96       | 414 903    | 380 000            | 95.8          | 96 0         | 92.8     | 14 4   | 75    | 21       | 1 04       |
| 7      | BROOKLAND           | 155      | 436 562    | 420 000            | 92.0          | 92.2         | 90.9     | 10 9   | 141   | 14       | 1 01       |
| ,<br>8 | BIIDIFITH           | 35       | 1 036 754  | 830,000            | 100 0         | 100          | 101 2    | 95     | 23    | 12       | 1.01<br>QQ |
| 0      | CADITOL HILL        | 11/      | 2,030,754  | 752 265            |               | 00 0         | 201.2    | 0.0    | 104   | 10       | 1 01       |
| 10     | CENTRAL             | 1        | 002,330    | 755,205<br>054 050 | 105 2         | 107          | 106 6    | 5.9    | 101   | 10       | 1 00       |
| 11     | CUEIX CUICE         | 152      | 000,300    | 854,950            | 105.5<br>05 7 | 06 1         | 100.0    | 0.7    | 126   | 2<br>27  | 1 00       |
| 10     | CHEVI CHASE         | 10       | 254 025    | 029,000<br>252 750 | 95.7          | 105          | 102 0    | 12 2   | 11    | 27<br>7  | 1 00       |
| 12     | CHILLOM             | 10<br>25 | 1 275 517  | 1 100 000          | 99.0          | 105          | 102.9    | 11 5.5 | 11    | /        | 1.02       |
| 13     | CLEVELAND PARK      | 35       | 1,3/5,51/  | 1,190,000          | 94.3          | 98.4         | 97.1     | 11.5   | 27    | 8        | 1.01       |
| 14     | COLONIAL VILLAGE    |          | /16,591    | /10,000            | 96.7          | 96.4         | 95.1     | 9.8    | 8     | 3        | 1.01       |
| 15     | COLUMBIA HEIGHTS    | T88      | 497,768    | 466,310            | 89.2          | 89.9         | 87.8     | 13.1   | 166   | 22       | 1.02       |
| 16     | CONGRESS HEIGHTS    | 56       | 193,409    | 192,500            | 98.0          | 101          | 99.0     | 16.0   | 37    | 19       | 1.02       |
| 17     | CRESTWOOD           | 24       | 797,780    | 760,000            | 90.4          | 91.2         | 91.1     | 10.5   | 22    | 2        | 1.00       |
| 18     | DEANWOOD            | 131      | 217,730    | 207,000            | 101.8         | 104          | 101.9    | 13.2   | 76    | 55       | 1.02       |
| 19     | ECKINGTON           | 68       | 415,071    | 389,500            | 91.5          | 90.9         | 89.7     | 12.7   | 59    | 9        | 1.01       |
| 20     | FOGGY BOTTOM        | 6        | 675,750    | 681,250            | 96.1          | 97.9         | 99.4     | 8.0    | 4     | 2        | .98        |
| 21     | FOREST HILLS        | 26       | 1,192,871  | 996,125            | 99.0          | 103          | 101.7    | 15.6   | 15    | 11       | 1.01       |
| 22     | FORT DUPONT PARK    | 44       | 214,721    | 205,000            | 98.4          | 100          | 99.0     | 10.3   | 33    | 11       | 1.01       |
| 23     | FOXHALL             | 20       | 803,020    | 769,500            | 96.4          | 97.3         | 96.8     | 6.9    | 17    | 3        | 1.01       |
| 24     | GARFIELD            | 18       | 1,089,111  | 1,052,500          | 91.9          | 93.0         | 91.4     | 12.0   | 15    | 3        | 1.02       |
| 25     | GEORGETOWN          | 116      | 1,563,417  | 1,155,000          | 99.7          | 99.6         | 96.6     | 11.5   | 79    | 37       | 1.03       |
| 26     | GLOVER PARK         | 34       | 759,904    | 742,000            | 95.3          | 96.1         | 95.6     | 8.0    | 27    | 7        | 1.00       |
| 27     | HAWTHORNE           | 5        | 783,800    | 790,000            | 96.3          | 98.7         | 98.3     | 7.8    | 3     | 2        | 1.00       |
| 28     | HILLCREST           | 24       | 306,316    | 305,000            | 92.1          | 98.9         | 96.9     | 17.0   | 17    | 7        | 1.02       |
| 29     | KALORAMA            | 34       | 2,117,515  | 1,797,500          | 101.3         | 100          | 97.2     | 11.8   | 24    | 10       | 1.03       |
| 30     | KENT                | 34       | 1,578,065  | 1,367,500          | 98.6          | 98.9         | 97.9     | 6.6    | 27    | 7        | 1.01       |
| 31     | LEDROIT PARK        | 54       | 556.593    | 542.000            | 94.3          | 93.5         | 92.0     | 11.8   | 45    | 9        | 1.02       |
| 32     | LILY PONDS          | 12       | 191,408    | 175,250            | 103.5         | 106          | 99.3     | 15.3   | 8     | 4        | 1.06       |
| 33     | MARSHALL HEIGHTS    | 21       | 233 976    | 248 500            | 103.8         | 110          | 108 0    | 11 4   | 11    | 10       | 1 02       |
| 34     | MASS AVE HEIGHTS    | 3        | 1 224 667  | 1 139 000          | 106 1         | 116          | 112 4    | 11 1   | 1     | 2        | 1 03       |
| 35     | MICHIGAN DARK       | 20       | 247 783    | 353 625            | 98 4          | 98 4         | 97 0     | 11 4   | 15    | 5        | 1 01       |
| 36     | MOINT DIFAGANT      | 67       | 777 019    | 757 000            | 91 1          | 88 8         | 88 1     | 11 1   | 64    | 3        | 1 01       |
| 27     | N CIEVELAND DARK    | 30       | 1 012 /23  | 822 750            | 96.8          | 00.0<br>07 0 | 95 5     | 7 5    | 22    | g        | 1 02       |
| 20     | OBCEDUATORY CIDCLE  | 11       | 1 220 706  | 1 200 500          | 00.0          | 97.0         | 93.3     | 15 /   | 10    | 2        | 1 04       |
| 20     | OLD CITY #1         | 560      | I,230,700  | E20 000            | 02.0          | 02 0         | 92.5     | 11 0   | 170   | ∠<br>ວາ  | 1 01       |
| 10     | OLD CITY #2         | 170      | 700 525    | 695 000            | 93.0<br>02 7  | 93.9         | 92.0     | 12.0   | 1/6   | 22       | 1 02       |
| 40     | DALICADEC           | 1/0      | 760,525    | 005,000<br>000 E00 | 00 1          | 93.U         | 91.1     | 12.1   | 140   | 54       | 1 00       |
| 41     | PALISADES           | 177      | 206 224    | 202,500            | 90.1<br>00 2  | 100          | 99.2     | 11 0   | 120   | 9<br>1 E | 1 00       |
| 42     | PEIWORIN            | ± / /    | 200,224    | 383,000            | 99.3          | 100          | 98.0     | 11.0   | 20    | 10       | 1 02       |
| 43     | RANDLE HEIGHIS      | 52       | 285,5/1    | 283,400            | 97.9          | 101          | 99.1     | 10 0   | 39    | 13       | 1.02       |
| 40     | R.L.A. (S.W.)       | 4        | 637,750    | 622,000            | 102.4         | 101          | 100.9    | 10.6   | 2     | 2        | 1.00       |
| 4/     | RIGGS PARK          | 4 /      | 246,254    | 245,000            | 105.0         | 105          | 101.3    | 10.8   | 24    | 23       | 1.04       |
| 48     | SHEPHERD PARK       | 23       | 605,061    | 5/5,000            | 97.8          | 96.5         | 96.8     | /.8    | 20    | 3        | 1.00       |
| 49     | 16TH STREET HEIGHTS | 59       | 505,786    | 475,000            | 96.7          | 97.4         | 95.9     | 14.7   | 40    | 19       | 1.02       |
| 50     | SPRING VALLEY       | 38       | 1,489,635  | 1,380,000          | 97.9          | 97.4         | 97.2     | 9.0    | 32    | 6        | 1.00       |
| 51     | TAKOMA PARK         | 6        | 298,667    | 250,000            | 93.8          | 93.7         | 93.8     | 6.6    | 6     | 0        | 1.00       |
| 52     | TRINIDAD            | 68       | 260,318    | 248,950            | 98.5          | 100          | 97.0     | 14.8   | 44    | 24       | 1.03       |
| 53     | WAKEFIELD           | 11       | 813,173    | 778,500            | 93.2          | 95.6         | 95.6     | 9.0    | 9     | 2        | 1.00       |
| 54     | WESLEY HEIGHTS      | 32       | 1,362,016  | 1,045,000          | 98.3          | 98.4         | 97.7     | 6.7    | 27    | 5        | 1.01       |
| 55     | WOODLEY             | 10       | 1,420,050  | 1,417,500          | 88.3          | 89.1         | 88.8     | 10.2   | 9     | 1        | 1.00       |
| 56     | WOODRIDGE           | 67       | 304,029    | 302,000            | 99.7          | 107          | 101.1    | 19.6   | 43    | 24       | 1.06       |
| 66     | FORT LINCOLN        | 3        | 563,333    | 399,999            | 94.1          | 78.0         | 67.0     | 17.1   | 3     | 0        | 1.17       |
|        |                     |          |            |                    |               |              |          |        |       |          |            |
| TOT    | TALS:               |          |            |                    |               |              |          |        |       |          |            |
| PR     | OPERTY TYPE SALES   | AVE PR   | ICE MED PH | RICE MEDIA         | AN MEAI       | N WE         | IGHTED C | COD <  | 105 > | 105      | PRD        |
| Sir    | ngle-Family 3,189   | 656,     | 655 545    | ,070 95.'          | 7 96.4        | 4            | 94.6 12  | 2.4 2  | ,502  | 687      | 1.02       |
|        | •                   |          |            |                    |               |              |          |        |       |          |            |

# Sales Ratio Report Using Current 2012 Values

2011 SALES RATIOS BY NEIGHBORHOOD: CONDOMINIUMS

| NB  | NAME                | SALES A  | VE PRICE | MED PRICE | MEDIAN  | MEAN | WEIGHTED | COD   | < 105 | > 105 | PRD  |
|-----|---------------------|----------|----------|-----------|---------|------|----------|-------|-------|-------|------|
| 1   | AMERICAN UNIVERSITY | 8        | 517,225  | 429,500   | 98.3    | 96.3 | 95.0     | 4.6   | 8     | 0     | 1.01 |
| 2   | ANACOSTIA           | 2        | 244,950  | 244,950   | 99.8    | 99.8 | 99.9     | 6.3   | 1     | 1     | 1.00 |
| 3   | BARRY FARMS         | 1        | 176,500  | 176,500   | 123.5   | 123  | 123.5    | .0    | 0     | 1     | 1.00 |
| 4   | BERKELEY            | 5        | 455.855  | 516.000   | 92.0    | 91.8 | 91.5     | 4.4   | 5     | 0     | 1.00 |
| 5   | BRENTWOOD           | 19       | 132,557  | 119,990   | 140.9   | 131  | 127.2    | 11.4  | 6     | 13    | 1.03 |
| 6   | BRIGHTWOOD          | 14       | 248,019  | 234.000   | 101.8   | 103  | 102.7    | 5.6   | 10    | 4     | 1.00 |
| 7   | BROOKLAND           | 23       | 187.024  | 189,878   | 104.5   | 112  | 108.8    | 20.7  | 12    | 11    | 1.03 |
| 9   | CAPITOL HILL        | 33       | 378,665  | 341,800   | 96.4    | 93.4 | 90.7     | 12.3  | 25    | 8     | 1.03 |
| 10  | CENTRAL             | 250      | 583.727  | 457.000   | 95.8    | 95.4 | 94.3     | 7.5   | 219   | 31    | 1.01 |
| 11  | CHEVY CHASE         | 60       | 466,838  | 363,250   | 95.0    | 98.8 | 97.2     | 5.2   | 52    | 8     | 1.02 |
| 13  | CLEVELAND PARK      | 55       | 362,354  | 324,000   | 98.9    | 101  | 96.7     | 10.2  | 42    | 13    | 1.04 |
| 15  | COLUMBIA HEIGHTS    | 175      | 356,192  | 346,900   | 98.6    | 98.3 | 97.5     | 7.9   | 142   | 33    | 1.01 |
| 16  | CONGRESS HEIGHTS    | 5        | 95,180   | 70,000    | 98.2    | 114  | 111.9    | 21.9  |       | 2     | 1.02 |
| 18  | DEANWOOD            | 1        | 26,000   | 26.000    | 192.2   | 192  | 192.2    | .0    | 0     | 1     | 1.00 |
| 19  | ECKINGTON           | 16       | 329,253  | 314.875   | 94.9    | 93.9 | 91.2     | 17.1  | 11    | 5     | 1.03 |
| 20  | FOGGY BOTTOM        | 27       | 251,527  | 230,000   | 97.0    | 99.5 | 100.6    | 7.8   | 19    | 8     | .99  |
| 21  | FOREST HILLS        | 32       | 280,069  | 289,100   | 96.4    | 97.5 | 97.3     | 14.2  | 20    | 12    | 1.00 |
| 22  | FORT DUPONT PARK    | 7        | 146,386  | 157.000   | 116.6   | 128  | 123.9    | 10.5  | 0     | 7     | 1.03 |
| 24  | GARFIELD            | 40       | 421,895  | 415,500   | 97.0    | 98.1 | 97.8     | 8.3   | 33    | 7     | 1.00 |
| 25  | GEORGETOWN          | 38       | 870.913  | 547.500   | 100.3   | 101  | 94.0     | 12.1  | 26    | 12    | 1.07 |
| 26  | GLOVER PARK         | 35       | 252,494  | 255,000   | 96.4    | 96.3 | 97.8     | 7.8   | 28    | 7     | . 98 |
| 28  | HILLCREST           | 6        | 93,483   | 83,450    | 136.1   | 132  | 124.5    | 17.0  | 2     | 4     | 1.06 |
| 29  | KALORAMA            | 94       | 459,599  | 440,000   | 97.7    | 97.4 | 96.1     | 8.8   | 77    | 17    | 1.01 |
| 31  | LEDROIT PARK        | 27       | 313,031  | 303,000   | 95.0    | 96.2 | 94.9     | 7.7   | 22    | 5     | 1.01 |
| 33  | MARSHALL HEIGHTS    | 6        | 176,817  | 195,700   | 99.0    | 98.4 | 98.7     | 5.2   | 5     | 1     | 1.00 |
| 36  | MOUNT PLEASANT      | 100      | 426,450  | 421,750   | 96.8    | 98.0 | 97.0     | 8.3   | 77    | 23    | 1.01 |
| 37  | N. CLEVELAND PARK   | 1        | 345,800  | 345,800   | 93.1    | 93.1 | 93.1     | .0    | 1     | 0     | 1.00 |
| 38  | OBSERVATORY CIRCLE  | 32       | 434,516  | 372,500   | 101.3   | 104  | 101.4    | 10.6  | 18    | 14    | 1.02 |
| 39  | OLD CITY #1         | 140      | 412,139  | 385,450   | 95.1    | 93.8 | 92.5     | 9.3   | 124   | 16    | 1.01 |
| 40  | OLD CITY #2         | 454      | 432,857  | 399,250   | 96.3    | 96.2 | 94.9     | 7.9   | 386   | 68    | 1.01 |
| 41  | PALISADES           | 1        | 175,000  | 175,000   | 104.1   | 104  | 104.1    | .0    | 1     | 0     | 1.00 |
| 42  | PETWORTH            | 34       | 229,109  | 227,250   | 100.0   | 98.6 | 97.4     | 6.8   | 27    | 7     | 1.01 |
| 43  | RANDLE HEIGHTS      | 2        | 118,215  | 118,215   | 92.6    | 92.6 | 88.1     | 13.8  | 1     | 1     | 1.05 |
| 46  | R.L.A. (S.W.)       | 129      | 242,327  | 229,000   | 98.1    | 98.2 | 96.9     | 7.9   | 106   | 23    | 1.01 |
| 49  | 16TH STREET HEIGHTS | 14       | 208,689  | 228,500   | 99.5    | 101  | 98.3     | 6.5   | 12    | 2     | 1.02 |
| 52  | TRINIDAD            | 10       | 187,989  | 208,000   | 90.6    | 96.0 | 89.9     | 14.4  | 8     | 2     | 1.07 |
| 53  | WAKEFIELD           | 15       | 315,367  | 350,000   | 97.9    | 101  | 100.6    | 8.1   | 11    | 4     | 1.00 |
| 54  | WESLEY HEIGHTS      | 27       | 433,722  | 500,000   | 94.2    | 93.6 | 94.0     | 8.4   | 25    | 2     | 1.00 |
| 56  | WOODRIDGE           | 3        | 191,800  | 200,000   | 104.8   | 109  | 109.5    | 5.2   | 2     | 1     | 1.00 |
| 66  | FORT LINCOLN        | 3        | 208,191  | 209,574   | 125.6   | 125  | 124.8    | 9.5   | 0     | 3     | 1.00 |
| TO  | TALS:               |          |          |           |         |      |          |       |       |       |      |
| PR  | OPERTY TYPE SALES   | AVE PRIC | E MED PI | RICE MEDI | AN MEAN | N WE | IGHTED ( | COD < | 105 > | 105   | PRD  |
| Cor | ndominium 1.944     | 408.29   | 4 365    | ,000 97.0 | ) 97.0  | 9    | 95.7     | 9.3 1 | ,567  | 377   | 1.02 |
| 201 |                     |          |          | ,         |         |      |          |       | ,     | 5.,   | 02   |

2011 SALES RATIOS BY NEIGHBORHOOD: MULTI-FAMILY

| NB  | NAME              | SALES  | AVE PRICE   | MED PRICE  | MEDIAN  | MEAN  | WEIGHTED | COD   | < 105 : | > 105 | PRD  |
|-----|-------------------|--------|-------------|------------|---------|-------|----------|-------|---------|-------|------|
| 2   | ANACOSTIA         | 2      | 450,044     | 450,044    | 96.0    | 96.0  | 95.2     | 5.0   | 2       | 0     | 1.01 |
| 5   | BRENTWOOD         | 2      | 380,000     | 380,000    | 151.2   | 151   | 148.5    | 3.5   | 0       | 2     | 1.02 |
| б   | BRIGHTWOOD        | 3      | 11,925,000  | 2,725,000  | 85.9    | 87.7  | 86.4     | 3.3   | 3       | 0     | 1.02 |
| 9   | CAPITOL HILL      | 2      | 820,000     | 820,000    | 107.4   | 107   | 106.4    | 3.9   | 1       | 1     | 1.01 |
| 10  | CENTRAL           | 2      | 49,500,000  | 49500000   | 82.5    | 82.5  | 79.6     | 3.8   | 2       | 0     | 1.04 |
| 11  | CHEVY CHASE       | 1      | 17,125,000  | 17125000   | 69.0    | 69.0  | 69.0     | .0    | 1       | 0     | 1.00 |
| 15  | COLUMBIA HEIGHTS  | 9      | 15,857,923  | 3,700,000  | 100.0   | 96.0  | 81.0     | 20.9  | 5       | 4     | 1.19 |
| 16  | CONGRESS HEIGHTS  | 4      | 457,575     | 467,650    | 124.7   | 129   | 138.0    | 22.0  | 2       | 2     | .94  |
| 18  | DEANWOOD          | 2      | 400,000     | 400,000    | 108.6   | 109   | 109.1    | 2.5   | 0       | 2     | 1.00 |
| 22  | FORT DUPONT PARK  | 1      | 350,000     | 350,000    | 131.1   | 131   | 131.1    | .0    | 0       | 1     | 1.00 |
| 25  | GEORGETOWN        | 1      | 1,385,000   | 1,385,000  | 62.1    | 62.1  | 62.1     | .0    | 1       | 0     | 1.00 |
| 26  | GLOVER PARK       | 1      | 1,830,000   | 1,830,000  | 105.2   | 105   | 105.2    | .0    | 0       | 1     | 1.00 |
| 28  | HILLCREST         | 2      | 612,500     | 612,500    | 120.1   | 120   | 111.6    | 18.2  | 1       | 1     | 1.08 |
| 29  | KALORAMA          | 3      | 2,441,667   | 1,700,000  | 89.1    | 97.2  | 91.1     | 25.3  | 2       | 1     | 1.07 |
| 33  | MARSHALL HEIGHTS  | 1      | 460,000     | 460,000    | 135.7   | 136   | 135.7    | .0    | 0       | 1     | 1.00 |
| 36  | MOUNT PLEASANT    | 2      | 5,956,200   | 5,956,200  | 91.3    | 91.3  | 94.6     | 21.7  | 1       | 1     | .97  |
| 39  | OLD CITY #1       | 3      | 8,040,000   | 1,070,000  | 112.2   | 100   | 78.3     | 11.5  | 1       | 2     | 1.28 |
| 40  | OLD CITY #2       | 2      | 54,675,000  | 54675000   | 85.5    | 85.5  | 72.0     | 19.0  | 2       | 0     | 1.19 |
| 42  | PETWORTH          | 5      | 846,000     | 955,000    | 128.4   | 125   | 126.0    | 10.8  | 1       | 4     | .99  |
| 43  | RANDLE HEIGHTS    | 1      | 670,000     | 670,000    | 77.2    | 77.2  | 77.2     | .0    | 1       | 0     | 1.00 |
| 44  | R.L.A.(N.E.)      | 1      | 699,000     | 699,000    | 147.9   | 148   | 147.9    | .0    | 0       | 1     | 1.00 |
| 46  | R.L.A. (S.W.)     | 2      | 10,000,000  | 10000000   | 85.8    | 85.8  | 85.8     | 6.6   | 2       | 0     | 1.00 |
| 52  | TRINIDAD          | 1      | 305,000     | 305,000    | 113.0   | 113   | 113.0    | .0    | 0       | 1     | 1.00 |
| TOT | TALS:             |        |             |            |         |       |          |       |         |       |      |
| PRO | OPERTY TYPE SALES | AVE PI | RICE MED PH | RICE MEDIA | AN MEAI | N WEI | IGHTED C | COD < | 105 >   | 105   | PRD  |
| Mul | Lti-Family 53     | 9,139  | ,870 1,070  | ,000 103.2 | 2 10    | 5     | 80.4 21  | L.2   | 28      | 25    | 1.30 |

С

# Sales Ratio Report Using Current 2012 Values

2011 SALES RATIOS BY NEIGHBORHOOD: COMMERCIAL

| NB  | NAME                | SALES  | AVE PRICE   | MED PRICE  | MEDIAN  | MEAN  | WEIGHTED | COD   | < 105 : | > 105 | PRD  |
|-----|---------------------|--------|-------------|------------|---------|-------|----------|-------|---------|-------|------|
| 2   | ANACOSTIA           | 4      | 447,500     | 322,500    | 118.1   | 131   | 120.5    | 17.8  | 0       | 4     | 1.08 |
| 3   | BARRY FARMS         | 2      | 317,501     | 317,501    | 110.4   | 110   | 107.6    | 9.9   | 1       | 1     | 1.03 |
| 5   | BRENTWOOD           | 6      | 602,083     | 519,500    | 113.0   | 111   | 106.8    | 17.3  | 2       | 4     | 1.04 |
| 6   | BRIGHTWOOD          | 3      | 2,386,667   | 3,100,000  | 79.9    | 79.7  | 76.7     | 6.5   | 3       | 0     | 1.04 |
| 7   | BROOKLAND           | 5      | 2,265,380   | 893,100    | 129.5   | 115   | 125.4    | 16.1  | 2       | 3     | .92  |
| 9   | CAPITOL HILL        | 5      | 10,741,500  | 1,700,000  | 70.6    | 71.3  | 55.0     | 28.9  | 4       | 1     | 1.30 |
| 10  | CENTRAL             | 16     | 44,193,125  | 14375000   | 90.4    | 87.2  | 76.5     | 21.2  | 12      | 4     | 1.14 |
| 12  | CHILLUM             | 2      | 2,005,000   | 2,005,000  | 104.9   | 105   | 103.8    | 1.5   | 1       | 1     | 1.01 |
| 15  | COLUMBIA HEIGHTS    | 12     | 522,375     | 460,000    | 106.7   | 102   | 107.5    | 17.0  | 5       | 7     | .95  |
| 16  | CONGRESS HEIGHTS    | 2      | 155,000     | 155,000    | 81.5    | 81.5  | 83.0     | 11.5  | 2       | 0     | .98  |
| 18  | DEANWOOD            | 4      | 548,750     | 557,500    | 103.7   | 96.6  | 88.0     | 15.7  | 2       | 2     | 1.10 |
| 19  | ECKINGTON           | 2      | 1,037,500   | 1,037,500  | 76.2    | 76.2  | 70.7     | 10.6  | 2       | 0     | 1.08 |
| 20  | FOGGY BOTTOM        | 2      | 53,250,000  | 53250000   | 91.0    | 91.0  | 97.9     | 17.8  | 1       | 1     | .93  |
| 21  | FOREST HILLS        | 1      | 1,600,000   | 1,600,000  | 78.3    | 78.3  | 78.3     | .0    | 1       | 0     | 1.00 |
| 25  | GEORGETOWN          | 13     | 2,295,462   | 1,150,000  | 85.8    | 83.8  | 86.1     | 19.8  | 12      | 1     | .97  |
| 26  | GLOVER PARK         | 1      | 1,150,000   | 1,150,000  | 59.8    | 59.8  | 59.8     | .0    | 1       | 0     | 1.00 |
| 29  | KALORAMA            | 1      | 1,100,000   | 1,100,000  | 97.7    | 97.7  | 97.7     | .0    | 1       | 0     | 1.00 |
| 32  | LILY PONDS          | 1      | 15,500,000  | 15500000   | 89.1    | 89.1  | 89.1     | .0    | 1       | 0     | 1.00 |
| 33  | MARSHALL HEIGHTS    | 1      | 550,000     | 550,000    | 115.4   | 115   | 115.4    | .0    | 0       | 1     | 1.00 |
| 35  | MICHIGAN PARK       | 1      | 135,000     | 135,000    | 100.4   | 100   | 100.4    | .0    | 1       | 0     | 1.00 |
| 36  | MOUNT PLEASANT      | 4      | 1,160,000   | 1,150,000  | 85.0    | 81.6  | 66.5     | 27.1  | 3       | 1     | 1.23 |
| 38  | OBSERVATORY CIRCLE  | 2      | 33,250,000  | 33250000   | 119.0   | 119   | 119.6    | 1.4   | 0       | 2     | .99  |
| 39  | OLD CITY #1         | 24     | 4,185,191   | 640,000    | 95.2    | 93.2  | 71.2     | 22.8  | 18      | 6     | 1.31 |
| 40  | OLD CITY #2         | 35     | 2,030,460   | 1,195,000  | 83.2    | 88.1  | 82.1     | 24.5  | 23      | 12    | 1.07 |
| 42  | PETWORTH            | 5      | 318,800     | 300,000    | 110.5   | 119   | 120.6    | 14.7  | 2       | 3     | .99  |
| 43  | RANDLE HEIGHTS      | 1      | 285,000     | 285,000    | 88.6    | 88.6  | 88.6     | .0    | 1       | 0     | 1.00 |
| 44  | R.L.A.(N.E.)        | 3      | 100617066   | 90000000   | 68.1    | 76.2  | 76.9     | 22.2  | 3       | 0     | .99  |
| 49  | 16TH STREET HEIGHTS | 1      | 3,900,000   | 3,900,000  | 97.3    | 97.3  | 97.3     | .0    | 1       | 0     | 1.00 |
| 52  | TRINIDAD            | 4      | 1,778,750   | 412,500    | 90.2    | 98.2  | 85.6     | 23.9  | 3       | 1     | 1.15 |
| 56  | WOODRIDGE           | 5      | 919,200     | 750,000    | 91.3    | 87.1  | 84.8     | 12.3  | 5       | 0     | 1.03 |
| TO  | TALS:               |        |             |            |         |       |          |       |         |       |      |
| PR  | OPERTY TYPE SALES   | AVE PI | RICE MED PH | RICE MEDIA | AN MEAI | N WEI | IGHTED C | :OD < | 105 >   | 105   | PRD  |
| Cor | nmercial 168        | 9,038  | ,978 884    | ,050 95.2  | 2 93.1  | L     | 80.3 21  | . 8   | 113     | 55    | 1.16 |

2011 SALES RATIOS BY NEIGHBORHOOD: **SINGLE-FAMILY** 

| NB     | NAME                | SALES    | AVE PRICE  | MED PRICE  | MEDIAN       | MEAN | WEIGHTED      | COD         | < 105 | > 105    | PRD  |
|--------|---------------------|----------|------------|------------|--------------|------|---------------|-------------|-------|----------|------|
| 1      | AMERICAN UNIVERSITY | 78       | 867,539    | 822,500    | 98.2         | 98.3 | 98.3          | 2.7         | 73    | 5        | 1.00 |
| 2      | ANACOSTIA           | 26       | 221,702    | 201,500    | 102.2        | 103  | 99.1          | 11.3        | 13    | 13       | 1.04 |
| 3      | BARRY FARMS         | 3        | 189,592    | 180.000    | 115.3        | 109  | 109.8         | 6.0         | 1     | 2        | .99  |
| 4      | BERKELEY            | 23       | 1.713.569  | 1.453.000  | 98.1         | 98.5 | 98.6          | 2.8         | 21    | 2        | 1.00 |
| 5      | BRENTWOOD           | 18       | 262.056    | 248.500    | 100.0        | 106  | 103.5         | 6.3         | 14    | 4        | 1.02 |
| 6      | BRIGHTWOOD          | 96       | 414 903    | 380 000    | 98.8         | 102  | 100 0         | 9 0         | 74    | 22       | 1 02 |
| 7      | BROOKLAND           | 155      | 436 562    | 420 000    | 96.3         | 97 3 | 95 3          | 7 2         | 142   | 13       | 1 02 |
| ,<br>8 | BURLETTH            | 25       | 1 036 754  | 830 000    | 98 5         | 98 9 | 99.9          | 4 7         | 31    | 4        | 1 00 |
| g      | CAPITOL HILL        | 114      | 802 358    | 753 265    | 973          | 95.8 | 95.8          | 68          | 107   | 7        | 1 00 |
| 10     | CENTRAL.            | 4        | 889 350    | 854 950    | 99.5<br>99 N | 99.0 | 99.0          | 0.0<br>q    | 4     | ,        | 1 00 |
| 11     | CHEVY CHASE         | 153      | 888 028    | 829 000    | 98 5         | 98 1 | 98 1          | 56          | 140   | 13       | 1 00 |
| 12     | CHILLIM             | 18       | 354 935    | 353 750    | 90.5         | 103  | 101 6         | 12 0        | 12    | 10       | 1 02 |
| 13     | CLEVELAND DARK      | 25       | 1 375 517  | 1 190 000  | 100 1        | 102  | 101.0         | 12.0        | 25    | 10       | 1 01 |
| 11     | COLONIAL VILLACE    | 11       | 716 501    | 710 000    | 98 6         | 96 9 | 96.8          | 36          | 11    | 10       | 1 00 |
| 15     | COLUMBIA UFICUTS    | 100      | 107 769    | 166 210    | 90.0         | 90.9 | 90.0          | 5.0<br>0 6  | 161   | 0<br>27  | 1 02 |
| 16     | COLOMBIA REIGHIS    | 100      | 102 /00    | 102 500    | 97.7         | 100  | 90.3          | 10 1        | 101   | 47<br>10 | 1 02 |
| 17     | CONGRESS REIGHIS    | 24       | 193,409    | 192,500    | 97.4         | 06 1 | 90.0          | 10.4<br>E 0 | 11    | 1        | 1 00 |
| 1 /    |                     | 121      | 797,700    | 760,000    | 97.4         | 90.4 | 90.2          | 5.9         | 100   | 1<br>22  | 1 01 |
| 10     |                     | 131      | ZI/,/3U    | 207,000    | 98.2         | 99.0 | 98.2          | 8.3         | 109   | 22       | 1.01 |
| 19     | ECKINGION           | 60       | 415,071    | 389,500    | 99.3         | 98.5 | 98.3          | 2.9         | 03    | 5        | 1.00 |
| 20     | FOGGY BOTTOM        | 6        | 6/5,/50    | 681,250    | 98.5         | 97.9 | 98.3          | 1./         | 6     | 0        | 1.00 |
| 21     | FOREST HILLS        | 26       | 1,192,871  | 996,125    | 98.7         | 102  | 100.7         | 11.2        | 18    | 8        | 1.01 |
| 22     | FORT DUPONT PARK    | 44       | 214,721    | 205,000    | 98.0         | 101  | 99.0          | 8.0         | 33    | 11       | 1.02 |
| 23     | FOXHALL             | 20       | 803,020    | 769,500    | 98.4         | 98.3 | 98.4          | 1.5         | 20    | 0        | 1.00 |
| 24     | GARFIELD            | 18       | 1,089,111  | 1,052,500  | 96.5         | 98.5 | 97.3          | 5.2         | 17    | 1        | 1.01 |
| 25     | GEORGETOWN          | 116      | 1,563,417  | 1,155,000  | 99.0         | 99.1 | 99.4          | 5.3         | 102   | 14       | 1.00 |
| 26     | GLOVER PARK         | 34       | 759,904    | 742,000    | 97.8         | 97.4 | 97.2          | 3.6         | 30    | 4        | 1.00 |
| 27     | HAWTHORNE           | 5        | 783,800    | 790,000    | 93.6         | 96.2 | 95.8          | 8.2         | 3     | 2        | 1.00 |
| 28     | HILLCREST           | 24       | 306,316    | 305,000    | 101.8        | 104  | 102.6         | 7.8         | 16    | 8        | 1.01 |
| 29     | KALORAMA            | 34       | 2,117,515  | 1,797,500  | 99.2         | 98.3 | 97.7          | 3.8         | 31    | 3        | 1.01 |
| 30     | KENT                | 34       | 1,578,065  | 1,367,500  | 98.0         | 97.6 | 97.9          | 1.4         | 34    | 0        | 1.00 |
| 31     | LEDROIT PARK        | 54       | 556,593    | 542,000    | 99.6         | 101  | 100.6         | 2.6         | 49    | 5        | 1.01 |
| 32     | LILY PONDS          | 12       | 191,408    | 175,250    | 98.3         | 102  | 96.3          | 14.7        | 9     | 3        | 1.06 |
| 33     | MARSHALL HEIGHTS    | 21       | 233,976    | 248,500    | 97.3         | 101  | 99.3          | 8.0         | 17    | 4        | 1.01 |
| 34     | MASS. AVE. HEIGHTS  | 3        | 1,224,667  | 1,139,000  | 100.0        | 102  | 101.4         | 2.2         | 2     | 1        | 1.01 |
| 35     | MICHIGAN PARK       | 20       | 347,783    | 353,625    | 98.3         | 101  | 99.8          | 4.7         | 17    | 3        | 1.01 |
| 36     | MOUNT PLEASANT      | 67       | 777,019    | 757,000    | 99.5         | 99.2 | 98.9          | 3.2         | 64    | 3        | 1.00 |
| 37     | N. CLEVELAND PARK   | 30       | 1,012,423  | 822,750    | 100.0        | 100  | 101.3         | 5.8         | 20    | 10       | .99  |
| 38     | OBSERVATORY CIRCLE  | 14       | 1,238,786  | 1,208,500  | 97.8         | 100  | 99.0          | 7.6         | 12    | 2        | 1.01 |
| 39     | OLD CITY #1         | 560      | 554,031    | 530,000    | 98.8         | 98.9 | 97.9          | 5.9         | 503   | 57       | 1.01 |
| 40     | OLD CITY #2         | 178      | 780,525    | 685,000    | 98.0         | 97.7 | 97.8          | 5.5         | 161   | 17       | 1.00 |
| 41     | PALISADES           | 36       | 871,792    | 802,500    | 97.0         | 97.3 | 97.4          | 1.9         | 36    | 0        | 1.00 |
| 42     | PETWORTH            | 177      | 386,324    | 383,000    | 99.3         | 100  | 98.9          | 7.7         | 139   | 38       | 1.01 |
| 43     | RANDLE HEIGHTS      | 52       | 285,571    | 283,400    | 96.1         | 102  | 99.4          | 9.3         | 40    | 12       | 1.02 |
| 46     | R.L.A. (S.W.)       | 4        | 637,750    | 622,000    | 100.4        | 104  | 103.5         | 4.5         | 3     | 1        | 1.01 |
| 47     | RIGGS PARK          | 47       | 246,254    | 245,000    | 100.6        | 105  | 102.6         | 11.3        | 31    | 16       | 1.02 |
| 48     | SHEPHERD PARK       | 23       | 605,061    | 575,000    | 99.6         | 100  | 100.4         | 4.4         | 20    | 3        | 1.00 |
| 49     | 16TH STREET HEIGHTS | 59       | 505,786    | 475,000    | 99.2         | 100  | 99.3          | 8.3         | 43    | 16       | 1.01 |
| 50     | SPRING VALLEY       | 38       | 1,489,635  | 1.380.000  | 97.4         | 97.4 | 97.5          | 1.5         | 38    | 0        | 1.00 |
| 51     | TAKOMA PARK         | 6        | 298 667    | 250 000    | 99 8         | 100  | 100 1         | 2 6         | 5     | 1        | 1 00 |
| 52     | TRINIDAD            | 68       | 260 318    | 248 950    | 100 5        | 103  | 100.5         | 99          | 41    | 27       | 1 02 |
| 53     | WAKEFIELD           | 11       | 813 173    | 778 500    | 99 2         | 101  | 100.8         | 53          | 9     | 2,       | 1 00 |
| 54     | WESLEY HEIGHTS      | 32       | 1.362 016  | 1.045 000  | 98 0         | 98 1 | 98 0          | 2 0         | 31    | 1        | 1.00 |
| 55     | WOODLEY             | 10       | 1 420 050  | 1 417 500  | 95 5         | 95 4 | 95.0<br>95 Q  | 5.0<br>5.2  | 91    | 1        | 1 00 |
| 56     | WOODBIDGE           | 10<br>67 | 304 020    | 302 000    | 99.5<br>99 6 | 106  | 100 1         | 2.5         | 50    | -<br>1 ⊑ | 1 00 |
| 50     | FORT LINCOIN        | 2        | 562 222    | 302,000    | 95 /         | 80 F | ±02.1<br>60 7 | د.ر<br>۱۶ ۶ | 24    | ∩<br>1.0 | 1 17 |
| 00     |                     | 2        | 202,222    | 275,529    | 23.4         | 00.5 | 00.7          | 10.0        | 3     | U        | ±•±/ |
| TO     | TALS:               |          |            |            |              |      |               |             |       |          |      |
| PR     | OPERTY TYPE SALES   | AVE PR   | ICE MED PI | RICE MEDIA | AN MEAI      | N WE | IGHTED C      | COD <       | 105 > | · 105    | PRD  |
| Si     | ngle-Family 3,189   | 656,     | 655 545    | ,070 98.0  | 5 99.3       | 3    | 98.3 6        | 5.6 2       | ,732  | 457      | 1.01 |

2011 SALES RATIOS BY NEIGHBORHOOD: CONDOMINIUMS

| 1 AMERICAN UNIVERSITY 8 517,225 429,500 96.9 95.1 93.9 4.2 8 0 1.01<br>2 ANACOSTIA 2 244,950 244,950 81.8 81.8 81.9 6.6 2 0 1.00<br>3 BARRY FARMS 1 176,500 91.8 91.9 91.6 4.3 5 0 1.00<br>4 BERKELEY 5 455,855 516,000 91.8 91.9 91.6 4.3 5 0 1.00<br>5 RERNTWODD 19 132,557 119.990 112.7 111 10.9.7 5.8 6 13 1.01<br>6 BEIGHTWODD 14 248,019 234,000 96.5 97.6 97.6 4.8 12 2 1.00<br>7 BROOKLAND 23 187,024 189,878 101.8 106 104.0 11.0 16 7 1.02<br>9 CAPITOL HILL 33 378,665 341,800 95.6 95.0 94.0 7.0 30 1.01<br>10 CENTRAL 250 583,727 457,000 96.3 95.7 94.8 6.5 226 24 1.01<br>11 CHEVY CHASE 60 466,838 363,250 95.0 97.8 96.9 3.9 55 5 1.01<br>13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 98.5 7.1 45 10 1.01<br>15 COLUMBIA HEIGHTS 15 366,192 346,900 97.8 97.9 97.1 55 157 18 1.01<br>15 COLUMBIA HEIGHTS 5 95,180 70,000 90.9 98.8 98.5 7.1 45 10 1.01<br>16 CONGRESS HEIGHTS 5 95,180 70,000 90.7 8 97.4 96.1 8.1 14 2 1.01<br>18 DEANNODD 1 26,000 26,000 156.8 157 156.8 0 0 1 1.00<br>19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01<br>10 CONGRESS HEIGHTS 3 2260,069 249,100 96.6 95.6 97.6 7.7 7.6 30 8 1.02<br>27 FORT DUPONT PARK 7 146,386 157,000 98.1 99.1 10.1 0.6 8. 22 5 .98<br>21 FOREST HILLS 32 2400,069 249,100 98.6 95.9 97.1 0.10 6.8 122 5 .98<br>22 FORT DUPONT PARK 7 146,386 157,000 98.1 90.1 66 102.9 10.0 6 1 1.03<br>24 GARFIELD 40 421.895 445,500 97.0 97.4 96.6 7.3 7 1.00<br>25 GEOVER PARK 35 252.494 255,000 97.0 99.6 97.7 7.6 3 0.8 11.02<br>26 GLOVER PARK 35 252.494 255,000 97.0 99.6 97.7 7.6 3 0.8 1.02<br>27 GRONETONN 38 870,913 547,500 97.1 98.2 97.4 6.3 83 11 1.01<br>31 MERBHALL HEIGHTS 6 776,817 195.700 93.4 93.2 97.4 6.2 88 12 1.01<br>31 LEDKOT PARK 1 345,800 345,800 97.5 97.5 97.5 0.1 0 1.00<br>30 OLD CITY #1 400 422,139 385,450 96.0 96.3 95.9 4.7 23 4 1.01<br>31 LEDKOT PARK 1 345,807 345,500 97.2 97.1 96.3 6.2 402 52 1.01<br>41 FALSADES 1 175,000 175,000 103.5 103 103.5 .0 1 0 1.00<br>42 PETWORTH 34 229,109 227,250 95.0 95.9 99.4 8 8.1 2 86 1.01<br>33 MAREHALL HEIGHTS 2 118.215 84.4 84.4 77.2 243 2 0 1.09<br>45 NOLE PIROKTH 34 229,109 227,250 95.0 95.9 99.4 8 8.1 2 86  | NB  | NAME                | SALES   | AVE PRICE | MED PRICE  | MEDIAN  | MEAN  | WEIGHTED | COD   | < 105 | > 105 | PRD  |
|--|-----|---------------------|---------|-----------|------------|---------|-------|----------|-------|-------|-------|------|
| 2 2 244,950 244,950 81.8 81.8 81.9 6.6 2 0 1.00   3 BARRY FARNS 1 176,500 91.8 91.9 91.6 4.3 5 0 1.00   4 BERKELEY 5 455,855 516,000 91.8 91.9 91.6 4.3 5 0 1.00   5 BERNETMODD 19 132,557 119,90 96.5 97.6 97.6 4.8 1.2 1.00   7 CAPITOL HILL 33 378,665 341,800 95.6 95.0 97.4 8.6 5.2 2.6 2.4 1.01   10 CENTRAL 250 533,727 457,000 95.0 97.8 96.9 3.9 55 5 1.01   13 CEVENARE 5 362,354 324,000 97.8 97.1 5.5 157 18 1.01 1.00 1.8 1.01 1.02 1.00 1.8 1.01 1.02 1.02 1.02 1.02 1.02 1.02 1.01 1.02<  | 1   | AMERICAN UNIVERSITY | 8       | 517,225   | 429,500    | 96.9    | 95.1  | 93.9     | 4.2   | 8     | 0     | 1.01 |
| 3   BARRY FARMS   1   176,500   176,500   98.8   98.8   9.0   1   0   1.00     5   BRENTWOOD   19   132,557   119,990   112.7   111   109.7   5.8   6   13   1.01     6   BRENTWOOD   14   248,019   234,000   96.5   97.6   4.8   12   2   1.00     7   RROCKLAND   23   378,665   341,800   95.6   95.0   97.6   4.8   1.6   7   1.02     9   CAPITOL HILL   33   378,665   341,800   95.6   95.0   97.4   96.5   7.1   45   10   1.01     10   CENVELAND PARK   55   362,354   324,000   98.8   97.9   97.1   5.5   157   18   1   1.01     16   CONGRESS HEIGHTS   17   356,192   346,090   97.4   96.1   8.1   14   2   1.01     18   DEALMOODA <t< td=""><td>2</td><td>ANACOSTIA</td><td>2</td><td>244,950</td><td>244,950</td><td>81.8</td><td>81.8</td><td>81.9</td><td>6.6</td><td>2</td><td>0</td><td>1.00</td></t<>   | 2   | ANACOSTIA           | 2       | 244,950   | 244,950    | 81.8    | 81.8  | 81.9     | 6.6   | 2     | 0     | 1.00 |
| 4 BERKELEY 5 455,855 516,000 91.8 91.9 91.6 4.3 5 0 1.00   5 BRENTWOOD 19 132,557 119,990 112.7 111 109.7 5.8 6 13 1.01   6 BRIGHTWOOD 14 248,019 234,000 96.5 97.6 4.8 12 2 1.00   7 BROXLAND 23 187,024 189,878 101.8 106 104.0 11.0 16 7 1.00   9 CAPTOCHHLL 33 378,665 341,800 95.0 94.0 7.0 3.9 55 5 1.01   10 CENTRAL 250 583,727 457,000 98.0 99.8 92.1 1.5 15 10 1.01   11 CENTRAL F175 356,192 346,600 97.8 97.9 97.1 5.5 15 17 18 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01   | 3   | BARRY FARMS         | 1       | 176,500   | 176,500    | 98.8    | 98.8  | 98.8     | .0    | 1     | 0     | 1.00 |
| 5   BERNTWOOD   19   132,557   119,990   112.7   111   109.7   5.8   6   13   1.01     7   BROOKLAND   23   187,024   189,878   101.8   106   104.0   11.0   16   7   1.02     9   CAPITOL HILL   23   378,665   341,800   95.6   95.0   94.0   7.0   30   3   1.01     10   CENTRAL   250   583,727   457,000   96.3   95.7   94.8   65.5   7.1   45   10   1.01     13   CLEVELAND PARK   55   362,354   324,000   96.0   97.6   97.8   97.1   5.5   157   18   1.01   1.01     14   26,000   26,000   96.8   92.1   17.8   4   1   1.01   0   1.02   10.01   6.8   2.2   98   1.00   1.01   0.0   1.10.0   1.10.2   1.02   1.02   0.00   1.10.1   1.01  | 4   | BERKELEY            | 5       | 455,855   | 516,000    | 91.8    | 91.9  | 91.6     | 4.3   | 5     | 0     | 1.00 |
| 6 BRIGHTWOOD 14 248,019 224,000 96.5 97.6 97.6 4.8 12 2 1.00   7 BROOKLAND 23 187,024 189,878 101.8 106 104.0 11.0 16 7 1.02   9 CAPITOL HILL 33 378,665 341,800 95.6 95.0 94.0 7.0 30 3 1.01   10 CENTRAL 250 583,727 457,000 96.3 95.7 94.8 65.5 226 24 1.01   13 CLEVELAND PARK 55 362,354 324,000 98.0 97.8 98.5 7.1 45 10 1.01   15 COLUMBLA HEIGHTS 175 356,100 26,000 26,00 98.8 92.1 17.8 8 11 1.01   | 5   | BRENTWOOD           | 19      | 132,557   | 119,990    | 112.7   | 111   | 109.7    | 5.8   | 6     | 13    | 1.01 |
| 7 BROOKLAND 23 187,024 189,078 101.8 106 104.0 11.0 16 7 1.00   9 CAPITOL HILL 33 378,665 341,800 95.6 95.0 94.0 7.0 30 3 1.01   10 CENTRAL 250 583,727 457,000 96.3 95.7 94.8 6.5 226 24 1.01   13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 95.7 1.45 10 1.01   13 CLEVELAND PARK 55 362,354 324,000 97.0 97.1 5.5 157 18 1.01 1.01   15 COLUMBLA HEIGHTS 5 95,180 70,000 96.8 92.1 17.8 4 1 1.00 1.00 1.00 1.00 1.01 1.00 1.02 1.02 1.02 1.00 6.1 1.03 1.01 1.01 1.02 1.00 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 1.01 </td <td>6</td> <td>BRIGHTWOOD</td> <td>14</td> <td>248,019</td> <td>234,000</td> <td>96.5</td> <td>97.6</td> <td>97.6</td> <td>4.8</td> <td>12</td> <td>2</td> <td>1.00</td>   | 6   | BRIGHTWOOD          | 14      | 248,019   | 234,000    | 96.5    | 97.6  | 97.6     | 4.8   | 12    | 2     | 1.00 |
| 9 CAPITOL HILL 33 378,665 341,800 95.6 95.0 94.0 7.0 30 3 1.01<br>10 CENTRAL 250 583,727 457,000 96.3 95.7 94.8 6.5 226 24 1.01<br>11 CHEVY CHASE 60 466,838 363,250 95.0 97.8 96.9 3.9 55 5 1.01<br>13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 98.5 7.1 45 10 1.01<br>15 COLUMELA HEIGHTS 175 356,192 346,000 97.8 97.9 97.1 5.5 157 18 1.01<br>16 CONGRESS HEIGHTS 5 95,180 70,000 90.9 98.8 92.1 17.8 4 1 1.07<br>18 DEANWOOD 1 26,000 156.8 157 156.8 .0 0 1 1.00<br>19 ECKINGTOM 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01<br>10 FOGGY BOTTOM 27 251,527 230,000 96.5 99.1 101.0 6.8 22 5 .98<br>21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99<br>22 FORT DUPONT PARK 7 146,386 157,000 98.1 106 102.9 10.0 6 1 1.03<br>24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00<br>25 GEOREGTOM 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02<br>26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98<br>28 HILCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 3 1.05<br>29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 .01<br>31 LEDROIT PARK 7 1346,450 421,700 93.4 93.2 92.3 4.7 6 0 1.01<br>31 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01<br>33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01<br>34 GARSHAUL HEIGHTS 1 345,800 4345,800 97.5 97.5 97.5 .0 1 0 1.00<br>42 DETWORT PARK 1 345,800 345,800 97.5 97.5 97.5 .0 1 0 1.00<br>42 DETWORTH 34 229,109 227,250 95.0 96.3 95.2 7.0 126 14 1.01<br>40 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01<br>40 ADLCITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01<br>40 RLA.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01<br>40 ADL CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01<br>41 PALISADES 1 175,001 175,001 013.5 1.03 1.03.5 .0 1 0 1.00<br>42 DETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01<br>43 RANDLE HEIGHTS 14 208,689 228,500 99.2 101 1.00.0 3.2 12 2 1.01<br>40 FLA.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01<br>53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 122 1 1.00<br>54 WESLEY HEIGHTS 14 208,689 228,500 99.2 101 100.0  | 7   | BROOKLAND           | 23      | 187,024   | 189,878    | 101.8   | 106   | 104.0    | 11.0  | 16    | 7     | 1.02 |
| 10 CENTRAL 250 583,727 457,000 96.3 95.7 94.8 6.5 226 24 1.01<br>11 CHEVY CHASE 60 466,83 363,250 95.0 97.8 96.9 3.9 55 5 1.01<br>13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 98.5 7.1 45 10 1.01<br>15 COLUMEIA HEIGHTS 175 356,192 346,900 97.8 97.9 97.1 5.5 157 18 1.01<br>16 CONGRESS HEIGHTS 5 95,180 70,000 90.9 98.8 99.2.1 17.8 4 1 1.07<br>18 DEANWOOD 1 26,000 26,000 156.8 157 156.8 .0 0 1 1.00<br>19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01<br>20 FOGGY BOTTOM 27 251,527 230,000 96.6 95.6 96.6 9.6 26 6 .99<br>21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99<br>22 FORT DUPONT PARK 7 146,386 157,000 98.1 106 102.9 10.0 6 1 1.03<br>24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00<br>25 GEORGETOWN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02<br>26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98<br>28 HILCREST 6 33,483 83,450 108.9 108 102.7 15.2 3 3 1.05<br>29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01<br>31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01<br>33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01<br>36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01<br>37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 .0 1 0 1.00<br>38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01<br>39 OLD CITY #1 104 412,139 385,450 95.0 95.9 94.8 8.1 240 1.00<br>41 PALISADES 1 175,000 175,000 103.5 103 103.5 .0 1 0 1.00<br>42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01<br>43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 47.72.2 24.3 2 0 1.09<br>44 RLA. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01<br>52 TRINIDAD 10 167,989 208,000 97.4 102 97.7 9.6 8 2 1.05<br>53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 122 0 1.00<br>64 WESLEY HEIGHTS 2 118,215 118,215 84.4 84.4 47.72.2 24.3 2 0 1.09<br>45 WESLEY HEIGHTS 2 118,227 229,000 98.1 97.7 97.0 6.3 112 17 1.01<br>90 CD CITY #1 44 408,294 365 0000 97.4 102 97.7 9.6 6 7 125 > 105 PMD<br>60 WODDRIDGE 3 19.190 207,574 115.7 115 114.4 10.2 1 2 1.00<br>64 FORT LINCOLN 3 208,191 209,574 1  | 9   | CAPITOL HILL        | 33      | 378,665   | 341,800    | 95.6    | 95.0  | 94.0     | 7.0   | 30    | 3     | 1.01 |
| 11 CHEVY CHASE 60 466,838 363,250 95.0 97.8 96.9 3.9 55 5 1.01<br>13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 98.5 7.1 45 10 1.01<br>15 COLUMBIA HEIGHTS 175 356,192 346,900 97.8 97.9 97.1 5.5 157 18 1.01<br>16 CONGRESS HEIGHTS 5 95,180 70,000 90.9 98.8 92.1 17.8 4 1 1.07<br>18 DEANWOOD 1 26,000 156.8 157 156.8 .0 0 1 1.00<br>19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01<br>20 FOGGY BOTTOM 27 251,527 230,000 96.5 99.1 101.0 6.8 22 5 .98<br>21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99<br>22 FORT DUPONT PARK 7 146,386 157,000 98.1 106 102.9 10.0 6 1 1.03<br>24 GRAFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00<br>25 GEORGETON 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02<br>26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98<br>28 HILLCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 3 1.05<br>29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01<br>31 LEDROIT PARK 7 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01<br>31 MARSHALL HEIGHTS 10 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01<br>33 MARSHALL HEIGHTS 10 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01<br>34 RAVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 00 12 1.01<br>36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01<br>37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 .0 1 0 1.00<br>30 ODECTTY #1 140 412,139 385,450 96.0 96.3 95.9 94.8 8.1 28 6 1.01<br>40 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01<br>41 PALISADES 1 175,000 175 07.5 97.9 97.5 .0 1 0 1.00<br>42 PETWORTH 34 229,109 227,250 150 95.9 94.8 8.1 28 6 1.01<br>43 RANDLE HEIGHTS 12 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09<br>46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01<br>40 GR L.A. (S.W.) 129 242,327 220,000 98.1 97.7 97.0 6.3 112 17 1.01<br>40 GR L.A. (S.W.) 129 242,327 220,000 99.1 97.7 97.0 6.3 112 17 1.01<br>40 FALLSADES 1 175,367 350,000 97.4 102 97.7 9.6 6.8 1.02<br>53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00<br>54 WESLEY HEIGHTS 27 433,722 500,000 91.4 97.7 97.0 6.3 112 17 1.01<br>40 GR L.A. (S.W.) 129 242,327 220,000 | 10  | CENTRAL             | 250     | 583,727   | 457,000    | 96.3    | 95.7  | 94.8     | 6.5   | 226   | 24    | 1.01 |
| 13 CLEVELAND PARK 55 362,354 324,000 98.0 99.8 98.5 7.1 45 10 1.01   15 COLUMBLA HEIGHTS 175 356,192 346,900 97.8 97.9 97.1 5.5 157 18 1.01   16 CORRESS HEIGHTS 5 95,180 70.000 90.9 98.8 92.1 17.8 4 1 1.07   18 DEANWOOD 1 26,000 26,000 156.8 157 156.8 .0 0 1 1.00   19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01   20 FOREST HILLS 32 280,069 289,100 96.5 95.6 96.6 97.7 7.6 30 8 1.00   24 GRAFIELD 40 421,895 415,500 98.5 97.1 6.3 32 3 .8 1.00   25 GEORGETOWN 38 870,913 547,500 97.0 97.4 6.3   | 11  | CHEVY CHASE         | 60      | 466,838   | 363,250    | 95.0    | 97.8  | 96.9     | 3.9   | 55    | 5     | 1.01 |
| 15 COLUMBIA HEIGHTS 175 356,192 346,900 97.8 97.9 97.1 5.5 157 18 1.01   16 CONGRESS HEIGHTS 5 95,180 70,000 90.9 98.8 92.1 17.8 4 1 1.00   18 DEANMOOD 1 26,000 156.8 157 156.8 0 1 1.00   19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01   20 FOGGY BOTTOM 27 251,527 20,000 96.5 99.1 101.0 6.8 22 5 .98   21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 6 6 1 1.03   25 GEORGETOWN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 83 11 1.01   31 LEDROTT PARK 37 <  | 13  | CLEVELAND PARK      | 55      | 362,354   | 324,000    | 98.0    | 99.8  | 98.5     | 7.1   | 45    | 10    | 1.01 |
| 16 CONGRESS HEIGHTS 5 95,180 70,000 90.9 98.8 92.1 17.8 4 1 1.00   18 DEANWOOD 1 26,000 156.8 157 156.8 .0 0 1 1.00   19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01   20 FOREST HILLS 32 280,069 289,100 96.6 96.6 96.6 9.6 6 6 .99   27 FORE DUPONT PARK 7 146,386 157,500 98.1 106 102.9 10.0 6 1 1.03   24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00   25 GEOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 83 11 1.01   31 LEDROTT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 6 1.0  | 15  | COLUMBIA HEIGHTS    | 175     | 356,192   | 346,900    | 97.8    | 97.9  | 97.1     | 5.5   | 157   | 18    | 1.01 |
| 18 DEANWOOD 1 26,000 156.8 157 156.8 .0 0 1 1.00   19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01   20 FOGRY BOTTOM 27 251,527 230,000 96.5 99.1 101.0 6.8 22 5.98   21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99   22 FORT DUPONT PARK 7 146,386 157,000 98.5 99.1 99.0 6.7 7.6 30 8 1.00   25 GEORGETOWN 38 870,913 547,500 98.5 99.1 99.0 6.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.8 98.9 97.8 6.3 83 11 1.01   31 LEDROTT PARK 27 313,031 303,000 95.9 97.4 6.2 88 <t< td=""><td>16</td><td>CONGRESS HEIGHTS</td><td>5</td><td>95,180</td><td>70,000</td><td>90.9</td><td>98.8</td><td>92.1</td><td>17.8</td><td>4</td><td>1</td><td>1.07</td></t<>  | 16  | CONGRESS HEIGHTS    | 5       | 95,180    | 70,000     | 90.9    | 98.8  | 92.1     | 17.8  | 4     | 1     | 1.07 |
| 19 ECKINGTON 16 329,253 314,875 98.0 97.4 96.1 8.1 14 2 1.01   20 FOGGY BOTTOM 27 251,527 230,000 96.5 99.1 101.0 6.8 22 5 .98   21 FOREST HILLS 32 280,100 98.1 106 102.9 10.0 6 1 1.03   24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00   25 GEORGETOWN 38 870,913 547,500 96.4 95.2 97.1 6.3 32 3 1.05   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 1.05   29 KALORAMA 94 459,599 44.000 98.9 97.8 6.3 83 11.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   | 18  | DEANWOOD            | 1       | 26,000    | 26,000     | 156.8   | 157   | 156.8    | .0    | 0     | 1     | 1.00 |
| 20 FOGGY BOTTOM 27 251,527 230,000 96.5 99.1 101.0 6.8 22 5 .98   21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99   24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00   25 GEORGETOWN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 1.05   28 HILLCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 1 1.01   31 LEDROIT PARK 7 313,031 30,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,00 97.5 97.5 97.5 0   | 19  | ECKINGTON           | 16      | 329,253   | 314,875    | 98.0    | 97.4  | 96.1     | 8.1   | 14    | 2     | 1.01 |
| 21 FOREST HILLS 32 280,069 289,100 96.6 95.6 96.6 9.6 26 6 .99   22 FORT DUPONT PARK 7 146,386 157,000 98.1 106 102.9 10.0 6 1 1.03   24 GARFIELD 40 421,895 415,500 97.0 99.6 97.7 7.6 30 8 1.02   25 GEORGETOWN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98   28 HILLCREST 6 93,483 83,450 108.9 102.7 15.2 3 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0  | 20  | FOGGY BOTTOM        | 27      | 251,527   | 230,000    | 96.5    | 99.1  | 101.0    | 6.8   | 22    | 5     | .98  |
| 22 FORT DUPONT PARK 7 146,386 157,000 98.1 106 102.9 10.0 6 1 1.03   24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00   25 GEORGTONN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98   28 HILLCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 3 1.01   31 LEDROIT PARK 27 313,03 1303,000 95.0 96.8 95.9 4.7 23 4 1.01   35 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MSUNT PLEASANT 100 426,450 421,750 97.5 97.5 97.5 97.5 0 1 0 10.00   | 21  | FOREST HILLS        | 32      | 280,069   | 289,100    | 96.6    | 95.6  | 96.6     | 9.6   | 26    | 6     | .99  |
| 24 GARFIELD 40 421,895 415,500 98.5 99.1 99.0 6.7 33 7 1.00   25 GEORGETONN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98   28 HILCREST 6 93,483 83,450 108 102.7 15.2 3 3 1.05   29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   35 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   39 OLD CITY #1 <td>22</td> <td>FORT DUPONT PARK</td> <td>7</td> <td>146,386</td> <td>157,000</td> <td>98.1</td> <td>106</td> <td>102.9</td> <td>10.0</td> <td>б</td> <td>1</td> <td>1.03</td>   | 22  | FORT DUPONT PARK    | 7       | 146,386   | 157,000    | 98.1    | 106   | 102.9    | 10.0  | б     | 1     | 1.03 |
| 25 GEORGETOWN 38 870,913 547,500 97.0 99.6 97.7 7.6 30 8 1.02   26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98   28 HILLCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 3 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 .0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 <td< td=""><td>24</td><td>GARFIELD</td><td>40</td><td>421,895</td><td>415,500</td><td>98.5</td><td>99.1</td><td>99.0</td><td>6.7</td><td>33</td><td>7</td><td>1.00</td></td<>   | 24  | GARFIELD            | 40      | 421,895   | 415,500    | 98.5    | 99.1  | 99.0     | 6.7   | 33    | 7     | 1.00 |
| 26 GLOVER PARK 35 252,494 255,000 96.4 95.2 97.1 6.3 32 3 .98   28 HILLCREST 6 93,483 83,450 108.9 108 102.7 15.2 3 3 1.05   29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 0 1 0 1.00   38 0BSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   | 25  | GEORGETOWN          | 38      | 870,913   | 547,500    | 97.0    | 99.6  | 97.7     | 7.6   | 30    | 8     | 1.02 |
| 28 HILLCREST 6 93,483 83,450 108.9 102.7 15.2 3 3 1.05   29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 .0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   41 PALISADES 1   | 26  | GLOVER PARK         | 35      | 252,494   | 255,000    | 96.4    | 95.2  | 97.1     | 6.3   | 32    | 3     | .98  |
| 29 KALORAMA 94 459,599 440,000 98.6 98.9 97.8 6.3 83 11 1.01   31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   40 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES <td>28</td> <td>HILLCREST</td> <td>б</td> <td>93,483</td> <td>83,450</td> <td>108.9</td> <td>108</td> <td>102.7</td> <td>15.2</td> <td>3</td> <td>3</td> <td>1.05</td>  | 28  | HILLCREST           | б       | 93,483    | 83,450     | 108.9   | 108   | 102.7    | 15.2  | 3     | 3     | 1.05 |
| 31 LEDROIT PARK 27 313,031 303,000 95.0 96.8 95.9 4.7 23 4 1.01   33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 .0 1 0 1.00   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 103.5 103 103.5 0 1 0<   | 29  | KALORAMA            | 94      | 459,599   | 440,000    | 98.6    | 98.9  | 97.8     | 6.3   | 83    | 11    | 1.01 |
| 33 MARSHALL HEIGHTS 6 176,817 195,700 93.4 93.2 92.3 4.7 6 0 1.01   36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 .0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8  | 31  | LEDROIT PARK        | 27      | 313,031   | 303,000    | 95.0    | 96.8  | 95.9     | 4.7   | 23    | 4     | 1.01 |
| 36 MOUNT PLEASANT 100 426,450 421,750 97.1 98.2 97.4 6.2 88 12 1.01   37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,41 84.4 84.4 77.2 <   | 33  | MARSHALL HEIGHTS    | 6       | 176,817   | 195,700    | 93.4    | 93.2  | 92.3     | 4.7   | 6     | 0     | 1.01 |
| 37 N. CLEVELAND PARK 1 345,800 345,800 97.5 97.5 97.5 0 1 0 1.00   38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 1.00   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   52 TRINIDAD <t< td=""><td>36</td><td>MOUNT PLEASANT</td><td>100</td><td>426,450</td><td>421,750</td><td>97.1</td><td>98.2</td><td>97.4</td><td>6.2</td><td>88</td><td>12</td><td>1.01</td></t<>  | 36  | MOUNT PLEASANT      | 100     | 426,450   | 421,750    | 97.1    | 98.2  | 97.4     | 6.2   | 88    | 12    | 1.01 |
| 38 OBSERVATORY CIRCLE 32 434,516 372,500 104.0 104 102.7 9.2 20 12 1.01   39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   53   | 37  | N. CLEVELAND PARK   | 1       | 345,800   | 345,800    | 97.5    | 97.5  | 97.5     | .0    | 1     | 0     | 1.00 |
| 39 OLD CITY #1 140 412,139 385,450 96.0 96.3 95.2 7.0 126 14 1.01   40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   53 WAKEFIELD 15 315,367 350,000 97.4 102 97.7 9.6 8 2 1.05   | 38  | OBSERVATORY CIRCLE  | 32      | 434,516   | 372,500    | 104.0   | 104   | 102.7    | 9.2   | 20    | 12    | 1.01 |
| 40 OLD CITY #2 454 432,857 399,250 97.2 97.1 96.3 6.2 402 52 1.01   41 PALISADES 1 175,000 175,000 103.5 103 103.5 .0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 94.4 94.5 95.8 6.0  | 39  | OLD CITY #1         | 140     | 412,139   | 385,450    | 96.0    | 96.3  | 95.2     | 7.0   | 126   | 14    | 1.01 |
| 41 PALISADES 1 175,000 175,000 103.5 103 103.5 .0 1 0 1.00   42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0  | 40  | OLD CITY #2         | 454     | 432,857   | 399,250    | 97.2    | 97.1  | 96.3     | 6.2   | 402   | 52    | 1.01 |
| 42 PETWORTH 34 229,109 227,250 95.0 95.9 94.8 8.1 28 6 1.01   43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 <td>41</td> <td>PALISADES</td> <td>1</td> <td>175,000</td> <td>175,000</td> <td>103.5</td> <td>103</td> <td>103.5</td> <td>.0</td> <td>1</td> <td>0</td> <td>1.00</td>  | 41  | PALISADES           | 1       | 175,000   | 175,000    | 103.5   | 103   | 103.5    | .0    | 1     | 0     | 1.00 |
| 43 RANDLE HEIGHTS 2 118,215 118,215 84.4 84.4 77.2 24.3 2 0 1.09   46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 .00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN MEIGHTED <td>42</td> <td>PETWORTH</td> <td>34</td> <td>229,109</td> <td>227,250</td> <td>95.0</td> <td>95.9</td> <td>94.8</td> <td>8.1</td> <td>28</td> <td>б</td> <td>1.01</td>  | 42  | PETWORTH            | 34      | 229,109   | 227,250    | 95.0    | 95.9  | 94.8     | 8.1   | 28    | б     | 1.01 |
| 46 R.L.A. (S.W.) 129 242,327 229,000 98.1 97.7 97.0 6.3 112 17 1.01   49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 .00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105   | 43  | RANDLE HEIGHTS      | 2       | 118,215   | 118,215    | 84.4    | 84.4  | 77.2     | 24.3  | 2     | 0     | 1.09 |
| 49 16TH STREET HEIGHTS 14 208,689 228,500 99.2 101 100.0 3.2 12 2 1.01   52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 .00   66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105   | 46  | R.L.A. (S.W.)       | 129     | 242,327   | 229,000    | 98.1    | 97.7  | 97.0     | 6.3   | 112   | 17    | 1.01 |
| 52 TRINIDAD 10 187,989 208,000 97.4 102 97.7 9.6 8 2 1.05   53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 1.00   66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105 > 105 PRD   Condominium 1 944 408 294 365 000 97 2 97 7 96 6 6 8 1 686 258 1 01   | 49  | 16TH STREET HEIGHTS | 14      | 208,689   | 228,500    | 99.2    | 101   | 100.0    | 3.2   | 12    | 2     | 1.01 |
| 53 WAKEFIELD 15 315,367 350,000 99.9 102 101.3 6.3 12 3 1.00   54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 1.00   66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105   | 52  | TRINIDAD            | 10      | 187,989   | 208,000    | 97.4    | 102   | 97.7     | 9.6   | 8     | 2     | 1.05 |
| 54 WESLEY HEIGHTS 27 433,722 500,000 94.4 94.5 95.8 6.0 26 1 .99   56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 1.00   66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS:   PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD <  | 53  | WAKEFIELD           | 15      | 315,367   | 350,000    | 99.9    | 102   | 101.3    | 6.3   | 12    | 3     | 1.00 |
| 56 WOODRIDGE 3 191,800 200,000 100.4 101 101.5 5.4 2 1 1.00   66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS: PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD <   | 54  | WESLEY HEIGHTS      | 27      | 433,722   | 500,000    | 94.4    | 94.5  | 95.8     | 6.0   | 26    | 1     | .99  |
| 66 FORT LINCOLN 3 208,191 209,574 115.7 115 114.4 10.2 1 2 1.00   TOTALS: PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD <   | 56  | WOODRIDGE           | 3       | 191,800   | 200,000    | 100.4   | 101   | 101.5    | 5.4   | 2     | 1     | 1.00 |
| TOTALS:<br>PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105 > 105 PRD<br>Condominium 1 944 408 294 365 000 97 2 97 7 96 6 6 8 1 686 258 1 01   | 66  | FORT LINCOLN        | 3       | 208,191   | 209,574    | 115.7   | 115   | 114.4    | 10.2  | 1     | 2     | 1.00 |
| PROPERTY TYPE SALES AVE PRICE MED PRICE MEDIAN MEAN WEIGHTED COD < 105 > 105 PRD Condominium 1 944 408 294 365 000 97 2 97 7 96 6 6 8 1 686 258 1 01   | TO  | TALS:               |         |           |            |         |       |          |       |       |       |      |
| Condominium 1 944 408 294 365 000 97 2 97 7 96 6 6 8 1 686 258 1 01  | PRO | OPERTY TYPE SALES   | AVE PRI | CE MED PH | RICE MEDIA | AN MEAI | N WEI | IGHTED C | COD < | 105 > | 105   | PRD  |
| Condominium 1,511 100,251 505,000 57.2 57.7 50.0 0.0 1,000 250 1.01  | Cor | ndominium 1,944     | 408,2   | 94 365    | 000 97.2   | 2 97.   | 7     | 96.6 6   | 5.8 1 | ,686  | 258   | 1.01 |

2011 SALES RATIOS BY NEIGHBORHOOD: MULTI-FAMILY

| NB  | NAME              | SALES  | AVE PRICE   | MED PRICE  | MEDIAN  | MEAN  | WEIGHTED | COD  | < 105 > | 105 | PRD  |
|-----|-------------------|--------|-------------|------------|---------|-------|----------|------|---------|-----|------|
| 2   | ANACOSTIA         | 2      | 450,044     | 450,044    | 98.7    | 98.7  | 98.3     | 2.1  | 2       | 0   | 1.00 |
| 5   | BRENTWOOD         | 2      | 380,000     | 380,000    | 153.5   | 153   | 150.8    | 3.5  | 0       | 2   | 1.02 |
| 6   | BRIGHTWOOD        | 3      | 11,925,000  | 2,725,000  | 94.3    | 95.7  | 94.6     | 1.5  | 3       | 0   | 1.01 |
| 9   | CAPITOL HILL      | 2      | 820,000     | 820,000    | 109.0   | 109   | 108.0    | 4.0  | 1       | 1   | 1.01 |
| 10  | CENTRAL           | 2      | 49,500,000  | 49500000   | 89.6    | 89.6  | 94.1     | 5.4  | 2       | 0   | .95  |
| 11  | CHEVY CHASE       | 1      | 17,125,000  | 17125000   | 99.4    | 99.4  | 99.4     | .0   | 1       | 0   | 1.00 |
| 15  | COLUMBIA HEIGHTS  | 9      | 15,857,923  | 3,700,000  | 101.5   | 101   | 83.6     | 17.5 | 5       | 4   | 1.21 |
| 16  | CONGRESS HEIGHTS  | 4      | 457,575     | 467,650    | 102.5   | 104   | 105.0    | 3.4  | 3       | 1   | .99  |
| 18  | DEANWOOD          | 2      | 400,000     | 400,000    | 108.6   | 109   | 109.1    | 2.4  | 0       | 2   | 1.00 |
| 22  | FORT DUPONT PARK  | 1      | 350,000     | 350,000    | 131.1   | 131   | 131.1    | .0   | 0       | 1   | 1.00 |
| 25  | GEORGETOWN        | 1      | 1,385,000   | 1,385,000  | 75.9    | 75.9  | 75.9     | .0   | 1       | 0   | 1.00 |
| 26  | GLOVER PARK       | 1      | 1,830,000   | 1,830,000  | 107.2   | 107   | 107.2    | .0   | 0       | 1   | 1.00 |
| 28  | HILLCREST         | 2      | 612,500     | 612,500    | 120.1   | 120   | 111.6    | 18.2 | 1       | 1   | 1.08 |
| 29  | KALORAMA          | 3      | 2,441,667   | 1,700,000  | 94.3    | 88.9  | 89.9     | 11.7 | 3       | 0   | .99  |
| 33  | MARSHALL HEIGHTS  | 1      | 460,000     | 460,000    | 135.7   | 136   | 135.7    | .0   | 0       | 1   | 1.00 |
| 36  | MOUNT PLEASANT    | 2      | 5,956,200   | 5,956,200  | 89.2    | 89.2  | 92.4     | 21.8 | 1       | 1   | .96  |
| 39  | OLD CITY #1       | 3      | 8,040,000   | 1,070,000  | 113.7   | 102   | 80.7     | 10.6 | 1       | 2   | 1.26 |
| 40  | OLD CITY #2       | 2      | 54,675,000  | 54675000   | 88.4    | 88.4  | 74.5     | 19.0 | 1       | 1   | 1.19 |
| 42  | PETWORTH          | 5      | 846,000     | 955,000    | 115.0   | 113   | 114.1    | 8.0  | 1       | 4   | .99  |
| 43  | RANDLE HEIGHTS    | 1      | 670,000     | 670,000    | 96.5    | 96.5  | 96.5     | .0   | 1       | 0   | 1.00 |
| 44  | R.L.A.(N.E.)      | 1      | 699,000     | 699,000    | 145.7   | 146   | 145.7    | .0   | 0       | 1   | 1.00 |
| 46  | R.L.A. (S.W.)     | 2      | 10,000,000  | 10000000   | 85.8    | 85.8  | 85.8     | 6.6  | 2       | 0   | 1.00 |
| 52  | TRINIDAD          | 1      | 305,000     | 305,000    | 136.7   | 137   | 136.7    | .0   | 0       | 1   | 1.00 |
| TOT | TALS:             |        |             |            |         |       |          |      |         |     |      |
| PRO | OPERTY TYPE SALES | AVE PI | RICE MED PH | RICE MEDIA | AN MEAI | N WEI | IGHTED C | OD < | 105 >   | 105 | PRD  |
| Mu. | lti-Family 53     | 9,139  | ,870 1,070  | ,000 102.9 | 9 10!   | 5     | 86.3 15  | .6   | 29      | 24  | 1.22 |

2011 SALES RATIOS BY NEIGHBORHOOD: COMMERCIAL

| NB  | NAME                | SALES  | AVE PRICE   | MED PRICE  | MEDIAN  | MEAN  | WEIGHTED | COD   | < 105 > | > 105 | PRD  |  |
|-----|---------------------|--------|-------------|------------|---------|-------|----------|-------|---------|-------|------|--|
| 2   | ANACOSTIA           | 4      | 447,500     | 322,500    | 115.3   | 115   | 112.3    | 5.6   | 0       | 4     | 1.02 |  |
| 3   | BARRY FARMS         | 2      | 317,501     | 317,501    | 114.3   | 114   | 112.1    | 7.5   | 0       | 2     | 1.02 |  |
| 5   | BRENTWOOD           | 6      | 602,083     | 519,500    | 113.1   | 111   | 107.0    | 17.0  | 2       | 4     | 1.03 |  |
| 6   | BRIGHTWOOD          | 3      | 2,386,667   | 3,100,000  | 81.6    | 86.0  | 80.0     | 9.8   | 3       | 0     | 1.08 |  |
| 7   | BROOKLAND           | 5      | 2,265,380   | 893,100    | 104.3   | 110   | 123.6    | 20.3  | 3       | 2     | .89  |  |
| 9   | CAPITOL HILL        | 5      | 10,741,500  | 1,700,000  | 70.8    | 75.8  | 55.9     | 20.3  | 5       | 0     | 1.36 |  |
| 10  | CENTRAL             | 16     | 44,193,125  | 14375000   | 100.0   | 102   | 95.1     | 10.2  | 11      | 5     | 1.07 |  |
| 12  | CHILLUM             | 2      | 2,005,000   | 2,005,000  | 107.2   | 107   | 104.4    | 3.5   | 1       | 1     | 1.03 |  |
| 15  | COLUMBIA HEIGHTS    | 12     | 522,375     | 460,000    | 106.2   | 103   | 108.4    | 15.9  | 6       | 6     | .95  |  |
| 16  | CONGRESS HEIGHTS    | 2      | 155,000     | 155,000    | 81.5    | 81.5  | 83.1     | 11.7  | 2       | 0     | .98  |  |
| 18  | DEANWOOD            | 4      | 548,750     | 557,500    | 104.3   | 96.0  | 87.8     | 14.7  | 2       | 2     | 1.09 |  |
| 19  | ECKINGTON           | 2      | 1,037,500   | 1,037,500  | 77.5    | 77.5  | 71.4     | 11.4  | 2       | 0     | 1.08 |  |
| 20  | FOGGY BOTTOM        | 2      | 53,250,000  | 53250000   | 96.5    | 96.5  | 102.4    | 14.3  | 1       | 1     | .94  |  |
| 21  | FOREST HILLS        | 1      | 1,600,000   | 1,600,000  | 86.2    | 86.2  | 86.2     | .0    | 1       | 0     | 1.00 |  |
| 25  | GEORGETOWN          | 13     | 2,295,462   | 1,150,000  | 91.5    | 94.2  | 93.4     | 7.2   | 12      | 1     | 1.01 |  |
| 26  | GLOVER PARK         | 1      | 1,150,000   | 1,150,000  | 78.6    | 78.6  | 78.6     | .0    | 1       | 0     | 1.00 |  |
| 29  | KALORAMA            | 1      | 1,100,000   | 1,100,000  | 100.9   | 101   | 100.9    | .0    | 1       | 0     | 1.00 |  |
| 32  | LILY PONDS          | 1      | 15,500,000  | 15500000   | 89.1    | 89.1  | 89.1     | .0    | 1       | 0     | 1.00 |  |
| 33  | MARSHALL HEIGHTS    | 1      | 550,000     | 550,000    | 98.3    | 98.3  | 98.3     | .0    | 1       | 0     | 1.00 |  |
| 35  | MICHIGAN PARK       | 1      | 135,000     | 135,000    | 101.7   | 102   | 101.7    | .0    | 1       | 0     | 1.00 |  |
| 36  | MOUNT PLEASANT      | 4      | 1,160,000   | 1,150,000  | 88.4    | 84.4  | 69.1     | 26.3  | 2       | 2     | 1.22 |  |
| 38  | OBSERVATORY CIRCLE  | 2      | 33,250,000  | 33250000   | 126.2   | 126   | 126.3    | .2    | 0       | 2     | 1.00 |  |
| 39  | OLD CITY #1         | 24     | 4,185,191   | 640,000    | 97.6    | 94.4  | 71.2     | 13.7  | 17      | 7     | 1.33 |  |
| 40  | OLD CITY #2         | 35     | 2,030,460   | 1,195,000  | 93.1    | 91.0  | 86.4     | 18.3  | 26      | 9     | 1.05 |  |
| 42  | PETWORTH            | 5      | 318,800     | 300,000    | 102.7   | 106   | 105.3    | 6.3   | 3       | 2     | 1.01 |  |
| 43  | RANDLE HEIGHTS      | 1      | 285,000     | 285,000    | 88.4    | 88.4  | 88.4     | .0    | 1       | 0     | 1.00 |  |
| 44  | R.L.A.(N.E.)        | 3      | 100617066   | 90000000   | 101.8   | 104   | 104.6    | 6.2   | 2       | 1     | .99  |  |
| 49  | 16TH STREET HEIGHTS | 1      | 3,900,000   | 3,900,000  | 96.9    | 96.9  | 96.9     | .0    | 1       | 0     | 1.00 |  |
| 52  | TRINIDAD            | 4      | 1,778,750   | 412,500    | 91.9    | 99.1  | 88.3     | 23.7  | 3       | 1     | 1.12 |  |
| 56  | WOODRIDGE           | 5      | 919,200     | 750,000    | 92.4    | 87.8  | 85.6     | 12.4  | 5       | 0     | 1.03 |  |
| TO  | TOTALS:             |        |             |            |         |       |          |       |         |       |      |  |
| PRO | OPERTY TYPE SALES   | AVE PI | RICE MED PH | ATCE MEDIA | AN MEAI | N WEI | LGHTED C | COD < | 105 >   | 105   | PRD  |  |
| Cor | nmercial 168        | 9,038  | ,978 884    | ,050 98.'  | / 96.4  | 4     | 95.5 15  | .4    | 116     | 52    | 1.01 |  |

